

City of Bloomington Common Council

2018 Jack Hopkins Social Services Funding Program Applications

Inclusive of Memo from Staff, Application Summaries, and Original Submissions

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To: Members of the 2018 Jack Hopkins Social Services Funding Committee

From: Council Office

Re: Applications for 2018 Jack Hopkins Social Services Funding

Date: 18 April 2018

The Committee will meet on **Monday, 23 April, 5:30 pm, Council Library** to review applications for 2018 Jack Hopkins Funding. At this meeting, the Committee will decide from which agencies they wish to hear further (and what questions they'd like those agencies to address) and which agencies should be eliminated from further consideration. Committee members should also be prepared to disclose any conflicts of interest.

The Applications

The request for applications was issued on 05 March and applications were due by 02 April. A reminder was issued on 12 March and a Technical Assistance meeting was held on 13 March. This year, the Committee received 28 timely applications and two late applications. The Committee has as much as \$314,554 (including reversions) to distribute, while 2018 requests total \$395,533.87 – a difference of \$80,979.87.1

Packet of Application Materials

Attached hereto please find a packet of application materials. The packet is prefaced with a table of contents and application summaries. Again, please recall that unlike past practice wherein staff summarized applications, for the last four years agencies have been asked to provide their own summaries. Therefore, summaries reflect the words of the applicant, not staff. However, "Staff Comments" reflects observations from staff. ² Following the prefatory material, find original submissions from applicants. All agency submissions are organized in the following manner: application form, narrative, program budget, written estimates (if any), and financial statement. Recall that last year, the Committee voted to eliminate the two-page narrative requirement and, in its place, include an "Other Comments" field. Note that staff have, at places, referred to material in the "Other Comments" field in "Staff Comments" where notable; however, "Other Comments" are not included in the summaries. For that reason, Committee members are encouraged to consult the original submissions as a well as summary material.

¹ While the number of applications received this year is approximately the same as last year, the total amount requested is lower, In 2017, the Committee received 30 timely applications and one late application for a total requested amount of \$459,757.85.

² Staff also compiles the "History of Funding."

Conflict of Interests

In the interest of Monday's meeting please be prepared to disclose any special relationships that you, your spouse, or dependents may have with any of the agencies seeking funding. The term "special relationship" is vague, but is intended to include those relationships that would undermine the public (and agencies') confidence in the process if left undisclosed. In the past, members of the Committee have disclosed those relationships at the initial review of applications, declared their intent to participate fairly, objectively and in the public interest given this relationship, and have participated in the relevant votes. The Committee may adopt other restrictions on participation at this meeting.

If any Committee member has a pecuniary interest in, or derives a profit from, one of any of the current applications, then s/he must declare the conflict, refrain from voting and deliberating on the subject proposal, and complete a State-proscribed conflict of interest form to be filed by staff. Failure to do is a Level 6 Felony. I. C. § 35-44.1-1-4. A public servant has a pecuniary interest in a contract or purchase if the contract or purchase will result in, or is intended to result in, an ascertainable increase in the income or net worth of the public servant or a dependent of the public servant who is under the direct or indirect administrative control of the public servant; or receives a contract or purchase order that is reviewed, approved, or directly or indirectly administered by the public servant.

2018 JACK HOPKINS SOCIAL SERVICES FUNDING SCHEDULE

Highlighted fields = Committee meetings

MARCH

05 (Monday) Solicitations issued

13 (Tuesday, 4p) Technical Assistance Meeting, McCloskey Room

02 April (Monday, by 4pm) Applications due

APRIL

18 (Wednesday) (no later than)

Applications sent to Committee

23 (Monday, 5:30pm) Committee meets to discuss applications, Council

Library (#110, City Hall)

MAY

03 (Thursday, 5:30 pm)	Agency Presentations, Council Chambers (#115)
07 (Monday, by Noon)	Committee members submit recommended allocations and comments.
21 (Monday, 5:30p) 24 (Thursday, 5pm)	Pre-allocation meeting, Council Library (#110) Allocation Hearing, Council Chambers (#115)

IUNE

early june	Agencies sign funding agreements
05 (Tuesday, 5:30pm)	Debriefing Meeting, Council Library (#110)
13 (Wednesday)	Council Action on recommendations

19 (Tuesday, 8:30a) HAND Technical Assistance, McCloskey Room (#135)

Agangias sign funding agreements

2018 Jack Hopkins Social Services Funding Applications

Table of Contents

	Agency	Request	Page
1	All Options PRC	\$ 4,500.00	1
2	Amethyst House	\$ 16,758.00	10
3	Be Loved Transportation	\$ 24,999.00	27
4	Big Brothers Big Sisters	\$ 7,260.00	40
5	Boys & Girls Clubs of Bloomington	\$ 31,612.32	55
6	Catholic Charities Bloomington, Inc	\$ 13,000.00	69
7	Center for Sustainable Living, The	\$ 24,032.00	85
8	Community Justice and Mediation Center	\$ 9,493.00	94
9	Community Kitchen of Monroe County	\$ 8,860.00	108
10	Girls Inc of Monroe County	\$ 13,463.05	122
11	Hoosier Hills Food Bank	\$ 30,000.00	139
12	Hoosiers Feeding Hungry	\$ 5,000.00	154
13	Indiana Recovery Alliance	\$ 16,953.92	162
14	Interfaith Winter Shelter	\$ 1,500.00	175
15	IU Health Community Health-Nurse Family Partnership	\$ 5,000.00	182
16	Middle Way House	\$ 11,000.00	190
17	Monroe County CASA	\$ 7,768.43	204
18	Monroe County United Ministries	\$ 18,026.00	216
19	Mother Hubbard's Cupboard	\$ 7,017.09	247
20	My Sister's Closet	\$ 11,489.70	269
21	New Hope for Families	\$ 25,000.00	278
22	New Leaf-New Life	\$ 12,950.00	286
23	Project School, The	\$ 2,460.00	297
24	Shalom Community Center	\$ 13,740.00	311
25	Susies Place	\$ 9,371.36	327
26	Volunteers in Medicine	\$ 26,000.00	355
27	Wheeler Mission	\$ 27,480.00	365
	Total	\$384,733.87	
Collabo	orative		
28	Shalom & LIFEDesigns	\$ 10,800.00	408
	Total	10,800.00	
	Grand Total	395,533,87	

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Index - Order by Request

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Total \$ 10,800.00 Grand Total \$ 395,533.87 1. ALL OPTION PRC Page Location #1

Baby Box Initiative- \$4,500

City Residents:

Employees:

Full-Time	Part-Time	Volunteers
3/7		3- interns

Mission: At <u>All-Options Pregnancy Resource Center</u> (PRC), we trust and support people through every pregnancy and parenting turning point, including abortion, adoption, infertility, and pregnancy loss. These issues are complex and every person's reality is different, but we know one thing for certain: Everyone deserves to have all options!

All-Options PRC is a secular, client-centered organization where everyone is welcome. Our all-options approach is honest, open-hearted, and judgment-free. We're here to support you wherever you are in your pregnancy and parenting journey.

Project Synopsis: All-Options requests \$4,500 to purchase 75 Finnish style baby boxes for safe sleep promotion for our clients who are pregnant or recently had a newborn. As part of our pregnancy and parenting services, All-Options PRC provides disposable diapers to keep babies clean, dry, and healthy. We also supply menstrual supplies and material support like clothes because we recognize that when a parent experiences diaper need they simultaneously struggle to afford other basic necessities – like a crib for their newborn.

Finnish style baby boxes provide new parents a portable, compact, and safe sleeping environments for infants through six months old. Along with a baby box parents would receive safe sleep training, based on the recommendations of the American Academy of Pediatrics, which is just as important as the baby box itself. Our goal is to provide new parents the information, support and resources they need to raise healthy, safe, happy babies.

We are not aware of any other social service organization that provides baby boxes to pregnant people and new parents.

Criteria:

<u>Need</u> – Indiana has the eighth-highest infant mortality rate in the nation, with more than seven babies dying for every 1,000 live births. A January 2018 report by the Centers for Disease Control and Prevention suggests sleep-related deaths among infants could be reduced by more parents following safe sleep practices recommended by the American Academy of Pediatrics.

We know that too many children and families in Indiana live in poverty, and the numbers are growing. Families who are struggling to make ends meet must often sacrifice what matters most. According to SCAN 2012, the number of households that have trouble finding a job that pays enough to meet the family's basic needs has increased across all but the highest income levels (pg 71-72). The Zero to Three Campaign reports that 26% of Hoosier families earn less than 100% of Federal Poverty Level and 25% live in families earning 100% to 200% of the FPL. Poverty is a strong contributing factor in overall health and well-being. This is especially vital and most impactful on low-income new parents. Infant death is a complex issue but can be easily addressed by providing parents information, resources, and support regardless of income or zip code.

One-Time Investment - We are seeking a one-time investment of operational funds per the 2018 allowance as the Baby Box Initiative is a pilot project for All-Options PRC. With a grant of \$4,500, All-Options can purchase approximately 75 Finnish style baby boxes, giving us an important foundation for jump starting the Baby Box Initiative.

<u>Fiscal Leveraging</u> – The JHSSG will not only provide crucial operational funding for the Baby Box Initiative, but will help us leverage other grant funds to support staff time. We have received other grant funding that will support staff time coordinating the Baby Box Initiative—creating educational curriculum and overseeing interns/volunteers who will providing direct service support and educational content to clients. We plan on soliciting donations through our Fall donor campaign to fund the program. However we do not have other funding dedicated to purchasing baby boxes.

<u>Broad & Long-Lasting Effects</u> – All-Options' Baby Box Initiative has the potential for wide-ranging benefits for the Bloomington community. By ensuring that parentings have the training about safe sleep practices and a dedicated crib for baby to sleep this provides a solid foundation for growth and development. Our Baby Box Initiative supports parents in caring for their children with dignity.

Although receiving a baby box is what brings clients to All-Options, the secondary focus of our interactions with families involves addressing health, social, and economic needs including: housing, homelessness, parenting, disabilities, substance use/abuse, mental health needs, reproductive health including prenatal and postpartum care, childcare, legal issues, domestic and sexual violence. In addition, All-Options work to connect clients with other community and governmental resources for basic necessities such as food, housing, healthcare, childcare, job assistance and placement. Because many of our clients develop relationships and trust with the organization they contact us for additional support and resources. Having a trusted resource and access point for other services is vital to building a healthy, thriving community.

Outcome Indicators:

- -Provide 75 baby boxes and training on safe sleep practices to Bloomington area families
- -Provide referrals to at least 75-80% of clients receiving a baby box

Cost

Amount Requested (in order of priority)

1. 75 Finnish style Baby boxes (@ \$60/baby box)	\$4,500.00
2.	
TOTAL REQUESTED	\$4,500
Fall Fund-Raising	\$2,500
Total Project Cost	\$7,000.00

Past SSF Funding

Year	Status	Title	Amount
2016	Granted	To purchase disposable diapers and wipes for the All-Options	\$8,400.00
		Diaper Bank	
2017	Granted	To purchase diapers and wipes for the Hoosier Diaper Bank	\$12,000.00

Staff Comments

One Time Funding/ Fiscal Leveraging – This is a request for operational supplies. The narrative indicates that: "We plan on soliciting donations through our Fall donor campaign to fund the program." The Committee may want to explore that further and whether it constitutes "a well-developed plan for future funding."

Men's House Therapeutic Space Renovation-\$16,758.00

City Residents Served: 60 (of 60)

Employees:

Full-Time	Part-Time	Volunteers
11	15	18

Mission: Amethyst House provides a foundation for sober living by partnering with individuals, families and communities impacted by addictions and substance-abuse issues, offering quality recovery services and guidance for clean, sober and healthy living.

Project Synopsis: We are requesting \$16,758.00 to expand and renovate therapeutic space at our men's house. The majority of our renovation needs can be met in our men's transitional home basement, a multi-function space used for house meetings, board meetings, resid ents' therapeutic treatment, family sessions, and a variety of events throughout the year. By adding a treatment resource space, upgrading worn out/defective furniture, replacing carpet/utilizing rugs, and repainting the walls, and replacing a worn out water heater we can turn this space into a more therapeutic environment flexible enough to meet the many purposes it must now serve.

The immediate benefits of these updates are:

- 1. We will be able to accommodate additional groups and family sessions.
- 2. The new water heater will prevent water damage to our newly renovated space.
- 3. Our treatment resource center will provide evidence-based recovery literature and videos to residents.
- 4. A more homelike environment will better serve therapeutic needs.
- 5. The new area rugs will protect our newly painted floors to prevent the need for repainting.

Amethyst House men's house is currently a long-term transitional residential program. We currently do not qualify to access Medicaid funding at our residential locations. We have applied to become a sub-acute residential treatment provider so that we can begin to access Medicaid Waiver funding for substance use disorder for services rendered at our residential facilities. This new funding will be essential to our long-term growth as we are in the process of losing significant block grant dollars.

Criteria:

Need – Amethyst House is currently in its 37th year of operation, serving as many as 34 residential clients at any given time, both men and women (sometimes accompanied by their young children), who are recovering from the profound impact of drug and alcohol addiction. Our average stay for clients is 3-4 months, but we offer housing up to two years if clients need to stay longer. The at-risk population which we serve often experiences chronic homelessness and incarceration/institutionalization as a result of their addictions; Amethyst strives to help clients break this cycle with stable housing and aiding them in maintaining sobriety and building financial independence (in accordance with #7 "Meeting Essential Needs" in United Way's SCAN report).

The Jack Hopkins funding initiative has served Amethyst on numerous occasions, including major renovations and improvements, and new appliances. We hope that we will once again be considered by the Jack Hopkins Committee as we continue to upgrade our living facilities to meet new residential requirements and increase clinical and therapeutic space to better serve our clientele.

One-Time Investment – This will be a one-time purchase of treatment resources, furniture, and paint that will last for an estimated 7-10 years. The water heater should last 20+ years. Additionally, the rug will protect the newly-painted floor to prevent the necessity to repaint it as soon as we would otherwise have to.

Fiscal Leveraging -

Financial:

1. We will utilize \$2,033 from our spring fundraiser with Beta Sigma Psi for this project.

In-Kind:

- 1. Volunteers will paint the basement.
- 2. Alumni will be donating wall decorations to promote recovery.

<u>Broad & Long-Lasting Effects</u> – Over the past 36 years, Amethyst House has managed to sustain itself on a modest budget and with limited staff and resources. Every year, we become an increasingly unique organization in that we remain one of the few nonprofit, long-term residential facilities within the state of Indiana for substance abuse treatment. Furthermore, we are one of just a handful of treatment facilities which are financially accessible for those who do not have private health insurance to absorb the cost.

However, in utilizing older buildings for our residential houses, Amethyst is often faced with repairs, upkeep, and improvements. And every year, given new grant funding opportunities, we look for ways in which we can request assistance for bettering our facilities. We remain proactive in renovations, repairs, and any other improvements that will prevent larger-scale and/or long term damage to our houses; this helps minimize financial impact to our organization and allows us to continue to serve as a critical resource for those battling substance abuse as well as expand our capacity in order to serve a broader population.

Outcome Indicators:

- -Increased access to our residential programs as we expect to increase admissions to our men's house by 20% in a 12 month period beginning July 2018.
- -Increase group and family sessions at residential settings by 30% in the next year. Currently most of our therapy sessions for residents take place at our outpatient office.
- -Up to 12 board meetings held in the refurbished basement to accommodate growing board.

Cost

Amount Requested (in order of priority)

1. Water Heater (Estimated Cost - \$1,450 – per budget)	\$1,295.00
2. Furniture (Estimated Cost - \$13,751 – per budget)	\$10,993.00
3. Treatment Resources (Estimated Cost - \$3,910 – per budget)	\$3,496.00
4. Paint (Estimated Cost - \$1,090 – per budget)	\$974.00
TOTAL REQUESTED	\$16,758.00
Difference between estimated cost and requested funds for items	\$1,993.00
Additional In-Kind and Revenue: Volunteers will paint basement; Alumni contribute wall decorations; Beta Sigma Psi (Spring Fundraiser - \$2,033)	
Total Project Cost (Per Agency Budget)	\$18,751.00

Past SSF Funding

Year	Status	Title	Amount
1995	Denied	Start-up funds, office equipment and furnishings	\$20,000.00
1997	Denied	Transitional Housing for men and women	\$8,557.00
1999	Granted	New Van	\$10,000.00
2000	Granted	Rebuild foundation of Womens' facilities	\$7,500.00
2001	Denied	Phone, Voicemail, Computer networking	\$5,000.00
2002	Granted	To help rebuild and expand the men's facility by restoring the	\$20,000.00
		historic façade.	
2003	Granted	To purchase and install a stairway elevator at Men's House facility	\$4,521.00
2006	Granted	To pay for property and liability insurance, utilities, food, and	\$8,000.00
		salaries needed to operate the Men's House at 215 North Rogers.	
2010	Granted	To replace vinyl and carpet flooring in, and purchase three	\$7,860.00
		dishwashers for, the Men's and Women's houses.	
2011	Granted	To purchase and install washers and dryers for men's and	\$4,000.00
		women's half-way houses.	
2012	Granted	Bathroom renovation	\$3,775.00
2013	Granted	To renovate the roof at the men's ³ / ₄ -way facility at 416 West 4th	\$9,090.00
		Street and to renovate the chimney at the women's residential	
		facility at 322 W. 2nd Street.	
2014	Granted	To purchase mattresses for all three transitional housing locations;	\$9,238.03
		to renovate Men's Halfway House bathroom; and, purchase an	
		energy efficient refrigerator for the Women's Halfway House.	
2015	Granted	To upgrade and improve the Men's Three-Quarter (3/4) Way	\$19,000.00
		House, and to purchase new chairs for the Men's Halfway House	
2016	Granted	To pay for tree removal at both the Men's 3/4 Way House located	\$13,500.00
		at 416 W. 4th and at the Women's House at 322 W. 2nd and to	
		pay for the replacement of the retaining wall at the Women's	
		House at 322 W. 2nd.	
2017	Granted	To pay for the replacement of two refrigerators at the Men's	\$20,350.00
		Halfway House, the repair and refinishing of wooden floors	
		throughout the Men's 3/4 House and the Women's Halfway	
		House, the repair of a retaining wall at the Women's Halfway	
		House and the repainting of the concrete flooring in the Men's	
		Halfway House	

Staff Comments

<u>One-Time Funding</u> – It appears that some of the "Treatment Resources" are supplies and other operational costs which aren't accompanied with a well-developed plan for future funding.

Bridging the Gap with Transportation-\$24,999.00

City Residents Served: 447 (of 629)

Employees:

Full-Time	Part-Time	Volunteers

Mission: to provide reliable & courteous non-emergency medical transportation to anyone who needs it The vision: to ensure anyone needing medical transportation will have it. This will be carried out in an environment that not only transports but provides genuine relationship building.

Purpose/Goal: to provide transportation in order to bridge the gap between patients and healthcare

Activities Provided: the *primary* activity provide is transporting individuals to and from appointments with services such as; dialysis, chemo treatments, doctor's appointments, etc. This activity will be accomplished for those who otherwise can't obtain transportation due to financial restraints, family availability, individuals with a disability, or other related barriers. *This activity accounts for 80% of the organization's time*.

The *second* activity is to link the individuals and families with resources in the community to provide supportive services for those who come into contact with Be Loved Transportation, Inc.

Project Synopsis: We are requesting \$20,000 for a conversion van. This particular type of van will allow for extending transportation services to serve a wider audience than BT Access and Rural Transit has the ability to. Not only does Be Loved serve individuals with mental and physical impairments but also older adults; such as, those who are living with various dementias. Community members who receive services through the various listed collaborating agencies on this proposal, as well as other community members, rely on Be Loved as a form of personalized and supportive transportation to and from the respected agencies and services. Be Loved fills the gaps between current BT Access and Rural Transit service with regards to both availability and nuanced support of the individuals who utilize these various transportation services. With access to a conversion van, Be Loved would be able to transport more members of the community in a safer and more efficient way for those who desire or require a reliable and personally supportive style of transportation which offers door to door service.

Criteria:

Need – Be Loved's services, allow the vulnerable in our community to develop strong social ties, maintain their social and cognitive functioning needs, and continue participating in community events and resources. BT Access isn't always a good match due to certain impairments and Rural Transit is often spread too thin with heavier routes. Be Loved's unique service fills a gap between BT Access and Rural Transit. The challenge of disability itself can get in the way of using transportation. Be Loved goes above and beyond just transportation, as the staff are coached to serve individuals with different impairments. Examples include: providing support in remembering to bring necessary medical equipment, reassurance of destination and safety, walking each individual door to door to help ensure all of their clients have a safe hand off. Clients who ae at times confused, depressed or otherwise incapacitated have given up and said "I just won't go." The Be Lived team steps into the person's life and provides a personal relationship with encouragement, kindness, necessary reminders and guidance to get people "over the hump" in that moment. Cultivating a relationship is vital when supporting people to take those steps out the door rather than simply cancelling the ride.

One-Time Investment – The John Hopkins Fund will provide Be Loved with the ability to purchase a conversion van that Be Loved will be able to use throughout the entirety of our services. This on-time investment will greatly impact our ability to support and provide reliable transportation to a larger portion of our community.

<u>Fiscal Leveraging</u> – Be Loved will save between \$3,000-\$4,000 annually by transporting clients from other vendors, such as; traditional Medicaid and Anthem & MHS insurance users. By receiving a grant for a larger vehicle, Be Loved will be able to be more cost efficient in relation to gas, insurance and maintenance of transportation vehicles.

Broad & Long-Lasting Effects – The conversion van is expected to transport 480-960 more people within a 12 month period. The conversion van is projected to safely run between 7-8 years. Obtaining a larger vehicle for Be Loved Transportation will provide a wider ridership, including handicapped accessibility thereby bridging current gaps in service. Group trips and gatherings will also now be possible. Individuals who have cognitive or physical impairments, severe mental illnesses, older adults, or individuals who are unable to take fixed public transportation routes will have the ability to receive reliable and supportive transportation to access their mental and physical health care needs.

Dayna Thompson, Alzheimer's Educator at IU Health Bloomington shared this testimonial: "Be Loved has provided rides to individuals and group meeting to outings about 20 times over the past two years. It would have been impossible for these individuals to attend otherwise. These are individuals that no longer drive and often have VERY limited access to social situations or support. By being able to use Be Loved for transportation to and from support groups and to and from community outings, they are able to stay engaged longer with their community, peers, and interests, drastically improving their quality of life."

Outcome Indicators: Data will be maintained for a record of the following items: number of riders served, payment sources for riders, collaborating agencies and vendors, geographic data for riders home address (inside or outside city limits).

We will keep a detailed record to track these items when transporting clients in the conversion van.

Cost Amount Requested (in order of priority)

1. Conversion Van	\$22,499.00
2. Assistance Funding for Transportation for Providers; such as	\$2,500.00
Better Day Club, Centerstone, etc	
TOTAL REQUESTED	\$24,999.00
Unelaborated additional costs	\$3,000.00
Total Project Cost	\$27,999.00

Past SSF Funding: *None – New Applicant*

Year	Status	Title	Amount
N/A	N/A	N/A	

Staff Comments

Note: New Agency/New Applicant

<u>Number of Clients Served</u> – Sometimes there is an ambiguity between the number of clients served and the number of services that will be provided. The Committee may want to clarify that 447 represents the number of City residents who will be transported by this agency in 2018.

<u>Number of Employees (FT/PT) and Volunteers</u> – This application does not list the number of employees and volunteers. For a sense of the number of employees, the Statement of Activity (2017) lists ~ \$8,100 under Contract Driver Expense and ~ \$62,400 under Employee Expense.

Not a Collaborative Project – While the application, at times, indicates, that it is and is not proposing a collaborative project, follow-up inquiries from the applicant confirmed that this application is not being pursued as one (and, therefore, there was no need to provide the additional information and materials associated with such projects).

Request/Project Budget – The request is for a conversion van and "assistance funding for providers." If considering this application further, the Committee may want to explore the nature of the "assistance funding." Please note that early on, the application states that the request is for a \$20,000 grant, but the later on, it requests \$22,499 for the van and \$2,500 for assistance funding for a total of \$24,999. Also, please note that the total project cost is listed at \$27,499, but does not describe the use of the other \$3,000.

See Other Comment Sheet – for the history of this service which began and is operated by Dwayne Cole, CEO.

One to One Mentoring/KAP program- \$7,260.00 City Residents Served: 40 youth (24 caregivers)

Employees:

Full-Time	Part-Time	Volunteers
7	1	100+

Mission: Our mission is to provide children facing adversity with strong and lasting, professionally supported one - to- one relationships that change their lives for the better, forever.

Project Synopsis: Big Brothers Big Sisters of South Central Indiana (BBBSSCI) seeks a one-time investment of \$7,260 for a pilot program, Kids with Absent Parents (KAP). KAP is a program for children and families whose lives are affected by the incarceration of a parent. KAP is an initiative of the Unitarian Universalist Church of Bloomington and is affiliated with BBBSSCI.

It is estimated there are over 1,000 children growing up in Monroe County have an incarcerated parent. Due to the opioid crisis, this number will continue to grow. Children of incarcerated parents are more likely to: drop out of school, develop learning disabilities (ADHD), and suffer from migraines, asthma, high cholesterol, depression, anxiety, post-traumatic stress disorder, and homelessness.

KAP, a program that brings together members of the Bloomington/Monroe County community, offers support to children of incarcerated parents and their parents and caregivers. KAP offers mentoring and bi-monthly meetings. All meetings begin with a healthy lunch where children, parents, caregivers and volunteers get to know each other. This meeting is followed by separate programs for children and caregivers.

Criteria:

<u>Need</u> – The need for our services is clear, currently there are 120 youths on the OTO waiting list. Monroe County has nearly 4,000 single-parent households (Monroe County, STATS Indiana, Oct. 2015). Youths growing up in single-parent households are twice as likely to participate in high risk activity. (Youth in Single-Parent Families: Search Institute, July 1993). In recent years, poverty growth has increased in Bloomington from 29.6% to 38.2%.

According to the Bloomington Consolidated Plan 2015-2019, page 108, the Anti-Poverty Strategy is "to provide access to information and emergency assistance to the most vulnerable elements of the community." BBBSSCI can play a strategic role with the challenges that poverty presents. We take a comprehensive approach - services are client-centered and focus not only on the child, but the entire family. Match Support Specialists assist families with needs through referrals, crisis intervention, and home visits.

When a parent is incarcerated, innocent children suffer. Research has shown that Adverse Childhood Experiences (ACE) are common among individuals whose childhood was affected by incarceration. Frequently living in poverty, they are more likely than others to have depression, anxiety health problems and learning disabilities as well as a life of addiction, crime, and incarceration.

One-Time Investment - BBBSSCI seeks a one-time investment from the Jack Hopkins Social Service Funding to provide prevention and intervention for the KAP participants. This investment will provide program participants with regular contact between caring KAP Champs, who participate in creative educational activities involving music, visual arts, physical movement with the children. Children work closely with KAP Champs twice a month until matched with a KAP Champ by BBBS. When matched by BBBS, they will continue to participate in KAP, but may meet more frequently in other settings.

<u>Fiscal Leveraging</u> – While the KAP program is in the early stages of development, it already has a strong network of volunteers, donors, and partners that will grow over time. The investment of \$7,260 will be used for program flexibility, outreach, training, programming, matching, and activity expansion.

Broad & Long-Lasting Effects – At any hour of the day, BBBSSCI is working hard to provide all the children facing adversity in Monroe and Owen County with an opportunity to change their lives for the better. In 2016, we served 217 children with our One-to-One mentoring programs and over 100 children in our First Friends group program. BBBSSCI is a mentoring program that pairs unrelated adult volunteers with children aged 5 to 18 years from single-parent households, free or reduced lunch, and children who have an incarcerated parent. Participants commit to meeting two to four times per month for 1 year. BBBS has an extensive infrastructure, including intense volunteer screening, match criteria, and ongoing supervision. BBBSSCI takes great care in the matching process to ensure the best match possible, maximizing the impact on each of our *Littles*.

During each pre-match meeting, a *Big* and *Little* set goals for a Youth Development Plan which covers behavior, academics, relationships, and self-confidence. The Youth Development Plan is designed to help *Littles* become college-ready and develop a growth mindset. From 2014 – 2016, 98% of *Littles* were promoted to the next grade. 100% of our high school seniors graduated and 100% of the *Littles* were accepted into college.

Outcome Indicators: This investment is for the expansion of the KAP program under BBBS:

- Currently BBBSSCI is helping serve 20 youth with an incarcerated parent. We would be able to serve at least another 20 new participants to the KAP program. Total 40 youth served.
- Currently BBBSSCI is helping serve 12 families with an incarcerated parent. We would be able to serve at least another 12 families. Total 24 families served.
- BBBS Youth Outcome Survey will be implemented to measure outcomes in Social Acceptance, Scholastic Competence, Educational Expectations, and Attitudes toward Risky Behaviors.

Cost Amount Requested (in order of priority)

1. Postage (\$147), Printing & Publication (\$750), Mileage (\$842),	\$7,260.00
Program Activities (\$2,400) & Volunteer Involvement (\$3,120) -	
At 100% funding, BBBSSCI would serve 40 youth and 24 families.	
At 60% partial funding we would serve 24 youth and 14 families	\$4,356.00
At 50% we could serve 20 youth and 12 families	\$4,134.00
At 40% we could serve 16 youth and 10 families	\$2,904.00
TOTAL REQUESTED	\$7,260.00
Postage (\$3,000), Printing & Publication (\$1,500), Mileage	\$15,000.00
(\$3,000), Program Activities (\$4,000) & Volunteer Involvement	ŕ
(\$3,600)	
Other estimated revenue includes fundraising and other grants -	
(\$5,000).	
Total Project Cost	\$22,360.00

Past SSF Funding

Year	Status	Title	Amount
1995	Granted	Office Renovation	\$4,800
1999	Denied	Capital Grant	\$50,000
2000	Denied	Long Range Business and Growth Plan	\$20,000
2000- Oct	Granted	To expand hours and activities for children at their Crestmont Site	\$9,500
2001	Granted	To purchase and install windows and doors for its facility	\$8,779
2002	Granted	To purchase computer equipment for recruitment and training initiative	\$3,623
2003	Granted	To pay for Program Manager and program expenses for Girl's Inc.'s Teen Outreach LEAP Program	\$11,904
2004	Granted	Purchase a server, related equipment, and software to implement Phase I of its long range service plan	\$4,500
2005	Granted	Salary of Partnership Coordinator for a multi-year Capacity Building project	\$5,000
2006	Granted	To reconfigure and repair the roof and restore water-damaged areas at 418 South Walnut.	\$8,109.00
2007	Denied	Congregation Volunteer Recruitment Project	\$5,215.00
2008	Denied	Bookend Bigs	\$7,905.00
2010	Granted	To purchase BlackBaud Sphere in a Box website software and associated set up and training fee for use by agency.	\$2,900.00
2011	Granted	To provide salaries, utilities, supplies and other operational costs for the One-to-One child mentor program.	\$7,000.00
2012	Denied	Big Brothers Big Sisters relocation	\$10,000.00
2012	Denied	Collaborative: PALS & Big Brothers Big Sisters Project LEAD (Linking Essential Assets for Development)	\$32,833.00
2013	Granted	To finish the basement of the new facility at 807 North Walnut to better meet their needs. The renovation, in particular, will add a training/conference room, a dedicated intake office, a meeting room, and three separate cubicles for the match-support specialists and graduate interns.	\$25,600.00
2014	Denied	One-to-One Youth Mentoring	\$25,000.00
2015	Granted	To support a Match Support Specialist position in our One-to-One (OTO) Mentoring Program.	\$10,300.00

Staff Comments

One-Time Funding - This is a request for expansion of a pilot project to serve Kids with Absent (Incarcerated) Parents (KAP) via a 50% increase in funding of various operational costs. While the application explains how this program will integrate with existing services, if the application is given further consideration, the Committee may want to learn more about the well-developed plans for future funding required of applications for grants covering operational costs.

Lincoln Street Unit Facility Youth Program Furnishings-\$31,612.32

City Residents Served: 848 (of 895) *see application for projected members

Employees:

Full-Time	Part-Time	Volunteers	
14	40	1,018	

Mission: The mission of the Boys & Girls Clubs of Bloomington is to empower all young people, especially those who need us most, to reach their full potential as caring, productive and responsible citizens. Our programs and services are designed to build character and strengthen life skills while providing hope and opportunity through accessible programming made possible by low membership dues (\$20/year), free transportation from school to club sites, and free programming offerings such as Cooking Club, Drama Club, Indiana's Kids Tutoring, and Fencing to name a few. We are meeting the needs of our community by providing a well-rounded afterschool opportunity that supports the goals of our city and the needs of its' parents.

Project Synopsis: We are requesting \$30,000.00 to assist with the purchasing of furnishings for our newly renovated Lincoln Street Unit, due to open in August of this year. These furnishings will be sustainable items that are essential for our services. Furnishings include necessary items such as bleachers, chairs, benches, tables, and stools that will be utilized by as many as **250** youth a day and over **1,000** kids a year; without them, youth won't have a place to eat snack, watch a performance, read a book, complete homework, create art, or play chess. Tables and chairs will also be utilized by over 50 families at our annual Thanksgiving Dinner, 75+ families at our Members Awards Banquet, over 200 guests at our Annual Halloween Party, and at various other family and community engagement activities held within the Club. All of the furnishings will also be available to the community members that utilize our facility for their own events as well as for renters of the facility.

Criteria:

Need – The SCAN study explains that the economic and social challenges faced by many of Monroe County's youth limits their access to arts programs, education, and sports groups. Prioritizing goals for the next 20 years, the City of Bloomington has presented its Comprehensive Plan: BGCB addresses many of the six objectives, and specifically through Club Access to the Arts and Academic Success programming, *Objective 2: Culture & Identity*, which focuses on sustaining and celebrating the arts and education. We are also addressing Strategy 4 and 5 of the 2015-19 City of Bloomington Consolidated Plan: The BGCB is a community resource working to create a better quality of life for all citizens of Bloomington. According to the 2015-19 City of Bloomington Consolidated Plan, BGCB is addressing all items of Strategy 5, as we serve low income individuals/families, provide a safety net for community members in need, and provide valuable services to improve quality of life. Our program addresses "Anti Poverty Strategy #4" (91.215j) through "goals/policies that aim to reduce the number of poverty level families by providing resource to overcome poverty and by meeting a priority non-housing community need through youth services". Furthermore, as listed in Strategy 4, BGCB will "continue to cooperate with other local funders on anti-poverty strategies, such as the United Way of Monroe County".

One-Time Investment - With generous support from Jack Hopkins Funds, we will be closer to completing our one-time investment for a transformational project that will last for decades to come, and meet the needs of thousands of youth and their families annually. Funds will be utilized solely to purchase necessary and sustainable furnishings for the youth at the Lincoln Street Boys and Girls Club.

<u>Fiscal Leveraging</u> – The excitement and anticipation of this transformational community project has lead local leaders, children, families, and potential donors anxiously awaiting the opening of the new facility. If

the Jack Hopkins Social Service Grant Funding Committee were to support the efforts to furnish the Lincoln Street Unit, continued momentum, excitement, and funding will follow. Current key donors have already agreed to purchase certain items that are needed such as gamestables and supplies. The Auxiliary to the Boys and Girls Clubs of Bloomington has also agreed to purchase program supply items. In addition, the Club plans to create a system that outlines specific things needed that donors can easily purchase to help us complete this project. Support for funding these basic necessities allows us to focus on our current operational expenses, additional building expenses, and other facility needs necessary to complete our expansion project.

Broad & Long-Lasting Effects – It has been over 30 years since the Boys and Girls Club has invested in the facility improvement for the 98 year old Lincoln Street Unit facility. Once an armory, the historic building now serves as an after-school and summer haven for youth ages 6-18. The Lincoln Street Unit serves youth from all over Bloomington, including all county schools. The youth development program we offer provides emergency and preventative service to this community's most vulnerable and yet most promising citizens, for a membership fee of only \$20 per year. Without the Club's programming these youth face a most certain future riddled with devastating costs that are felt both personally and community-wide: lack of educational attainment, teen pregnancy, hunger, emotional disorders, crime, and abuse follow these children of poverty unless someone steps in to provide hope and opportunity. Also of great importance, the Club provides a place for parents to send their children during after-school hours, holidays, and summer break months while they provide for their families through employment and the pursuit of educational degrees. Furnishings for our facility will ensure that our youth have a place to sit, learn, talk, create, eat, and have fun for years to come.

Outcome Indicators: One indicator the BGCB will measure success by is the increased accessibility of the facility, with the addition of an elevator which now allows all individuals the accessibility to the second floor (where the gym is located). Another indicator will be in the increased youth we will be able to serve on a daily and annual basis. An additional 6,000 square feet of program space is being created and the entire facility is being reconfigured to serve more youth in the existing space, as well. Through our growth and transitions, we ultimately want to serve as many as 250 kids a day! We can calculate youth served annually, average daily attendance, and highest attended days each year. We can also track rough numbers of community members and guests that use the building annually.

Cost
Amount Requested (in order of priority)

1. Gymnasium: Bleachers

	+-,
2. Multi-Use Equipment: Items include 40 tables and 320 chairs to	\$17,220.75
be utilized for daily use and multiple youth and community events.	
3. Homework Center Furnishings: Items include student work tables	\$4,993.00
and cubicles for academic work.	
4. Art Room Furnishings: Youth stools for sitting	\$533.28
5. Science Lab Furnishings: Youth stools for sitting	\$533.28
6. Teen Space Furnishings: Items include communal seating, lounge	\$6,232.01
chairs, and an activity table.	
TOTAL REQUESTED	\$31,612.32
The project includes renovating, expanding, and adding an elevator to the 90-year old 311 S Lincoln St facility. The figure at right was calculated by subtracting the \$31,612.32 request from the stated project cost.	\$66,387.68
Total Project Cost	\$98,000.00

\$2,100.00

Past SSF Funding

Year	Status	Title	Amount
1996	Granted	Central Air Conditioning	\$3,000.00
1997	Denied	Van	\$15,000.00
1998	Granted	Renovate & equip facility for a teen center and learning center	\$23,000.00
2003	Granted	Job Development Specialist for TEENSupreme Career Prep Program	\$25,000.00
2004	Granted	Salaries, transportation, and other operating costs for No Kid Left Behind Program	\$8,000.00
2006	Granted	Staffing, supplies, food, and rent for Crestmont Youth Camp	\$8,160.00
2007	Denied	Pay for improvements to summer camp facility at Lake Lemon	\$9,370.00
2008	Granted	Mini-bus to transport children	\$17,000.00
2009	Granted	Salary/Benefits for Unit director at Crestmont site	\$14,257.00
2010	Granted	Purchase bicycles and equipment for Club Riders Program	\$3,567.14
2011	Granted	Salaries for Crestmont Boys & Girls Club Director	\$12,000.00
2012	Denied	Teen Career Development Initiative	\$13,375.00
2013	Granted	Finish basement of new facility at 807 N Walnut	\$25,778.00
2014	Granted	Pay salaries and benefits for the Unit Director and Program Director; match payments for four Americorps volunteers	\$23,270.00
2015	Granted	To replace the flat roof of a recently purchased building at 803 North Monroe Street, in the heart of the Crestmont Community.	\$25,000.00
2016	Granted	To cover renovation costs of a two-story section of a Boys and Girls Club building located at 803 North Morton Street	\$19,000.00
2017	Granted	To purchase chairs and tables for the New Crestmont Club	\$15,000.00

Staff Comments

Please see the <u>Other Comment</u> sheet for further information on the positive effects of after-school programs on at-risk youth.

Please see the <u>Budget Request</u> for an elaboration of the nature, number, cost and use of items requested.

<u>Trauma Informed Expansion Grant-\$13,000.00</u>

City Residents Served: 2,100 (of 2,500)

Employees:

Full-Time	Part-Time	Volunteers	
7	4	22	

Mission: Catholic Charities Bloomington (CCB) 's Trauma Informed Expansion Grant seeks to increase therapeutic services for children, families, and adults who have experienced trauma. This will be accomplished via the following:

- 1. Increase access and capacity of trauma-informed care to those most in need.
- 2. Provide high-quality trauma-informed services.
- 3. Develop competency in three different modalities of trauma-informed care.

Project Synopsis: Catholic Charities Bloomington (CCB) is seeking a one-time investment of \$13,000 to complete the second phase of our trauma-informed care project. Bloomington/Monroe County Community Foundation is funding the training of staff in Eye Movement Desensitization Processing (EMDR) and Theraplay. The second phase entails: (a) Purchase of specialized consultation for ongoing clients receiving EMDR; (b) Specialized supervision and training of children that have experienced trauma; and (c) Increase therapeutic hours devoted to trauma treatment.

At Riley Physicians' pediatric practices, CCB therapists conducted 655 assessments in 2017. Our therapists are seeing a quickly-growing trend of families with mental health needs due to the opioid epidemic. Historically, adults that have experienced trauma can be in mental health treatment for years. With the advent of evidence-based practices such as EMDR, clients can process their trauma and have shorter episodes of care. CCB therapists desire to be trained and receive ongoing consultation to achieve an expertise in these modalities by our ability to purchase consultation in EMDR and Trauma Play Therapy. In addition, we anticipate an increase in demand for these services that can better be addressed by increasing capacity by 15 hours weekly.

The immediate benefits of the project: Higher quality and increased therapeutic capacity; children will have improved emotional regulation and conduct; adults will experience fewer trauma symptoms that can interfere with work and home life.

Criteria:

<u>Need</u> – The Community Survey in Bloomington's Housing and Neighborhood Development's 2015-2019 Consolidation Plan (p.54) ranked mental health and related services as the most critical need for our community. According to SCAN 2012 a significant number of households, particularly in the lower incomes, report that stress, anxiety and depression negatively impact their lives (p. 105). Additionally, the Client Challenges Survey in this report showed that a significant number of households cannot pay for counseling.

Violence and substance abuse have been strongly linked to trauma and lack of attachment. Studies show that two-thirds of those with substance use issues have experienced abuse, neglect, and/or related traumatic events. Without treatment for root causes, the cycle often continues when these victims become parents.

Since 2012 there has been an increase in Medicaid recipients; however, CCB has found limited mental health providers. In addition, there has been a significant increase in large deductibles in commercial insurance, making mental health services unaffordable to those families. CCB is the only agency in Bloomington providing play therapy, Theraplay, and EMDR who takes all Medicaid products and will provide services to insured and underinsured, with large deductibles, using a sliding fee based on income.

One-Time Investment - Six therapists will be trained in EMDR by the end of July but need specialized consultation/supervision by an certified EMDR consultant to address the complex trauma of individuals living in poverty. The outcome will be a complete staff competency in this treatment modality and an increase in the number of people with trauma issues being served. More specialized training is needed in providing services for children with trauma and attachment issues. An expert in treating young children will train on trauma-specific play therapy and provide consultation/supervision. To increase capacity, operational funding is requested to increase a part-time therapist to fulltime, creating 15 extra hours per week. Proven productivity will allow budget approval for the remaining fiscal year.

<u>Fiscal Leveraging</u> – The project is leveraging existing equipment provided by a Sophia Travis grant, EMDR training, funded by and the Bloomington/Monroe County Community Foundation. Both trainers, Heather Maritano, LCSW and Certified Play Therapist Supervisor, and Kara Baertsch, LMHC and Certified EMDR Consultant, are committed to increasing the quality of care to those with little resources. To that end, Heather Maritano and Kara Baerstch, will be providing services at a \$300 discount each.

Broad & Long-Lasting Effects -

- 1. Interrupt the cycle of trauma in a family by treating both parents and children when needed.
- 2. Increasing emotional regulation will increase school readiness and better academic success.
- 3. More individuals with trauma will report less intense symptoms which will assist in stable employment and home life.

Outcome Indicators:

- A. There will be an increase in available appointments specializing in trauma. We anticipate providing 60 trauma treatment sessions per week.
- B. Through monthly surveys the following outcomes will be measured:
 - (1) Children and Caregivers will report a closer attachment in their relationships
 - (2) Families will report fewer behavioral problems at home
 - (3) Individuals will report less intense and frequent trauma symptoms

Cost Amount Requested (in order of priority)

1. Eye Movement Desensitization Reprocessing (EMDR)	\$3,300.00
Consulting/Supervision with Kara Baertsch, LMHC	
2. Expand therapeutic hours to provide 15 more EMDR hours per	\$6,600.00
week	
3. Trauma Play Therapy Training and Supervision with Heather	\$3,100.00
Maritano, LCSW	
TOTAL REQUESTED	\$13,000.00
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Other Revenues: Community Foundation Community Impact Grant	\$10,161.82
Other Revenues: Community Foundation Community Impact Grant	

Past SSF Funding

Year	Status	Title	Amount
2006	Denied	Latino Outreach	\$4,800
2010	Granted	To pay for start-up costs for the <i>Incredible Years Social Skills Training Program</i> described in the agency's application. These include training two clinical staff, purchasing DVDs and supplemental materials (e.g. puppets, laminated cards, and books) for various curricula designed to reduce aggressive and disruptive behaviors.	\$8,894.25
2012	Denied	Collaboration w/ S. Central Community Action Program - Prevention and early intervention mental health services for families living in poverty	\$22,846.73
2013	Granted	To train up to three therapists in, and buying equipment for, a counseling model entitled <i>Theraplay</i> , with the goal of broadening its use.	\$4,775
2014	Granted	To pay for Improving School Performance at Fairview through Mental Health Services program: salary and benefits for Project Coordinator and Clinical Nurse specialist, transportation costs for families, medical and data equipment.	\$12,625.71
2014	Granted	Collaboration with Stepping Stones "to fund the following components of the Stepping Stones, IncCatholic Charities of Bloomington Clinical Partnership initiative: the salary of the Clinical Partnership Program Director, staff trainings, counseling workbooks and program administration." (Due to change in leadership, grant declined by other agency.) Note: this project was not implemented and funds were returned.	\$13,176.30
2015	Denied	To fund it's pilot program, Identifying the Mental Health Needs of Senior Citizens in Bloomington, which seeks to identify and support elderly individuals dealing with depression or other mental health problems in our community, paying particular attention to those living at or below the poverty level.	\$3,000.00
2017	Granted	To purchase specialized supervision and training for play therapy, increase available weekly play therapy house, and purchase Positive Family Coaching to assist parents.	\$7,175.00

Staff Comments

Note: This agency has provided a detailed proposal for providing the services and seeking reimbursement before December 2018: Services provided from July – September - \$8,050; Services provided from October – November - \$4,950.

Glenn Carter Memorial Toolshare- \$24,032.00

City Residents Served: 300 (of 300)

Employees:

Full-Time	Part-Time	Volunteers	
0	0*	~80	

Mission: It is the mission of the CSL to make available information, services, projects and networking opportunities for those interested in exploring ecologically sustainable ways of thinking, living and interacting in our community.

The CSL was formed by Bloomington residents in 1992 as an umbrella organization which provides 501(c)3 status to projects, created by community members, that adhere to our goals. Our organization is entirely volunteer-run and depends on funds raised by members to provide quality programming, events, and information about sustainable living.

Project Synopsis: The Center for Sustainable Living requests \$24,032 to fund expansion of the Glenn Carter Memorial Toolshare (GCMT) into a workshop space at its new permanent home on Bloomington's west side. Funding will cover new roofing, an ADA-compliant bathroom, and a temporary skilled staff position.

Building on a lifetime of service by Bloomington activist Glenn Carter, the Toolshare preserves Glenn's 1000+ tools and makes them accessible to Bloomington residents, free of cost. Since 2015, over 150 GCMT volunteers have sorted, cleaned, and catalogued Glenn's collection. Our mission is to alleviate start-up costs of trade-based work, enabling residents who might not otherwise have access to tools to pursue projects and careers in home repair, carpentry, metalworking, and automotive repair. Recently relocated to a larger, more centrally-located building, the Toolshare plans to expand our modest lending program into workshop space with skillshare programming, trades training, and volunteer-supervised shop time modeled after the Bloomington Community Bike Project, a CSL project with 20 years of community service.

JHSSF funding will facilitate major renovations required to expand our programming and outreach. Once renovated, the Toolshare will be positioned to realize Glenn's vision of building self-sufficiency among people facing economic instability, empowering those who have experienced addiction, homelessness, or incarceration, in particular. To wit, the GCMT established a referral network with the Indiana Recovery Alliance, New Leaf New Life, Shalom Center, and Mother Hubbard's Cupboard, who will recommend their clientele to our programs.

Criteria:

Need – The 2012 SCAN noted Housing Quality as a barrier to economic stability, noting that 65% of households with income less than \$15,001 report that their home needs major repairs, and that homeowners often postpone small repairs until they aggregate, requiring costly major repairs later. The GCMT's expanded programming will increase low-income homeowners' economic stability by providing knowledge and tools necessary to complete basic home repairs and prevent their aggregation. This also complements Strategy 2 in the SCAN 2015-2019 Consolidated Plan, which aims to "[i]mprove existing owner-occupied structures for low-to moderate-income individuals/families" (86), by producing repair self-sufficiency.

In addition, the Toolshare will proliferate vocational skills in carpentry, metalworking, and automotive repair. Guided and independent opportunities to learn trade skills, offered free-of-cost, will alleviate economic barriers to vocational education. Our targeted outreach to low-income homeowners, people experiencing homelessness, and people re-entering from jail or prison will ensure that the Toolshare reaches people faced with economic

instability. These efforts are consistent with SCAN's emphasis on employment, with the Business Outlook Panel's projection that construction and trade jobs will increase (70), and with the identification of adequate job training as a major barrier to economic stability in low-income households (72).

One-Time Investment - New roofing and the installation of a public bathroom are both permanent, one-time renovations that will greatly expand the Toolshare's capacity to continue renovations, provide educational programming, and host regular volunteer-supervised workshop open hours.

The piloting of a temporary staff position is a one-time investment in the initial design and implementation of the workshop space by a skilled tradesperson. Once implemented, the space will be maintained by volunteers.

<u>Fiscal Leveraging</u> – The GCMT minimizes operating costs with a large team of dedicated volunteers. As a project of the CSL, the GCMT receives valuable resources such as liability insurance, banking, financial management software, website/IT consulting, and administrative support. Our new permanent home relieves us of rental costs and, hence, capital investments in the GCMT's facilities will have long-lasting value.

The GCMT will continue to leverage both monetary donations and in-kind donations of building materials, tools, and equipment.

<u>Broad & Long-Lasting Effects</u> – The GCMT is at a pivotal point in our organization's development. The completion of our new permanent space in the Maple Heights neighborhood will allow us to:

- Reduce monthly expenses associated with rent.
- Invest in long-term projects that require permanent modifications to the building.
- Host repeating workshops that accommodate all skill levels.
- Develop a modular workshop space that welcomes many trades and crafts that benefit from shared tools and supplies.
- Address sustainability through self-sufficiency and community interdependence.
- Become a landing place for people re-entering the workforce from incarceration who worked in the trades but may have lost tools due to incarceration.

As an organization that has been active in Bloomington since 1992, the CSL has demonstrated its commitment to support and maintain long-lasting projects with long-term benefits. Our oldest project, the Community Bike Project, helps hundreds of people build self-sufficiency and hands-on bike maintenance skills each year. The Bike Project has become one of Bloomington's welcoming landmarks, and we envision the Toolshare workshop as a meeting space for local craft and tradespeople, people seeking to acquire trades skills, and those needing vocational training to increase their quality of life.

Outcome Indicators: The Toolshare will measure its success by surveying the growth of the tool lending program and the impact of trades-skill training on Toolshare participants. Metrics will include:

- Total active members of the toolshare
- Tools lent
- Number of people trained on specialized tools
- Total attendees of GCMT classes and workshops
- Toolshare involvement follow-up
 - o assessment of barriers to employment in trade-based jobs
 - o estimated home-repair and job-related costs alleviated through Toolshare involvement

Cost -- Amount Requested (in order of priority

	Item	Cost
Priority #1	New Metal Roof	\$11,200.00
	Plumbing and Bathroom	\$8,800.00
	Salary for 1 skilled temporary staffer to set up the lending program and workshop in its new permanent space.	\$4,032.00
	4 months of salary: \$16.8 @ 15 hours/week x 16 weeks	
	TOTAL REQUESTED	\$24,032.00
Priority #2	New Metal Roof	\$11,200.00
πΔ	Plumbing and Bathroom	\$8,800.00
	Salary for 1 skilled temporary staffer to set up the lending program and workshop in its new permanent space.	\$2,016.00
	2 months of salary: \$16.8 @ 15 hours/week x 8 weeks	
	TOTAL REQUESTED	\$22,016.00
Priority #3	New Metal Roof	\$11,200.00
#3	Plumbing and Bathroom	\$8,800.00
	TOTAL REQUESTED	\$20,000.00
Priority #4	Repair Existing Roof - expected lifespan of 3 years before additional repair or replacement is needed	\$1,500.00
	Plumbing and Bathroom	\$8,800.00
	Salary for 1 skilled temporary staffer to set up the lending program and workshop in its new permanent space. 4 months of salary: \$16.8 @ 15 hours/week x 16 weeks	\$4,032.00
	TOTAL REQUESTED	\$14,332.00
Priority #5	Repair Existing Roof - expected lifespan of 3 years before additional repair or replacement is needed	\$1,500.00
	Plumbing and Bathroom	\$8,800.00
	Salary for 1 skilled temporary staffer to set up the lending program and workshop in its new permanent space. 2 months of salary: \$16.8 @ 15 hours/week x 8 weeks	\$2,016.00
	TOTAL REQUESTED	\$12,316.00
Priority #6	Repair Existing Roof - expected lifespan of 3 years before additional repair or replacement is needed	\$1,500.00
	Plumbing and Bathroom	\$8,800.00
	TOTAL REQUESTED	\$10,300.00

TOTAL REQUESTED	\$24,032
Total Project Cost	\$24,032

Past SSF Funding

Year	Status	Title	Amount
2005	Denied	Human Power: Service Learning on Wheels	\$3,060

Staff Comments

- Location: The project is located at 611 W. 12th Street (the former Godsey Cabinet Shop).
- **Rent Saved**: As part of the CSL, the GCMT enumerates the services it shares (insurance, software, administrative, etc.) with CSL but writes that moving the GCMT to the Maple Heights location will relieve the organization of costs associated with monthly rent. It may be instructive to know this figure.
- <u>Distinct Niche</u>: In "Other Comments," applicant writes that the GCMT program is distinct from the tool share program run by Mother Hubbard's Cupboard (MHC). MHC loans out kitchen and gardening tools, while GCMT loans out trades tools. The two tool share programs established an agreement whereby any trades tools donated to MHC are given to GCMT and any gardening tools donated to GCMT are given to the MHC.
- <u>Permit Needed</u>: GCMT will need a permit from CBU to connect to the sanitary sewer. Applicant writes that because there are costs associated with filing for a permit, it will do so only if it receives funding from the Hopkins Committee for the bathroom.
- <u>The Bathroom</u>: The County building code requires "assembly areas" of sufficient size to include a bathroom. Officials indicate that this building meets the space requirement. The proposed bathroom would be a public, ADA-compliant bathroom.
- **The Roof**: Applicant indicates that the requested new roof will be a metal one. The Committee may want to inquire about the lifespan of such a roof.
- <u>Successful Trades Toolshares</u>: In "Other Comments," applicant points to a successful tool share similar to the GCMT in Bloomington, Illinois. *Please see* "Other Comments" for more detail.
- <u>Signed Written Estimate</u>: The Hopkins application instructions call for a signed written estimate for a capital improvements. The applicant has not submitted any; the Committee may want to request estimates for both the bathroom and the roof.
- <u>Year-End Financial Statement</u>: The applicant did not submit a year-end financial statement.

Mediation Matters Outreach- \$9,493.00 City Residents Served: 216 (of 400)

Employees:

Full-Time	Part-Time	Volunteers
1	1	65

Mission: Since 1996, the Community Justice & Mediation Center (CJAM) has been working with individuals, organizations, courts and other institutions to manage and resolve conflict. Our mission is to promote a civil and just community through mediation, education, and restorative justice. We are committed to making our services accessible for all, including the vulnerable and under-served, and to be responsive to emerging community needs.

In a structured yet flexible process, our volunteer mediators give people the chance to air their wounds, discover solutions to their problems, and to leave with an agreement that they will, for the most part, uphold. We do this for people in conflict in neighborhoods, in schools, in organizations and businesses and for those involved in the justice system including victims of crime. Addressing disputes immediately and accessibly has value for both those in the conflict as well as for the community as a whole.

Project Synopsis: CJAM seeks a one-time investment of \$9,493 to develop and pilot *Mediation Matters*, an outreach and referral model utilizing CJAM volunteers. These outreach liaisons will work to ensure that Bloomington low-income and vulnerable residents have consistent access to CJAM services *at the earliest stages of a conflict*.

Best practices show that when offered early in the process, mediation can prevent or reduce conflict escalation and violence, prevent evictions and homelessness, strengthen family relationships, reduce truancy and prevent dropping-out, and reduce criminal recidivism - all issues *that disproportionately impact* low income and vulnerable individuals.

Our vision for this project is to build a *neighborhood conflict resolution outreach system* that can be replicated throughout Bloomington. The pilot will target the northwest Bloomington neighborhood areas; greater Crestmont area, Crescent Bend, Near West Side and Prospect Hill neighborhoods. Trained volunteers will be assigned to establish and/or strengthen partnerships with housing providers, social service agencies, community and faith organizations, schools, and neighborhood organizations to increase access to CJAM services.

We seek funding to support four strategies that will strengthen access and reduce barriers; 1) hire a part-time temporary Project Manager to design and launch the outreach pilot; 2) develop the CJAM liaison program utilizing current mediators and targeting new neighborhood volunteers, to provide the staffing needed to maintain effective partnerships with multiple entities; 3) establish locations and hours to provide on-site intake, education and referrals, conflict coaching, and mediations; and, 4) develop an advisory group of neighborhood stakeholders who will sustain and support our efforts.

Criteria:

<u>Need</u> _On average 65% of CJAM clients are extremely low, or very low income. Forty-eight percent of our community mediation cases involve landlord/tenant issues, we have seen an increase in requests for services for aging members of our community, and 37% of our clients are at-risk youth. This project addresses identified community needs:

2015 – 2019 HAND Consolidated Plan: *Strategy 5* prioritizes and recommends providing assistance to non-profit organizations that provide services to "improve the quality of life." It prioritizes the need to "provide assistance to the elderly and disabled to remain in their homes; to help extremely low-income individuals and families avoid becoming homeless; and, helping homeless persons make the transitions to permanent housing."

2012 SCAN: Identified the lack of affordable legal services and *identified the need for mediation services*; the need for continued inter-agency collaboration with time being identified as the biggest barrier; the need to eliminate barriers to services (transportation, knowledge of availability); the need for services that impact at-risk youth including prevention of truancy and expulsions; and identified that 70% of renters spend more than 30% of their income on housing with 13% of households not having the money to pay rent or mortgage, was a major problem.

One-Time Investment - The ability of our organization to serve Bloomington effectively rests on making investments to develop the capacity of our corps of community volunteers and mediators. This one-time salary investment for a temporary Project Manager and administrative support, will allow us to devote focused time and resources to developing and launching a replicable volunteer-driven outreach model. We have designed the pilot to be self-sustaining at the end of the grant. We are confident that our volunteer liaisons will continue this work, just as our volunteer mediators have delivered CJAM programming for the past twenty-two years.

<u>Fiscal Leveraging</u> – Among the critical benefits that CJAM offers is the leveraging of our volunteer's personal contributions of time, knowledge and commitment. For this project, we allocated a total of at least 200 probono program salary hours by our Program Director, the Intake Coordinator, and Community Case Manager. We will use CJAM fundraising dollars to support 50% of the Executive Director's salary allocated to this project (administrative and direct program hours). In 2017, our volunteers delivered 80% of our direct client services donating 2936 hours of mediation services to over 400 individuals, *saving CJAM over* \$55,000 *in staff salaries*.

Broad & Long-Lasting Effects – Sections of some neighborhoods in Bloomington are plagued by high crime, transiency, volatile relationships, trauma, and conflict-related stresses Exposure to these stresses is costly and increases the likelihood of interpersonal violence, family instability, mental and physical health problems, legal issues and can lead to breakdown of communities. Resolving conflicts can preserve important relationships, provide continued opportunities for independent living and self-sufficiency for elders and the disabled, improve decision making, keep kids in school, build community engagement, and ensure that all voices and perspectives are heard – especially those who are under-represented and lack power.

A combination of low wages, escalating housing costs, and increased demand have made stable housing elusive. Many in Bloomington are but one illness, one car repair, or lay-off away from an eviction, chronic transiency, or homelessness. Mediation intervention prior to an eviction can stop the eviction going forward while re-establishing repaired relationships between landlords and tenants. Or mediation can help those facing homelessness to identify other resources that will allow them to remain housed.

This project will also help partner agencies, currently utilizing critical resources to deal with conflicts, to refer such dispute to CJAM and more fully devote their resources back to helping clients through their primary services.

Outcome Indicators: The object of this project is to design and launch a sustainable volunteer outreach model We will provide the following Outcome Indicators:

- Model developed and launched (processes, procedures, training modules, materials and evaluation tools)
- 4 MOU's established with neighborhood referral entities
- 3 Volunteer Liaisons recruited and trained
- Neighborhood Advisory Action Group formed
- 2-3 neighborhood "CJAM outreach hours" sites established
- Volunteer training evaluations will demonstrate that volunteer liaisons report the training has prepared them to successfully full-fill their job responsibilities
- 20 inquiries for service generated by Volunteer Liaisons

Cost

Amount Requested (in order of priority)

1. PT Project Manager – if we are given less than the requested amount we will scale the project back accordingly – 400 hrs @	\$7,320.00
\$17/hr + \$520/total fringe 2. Executive Director (direct program and administrative time) CJAM will absorb the entire all or a greater amount if reduced) – 100 hrs @ \$20.19/hr + \$309/total fringe	\$2,173.00
TOTAL REQUESTED	\$9,493.00
Costs Covered by Other Revenues: Executive Director – 100 hrs @ \$20.19/hr + \$309/fringe	\$2,173.00
Costs Covered by Other Revenues: Pro Bono Staff Volunteer Hours (PT Intake Coordinator, Program Director & Community Case Manager	\$3,768.00
Total Project Cost	\$15,434.00

Past SSF Funding

Year	Status	Title	Amount
2005	Granted	Personnel, training, and recruitment expenses for constructive	\$1,400
		conflict resolution program for Black and Multi-racial youth	
2006	Granted	To pay for printing a conflict resolution handbook, purchasing	\$2,170.00
		conflict resolution materials, and personnel expenses for outreach	
		and instruction.	
2010	Denied	Director of Services and Managing Director	\$20,000.00

Staff Comments

<u>One-Time Funding/ Pilot Project</u> – While this application has a well-developed plan for expansion of services, like many other applications requesting grants for operational costs, it does not appear to articulate a well-developed plan for future funding.

<u>Other Comments</u> – See the Other Comments sheet for a succinct statement of the proposed services, goals and objectives of this pilot project.

Double Convection Oven Purchase-\$8,860.00

City Residents Served: 2,352 (of 2,940)

Employees:

Full-Time	Part-Time	Volunteers
6	10	Over 100/wk

Mission: Community Kitchen's mission is to work alone and in collaboration with others, to eliminate hunger in Monroe County and surrounding areas through direct service, education and advocacy.

Project Synopsis: We are requesting \$8,860 to purchase a new Vulcan double convection oven for our Kitchen operations. As programs have grown over the past ten years, so has our need for convection oven space grown from one to two or three daily. A few years back we purchased a double convection oven from Middle Way Food Works. Two years ago that equipment malfunctioned and caught on fire. Because it wasn't able to be repaired, we purchased another used double convection oven from Mother Bear's Pizza. While it functions normally most of the time, it does have a chronic issue of maintaining cooking temperature. It will work fine for weeks and then we'll go through a week or two of it continually and unsuccessfully trying to fire up to maintain temperature. When that happens, Kitchen staff have to move food around and juggle ovens to get everything cooked at the right time. Gooldy's has replaced parts and thought they had it fixed a couple of times. They can't figure out why this issue continues to resurface. We would appreciate the opportunity to replace this with a new double convection oven to allow for more consistent, trouble-free cooking.

Criteria:

Need – Community Kitchen addresses Strategy #5 (Public Service Assistance) of the City's Consolidated Plan 2015- 19. Strategy #5 states "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care." (p. 6 & 91). Within the section NA-40 Homeless Needs Assessment, funding for service providers (like Community Kitchen) is listed as the second of five priorities for the next five years (p. 50).

According to Section 504 Needs Assessment, Community Kitchen was among the top four most highly utilized Community Resources or Programs (Consolidated Plan, p.44). In addition, 53% of those Housing Choice voucher and public housing tenants responding indicated that food was the largest strain on their budget (p. 44). Not only is Community Kitchen a vital agency functioning in accordance with the City's Consolidated Plan, but we also fit into the City of Bloomington's Anti-Poverty Strategy (Consolidated Plan p.108). According to items 2 and 4, part of the plan is to 2. "provide access to emergency assistance by providing funding...to agencies that provide said services" and 4. C. "continue to cooperate with other local funders on anti-poverty strategies".

One-Time Investment –. Community Kitchen is seeking funding for one-time investment in equipment. The double convection oven requested provides an investment in our efficiency and operations that will pay long-term dividends in our service provision efficacy and efficiency.

<u>Fiscal Leveraging</u> – With the continued need for our services and the importance of access to basic food resources for all, CK has worked to minimize operating costs and provide our services in the most efficient and effective manner possible. By investing in our cooking efficiency and stability, and reducing repair costs, we are able to leverage operating dollars for meeting the food needs around us more effectively.

<u>Broad & Long-Lasting Effects</u> – Our 1515 S Rogers St facility has efficient operations. Moving into this building seven years ago improved our efficiency and the cost effectiveness of that we do. Still, we are always looking to improve the impact and efficiency of our service delivery. These one-time investments in equipment

preserve the Kitchen's ability to be able to help the community with food needs. Access to food and nutrition are commonly accepted necessities for healthy individuals and families. Proper nutrition helps ensure success in school and work, along with better physical and mental health. As the need for Kitchen services continues and we continue to reach out to more and more children through our programs, the benefits to the community are long lasting and take the form of more healthy children, better learners, lower dropout rates, lower incarceration rates and more productive citizens.

The funds request through the Common Council Social Services funding would provide a long-term investment in the cooking equipment at CK and will have a lasting impact on our operations and ability to meet community needs.

Outcome Indicators: The 2,352 city residents who will benefit from Community Kitchen programs in 2018 will not necessarily ever notice the improved efficiency or stability of our cooking. However, stability and efficiency in cooking helps make the best use of staff time and energy resources to make the healthy food available to our patrons.

As we save money in places like equipment repair, we are able to be more responsive to local food needs and invest in program effectiveness. That means that more of the 2,352 residents who utilize our services will have access to quality nutrition that is not readily available to them outside of our programs.

Cost

Amount Requested (in order of priority)

1. Vulcan Double Convection Oven	\$8,860.00
2.	
TOTAL REQUESTED	\$8,860.00
Total Project Cost	\$8,860.00

Past SSF Funding

Year	Status	Title	Amount
1995	Granted	Used vehicle to serve meals	\$9,000.00
1997	Granted	Transport containers to provide meals to at risk youth in after school programs	\$1,300.00
1998	Granted	Purchase upright commercial oven, mobile sheet pan rack, and mats for kitchen floor	\$4,675.00
1999	Granted	Ice machine and freezer	\$4,650.00
2000	Granted	Eight dining tables	\$2,460.00
2001	Granted	To purchase equipment for second food preparation and distribution site	\$10,721.00
2002	Granted	To purchase a copy machine shared with Shelter, Inc. and aprons, and hairnets	\$3,639.00
2003	Granted	Replace fire suppression system, loading dock, and 60 chairs for the S. Rogers site	\$10,104.00
2004	Granted	Replacing a door and dishwashing machine, purchase a garbage disposal and kitchen grade metal shelving	\$7,780.00

2005	Granted	Replace produce cooler and purchase food trays for free meal	\$4,100.00
		service	
2006	Granted	To purchase and repair a used van from Girls, Inc.	\$8,401.00
2007	Granted	To purchase and install a walk-in cooler and freezer for the 917 South Rogers facility.	\$29,800.00
2008	Granted	To purchase a commercial-grade refrigerator for use at 917 South Rogers Street.	\$2,350.00
2009	Granted	To purchase printed packpacks for the Backpack Buddies program.	\$1,005.00
2010	Granted	To purchase a pallet truck, ice machine and storage bin and two "trainable" dollies for use at their current and future sites on South Rogers Street.	\$7,851.00
2011	Granted	To pay for equipment and relocation costs for new South Rogers Street facility.	\$10,000.00
2012	Granted	Equipment purchase	\$7,555.00
2013	Granted	To purchase six pieces or kinds of equipment to improve the efficiency and effectiveness its main facility at 1515 S. Rogers. These items are set forth in the application and include a professional food processor, a commercial can opener, pots, food containers with lids, knife racks and a cutting board, and various serving utensils.	\$3,475.00
2014	Granted	To purchase a new cargo van to transport food and otherwise support agency mission.	\$21,032.00
2016	Granted	To purchase a tilt skillet and to pay for parking lot repair.	\$19,824.00
2017	Granted	To purchase kitchen equipment and a power washer.	\$2,174.00

Staff Comments

Other Comment sheet – Please see the Other Comment sheet for the numbers and demographics of clients served by this agency.

10. GIRLS INC. Page Location # 122

Ruby Repairs- \$13,463.05 City Residents Served:

Employees:

Full-Time	Part-Time	Volunteers	
4	7	109	

Mission: Girls Inc. of Monroe County inspires all girls to be strong, smart, and bold. We believe that the Girls Inc. experience equips girls to navigate gender, economic, and social barriers and to grow into healthy, educated, and independent adults. Our organization specifically focuses on girls ages 5-18 that live within Monroe and Bloomington Counties by specifically tailoring our offered programs to their needs.

Girls Inc. of Monroe County's vision is to commit our services through a unique girls-only environment; creating an inclusive environment consisting of adult mentors, career women, and girls. At Girls Inc., we promote learning services that aim to overcome gender discrimination, social inequity, and other barriers to success. Our programming provides opportunities for girls to build skills and capabilities to become responsible, confident, and self-sufficient adults. Our diverse programming focuses on finance and STEM educational activities, healthy living and nutrition, physical activity and team building, healthy relationships and self-confidence. At Girls Inc., we support girls from all socioeconomic and ethnic backgrounds, with a targeted focus on girls who come from low-income or split-family situations.

Project Synopsis: We are requesting \$13,463.05 for one-time repair costs for our bus fleet, which serve to deliver girls from Monroe County schools to Girls Inc. Center and from the Center to their homes.

In January of this year, Girls Inc. began providing transportation home from after-school programs to girls in the Fairview Elementary School district, in addition to transporting girls from school to our Center. At present we know of at least twenty-five families who have indicated an interest in Girls Inc. programs but are unable to pick up girls after programming ends. This programming is an essential element of our inclusive girls-only initiative. Families with girls from lower-socioeconomic backgrounds and caretakers who work during afterschool hours depend on GIMC to provide services to care for and educate their girls. To provide this essential service, we rely upon our Girls Inc. buses to deliver girls from nine Bloomington schools to our center each day. Social workers and staff at Fairview Elementary School are helping us promote this new service with families.

This funding will allow us to make repairs to our second largest bus. As an organization that depends on donated funds from generous benefactors, we currently lack the funds to support the needed repairs for each of our buses. It is of utmost importance to us that our transit vehicles are in the best conditions possible, so as to ensure the safety of our girls. For this reason, we are requesting funding from the Jack Hopkins Social Services Funding Committee to support the one-time costs of repairs and accompanying labor fees.

With your assistance, we will be able to continue to serve our girls and their families during afterschool hours and provide a much needed service to our community.

Criteria:

Need – Funding provided through the Jack Hopkins Social Services grant will enable Girls Inc. to expand the number of low-income girls attending our after-school sessions. After-school programming is an essential part of GIMC's programming. Our goal is to reach as many girls in our community as possible, to expand their opportunities to succeed, and to continually support them by providing quality educational programming, sports activities, and nurturing mentorships with older women.

The purpose of our transit program is to expand the opportunities for low-income girls and families residing in Bloomington proper, who do not currently have the resources or capability to transport their girls from the center each day due to lack of funds, busy work schedules, or other responsibilities.

One-Time Investment - This project will entail one-time capital costs of \$4,439.76 on our medium sized bus (25 pax), \$5,444.56 on our large bus (40 pax), and \$3,578.73 on our smallest bus. Our priorities are to finance the repair and labor costs for our medium bus (Rosie) first, then to replace the entrance door on the large bus (Ruby), as well as additional repair and labor costs. Repairs on the smallest bus are of least priority at this time. These costs will directly ensure compliance with essential maintenance of our vehicle fleet and contribute to the safety of Girls Inc. girls attending our after-school programs.

In order to keep the buses on the streets, GIMC must comply with the standards of the Indiana Department of Transportation (INDOT). INDOT inspects our vehicles annually (each May) to ensure the buses are within compliance with INDOT laws and regulations. Without capital support to fund the needed repairs, our buses will not pass inspection and cannot be used until repairs are complete. Support for such repairs will ensure timely upgrades to our vehicle fleet and ensure our ability to continue this essential service to our low-income and working families.

We are currently transporting five girls to their homes after programming. We hope to increase this number during the fall semester to twenty girls, which will fill the bus that most needs repairs (Rosie). We expect that the majority of these twenty girls will be new to our programs, thus increasing our after-school attendance.

Carmichael Truck and Automotive Service Repairs will repair the bus as soon as possible after receipt of grant funding.

<u>Fiscal Leveraging</u> – Girls Inc. of Monroe County continually seeks public and private grants for funding our programs, in addition to funds from the National Girls Inc. organization. We have strong support from the community, and receive a large portion of program funds from individual and corporate donors. We also pursue strategic partnerships and corporate sponsors for both financial sponsorship and in-kind donations that have been useful in conducting programs.

<u>Broad & Long-Lasting Effects</u> – Providing for Girls Inc.'s ability to maintain our vehicle fleet will positively impact the youth community in Bloomington and Monroe Counties by enabling us to expand our reach of after-school programming and opportunities available to low-income and at-risk girls.

Girls Inc.'s mission is to provide young girls with the skills and confidence they need to succeed in our community as they grow. We believe in the power of change in young women and we seek to foster this advocacy. Providing adequate resources and opportunities for these girls to develop will have long-lasting impacts on our community. Our girls will grow up to be strong, smart, bold women with experience in advocacy, leadership, and unique experiences that will shape them into community voices of change. Today now more than ever, we seek to encourage our community to listen to our youth, and particularly to women's voices. We are the change we want to see in the world. It is of utmost importance that we provide essential opportunities for girls to be heard, to develop healthy behaviors, and to navigate our complex society.

Providing funds for Girls Inc to deliver safe and adequate transportation services for our girls will have a significant impact on how our girls develop skills, confidence, and experience with community wide issues. Allowing more girls to learn, to become leaders, and to have a voice will lead to significant change and progress in our community. Bloomington can be a leader, but to reach this new height, we must listen to our girls, and only by fostering their extraordinary capacity will we be able to do so.

Outcome Indicators:

Number of girls attending after-school programming Number of girls utilizing offered GIMC transportation services

Increase of girls attending after-school programming

Number of families impacted by GIMC transit services

New GIMC members

Number of new families reached by increased transit services (due to expansion)

Cost

Amount Requested (in order of priority)

1. Repairs for Rosie (medium bus)	\$2,402.18
2. Labor for Rosie (medium bus)	\$2,037.58
3. Entrance door kit repair and labor only for Ruby (large bus)	\$3,299.34
4. Maintenance for Ruby (large bus)	\$1,244.16
5. Labor for Ruby (large bus)	\$901.06
6. Repairs for White Bus	\$1,849.74
7. Labor for White Bus	\$1,728.99
TOTAL REQUESTED	\$13,463.05
Total Project Cost (Total repairs and labor costs for all buses)	\$13,463.05

Past SSF Funding

Year	Status	Title	Amount
1995	Granted	Interior Construction	\$21,700.00
1996	Granted	Van Purchase	\$10,000.00
1998	Granted	Purchase equipment to implement Operation SMART	\$6,500.00
1999	Denied	Automatic Doors	\$4,969.00
2000- June	Granted	For supplies and equipment for summer camp program and two car infant seats	\$2,303.00
2000-Oct	Granted	For the Friendly PEERsuasion Program	\$2,500.00
2000-Oct	Granted	For books, refreshments, and misc. equipment for after school reading program	\$620.00
2002	Granted	To pay for the salary of the director of the after-school and summer youth programs.	\$15,000.00
2004	Granted	Pay a portion of the cost of one used bus	\$10,000.00
2006	Granted	To pay for personnel expenses for a half-time Program Specialist and purchase Commit to be Fit support materials.	\$1,950.40
2008	Denied	Teen Exploration College/Career Program	\$2,500.00
2009	Granted	To pay for training staff.	\$2,930.71
2010	Granted	To help pay for the salary of the Program Director.	\$13,500.00
2011	Granted	To purchase and install a phone and voice mail system at 1108 West 8th Street.	\$2,000.00
2012	Granted	Furniture replacement	\$2,102.86

2013	Granted	To purchase Trax Solutions Management Information System	\$5,110.00
		license fee, one year's annual management and support	
		agreement, a scanner and in-house staff training,	
2014	Denied	Addition of Sports Program Manager	\$19,747.80
2016	Granted	To pay for gutter and downspout replacement, said replacement having occurred in January-February 2016.	\$4,496.00
2017	Denied	Bold Programming	\$10,000.00

Staff Comments

<u>Total City Residents / Clients Served in 2018</u> – The application did not list the total number city residents served - nor the total number of clients to be served - this year.

<u>Project Synopsis</u> (and <u>History of Funding</u>) – The application requests \$14,463.05 to repair three buses which would, in part, allow the agency to drive girls who live in the Fairview district home from the after-school program and, thereby, maintain and expand participation in the program. Note that over the last ~ 23 years, JHSSF has helped with transportation needs in two years: first in 1996 to help purchase a van; and, second in 2004 to help pay for a portion of used bus.

<u>Project Site & Further Funding Details</u> – *Missing Information* – Although it was not difficult to discern the facts from other parts of the application or past applications, you will find that there were some missing entries. This included information about the Project Site (which has not been an issue), Total Project Cost, Other Funding, and Reimbursement Schedule (all on page 7 of the application).

<u>Financial Statement for 2017 & Project Budget</u> – *Missing Sheets* - The application does not appear to include the Financial Statement or a Project Budget (but the latter may be deduced from the Summary of Program Costs.

Meals Share Van Replacement- \$30,000 City Residents Served: 18,318 (of 25,800)

Employees:

Full-Time	Part-Time	Volunteers
12	2	2,098

Mission: HHFB collects food which would otherwise be wasted and safely distributes it to non-profit agencies serving people with low-incomes; children; seniors; and the ill. Our focus is ensuring that quality, nutritious food is made available to all in need so that they may meet their human potential, with a secondary mission of promoting sustainability by rescuing food that would be discarded.

Project Synopsis: HHFB is requesting \$30,000.00 toward the purchase of a new, insulated, refrigerated van for collecting donated perishable food and distributing it to partner agencies.

The vehicle will be used to collect prepared food daily (5 days/week) through our Meal Share food rescue program from approximately 49 donors (restaurants, schools, dorms, etc.) all but 3 of which are located in the City of Bloomington (the other 3 are MCCSC schools). 50% of all food collected this way is immediately directly disbursed to 3 city agencies for use in meals – Community Kitchen, Shalom Center and Wheeler Mission, using this same vehicle. The balance of food collected is brought to the food bank under strict food safety protocols, repacked by volunteers, frozen and made available to other partner agencies including an additional 11 city agencies that distribute the repacked individual or family portions through their programs including Blair House, Hospice, MCUM, Mother Hubbard's Cupboard, New Leaf/New Life, Recovery Engagement Center and Stepping Stones. The van will also be used for the daily transport of 50 meals for the Meals on Wheels Bloomington program, which we retrieve from IU Health Hospital and transport to MOW each day for delivery by their volunteers.

Criteria:

Need – HHFB's food distribution efforts meet an identified need and play a key role in supporting Bloomington's long-range goals. A broad array of agency partners rely on the food bank to support programs that address a variety of community concerns. SCAN reports "having access to an adequate food supply continues to be a problem for some individuals and families, and hunger can be associated with homelessness, poverty and unemployment," and lists the need for food assistance as a "major problem". The COB Consolidated Plan also affirms that food insecurity is an issue for the city's low-income population with 53% of voucher and public housing clients reporting that food costs strain their budget. The plan also affirms the anti-poverty strategy of supporting non-profits providing basic safety net needs like food, shelter and health care. At least 20 agencies noted in the plan receive food through HHFB. These agencies provide food, housing, counseling, health care, youth and addiction services and emergency shelter among other services. Also, HHFB's Meal Share program is a dynamic and visible means of engaging the private sector in addressing community needs and assists those city businesses who are donors by reducing their waste stream and providing a tax deduction.

One-Time Investment – Funds will be used for the one-time purchase of a new, refrigerated van. Ongoing costs for fuel and staffing are already part of our budget and new ongoing costs for vehicle registration and insurance will be absorbed into our future operating budgets and may eventually be reduced by the retirement of older vehicles.

<u>Fiscal Leveraging</u> – Funds would be combined with previously secured donations to cover the full cost of the new vehicle, which will then be used to leverage donated food valued conservatively at a minimum of

\$123,000 annually. In addition, over 1,300 volunteer hours will be donated to repackage much of this food, which, at minimum wages, is an additional \$9,500.00 leveraged annually. The cost of insulation/refrigeration includes a 15% discount through a Feeding America-ThermoKing partnership. The one-time investment of \$30,000 results in leveraging a value of over \$130,000 annually with a likely return of over \$1 million during the vehicle's lifespan.

Broad & Long-Lasting Effects – While it seems intuitive on the surface that access to nutritious food on a regular basis is important for all people, it has also been established that a lack of access can have long-lasting negative impacts. Adequate nutrition is particularly essential for early childhood development for maintaining health late in life but is important all through life. Reducing hunger and food insecurity can positively impact health, school and work absenteeism rates and productivity. If people are adequately fed, they are better able to be active and contributing members of the community, improving both their own status and those of all around them. HHFB's program has a broad reach, impacting dozens of other social service agencies and thousands of individual clients and our dedication to the model of ensuring that quality food is not discarded but rather used to feel those in need is a strong example of sustainable practice.

Outcome Indicators: We would not attempt to mislead by projecting that this proposal will result in substantial increases in food collected or people served, although that probability certainly exists. Rather, this project will increase our effectiveness in implementing our program, improving efficiency in the use of equipment and staff time; reducing repair and maintenance costs; and prolonging our ability to continue providing services. We will be able to report pounds of food rescued and meal equivalents as well as the number of food donors providing support, agencies receiving food and volunteers recruited to repack food.

CostAmount Requested (in order of priority)

1. Purchase 2017Dodge Ram 2500 Promaster (Actual total cost \$56,772.00) 2.	\$30,000.00
TOTAL REQUESTED	\$30,000.00
Additional Cost for Van	\$3,216.00
Insulation (with a 15% discount via ThermoKing)	\$11,476.00
Refrigeration Unit Cost (with a 15% discount via ThermoKing)	\$8,977.00
Decal/Graphic Installation Cost:	\$1,603.00
Registration and Insurance (Estimated)	\$1,500.00
Other Income: 100+ Women Who Care Donation (\$17,000); Private Donor Contribution (\$8,172; and, HHFB (\$1,500)	
Total Project Cost	\$56,772.00

Past SSF Funding

Year	Status	Title	Amount
1994	Denied	Warehouse addition, freezer, cooler, capital expense	\$16,000.00
1996	Granted	Refrigerated truck	\$3,800.00
1997	Granted	Equipment for Food Repackaging Room for meal rescue program	\$9,200.00

1999	Granted	Cooler and condensing unit	\$14,394.00
2000	Granted	One low-lift pallet truck and three sets of racking	\$4,549.00
2001	Granted	To purchase food for city residents	\$3,000.00
2004	Granted	Pay for renovations to the facility	\$13,294.00
2006	Granted	To install lights, replace door, reinstall floor scale, and purchase safety equipment for two trucks.	\$6,670.00
2008	Granted	To purchase a refrigerated cargo van for use in the Meal Share prepared food rescue program.	\$31,414.00
2011	Granted	To pay for salaries and equipment to expand capacity of their operations.	\$10,750.00
2012	Granted	Meal share program equipment replacement	\$13,895.00
2013	Granted	To purchase two electric Walkie Pallet Trucks and to pay for passive refrigeration supplies and equipment including portable coolers, reusable Ice Pack Sheets, and insulated blankets and pallet covers.	\$9,930.00
2014	Granted	To purchase a 5000-pound capacity fork lift to be used primarily to improve collection and delivery of food to agencies serving residents of the City.	\$20,000.00
2016	Granted	To purchase and install a lift gate for the Food Bank's primary food collection and delivery truck.	\$12,000.00

Staff Comments

<u>Project Synopsis and History of Funding</u> – Given the significance of the transportation component of this program, the Committee may want to learn more about the long-term costs associated with vehicles and any plan that it has to address this need.

Meat the Need 2018-2019- \$5,000.00

City Residents Served: 15,000 YTD (Bloomington/Monroe Cty.) (of 385,100 YTD (statewide))

Employees:

Full-Time	Part-Time	Volunteers
1	2	40

Mission: Hoosiers Feeding the Hungry was established with a purpose of reducing hunger issues within Indiana and a mission to improve the quality of life of Hoosiers by providing nutritious meat to hunger relief agencies within Indiana...One Pound at a Time...

Project Synopsis: We would like to submit a request for \$2,000 which will be used to pay for the processing of donated deer, large game, and livestock within Bloomington. The amount requested will be used to process over 1,500 pounds of donated large game and livestock, providing approximately 6,100 meals to residents in need of additional food services. Hoosiers Feeding the Hungry, founded in 2011, encourages the donation of large game and livestock to our "Meat" the Need program, raises financial support to pay processing fees on these donations, and gives this nutritious meat to hunger relief agencies within Indiana. Hunters and farmers may donate large game and livestock to our "Meat" the Need program through a local participating meat processor, at no cost to them. The donation will be processed, packaged in 1- to 2-pound packages and frozen, or canned. Local hunger relief agencies will be contacted for pick up and distribution of this nutritious protein back into the community in which it was donated. The individuals and families that we serve are reached through food banks and other hunger relief agencies whose services are strictly for low income and poor populations.

Criteria:

Need – According to a US Census report, the population of Monroe County is approximately 145,496 (15.8% of which are under the age of 18) with 23.8% of the population living below the poverty level – that is over 34,600 residents in need of additional food services. In Indiana, approximately 1 out of every 5 households with children - report an inability to be able to afford enough food to feed their family and over 30% of Hoosiers regularly have to choose between paying bills or buying food (per Feeding Indiana's Hungry). Those affected by food insecurity are often at high-risk for obesity and diet-related diseases due to the lack of quality in the foods that they can afford. Protein, one of the most important nutrients for brain and body development in children and young adults, is also the hardest commodity for food banks to obtain. Even as the economy is improving, many hardworking Hoosiers are still living paycheck to paycheck. Residents who have to regularly choose between paying bills and buying groceries, continue to struggle to stay afloat but become even more in debt.

<u>One-Time Investment</u> — We are currently working on the development of more partnerships with fair associations and 4-H groups within each county - allowing for the livestock portion of this program to expand with more beef, pork, and chicken donations. These funds will allow us to begin expansion of the program within Bloomington, which will allow us to double our hunger relief efforts in this community.

<u>Fiscal Leveraging</u> – This project leverages funds/in-kind contributions and services, such as:

- Donation of time, skills/knowledge, and funds from the volunteers, board members, hunters & farmers
- 85 meat processors statewide, who reduce their rates to aid us in getting more meat into agencies.
- Coordination and partnerships with 11 Feeding America food banks and Feeding Indiana's Hungry (FIsH), including the Indiana DNR, Walmart, United Way, foundations, REMC's. and many other local and state agencies and organizations that help us serve 85 counties in Indiana and garner more donations and funding.

Broad & Long-Lasting Effects – Initially, this hunger relief agencies and residents in need of additional food services will have access to nutritious protein/meat that may otherwise be hard to afford/obtain. Intermediately, the health of this vulnerable population will begin to improve through more balanced diet (protein aids in building muscle and reducing fat/weight). In the long run, this program has the ability to potentially improve quality of life and general health through a better balanced diet. (Protein is an important part of every cell in the body, used to build/repair tissue, and is involved in the building of bones, muscles, cartilage, skin, and blood. It also aids in boosting metabolism and lowering blood pressure.) This effort will help build stronger healthier communities by meeting a basic need within each. By assisting Hoosiers that are struggling with this situation, we are giving them the ability to avoid hunger and not have to choose between bills and groceries – allowing aging and vulnerable populations to get back on track to hunger-free, independent living and giving them the ability to focus on everyday life (job, school, etc..).

Outcome Indicators: This funding will pay for the processing of over 3,800 pounds of donated meat. The outcome indicators:

- Over the next year, at least 15,300 portions of meat/meals will be provided to individuals who are in need of access to additional food resources.
- Hunger relief agencies will have access to protein, one of the most important nutrients for brain and body development in children and young adults, improving the quality/variety of foods made available to underserved, economically disadvantaged residents.

Cost

Amount Requested (in order of priority)

1. Meat processing fees for 1,900 lbs. (1/2)	\$2,500.00
2. Meat processing fees for 1,900 lbs. (1/2)	\$2,500.00
3.	
TOTAL REQUESTED	\$5,000.00
Other Revenues including: SCI REMC (\$625); UDWI REMC (\$454); Sophia Travis Grant (\$3,000); Community Foundation Grant (\$10,000); Sportsman's Benevolence Fund (\$1,500); Walmart (\$1,500); and other donations (\$559)	\$17,638.00
Note: About \$21,154 of the program cash expenses are for the discounted purchase and processing of meat (from deer, cows & hogs)	
Total Project Cost (Monroe County)	\$22,638.00

Past SSF Funding

Year	Status	Title	Amount
2016	Denied	"Meat" the Need, 2016-17	\$5,000.00

Staff Comments

An Application with Partners But not a Collaborative Project – Early on, the application indicates that this is a Collaborative Project and lists Indiana Department of Natural Resources, Feeding Indiana's Hungry, Hoosier Hills Food Bank, and Rice's Quality Meats as the other collaborators. However, the application does not address or provide the requisite information necessary to apply under the JHSSF Collaborative Project category (which would allow the agency to submit a second application). Therefore, rather than considering this application as a Collaborative Project under JHSSF procedures, it makes sense to consider this as a standard application which leverages funds, in part, through contributions from other entities.

Operational Funding Request – Sufficient Well-Developed Plan for Future Funding? While the application indicates the request is not for operational funding, it pays for the processing of the meat, which is an operational cost. Under One Time Funding, the application states, "We are currently working on the development of more partnerships with fair associations and 4-H groups within each county - allowing for the livestock portion of this program to expand with more beef, pork, and chicken donations. These funds will allow us to begin expansion of the program within Bloomington, which will allow us to double our hunger relief efforts in this community." In the event the Committee asks this agency to make a presentation, it may want to learn more the required well-developed plan for future funding.

<u>Funding Timeframe.</u> The application proposes a June 2016 to June 2017 timeframe for reimbursements based upon seasonal supply (e.g fairs in the summer, hunting in the fall and winter, and farmer donations year-round). If interested in awarding a grant, the Committee may want to inquire about what money could be reimbursed during this year's funding cycle.

<u>Indiana Recovery Alliance-\$16,953.92</u>

City Residents Served: 2,000 (of 1,800) (90%)

Employees:

Full-Time	Part-Time	Volunteers	
0	1	72	

Mission: The IRA is a volunteer powered, grassroots harm reduction project designed to improve the health and well-being of our participants. While many of our services target the needs of people using IV drugs and sex workers, the IRA is committed to providing all members of our community with the resources they need to make positive change, as they define positive change, and to assist them in mitigating health risks.

Project Synopsis: The Indiana Recovery Alliance (IRA) respectfully requests \$16,953.92 to purchase a laptop, a business grade printer, printer ink, safety vests and gloves, trash pickers, syringe disposal units, portable outreach containers, folding chairs and tables, naloxone and partial salary to provide needs based, anonymous care to Bloomington and Monroe County residents.

We are hoping to purchase a quality laptop and a business grade printer and ink cartridges. In the last two years, we have burned through one low quality laptop and two printers (both of which were used and donated). We make thousands of participant cards each year, health guides, flyers and informational pamphlets, and on-site high volume printing capacity is crucial to the dissemination of life saving information.

Proper syringe disposal is critical for the success of our needle exchange program, and the purchase of vests, gloves and exterior disposal units will further ensure our community is safe by equipping our volunteers to better organize neighborhood clean-up events.

We also hope to purchase folding chairs and tables for our office, both for internal meetings and public support groups. We have hosted numerous training sessions, 12 step groups, advisory groups, focus groups and many other meetings, having to borrow and transport folding chairs and tables each time.

We respectfully ask for \$10,000, half of which will be used to purchase naloxone, and the other half to supplement salary for our executive director, who has worked full time for part time salary for the last three years. We have secured another year of deeply discounted prices (not available to anyone else in the state) directl6y with Pfizer, and hope to purchase nasal Narcan as well for those with an aversion to intramuscular syringes.

With these items, our volunteers and nurses will be better equipped to work with marginalized community members we serve and provide them with the supplies and information necessary to prevent common ailments of IV drug use, such as abscesses (which can lead to serious infections, such as endocarditis), HIV/HEP C, fatal overdose and other infectious diseases. Perhaps most importantly, we will better be able to serve as a much needed access point for community connection and social services for the estimated 80% of people using opioids that are not currently engaged in treatment.*

*(https://jamanetwork.com/journals/jama/fullarticle/2456156).

Criteria:

<u>Need</u> – The IRA provides harm reduction materials, improving individual health and overall health of the community at no cost to participants. Our programming addresses the needs outlined in both the Service Community Assessment of Needs (SCAN) and the Housing and Neighborhood Development Department's

(HAND) 2015-2019 Consolidated Plan. Specifically, section NA-50, Non-Housing Community Development Needs, 91.215 (f), which states, "The community survey ranks mental health and related services as the most critical need in our community." It also identifies a critical need for "substance abuse related services, and basic medical related services" (P.55)

The IRA also meets the needs identified in the SCAN, section 5, p. 98, identifying health as a community priority, specifically, "A healthy community ensures the health and well-being of every individual." Our services provide proven* prevention and treatment materials, which improve the overall public health of our community.

*http://www.amfar.org/uploadedFiles/_amfarorg/Around_the_World/TREAT_Asia/factsheetJan2010.pd

<u>One-Time Investment</u> – Most of our request fulfills the one-time investment criterion.

We are asking for partial salary help this year as well as help purchasing supplies for our overdose reversal/naloxone project. With overdose rates climbing over 500% in Monroe County since 2012 (Monroe County Health Department) the Indiana Recovery Alliance will distribute purchased naloxone to keep community members alive through this recent epidemic. We are currently the largest and most effective fatal overdose prevention program in the state, with over 12,000 doses distributed over 1200 overdose reversals reported since 2015. Unfortunately, funding streams for this timely work have not fully materialized, and we are asking for help. We will use half of the \$10,000 directly for naloxone purchase (which we have negotiated a steeply discounted price directly with Pfizer), and the other half to supplement salary for our executive director, who has worked more than full time while only receiving a part time salary for the last three years.

Future sustainability is on the horizon for this life saving program! As our organization enters its third year, we will begin to be eligible for grants not previously available (major grants from foundations such as Gilead, Elton John, Elizabeth Taylor, Drug Policy Alliance) due to requirements for an agency to have *three* 990 IRS tax reports. Our long-term fundraising plan is nearing completion, and we have been working with former Habitat for Humanity director Kerry Thompson on developing a feasible strategy. Attached is a rough draft of this plan, which we will continue to develop.

All other purchases for this grant meet the one time investment rule.

<u>Fiscal Leveraging</u> – Currently, the IRA's partnership with the Monroe County Health Department provides us \$10,000. We also receive funding through grants from AIDS United, Broadway Cares, Monroe County CARES, Comer Family Foundation and individual contributions. We have received over a million dollars of in-kind donations from pharmaceutical companies and other Syringe Service Programs. With only 1 part-time employee, our services rely heavily on volunteers. Volunteers give an average of 60 hours per week to make our programs run successfully. We rely heavily on in-kind donations from the community such as, socks, coats, blankets, toiletries, camping supplies, and other necessities for those living on the street. Several local businesses support our ability to collect donations, acting as intermediaries. As mentioned, many foundations will not fund organizations that have not operated for three years. We will be passing that three-year mark this year, opening up multiple other funding opportunities.

Broad & Long-Lasting Effects – Studies show that syringe exchange programs (SEP) provide a multitude of benefits to a community. Drug users who have access to a SEP are 5 times more likely to enter into a drug treatment program, and have lower levels of HEP C and HIV than those who to do not have access. SEPs help create a legal system that allows injection drug users to tell police that they have syringes, helping officers to avoid injuries from needle sticks during searches or pat downs. In Baltimore, for instance, two years after the introduction of SEP researchers found a significant reduction (50%) in needles discarded on the streets.

It is still too early to tally the positive public health impact that our services provide for Bloomington. However, research has proven that the impact of having a SEP in a community will not only affect public health as whole, but also reduce the potential of further public health epidemics such as HIV. Monroe County has already declared a HEP C epidemic, and the entire country is in the midst of an opioid overdose epidemic. Since 1999, overdose deaths involving opioids have quadrupled. The IRA provides invaluable service to the community, delivering the services needed to save lives and mitigate negative health consequences to both individuals and the community that would turn this epidemic into a full blown syndemic (such as Scott County experienced).

Outcome Indicators: As community trust continues to grow, we expect to see a continued increase in the number of participants, and more lives saved by Naloxone. We will continue tracking the services we provide, listed in the project description. In 2018, the IRA expects do the following:

- Give 300 treatment referrals
- Distribute 7,000 doses of Naloxone and training
- Distribute hundreds of blankets, coats, and other necessities
- Provide Harm Reduction and Naloxone trainings
- Test 300 community members for HIV and HEP C
- Collect and distribute 300,000 syringes and sterile supplies

Cost

Amount Requested (in order of priority)

1. Naloxone (\$5,000) /Salary (\$5,000)	\$10,000.00
2. Commercial Printer (\$2,120) /Laptop (\$1,000) /Ink (\$559.96)	\$3,679.96
3. Folding chairs (40 @ 4/\$65.04) /Tables (4 x 6' tables @ \$64.99	\$1,762.26
and 2 x 8' tables @ \$85.99) /Outreach Tool Boxes (4 portable Tool	
Boxes @ \$169.98)	
4. Improper disposal equipment (20 safety vests @ \$16.74; 10	\$1,511.70
kevlar gloves @ \$8.23; 20 trash pickers @ \$14.98; and 8 side-	
mounted outside syringe disposal units at \$99.38)	
TOTAL REQUESTED	\$16,953.92
Other Revenue: Confirmed – Monroe County Contract (\$12,000);	\$88,000.00
Unconfirmed – Indiana State Dept of Health (\$15,000); Sophia	ŕ
Travis Grant (\$6,000); Monroe County Cares (\$6,000); THFGI	
(\$15,000); DPA (\$15,000); Comer (\$15,000); and Broadway Cares	
(\$5,000)	
Other Contributions (calculated by subtracting the request and	~ \$115,046
other revenue from the Total Program Cost stated in the	,
application)	
Total Project Cost	\$220,000

Past SSF Funding

Year	Status	Title	Amount
2016	Granted	To pay for the purchase of an unmarked vehicle used in the provision of Indiana Recovery Alliance services.	\$17,600.00
2017	Granted	To purchase naloxone, syringe disposal units, a storage shed, two card laminators, storage totes, and two bike trailers as part of the	\$11,617.00

Monroe County Syringe Service Program. The funding of the	
syringe disposal units is subject to additional reporting	
requirements.	

Staff Comments

<u>One-Time Funding</u> – See the draft Fundraising Plan for the agency's response to the requirement for a well-developed plan for future funding.

<u>Collaborative Project</u> – While the agency has partners, it is not submitting this application as a Collaborative Project and, therefore, does not need to address the associated additional requirements.

<u>Portable Syringe Disposal Units</u> – In the event the Committee recommends funding for the Syringe Disposal Units, it may want to revisit the steps imposed last year to determine what, if any changes, may be appropriate for these "outside" units this year. Here is what was required last year in the Funding Agreement:

(2) Special Reporting Requirements Associated with the Syringe Disposal Units. The Agency agrees to: notify the City of the placement location and name of property owner on whose property any syringe disposal unit is placed within 10 days of placement; recover the disposal units and dispose of the used needles as needed; and, notify the City within 10 days of the emptying and replacement of the units. Such notification shall be made to the Housing and Neighborhood Development department. This reporting requirement shall expire on June 29, 2018.

<u>Install shelving for baggage storage for Interfaith InterFaith Shelter at Wheeler Mission-\$1,500.00</u>

City Residents Served: The Interfaith Winter Shelter does not collect data on city residency of its homeless guests. But most Shelter guests register for many nights throughout a season; many are frequent guests at the Shalom Community Center, as well, and, accordingly, they can be considered residents of the city. An average of 40-50 men, 8-10 women per night, or about 378 per week during the Interfaith Winter Shelter season from October 1st though March 31st.

Employees:

Full-Time	Part-Time	Volunteers
0	3	~360

Mission: The mission of the Interfaith Winter Shelter (IWS) is to provide safe, secure, low-barrier overnight housing for this community's homeless individuals during the five winter months of October through March. A meal is served as part of the Shelter's operation each night.

Until the 2017-18 season, the IWS was hosted on a rotating basis at four Bloomington churches. Interfaith Winter Shelter volunteers and the members of its Board of Directors represent ~25 faith-based organizations in Bloomington. Operation of the IWS is independent of any religious activity, and religious instruction or belief is *not* a precondition for any guest to be welcomed into the IWS. The low-barrier operating philosophy of the IWS is unique among area agencies and enables it to serve the most vulnerable of the city's homeless population.

Wheeler Missions holds chapel services daily, but these services are independent of Interfaith Shelter operation; no guest of IWS is required to participate in Wheeler's chapel services, although some choose to do so.

Project Synopsis: The Interfaith Winter Shelter requests \$1500 to purchase and install heavy-duty metal shelving in a storage room at Wheeler Mission to efficiently use this space for overnight storage of personal baggage, belongings, and backpacks of its homeless guests. After homeless guests are registered for the night, belongings they have brought with them are placed into individual large plastic bags, with their names and the number of their bed or mat taped to the bag; the bag is then placed in secure storage area until check-out the following morning. At Wheeler Mission, a well-located room has been made available for this purpose, but it is poorly equipped for efficient storage of guests' bags. Many bags have had to placed on the floor, some on top of others, making quick identification of each guest's belongings difficult and time-consuming. Installation of the requested shelving will permit us to safely store baggage in numbered locations for efficient distribution at checkout. And guests' belongings will be off the floor, in a better protected and more sanitary manner. Installation requires removal of wood "cubbies" in a portion of the space, which totals ~100 square feet in two adjoining rooms. A 5 x 14 x 8 room with a door entry into a 10 x 4 room with sloped ceiling located under a stairway. Four heavy-duty wide shelving units, two stackable top units, one more narrow shelving unit, and a Tri-Arc ladder on wheels with safety rail will be purchased and installed is an award is made.

Criteria:

<u>Need</u> –By providing a low-barrier winter shelter open to all who seek it, the Interfaith Winter Shelter addresses an identified priority for social services of the City of Bloomington, namely to provide an overnight emergency shelter during the five winter months for the areas' homeless.

<u>One-Time Investment</u> - We seek a one-time investment, at modest cost, that will significantly enhance operation of the Interfaith Winter Shelter at Wheeler Missions. Installation of heavy-duty metal shelving, anchored to the wall, with a movable, wheeled ladder will facilitate a central element of the IWS registration process, ensuring that guests' personal belongings are treated with respect, safely stored in a manner that will

facilitate personal identification of all guests' bags and belongings to expedite check-out procedures each morning.

<u>Fiscal Leveraging</u> – *Not addressed*.

Broad & Long-Lasting Effects – Until more permanent alternative sheltering can be provided for this city's population of homeless residents, the Interfaith Emergency Winter Shelter is necessary to prevent tragic deaths from hypothermia during winter months. The Shelter favorably impacts quality of life of many of Bloomington's most disadvantaged residents and quite likely, has saved the lives of some. Sheltering the homeless who live among us is something we should do, and IWS has, for more than eight years, been an effective agency to approach realization of this goal.

Outcome Indicators: Not addressed.

Cost

Amount Requested (in order of priority)

1. Heavy-duty metal shelving to store guests' belongings overnight	\$1,500.00
(information entered by Council Office staff)	
2.	
3.	
4.	
TOTAL REQUESTED	\$1,500.00
Total Project Cost	\$1,500.00

Past SSF Funding

Year	Status	Title	Amount
2010	Granted	To provide for the following equipment and services for the Interfaith Winter Shelter Initiative, 2010-2011 Winter Season: 1) the purchase two large-capacity washing machines and two large-capacity drying machine; 2) the purchase of laundry supplies; 3) the payment of utilities; 4) the payment of the salary	\$15,193.75
		or salaries of one or more homeless guests to act as independent contractors to provide laundry services. Any contractor or contractors acting in this capacity shall be paid \$11.25/hour.	
2011	Granted	To purchase sleeping mats for the Interfaith Winter Shelter. (First United Church)	\$10,000.00
2012	Granted	Sleeping mats and cleaning supplies	\$11,630.39
2012	Denied	Collaborative: Shalom, Genesis & Interfaith: Homeless case manager	\$32,833.00

Staff Comments

<u>Two Applications for Same Program</u> – Interfaith Winter Shelter and Wheeler Mission have applied for funds that are associated with the same over-night services. Interfaith Winter Shelter requests \$1,500 for shelving so that the process for storing guests' belongings each night is more organized and efficient. Wheeler Mission requests \$27,480 for bed frames, mattresses & privacy panels that will be used for the Interfaith Winter Shelter during the five months it is in operation and for related services the rest of the year.

• Question: Does the application by one agency to fund fixtures at another agency's site constitute a Collaborative Project that requires additional information and materials (MOU)?

<u>History of Funding</u> – The Interfaith Winter Shelter is now offered at one location (Wheeler Mission) rather than rotating among a partnership of local churches. In the past, JHSSF program has funded mats and laundry appliances. The Committee may want to inquire whether those investments are still being used for this program.

<u>City Residents/Total Clients Served</u> – The application notes that the agency does not collect data on the residency of its homeless clients, but states that "most Shelter guests register for many nights throughout the season" and many are "frequent guests at the Shalom Center" and, therefore, "can be considered residents of the City."

Note: A number of fields were not completed including <u>Fiscal Leveraging</u>, <u>Outcome Indicators</u>, <u>Summary of Program Costs</u>, and <u>Reimbursement Schedule</u>. In addition, there was no <u>Program/Project Budget</u> nor Financial Statement for 2017.

Nurse Family Partnership Mother support-\$5,000 City Residents Served: 30+ (of 100) (new program)

Employees:

Full-Time	Part-Time	Volunteers

Mission: Nurse-Family Partnership positively transforms the lives of vulnerable babies, mothers and families.

Vision: A future where all children are healthy, families thrive, communities prosper and the cycle of poverty is broken.

Values: With an intentional and intense sense of urgency to change lives, we will:

- Be tenacious caregivers by bringing passion and excellence to our nursing practice
- Actively listen to and persistently serve our families and our implementation network
- Provide leadership in the field of evidence-based and home visitation programs
- Seek/find solutions
- Innovate and stay relevant
- Enhance the science of pregnancy, brain and early childhood development to serve vulnerable babies and families
- Respect and honor differences in race, ethnicity, religion, sex, national origin, disability, age, sexual orientation, gender identity and veteran status
- Be respectful, collaborative and tenacious in all of our interactions with each other and on behalf of our families and implementation network
- Do more with less

Project Synopsis: We are requesting \$5000 in materials support for Nurse Family Partnership mothers and children. This project is to help mothers in Monroe County, primarily Bloomington residents with basic needs so that they can be more successful in the Nurse Family Partnership (NFP) which promotes maternal health, child's health, and economic self-sufficiency of the family. Mothers living in poverty have extra barriers to accessing healthcare, and even just supplying needs such as diapers for their babies. This program helps mothers to learn to advocate for themselves and provide for the needs of their families by increasing education levels and helping the mother become employable at a higher level of wage earnings. The application is for assistance to help the mothers get off to the best start possible by suppling gas cards or transportation vouchers, diapers, and other basic needs of families. While this program serves families in five counties, this application is asking for assistance for Bloomington residents in the NFP program. Basic need support will help these moms be more successful in the program and more successful in breaking a cycle of poverty.

Criteria:

Need – The infant mortality rate (IMR), a community's qualitative measure of infant mortality, is the number of babies who die in the first year of life per 1,000 live births. In 2016, Indiana had an overall IMR of 7.2 while the Healthy People 2020 goal is a rate of 6.0 or less. Infant mortality is the number one indicator of overall health and wellness of a community. Monroe County's IMR was 7.7 in 2016.

Nurse Family Partnership is a program implemented by IU Health Community Health to combat infant

mortality. The goals of the program are to impact maternal health, child's health and the economic self-sufficient of the family by pairing a nurse with a first-time mom from prenatal care through babies second

birthday. The induction of NFP meets the "Service Community Assessment of Needs" by impacting earnings, education, healthy living, food security, clothing, personal and community safety, and crisis services. These mothers face many challenges and the program is in need of material support including diapers, transportation vouchers, cell phone cards, and bed bug assistance.

One-Time Investment —. This NFP program started accepting mothers in February 2018 with an immediate high level of needs for the mothers that it is serving. The program itself is fully funded and free to the families it serves. The materials support will help the mothers be more successful as they are getting back on their feet, increasing their education and finding sustainable employment

<u>Fiscal Leveraging</u> – NFP at IU Health Bloomington is a fully funded grant program in terms of program fidelity, nursing salaries, and program cost. The grant covers \$1.3 million dollars in staff, education and training, and direct cost of the program. Not included in this funding is direct material support for extra needs of the mothers.

Broad & Long-Lasting Effects – Measurement of important and well-defined public health outcomes is a cornerstone of the Nurse-Family Partnership. For every \$1 invested into this program, there has been shown a \$5.70 return to the community. Nationally, there is more than 37 years of evidence to back up outcomes including a 48% reduction in child abuse and neglect; 56% reduction in emergency room visits for accidents and poisonings; 59% reduction in child arrests at age 15; 67% reduction in behavioral and intellectual problems at child age six; and 35% fewer hypertensive disorders of pregnancy.

According to Pacific Institute for Research and Evaluation (PIRE), those completing the NFP program resulted in lower enrollment in Medicaid and Food Stamps, a 9% reduction in Medicaid costs and an 11% reduction in Food Stamps costs in the 10 years following the birth of the child. Federal savings were estimated at 154% of costs, yielding a net 54% return on the federal investment. Although this is a new program to the community, there is a long history of documented outcomes. Material support to these mothers and families will only aide achieving these goals.

Outcome Indicators: Mothers utilizing these funds will keep at least 80% of prenatal visits that are scheduled due to having transportation vouchers or gas cards. Those receiving cell phone cards will keep at least 80% of appointments with their NFP due to the ability to maintain communication. Mothers utilizing bed bug assistance will maintain a bed bug free home that is safe for their baby. The mothers who are uninsured and not eligible for any assistance will be able to access at least three prenatal visits. Mothers receiving diapers will be able to purchase other basic needs for the family.

Cost		
Amount Requested	(in order	of priority)

1. Basic Needs – i.e. Diapers	\$2000.00
2. Transportation	\$1000.00
3. Communication – cell phone cards	\$1000.00
4. Environment- bed bug treatment assistance	\$1000.00
TOTAL REQUESTED	\$5,000.00
Total Project Cost	\$5,000.00

Past SSF Funding

Year	Status	Title	Amount
1997	Denied	Hospitality House: Adult Day Service Expansion	\$25,000.00
2000	Granted	Home Health Services: Pilot Healthcare for released inmates	\$3,000.00
2002	Denied	Community Health Services: PT Bilingual Therapist	\$25,000.00
2003	Denied	Hospitality House: Wheelchair Accessible Van	\$22,331.00
2004	Denied	Hospitality House: Materials for garden	\$3,873.00
2004	Denied	Positive Link: Personnel/materials for social assets bargaining	\$1,590.00
2005	Granted	Community Health Edu.: Facilitator salary for New Parents	\$3,000.00
		Initiative	
2006	Granted	Positive Link: Supplies for Nutrition Links program	\$1,150.00
2006	Denied	Hospitality House: Rainbow garden	\$4,125.00
2007	Granted	Positive Link: Transp., training materials, and client services	\$2,360.00
		materials for Mpowerment group support program	
2010	Granted	Community Health: Salary of the Fresh Start to Life Coordinator	\$6,809.76.00
2012	Denied	Community Health: Community Health Resource Library	\$10,000.00

Staff Comments

<u>Fiscal Leveraging & One-Time Investment</u> – As noted under <u>Other Comments</u>, the Nurse-Family Partnership program is an evidenced-based, nurse home visitation national program with a 40-year history. It is currently funded by a \$1.3 million dollar grant from the State of Indiana for five counties, which covers the cost of staff, education and training, and other direct costs of the program. This request is for assistance to the mothers and children in the City – for operational costs in the form of diapers, transportation cards/vouchers, cell phone card voucher, and bed bug treatment – and with the other services fully funded and free to the clients.

Possible Issues for the Committee:

• The request is for a small amount of operational costs directly benefiting the clients in the context of a very large State grant, but does not appear to include the required well-developed plan for future funding.

Missing Information and Materials – the application does not include a <u>Number of Employees/Volunteers</u>, <u>Project Budget</u>, <u>Project Site</u> (which is probably not an issue here), <u>Further Project Funding Details</u> (where other funding is often listed and the reimbursement schedule is provided), or the agency <u>Financial</u> <u>Statement</u>.

Middle Way House Technology Safety- \$11,000

City Residents Served: 815 (of 1,400)

Employees:

Full-Time	Part-Time	Volunteers
27	42	>300

Mission: Middle Way House's mission is to end both structural and interpersonal violence. Middle Way House envisions a community where individuals live free from violence and the threat of violence; a community characterized by equality across the gender spectrum and social and economic justice; a community where everyone's contribution is honored and individual and group differences are valued; a community where everyone is adequately fed, housed, educated and employed; a community that provides opportunities for meaningful participation, personal growth, and creative expression.

Project Synopsis: We are requesting \$11,000 to redesign our "technology closet" in order to provide adequate protection, ventilation, and optimal utilization of space for our telecom/networking equipment.

When the main shelter building at 338 S. Washington was constructed in 2010, the amount of tech equipment owned and utilized by Middle Way House was minimal and fit in the not quite 3' by 6.7' closet provided. However, as the technology required to support modern security and normal business practices increased, our "tech closet" began to overflow. The result of installing and operating more equipment in such a small space is increased ambient temperature and humidity exceeding industry safety standards. Overheated network switches now fail on a semi-regular basis, resulting in lost internet and intra-agency network connectivity.

Every time our equipment fails, our clients are directly impacted as our staff and volunteers are unable to provide crucial services that depend on online resources and document submission.

A recent quote from HFI to increase the ventilation and optimize humidity in the storage room will be \$8,500. Per a preliminary consultation with ProBleu, the cost of hardware and labor services to optimize the layout of our technology space will be \$2,500.

Criteria:

Need – This proposed project will directly benefit homeless families, especially women and their children, in need of emergency shelter as a consequence of experiencing violence in the home. Maintaining secure, 24/7 operation of our shelter services demands basic information technology infrastructure: reliable telecom connectivity and internet access, intra-agency networking capabilities, and confidential electronic file storage. This project will protect our equipment and ensure emergency shelter operations for years to come.

The City's Consolidated Plan 2015-2019, the Homelessness Strategy (91.215(d) pg. 104) states that the City of Bloomington will continue to support efforts that address emergency and transitional housing needs for "victims of domestic violence." Further, the South Central Housing Network's Heading Home: A Regional Plan to Make Homelessness Rare, Brief & Nonrepeating report's strategies include using Transitional Housing strategically to focus on survivors of domestic violence.

MWH is an active participant in the City's Anti-Poverty Strategy (92.215 (j) pg. 108), providing Essentials (self-sufficiency programs, case management, appropriate counseling referrals), Education (life-skills development, support for raising clients' education attainment levels) and Assistance to Increase Earnings (pre-employment training and job placement assistance).

<u>One-Time Investment</u> - The project is a one-time investment to protect Middle Way House's information technology and communication equipment. Establishment of a secure, optimal environment for our equipment will increase the functional lifespan of that equipment, resulting in decreased cost of repair/replacement in the future.

<u>Fiscal Leveraging</u> – This project will ensure that all of MWH's technological resources (whether purchased new with grant funding or in-kind donations of used) will be utilized to maximum advantage by securing optimal operating conditions and secure storage space. Demonstration of modernized information technology infrastructure will enhance the agency's credibility in soliciting future funding of technology-based service projects, in-kind contributions, and utilization of volunteers' time and talents.

<u>Broad & Long-Lasting Effects</u> – Middle Way House consistently provides life-saving/life-changing services to an extremely vulnerable population. By securing the equipment that is essential to our agency's continued operation, MWH will continue to provide not only emergency shelter but all of the services we offer to non-residents in our community, including free legal advocacy and violence prevention programming in the school system.

We anticipate serving at least many community members in 2018; however, as the population of Bloomington/Monroe County/our service area increases, this could be interpreted as an overall decrease in the number of individuals and families requiring crisis intervention services. If so, this demonstrates progression towards our organizational mission of eliminating violence in our community, which will ultimately result in increased productivity at work and school and decreased poverty.

Outcome Indicators: At least 295 shelter residents will benefit directly from stable internet connectivity for the purposes of contacting appropriate referrals and community resources, pursuing educational and employment opportunities, and accessing essential legal/law enforcement services. More than 180 on-site volunteers will also benefit from the ability to conduct research, design education materials, and collaborate on other outreach projects. Legal staff will be able to provide protection order services to at least 500 non-shelter-resident applicants within our community. The agency will benefit from decreased expenses related to technology equipment repair and replacement, allowing us to support direct service and expand prevention programming.

Cost Amount Requested (in order of priority)

1. Environmental stabilization: Via improved HVAC or other means, decrease the standard operating temperature and humidity within the equipment storage area	\$8,500.00
2. Redesign and repositioning of equipment: Installation of racks for servers and switches, and data ports for connectivity to allow adequate airflow between components and improved accessibility to networking equipment [Hardware = \$450; Labor = \$2,050]	\$2,500.00
TOTAL REQUESTED	\$11,000.00
Total Project Cost	\$11,000.00

Past SSF Funding

\$34,000.00 \$35,000.00 \$17,350.00 \$10,000.00 \$25,000.00 \$20,000.00 \$10,000.00 \$2,426.00 \$2,545.00
\$17,350.00 \$10,000.00- \$25,000.00 \$20,000.00 \$10,000.00 \$2,426.00
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\$24,000.00
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Φ11 000 00
\$11,800.00

Staff Comments

- Referred by CDBG Physical Improvements: In the "Other Comments" section of the application, MWH states that the agency made the request of the CDBG Physical Improvements Committee; however, given the urgent nature of the request, the CDBG Committee advised MWH to seek funding from the Jack Hopkins Committee instead, as Jack Hopkins monies are make available earlier (June 2018) than that of CDBG (October 2018).
- <u>City Residents Served</u>. The total number of City residents served cited by MWH is 815 of 1,400. In "Other Comments" applicant provides further detail on those numbers:

Total clients include all adults and children sheltered at New Wings, new legal advocacy clients, adults served at our county offices, individuals served by our on-site advocates in Bloomington, and adults and children residing in our transitional housing facility, The Rise.

The total number of Bloomington city residents served include 56% of emergency shelter residents (adults and children), 80% of legal advocacy clients, and transitional housing residents (adults and children).

• <u>Cost of Improvements</u>. Applicant is asking for \$8,500 for the environmental stabilization component of the project, yet the quote from HFI is \$8,360.80.

<u>Technology Needs: Computer Stations for New Staff,</u> <u>Technology Upgrade, and a Projector- \$7,768.43</u>

City Residents Served:

Employees:

Full-Time	Part-Time	Volunteers
10	3	134

Mission: Monroe County CASA Inc. is a non-profit organization that recruits, trains, and supervises court appointed volunteers to advocate for children who are involved in juvenile court due to abuse and neglect. Volunteer advocacy is based on the belief that all children are entitled to a safe and permanent home.

Project Synopsis: We are requesting \$7,768.43 for additional computer work stations for new staff, bring prior equipment up to date and to purchase a projector for offsite community presentations.

With the steady rise of child abuse cases appointed by the courts to Monroe County CASA, it has become necessary to hire 3 additional employees as well as additional IU interns. It has become evident that "computer sharing" is not working and is causing inefficiency. Therefore we have a need for additional computers.

We upgraded our computers a few years ago and are now in need to increase their speed and memory capacity. In the last year, we've been forced to become part of the "E-filing" court system to file and receive courts documents for the cases we serve. This system has caused stress on our current computers' capacity.

We have increased the number of presentations in the community and have developed effective PowerPoint and video tools for our messaging. A projector is not always available to us and therefore are requesting money to purchase our own machine.

Once we are able to purchase the above mentioned equipment, we will need technical assistance. We are fortunate to have an IT person willing to give his time to us at 50% of his regular rate of \$100 per hour. He predicts it will take about 20 hours total to install and test all new equipment for a total of \$1,000. If it takes longer, he has agreed to donate the remaining time in full.

Criteria:

<u>Need</u> – HAND Strategy 5: Public Services Assistance: • Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care. • Provide funding to non-profit organizations that provide a safety net for community members in need. • Provide funding to non-profit organizations that provide valuable services to improve quality of life. Page 19

Non-homeless Special Needs (91.205 (d) and 91.210 (d)) Analysis (including HOPWA) Identify the priority housing and supportive service needs of persons who are not homeless but may or may not require supportive housing, i.e., elderly, frail elderly, persons with disabilities (mental, physical, developmental, persons with HIV/AIDS and their families), persons with alcohol or other drug addiction by using the Nonhomeless Special Needs

Objective 4: Provide financial assistance to organizations that serve special needs groups. A. Provide financial assistance to organizations to make modifications to their facilities to make them handicapped accessible. B. Provide technical assistance to organizations that serve special needs groups on how to make accessibility modifications. C. Provide financial assistance for operations to organizations that serve special needs groups

that include abused spouses, homeless persons, or individuals suffering from substance abuse. Objective 5: Provide financial and technical assistance to page 76

<u>One-Time Investment</u> –. It is our intention that the acquisition of the new IT equipment will keep us up to date with technology for the next few years. We do not anticipate the need for additional equipment, but if and when we may, our fundraising efforts as well as future grants are possible funding sources. The timing of the JHSSF is advantageous to our current and immediate needs.

<u>Fiscal Leveraging</u> – Due to the increase in staff, which is one of the precipitating issues in requesting this grant, we were also in need of office furniture e.g. desks and chairs. This was on our list to request through JHSSF, however, the Sunrise Rotary Club donated the funds for that,

In addition, the IT tech who is offering a 50% reduction in his rates is also reducing the amount we have had to request.

In other words, through generous donations from a community organization, an individual, and possibly the JHSSF funds, we are able to have adequate workspaces for the staff to serve the children in our community.

<u>Broad & Long-Lasting Effects</u> – Child abuse and neglect are critical issues for all communities, and Bloomington is no exception. Few people are aware of the reality, severity, and pervasiveness of abuse and neglect, yet the effects for all of us are profound. Child abuse has both immediate and long-term ramifications for the community, including significant financial burdens. The conclusion in the *Andrew Young School of Policy Studies Research Paper No. 06-31*, states, "We find that maltreatment approximately doubles the probability of engaging in many types of crime...Finally, the probability of engaging in crime increases with the experience of multiple forms of maltreatment."

The US Department of Justice Office of the Inspector General (OIG) conducted an audit of the National CASA Association, of which Monroe County CASA is a member. Their report states, "A child with a CASA volunteer is less likely to reenter the child welfare system. The proportion of reentries is consistently reduced by half." (8,11,12). The effects this has on our community is measured positively through both social and fiscal measures, preventing later drain on social services and prevention of both juvenile and adult crimes.

Outcome Indicators: The purchasing of the needed equipment, is not a readily tangibly reportable outcome. However, we have 13 staff members who will be able to more effectively perform their jobs of supporting over 134 volunteer advocates without technological interruption. This will effect over 650 abused and neglect children we anticipate serving this next year and countless in the years moving forward.

CostAmount Requested (in order of priority)

1. Latitude 3580 15.4" Core i3 laptop X 2	\$2,183.38
Dell USB C Charging/Docking Station X4	
2. Optiplex 3050 w/Keyboard w/Mouse 8GBRAM & Core i5 X3	\$2,402.25
3. Epson - V11H772020 - Epson PowerLite 1040 LCD	\$861.72
Crucial 8GB 260-Pin DDR4 SO-DIMM DDR4 2400	
Epson Powerlite HC 1040 Assembly Lamp with High Quality Projector	
Bulb Inside	
4. Dell UltraSharp U2412M Black IPS Panel 24"	\$1,199.96
PNY SSD 480GB	
5. Wireless Keyboard and Mouse	\$121.12
6. IT technical support 20 hours @ \$50 per hour	\$1,000.00

TOTAL REQUESTED	\$7,768.43
Total Project Cost	\$7,768.43

Past SSF Funding

Year	Status	Title	Amount
1995	Denied	Renovation for office, conference room and storage	\$2,500.00
2000	Granted	Hire staff for tracking services and measuring outcomes	\$3,200.00
2009	Granted	Rent, salary, and volunteer training for CASA program	\$8,066.76
2011	Granted	Computers and presentation equipment to help recruit and train	\$1,600.00
		volunteers	
2012	Granted	Purchase CASA manager database system	\$2,225.71
2014	Granted	Outreach and Recruitment	\$3,265.00
2016	Granted	To purchase and install a Toshiba C1X40 Digital Hybrid telephone	\$6,878.00
		system	

Staff Comments

- On Computers: Note that, pursuant to the *Elaboration of Funding*, computers are usually considered an operational expense. The applicant indicates that the requested computer equipment will be current for at least a few years. After that time, the agency will fundraise for technology updates.
- <u>City Residents</u>: The number of City residents is not recounted in the application material. The "Other Comments" section of the application makes clear that CASA only serves cases in the Monroe County circuit. The same section of the application states that in 2017, CASA volunteers advocated for 750 children a 40% increase over the 466 children served in 2015. Much of this increase is attributable to opioid use in the community. It would be instructive to know how many of the 750 children served are Bloomington residents.
- <u>True Total Cost</u>: The total cost of the project for computer work stations is \$11,768.43, but CASA is leveraging a \$4,000 grant from the Sunrise Rotary Club to cover office furniture for the workstations.
- **Projector**: The applicant is asking for a projector to conduct off-site presentations. In 2011, CASA was granted funds for computers and presentation equipment to recruit and train volunteers. Please note that 2011 funding included a screen, display board, and two laptops, but did not include funds for a projector.

Expansion Support for MCUM's Programs-\$18,026.00

City Residents Served: 2,263+ (of 3,780+)

Employees:

Full-Time	Part-Time	Volunteers	
33	41	116	

Mission: Monroe County United Ministries creates lasting solutions to economic, educational, and social injustice through quality services, collaboration and innovation. Our vision is a community free of poverty and injustice.

Project Synopsis: MCUM requests \$18,026 to support necessary equipment upgrades for our Self-Sufficiency Center and staffing and fee scale support for our Compass Early Learning Center. Jack Hopkins funding for these operational expenses will help MCUM meet the increased demand we have experienced in both programs (129% in our SSC and 209% in Compass since expansion) while serving city residents (est. 2,263) primarily (95%) from the low-income population.

Specifically, this project seeks funding for:

- Design and development of a new database for our Self-Sufficiency Center;
- Windows upgrades on 10 computers, including the purchase of 3 new laptops;
- Technical support & training from MCUM's information-technology partner, Josh Blunck, of Consultech and our database builder (if different), and;
- 1,044 increased educator hours following an influenza outbreak.

The technological updates for our SSC will allow us to identify causation versus correlation in our program services and impact, while the operational Compass support will help to recalibrate our self-sustaining fee scale.

Criteria: Need – The Consolidated Plan ranked affordable childcare as a "close second" as "the most critical need for our community," (55). The number of children in Monroe County in the 0-4 age group has increased by nine percent in recent years (SCAN 50), while spaces in licensed centers have decreased. Expanding Compass Early Learning Center added 96 spots for a total of 180. MCUM also offers a sliding-fee scale to parents that caps cost of care to parents at 10% of household income, greatly reducing the financial burden of childcare. MCUM's fee scale enables low-income parents to "maintain stable income," "retain income" and potentially "build savings and assets" – stated goals of the Anti-Poverty Strategy (4B-abc). Additionally, forty-two percent of households reported having some degree of difficulty meeting their most basic needs each month (City of Bloomington SCAN 130). These households are often "forced to choose whether money should be spent on food, medical bills, or other essentials" (128). MCUM's Self-Sufficiency Center provides both basic needs assistance (food, cleaning/hygiene items, financial assistance, referrals) as well as individualized coaching that helps individuals aspire and achieve their own long-term goals and financial self-sufficiency.

<u>One-Time Investment</u> - We are requesting operational funds in response to the 338% growth (in both programs combined) over the past two years.

MCUM's former SSC database and equipment have lasted for several decades and carry program outcomes from over fifty years. We foresee our updates and new equipment having the same longevity.

Compass –Downtown opened with four classrooms in August, 2017 and expanded in January, 2018 following local childcare closures. We had initially planned to expand gradually, but chose to respond to this community crisis.. At the end of January, the influenza virus wreaked havoc on our employees for about three weeks,

requiring 1,044 hours' worth of overtime, shifted hours, and subbing costs combined. One-time support for operations and our fee scale will help our program budget recover and support MCUM's fee scale to reach stability, mitigating the impact of future unanticipated conditions.

<u>Fiscal Leveraging</u> – additional needs, and service gaps. Having data-driven outcomes we can communicate to stakeholders will help MCUM more effectively and transparently leverage new and increased support from private donors, local businesses, foundations, and other important financial stakeholders.

Our Compass program expansion has been met with an outpouring of community support. Jack Hopkins operational funding will help us involve other funders who are not able to fund operations in projects they are able to fund while enabling us to maintain program service capacity.

<u>Broad & Long-Lasting Effects</u> – This project will help MCUM's leaders ensure resources and strategies are being effectively tailored to target the community issues we seek to reduce, per out mission.

Funding for the technology upgrades will help our SSC track, measure, & achieve self-sufficiency with our clients. These benchmarks will inform our client-driven approach and ensure its effectiveness with individual clients. Self-sufficient households do not require assistance to meet their basic needs, freeing up local resources and supporting out local economy.

Support for Compass Early Learning Center will help MCUM continue to extend benefits of high-quality early childhood education to 180 children and their parents, including:

- Preventing grade repetition and special education by up to 39% (15% of Monroe County Student receive special education);
- Increasing their likelihood to pursue higher education (49% of Monroe County adults do not have higher education degrees), and;
- Supporting the attainment of higher-paying, stable jobs (Monroe County's current unemployment rate is 4.6%).

Outcome Indicators:

- New access to self-sufficiency coaching appointments for more than 10 city resident households each week (510 during funding period) by reducing coaches' administrative duties by 50%
- Improved access to basic needs assistance for 100+ city resident households each week (5,100+ during funding period) with the addition of a database that can account for basic needs client intake, eliminating the requirement for clients to meet with coaches for those services
- Subsidization of MCUM's fee scale equivalent to support 118 children for 3 weeks in Compass Early Learning Center
- Prevention of a projected budgetary shortfall of \$13,196.16 following an influenza outbreak

Cost

Amount Requested (in order of priority)

1. Consultant to design & build new database for Self-Sufficiency	\$2,250.00
Center and train staff on use	
2. System upgrades to 10 Office computers, overseen by Calvin,	\$1,499.90
Inc.	
3. 1,044 hours of additional Compass Early Learning Center	\$13,196.16
staffing	
4. Laptop computers with software	\$1,079.94
TOTAL REQUESTED	\$18,026.00
Total Project Cost	\$18,026.00

Past SSF Funding

Year	Status	Title	Amount
1996	Denied	Facility Addition - Daycare	\$50,000
1997	Granted	Addition and renovation of child care facility	\$51,000
1998	Granted	Renovate existing building to meet new building code	\$9,925
1999	Granted	Equipment for food area	\$11,850
2001	Granted	To pay rent and utilities for city residents at risk of being dislocated	\$32,884
2003	Granted	Subsidize childcare costs for low-income households within the City	\$20,000
2004	Granted	To subsidize child care services for low-income city residents primarily during the summer months	\$15,000
2005	Granted	Caseworker salary for Emergency Services program	\$16,000
2006	Granted	To pay for personnel expenses of an additional social worker for the Emergency Services program.	\$20,000.00
2007	Granted	To subsidize affordable childcare costs for working families residing in the City.	\$28,080.00
2010	Granted	To purchase cots, cot carriers, cot name plates and emergency kits for the <i>Affordable Childcare</i> program located at 827 West 14th Street Court.	\$5,540.53
2011	Granted	To pay for electrical improvements and cold storage equipment for the Emergency Food Pantry.	\$11,000.00
2012	Granted	Roof replacement for emergency services building	\$17,500.00
2013	Granted	To fund an energy audit and to pay for the purchase and installation of three air conditioning units and two furnace units.	\$20,845.00
2014	Denied	Energy Efficiency Improvements for MCUM Childcare Facility	\$50,990.00
2015	Granted	For capital improvements to two playgrounds on its property in the Crestmont neighborhood.	\$27,475.00
2016	Granted	To pay for construction costs associated with MCUM's Food Pantry Expansion Project located at 827 W. 14th Ct.	\$20,000.00
2017	Granted	To pay for staff salaries associated with the start-up operations of the Compass Early Learning Center.	\$20,000.00

Staff Comments

- On additional hours. MCUM is requesting \$13,196.16 to cover the costs of "1,044 hours' worth of overtime, shifted hours, and subbing costs combined" due a flu outbreak that hit MCUM staff at the end of January. MCUM does not provide further details on how much is attributable to overtime, how much to subbing, etc. As this is the biggest component of the ask, the Committee might want more detail.
- <u>The Database</u>: In "Other Comments" MCUM elaborates that its current database is insufficient to engage with EMPath Mobility Mentoring Network, a network MCUM joined to receive research-based tools to move clients to self-sufficiency. See "Other Comments" for more details.
- On Computers/Technology: Note that, pursuant to the *Elaboration of Funding*, computers are usually considered an operational expense, but system-wide improvements are typically considered one-time investments. The database build and system upgrades appear to be system-wide improvements.
- <u>Amount Requested</u>: Note that on the first page of applicant's original submission, MCUM indicates that it is seeking \$93,428; as reflected in the project budget, that figure appears to be an error; the agency is requesting \$18,026.

Emergency Food Pantry Equipment Replacement- \$7,017.09

City Residents Served: 8,060 (of 13,000)

Employees:

Full-Time	Part-Time	Volunteers	
5	3	500	

Mission: Mother Hubbard's Cupboard's (MHC) mission is to increase access to healthy food for all people in need in ways that cultivate dignity, self-sufficiency, and community. MHC provides healthy, wholesome food to people in need, and equips people with the skills, knowledge, and tools to grow and prepare their own food, making nutritious food and wholesome meals more accessible. MHC's four programs (Food Pantry, Garden Education, Nutrition Education, and Tool Share) form a holistic approach to tackling the issues of hunger and food insecurity. All MHC programs focus on serving low-income families at or below 200% of the federal poverty line. MHC's Food Pantry Program is the largest in the region and last year distributed 178,563 bags of healthy groceries to people in need.

Project Synopsis: MHC requests \$7,017.09 to purchase a new reach-in cooler, dairy display case, and a small, reach-in freezer to improve our service provision in our emergency food pantry. MHC serves an average of 4,000 individuals weekly, double the number of patrons we were serving when our current equipment was purchased. This equipment is over 12 years old. The reach-in cooler was purchased used, and is close to the end of its life. It has to be turned off over the weekend to prevent it from smoking, an issue that we have tried to repair repeatedly over the past few years, with no luck. The dairy cooler and reach-in freezer we currently use are small, opaque, top door machines that have to be opened for every shopper, meaning significant energy loss throughout the day. The new machines requested will have glass tops, will improve the quality of our services, and save money in energy costs. MHC strives to provide a welcoming, vibrant, space for our patrons. Currently, the machines we have are often is disrepair, meaning patrons have to dodge buckets catching dripping water from the machines. They are often in need of repair, meaning unexpected and unplanned costs for us. The purchase of a new freezer (funded by Jack Hopkins) last year saved us money in repair costs (the old freezer required repairs regularly), and has made shopping for meats easier for both patrons and the volunteers who work the meat counter.

Criteria:

Need – MHC provides emergency food, nutrition and gardening education, and makes gardening and kitchen tools available at no cost to patrons. Mother Hubbard's Cupboards programming addresses the needs outlined in both the Service Community Assessment of Needs (SCAN) and the Housing and Neighborhood Development Department's (HAND) 2015-2019 Consolidated Plan. Specifically, MHC aligns with NA-50, Non-Housing Community Development Needs-91.215 (f) (Strategy 5, 1&3), which states HAND's priority to "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care." And, "Provide funding to non-profit organizations that provide valuable services to improve quality of life." (P.6) MHC's programming develops the self-sustainability of community members who participate in educational services. Community members who participate in the Nutrition and Garden programs gain skills that reduce their dependency on emergency food providers. MHC also helps low-income community members access the "Essentials" as outlined in SCAN (section 7). From 2013-2016, demand for our services increased 85% and is expected to rise an additional 5% in 2018. This increase has required more time and money spent maintaining large necessities and our patron environment. Providing a safe, vibrant, and welcoming environment for patrons is a core tenet of MHC's practices.

<u>One-Time Investment</u> - The one-time purchase of new equipment will improve efficiency and allow for increased access to our programs for members of the community. The replacement of the reach-in cooler,

freezer, and dairy case will allow us to preserve food freshness, especially in the impending warmer months, lessening the likelihood that we face a shortage due to premature spoilage and that shoppers are unable to fill their grocery bags when they visit MHC. Last year's installation of the meat freezer improved the accessibility and atmosphere of the Pantry. Equipment with glass fronts will add to both qualities.

<u>Fiscal Leveraging</u> – MHC uses a combination of in-kind donations, volunteer support, and collaborative partnerships to maximize programming efficiency. Funding sources are equally diverse, ranging from national, regional, and local grants, individual donors and corporations. MHC maintains an average of 500 volunteers annually, many of who play a role in the maintenance of the building. Not only will the requested equipment improve MHC's award winning programming, it will allow for quick, easy, and infrequent maintenance of crucial elements.

Broad & Long-Lasting Effects – MHC forms a holistic approach to tackling issues of food insecurity. Our Pantry Program provides healthy groceries to over 4,000 clients a week. The Garden Education Program creates a space for children and adults to enjoy the benefits of communal gardening. It also provides learning opportunities like composting, seedsaving, and produce preservation demonstrations. MHC's Nutrition Education Program improves access to healthy food by addressing and eliminating barriers to using fresh, whole foods through sharing simple, affordable ideas for healthy meals. MHC's Tool Share program eliminates cost-prohibitive barriers to cooking and gardening by allowing patrons to borrow gardening and cooking equipment at no cost. In our 2017 survey, 95% of patrons reported experiencing less hunger and eating healthier foods because of MHC's programs. In addition, 30% of patrons grew food at home for the first time due to MHC's programming.

Outcome Indicators: New equipment will save MHC time and money by increasing program efficiency. With new equipment, we will be able to maintain and upkeep our space internally, saving us money by eliminating the dependence on outdated machinery. Time will also be saved, as these maintenance tasks can be added to the daily chores of staff and volunteers. The addition of this equipment also contributes toward our goals of increasing access to fresh, whole foods to patrons in the food pantry.

Cost	
Amount Requested (in order of priority	,)

1. Beverage Air 2-door Refrigerator	\$7,017.09
Avantco refrigerated deli display case	
Avantco top display freezer	
Avantco swivel casters	
2. Beverage Air 2-door Refrigerator	\$6,887.10
Avantco refrigerated deli display case	
Avantco top display freezer	
3. Beverage Air 2-door Refrigerator	\$6,081.00
Avantco refrigerated deli display case	
4. Beverage Air 2-door Refrigerator	\$3,506.95
TOTAL REQUESTED	\$7,017.09
Total Project Cost	\$7,017.09

Past SSF Funding

Year	Status	Title	Amount
1999	Granted	Refrigeration unit	\$1,029.00
2000-Oct	Granted	Establish a new southside food pantry in concert with the	\$9,000.00
		Community Kitchen & Perry Township Trustee	
2002	Granted	Fund a new nutrition education program	\$5,000.00
2006	Granted	Pay for the purchase and installation of 1 2-door freezer unit and 1 2	\$6,670.00
		-door refrigeration unit	
2008	Granted	Provide bridge-funding to pay for salaries to operate the Mother	\$24,000.00
		Hubbard's Cupboard community food pantry	
2009	Granted	Purchase a cargo van for the Food Pantry program	\$28,650.00
2011	Granted	Purchase a van for the Garden & Nutrition Program	\$2,700.00
2012	Granted	Freezer storage for food pantry program	\$7,285.71
2013	Granted	Bridge funding to pay for salaries of Food Pantry Manager and	\$23,815.00
		Nutrition Education Coordinator for 26 weeks and salary of	
		President and CEO for 18 weeks	
2013	Granted	To pay for staff salaries, printed materials, program supplies and	\$1,960.00
		scholarships for the Birth, Lactation and Perinatal program	
		(Collaboration with Bloomington Area Birth Services	
2014	Denied	Expansion of Garden and Nutrition Education	\$30,947.86
2015	Granted	To purchase 4 laptop computers, 2 external CD drives, and software	\$4,250.00
		to increase organizational efficiency.	
2016	Granted	To pay for staff salaries to expand Mother Hubbard's Cupboard's	\$15,000.00
		Education and Tool share programs.	
2017	Granted	To purchase a freezer, safety lighting, and a power washer for	\$4,002.00
		Mother Hubbard's Cupboard, located at 1100 W. Allen Street,	
		Bloomington, Indiana 47403	

Staff Comments

• <u>Freezers</u>. MHC is asking for two coolers and a small freezer this year. Last year MHC was granted funds for a freezer, but it was for a jumbo meat freezer. The freezer being requested this year is a small, reach-in freezer.

My Sister's Closet-\$11,489.70 City Residents Served: 24 (of 24)

Employees:

Full-Time	Part-Time	Volunteers	
3	2	300+	

Mission: My Sister's Closet is a non-profit organization, established to build a stronger community and promote economic self-sufficiency by providing women with professional support services and tools for success

Project Synopsis: Request: My Sister's Closet is requesting a one-time investment of \$8,400 to match the funds already received to provide an intensive, hands-on Ready-2-Work (R2W) job skills training program, to women in poverty and who are Bloomington residents, with <70% AMI many of whom are unemployed or underemployed in low-skilled, low-paying jobs.

<u>Need</u>. The divide between low-wage, low-skill work and high-income jobs is growing, which means that it is ever more difficult for low-wage earners to obtain above-subsistence level employment. Many living below poverty-level have not been able to master Adult Basic Education (ABE) skills and/or are unable to relate them to actual job skills. (http://npc.umich.edu/publications/u/2013-09-npc-working-paper.pdf)

According to the report on the Status of Women in Bloomington and Monroe County, the number of female heads-of-household, whose income is below poverty level, is almost five times greater than men. Combined with the sobering fact that Bloomington has an exceptionally high poverty rate of 39.2% (source: 2015-2019 Bloomington Consolidated Plan, p. 108), the R2W program directly meets a burning community need, for job training that is specifically targeted to female heads-of-household.

Short-term Benefits (2018 Pilot):

• 24-36 graduates annually will obtain gainful employment, allowing them to enjoy the dignity of self-sufficiency while simultaneously lessening the burden* on over-taxed public resources.

*If public assistance costs are conservatively calculated at only \$25,000, for a family of four, the return-on-investment of the Ready-2-Work program is significant: Annual Cost Saving: \$600,000. (minimum of (24) students x \$25,000)

Annual Net 2019 Gain for Community: \$600,000

Criteria: Need –According to the Service Community Needs Assessment, finding a job that pays enough to meet the family's need is a major problem for 52% of non-student households. For clients served by My Sister's Closet who are in at-risk and very low-income categories, getting access to work-related training opportunities is 25%. Participants in our quarterly 12-week Ready-2-Work program who are having difficulty getting hired or finding adequate work will receive an hourly rate of \$9.50/hour combined with on-site education and hands-on experience to significantly broaden the types of jobs they might be able to apply for after graduating as well as increase the wages they were previously able to command. MSC will advocate for all graduates with local businesses to ensure their job success.

MSC's R-2-W program will team this essential WIN programming with volunteer community mentors skilled in Human Resources Management, Financial Literacy, Sales, Retail Management, Supply Chain, and Marketing to ensure their continued job success. Graduates will exit with a powerhouse combination of in-demand job skills, personal time and financial management skills, and the soft skills of teamwork and customer care – so they will be "ready to earn." (See p. 108, Consolidated Plan)

<u>One-Time Investment</u> – Operational expense to pay Executive Director and Program Director's time to evaluate the effectiveness of discrete learning modules, to ensure client job status objectives and specific measurable outcomes.

<u>Operational Expense</u>. Ready-2-Work program graduates will earn Career Readiness Certificates, and will have proven their reliability during the 90-day training.

<u>Fiscal Leveraging</u> – Matching Donations and Services to Date include:

\$4,000 – Blond Genius (2017)

\$8,836 – NAP Credits (2017-2018) season

\$4,500 – Old National Bank (2017)

\$5,090 – Sunrise Rotary Club (2018)

\$3,350 - Sophia Travis Grant (2017)

\$550 – Student Club Fundraising (2017)

\$32,500 – Community Member Donations of Renovation Time & Materials to Create R-2-W Program (2017)

Broad & Long-Lasting Effects — We hope to expand programming in 2019, to eight sessions of Ready-2-Work. If we assume a (low) graduation rate of 75%, we will have assisted 36 female heads-of-household to obtain gainful employment and self-sufficiency. Assuming per-person training costs of \$9,500 (most of which will be funded through a WorkOne grant), and per-family savings of public assistance resources of \$25,000, the tangible net benefit to the community would exceed \$500,000.

The intangible benefits to individuals, in terms of satisfaction and self-worth, are incalculable. Secondary benefits will accrue to the community, once these women are meaningfully employed and able to spend their discretionary earnings at area stores and businesses.

If our pilot program is extremely successful, we hope for exponential benefits to the City of Bloomington and its residents.

Outcome Indicators: *Already addressed by matched resources.

- 1) Because this is a sustainable, experience-based program, participants will offset MSC staffing needs, while filling a symbiotic role to help us maintain our basic interview and life skills, and professional attire programming already utilized by 175+ clients/year from referred community partner agencies.
- 2) Participant's hourly wages will be met through by our partnership with WorkOne. This partner funding will play a key part in allowing participants to learn, at the same time, become a regular source of temporary employees (in classroom/experience based apprenticeships), helping MSC to remain an 85% sustainable organization in the community.

Cost Amount Requested (in order of priority)

1. Necessary expense to monitor specific modules evaluate the	\$4,200.00
effectiveness of programming components. (stage 1)	
2. Necessary expense to monitor specific modules evaluate the	\$4,200.00
effectiveness of programming components. (stage 2)	
3. Software subscriptions	\$500.00
4. 6 – Dongles – Wifi client computers x \$14.95 ea.	\$89.70
5. Supplies and materials	\$2,000.00
6. Copying of materials for teaching	\$500.00
TOTAL REQUESTED	\$11,489.70
Total Project Cost	\$11,489.70

Past SSF Funding

Year	Status	Title	Amount
2000-June	Denied	Wages, rent, credit card processing, parking stickers, & loan repayment	\$25,000.00
2001	Granted	Purchase display, tagging, and laundry equipment for donations	\$1,130.00
2003	Denied	Re-open retail & service facility	\$9,959.77
2007	Granted	Purchase equipment for resale store of women's workforce clothing and	\$2,500.00
		a display case to inform the public about program	
2008	Denied	Supporting progress towards women's economic self-sufficiency	\$13,200.95
2009	Granted	Pay rent & purchase boxes for storage facility	\$1,781.88
2011	Denied	Maximized impact: addressing the needs of clothing voucher recipients	\$4,524.00
		w/ extended store hours	
2013	Denied	The green side of pink	\$13,516.00
2014	Granted	Purchase an Apple iPad Air w/ wifi, a Square PoS System and an iPad-	\$1,621.43
		compatible projector	
2015	Granted	To pay the 1st year's salary to our executive director, for funding	\$7,000.00
		assistance for our Success Institute Programming, and software and	
		computer hardware requests.	
2016	Granted	To pay for the salary of the Success Institute Coordinator	\$10,000.00
2017	Denied	Ready-2-Work Work Experience Training Pilot Program	\$17,550.00

Staff Comments

- <u>Amount Requested</u>. Note that while the narrative states that MSC is asking for \$8,400, the application and project budget locate the requested amount at \$11,489.70.
- <u>Collaboration</u>. Applicant indicates that it is working in collaboration with and other partners. For that reason, applicant indicated that the application was in interest of a collaborative application. However, appears to be submitted only on behalf of MSC, not both MSC and WorkOne.
- **Programming**: Applicant indicates that it will be using WorkOne WIN programming. Most of applicant's request is for the monitoring and of specific modules "to evaluate the effectiveness of programming components." The Committee may want to learn more about what such evaluation entails. (While not provided by applicant, the following *appears* to be WIN program referenced: https://www.in.gov/dwd/2710.htm.)
- <u>Leverage</u>. Applicant is leveraging ~\$59,000 from other sources for this project. Applicant indicates that it is also receiving grant funding from WorkOne for the Ready-2-Work program, but the amount of this grant is not provided.
- Particularized Need. In the "Other Comments" section of the application, MSC states MSC works with many women emerging from at-risk situations, such as domestic violence and homelessness. MSC has learned for these women, traditional mixed-gender, large classroom can be an intimidating barrier.
- **Project Budget:** The project budget provided by applicant is for July 2017-2019 and lists one of the funding sources as a 2016 Jack Hopkins grant. That year, the Hopkins Committee granted applicant monies salary for the Success Institute coordinator. The Committee did not fund MSC's request for the Ready-2-Work program last year. In part, that was due training provided by WorkOne. With this grant, applicant is making clear that they are working closely with WorkOne.
- The applicant did not include a year-end financial statement.

New Hope for Families- \$25,000.00 City Residents Served: 220 (of 240)

Employees:

	Full-Time	Part-Time	Volunteers
Ī	5	11	30

Mission: The mission of New Hope for Families is to help families impacted by homelessness regain and maintain stable housing and to provide accredited early childhood development aimed at breaking the cycle of homelessness and poverty.

Project Synopsis: New Hope for Families requests \$25,000 for the purchase of an eight-passenger vehicle and costs associated with its use. The vehicle will be used to facilitate summer childcare and enrichment programming for school-aged children, educational outings for preschool children, case management services for families experiencing homelessness, and food provision for both families living at The Roof at New Hope and children attending care and preschool at The Nest at New Hope.

Criteria:

<u>Need</u> – Both the SCAN and the Consolidated Plan encourage assistance to homeless families, which New Hope provides in the form of shelter, case management, programming for school-aged children, and nationally accredited early childhood care and education.

The Consolidated Plan specifically recognizes the need to fund agencies providing services to homeless families. As the only shelter serving intact homeless families regardless of composition or religious beliefs, New Hope is uniquely equipped to assist families on their path from homelessness to housing stability. By assisting families not only to find housing but to address the underlying causes of homelessness and through collaboration with other service providers, we are able to help more than 80% of families into sustainable housing. This is significantly higher than the state average of 51%.

The United Way's SCAN 2012 acknowledges a strong and growing need for childcare and early childhood education opportunities, particularly among low-income families. New Hope's early childhood center provides high-quality, full-day care and education, ensuring children enter kindergarten ready for success while simultaneously meeting parents' needs. Children from low-income backgrounds often begin school with deficits, having heard perhaps 30 million fewer words than their middle-income counterparts1. By providing excellent early childhood education, we are working to ensure they have a chance to be the members of their families to break the cycle of homelessness and poverty.

1 Betty Hart and Todd R. Risley. "The Early Catastrophe." 2004. Available at http://www.gsa.gov/graphics/pbs/The_Early_Catastrophe_30_Million_Word_Gap_by_Age_3.pdf

One-Time Investment - We anticipate the purchase of a vehicle will be a one-time investment that should be useable for the next 15 years. We plan to purchase a late-model used vehicle to avoid high maintenance costs, and a local mechanic has volunteered to perform maintenance on the vehicle at cost.

Other items associated with the use of the vehicle (car seats, strollers) have an estimated life of 7-10 years.

<u>Fiscal Leveraging</u> – An anonymous donor has offered to match dollar for dollar any monies this grant raises toward the purchase of the vehicle, and a local car dealer (Curry Auto Center) has agreed to provide the vehicle at cost.

Additionally, the use of the vehicle will allow the agency to make better use of staff time and to better capitalize on our existing partnerships by expanding participation in program activities, most notably with Hoosier Hills Food Bank, Bloomington Housing Authority, WonderLab, the Monroe County Public Library, the YMCA, Ivy Tech, and others.

Broad & Long-Lasting Effects – New Hope for Families operates programs aimed at addressing the underlying causes of homelessness and moving families to lasting stability. More than 80% of the families we serve go on to secure housing that is sustainable for their income and ability. Furthermore, our programs for children work to break the cycle of homelessness and poverty by providing targeted interventions to children as early as possible. We know that these early interventions are the most effective way to interrupt those cycles.

This vehicle and the accompanying equipment will allow us to make better use of our partnership with Hoosier Hills Food Bank, expand opportunities for enrichment activities for children and families, and facilitate families' need to coordinate with many local agencies. In the long run, this will allow us to serve more meals and provide more food to families and children in food-insecure households, improve the quality of children's programming, expand the reach of case management, and increase the number of children who have access to high-quality intervention services. Taken together, we anticipate these services will result in families who are more able to provide for themselves and participate in our community and children who are less likely to experience homelessness and extreme poverty as adults.

Outcome Indicators: We anticipate the following outcomes from this project:

- 1. Serving more than 10,000 meals and snacks annually to young children at The Nest. This makes certain that each child's full nutritional profile is met every day that they attend care, ensuring they are ready to learn and grow.
- 2. Providing access to nutritious food to 150 members of families experiencing homelessness each year.
- 3. Facilitating enrichment activities during school breaks and after school for 50 children impacted by homelessness each year. Importantly, these activities will emphasize access to the outdoors and the arts, two crucial areas of experience to which low-income children often lack access.
- 4. Allowing 20 preschoolers each year to participate in educational field trips during the school day. These will include but are not limited to museums, farms, state parks, and orchards.

Cost Amount Requested (in order of priority)

1. Eight passenger vehicle	\$40,000.00
2. Vehicle insurance	\$2,400.00
3. Convertible (infant to toddler/preschooler), rear and forward	\$588.00
facing car seats 6 x \$97	
4. Booster (3yrs-8yrs) car seats 4 x \$209	\$836.00
5. Protective Floor Mats	\$299.00
6. Tandem Strollers 2 x \$399	\$798.00
7. Travel First Aid Kits 3 x \$28	\$84.00
TOTAL REQUESTED	\$25,000.00
Total Project Cost	\$44,999.00

Past SSF Funding

1 unung		
Status	Title	Amount
Granted	Construct a handicap accessible bathroom and laundry at W. 2 nd facility	\$14,000.00
Granted	The 301 Project	\$9,400.37
Granted	Pay for external audit, program materials for the Love & Logic Program and	\$8,025.00
	improvements to the shelter	
Granted Pay the salary of the full-time Director, wages of one or more interns,		\$11,519.43
	furnishings, appliances, materials and equipment; the purchase and	
	installation of security system at 303 W. 2nd Street.	
Granted	To renovate a property for use by our Children's Program as a childcare site	\$16,600.00
	and family education center for the clients of New Hope for Families.	
Granted	To purchase and install a corded telephone system linking New Hope	\$13,382.00
	offices; to purchase and install desktop and laptop computers; to purchase	
	and install a security system monitor; to purchase and install a wireless	
	network; to pay for hardwiring and set up of aforementioned technology; to	
	purchase cribs, tables, child-sized chairs, tip-resistant shelving, a coat locker,	
	outdoor sheds, and related equipment for New Hope's Early Childhood	
	Program.	
Granted	To purchase outdoor educational items for the New Hope Early Child	\$12,091.00
	Development Center, a shed, and other shelter maintenance equipment.	
	Status Granted Granted Granted Granted Granted Granted	Status Title Granted Construct a handicap accessible bathroom and laundry at W. 2 nd facility Granted The 301 Project Granted Pay for external audit, program materials for the Love & Logic Program and improvements to the shelter Granted Pay the salary of the full-time Director, wages of one or more interns, furnishings, appliances, materials and equipment; the purchase and installation of security system at 303 W. 2nd Street. Granted To renovate a property for use by our Children's Program as a childcare site and family education center for the clients of New Hope for Families. Granted To purchase and install a corded telephone system linking New Hope offices; to purchase and install desktop and laptop computers; to purchase and install a security system monitor; to purchase and install a wireless network; to pay for hardwiring and set up of aforementioned technology; to purchase cribs, tables, child-sized chairs, tip-resistant shelving, a coat locker, outdoor sheds, and related equipment for New Hope's Early Childhood Program. Granted To purchase outdoor educational items for the New Hope Early Child

Staff Comments

- <u>Current provision of service.</u> The requested van and associated costs will be used for programming, client services, and the provision of food. In "Other Comments," the applicant points out that NH staff currently use personal vehicles to provide for these services and such use is inefficient. From applicant: "Because of transportation, we currently must require a 1:3 or 1:4 ratio of adults to children on outings, and the purchase of a larger vehicle will allow us to expand that capacity to 1:6 or 1:7, depending on the age of the children." Similarly, applicant points out that its capacity to accept and transport food from Hoosier Hills Food Bank is limited by the size of the vehicles they use and that the addition of will help the agency substantially expand capacity.
- The Vehicle: Curry Auto Center has agreed to sell NH a late-model vehicle at cost. In "Other Comments," NH writes that, "[t]he precise vehicle chosen will depend on what is available at the time, but we anticipate purchasing a 2016 Chevrolet Suburban or similar with fewer than 50,000 miles. We intend to choose a vehicle like this because it will not require much maintenance, it is safe to drive in all kinds of weather, car seats can easily be installed (even in the third row), and if necessary, it can be used to tow a trailer when we undertake physical improvement and construction projects."
- Matching Funds. NH writes that an anonymous donor has promised to match any funds granted by Jack Hopkins, 1:1. As NH is requesting \$25,000, but the total cost of the vehicle and associated costs is \$44,999. Should NH receive full funding, it is unclear to use the additional \$5,000 donor match would be put.

New Leaf-New Life Materials Assistance-\$12,950

City Residents Served: 870 (of 1,740)

Employees:

Full-Time	Part-Time	Volunteers
1	1	>50

Mission: New Leaf - New Life (NLNL) is a local volunteer-driven nonprofit whose mission is to support individuals during incarceration and in their transition back into our community. NLNL believes in supporting our neighbors that have been impacted by the criminal justice system. In this, we work to empower people towards self-advocacy; supporting one another in the spirit of solidarity not charity. We provide social service programs and services to inmates in the Monroe County Correctional Center both during their time in jail and after release. Our Transition Support Center is focused on helping released inmates overcome the obstacles that they face in becoming productive, law-abiding citizens. Our program in the jail suffered a setback in 2017 when we lost County funding for our Jail Program Director position. The jail program which provides a number of needed services, is now entirely volunteer-based today and led by our new President, Lindsey Badger.

Project Synopsis: We request \$12,950 to support New Leaf – New Life's programs and services that help reduce recidivism of persons released from our jail. We work with them in the jail to help them prepare for success after release and to make the changes in their lives needed for them to avoid returning to incarceration. After release, we work at our Transition Support Center to help them overcome the many obstacles that they face when they try to make it on the outside. The obstacles are many. Issues like the lack of education and job skills, addictions, health issues and having a criminal record mean that 95% of employers will not consider them and 95% of landlords will not rent to them.

Our staff and volunteers work with them in jail and upon release to restore their hope that change is possible and to support them as they work to make progress toward success.

Because of our many volunteers, we provide a lot of value per dollar, but we still have substantial material costs. This year we are focused on support for the services that we provide through our direct expenses for materials and fees. If we cannot raise the money to pay for, for example, prescription glasses, bus tickets, printing of re-entry guides and reentry supplies, we offer much less value to the community.

We hope that you can support our programs in this manner.

Criteria:

<u>Need</u> – Recidivism in our jail is a big community problem. A study of the jail population reveals that the typical jail inmate has been there **five** times before. If it were not for recidivism, we would not have an overcrowded jail. And recidivism is expensive. It is estimated that the cost of apprehending an offender, prosecuting him, defending him, trying him, and incarcerating him is between 15 and 30 thousand dollars. And that doesn't include the social costs of his offenses before he is arrested and the costs of disrupting his or her family life.

This is complicated by the fact that the jail is primarily filled by those in poverty, those plagued with addictions and those facing mental health problems.

Everything we do, both in jail and after release, is aimed at improving the chances for success of our neighbors that have committed criminal offenses. We help them make the changes in their lives required to be productive citizens of our community.

One-Time Investment - We are requesting operational funding because that drives our ability to provide our services. Like many small non-profits that depend upon a mix of grants and contributions, the reality is that there is no long run if we cannot pay our bills. A loss of funding last year for our work in the jail reduced our staffing, programs, and overall budget, making receipt of your support even more critical. Simultaneously, our newly created Fundraising Committee is seeking a more diversified funding portfolio, including other local and national grants (e.g., Smithville, Open Philanthropy), individual donations, and community partnerships (e.g., churches).

<u>Fiscal Leveraging</u> – The total cost of our project is \$50,123, and so, by requesting \$12,950, the project is leveraging \$37,173 of other funding and supporting the efforts of our many free volunteers. Also, the Perry Township board and trustee are donating an outstanding facility for our Transition Support Center.

Broad & Long-Lasting Effects – Every person that we help to go straight is a long-term benefit to the community. He or she goes from being a burden to community resources to a contributing member of society. Given that we assist people at many stages of the recovery process—and may be involved in their situation for a relatively brief period of time—our services have the impact of moving individuals further in their journey to contributing to society. For some, our re-entry kits provide them the stability to start contemplating major life changes; for others, our assistance in transportation to work or work materials provides the necessary safety net to maintain and further their contributions.

Looking at this question another way, from the perspective of the organization's long-lasting benefit: obtaining funding every year is a challenge, and going into the new year in decent shape makes the long run possible. We have a passion for what we do and we intend to be here for the long run, but most of those with the greatest passion for our mission lack the means to provide funding support. Your support, covering many day-to-day costs, makes the long run possible for us.

Outcome Indicators: Casework done in our Transition Support Center (TSC) tracks needs, refers clients to lead agencies for assistance, provides needed products from clothing to hygiene products, helps prep for the workforce, etc. All services and products are tracked against client records. Volunteer coordination done through our TSC offers volunteers, student interns and former inmates opportunities to give back. Volunteers and hours are logged. Storage and mail bagging is provided for incarcerated clients, while in-jail programming includes women's support groups, substance abuse, creative writing, reading of books to children of incarcerated parents and Jail BINGO. Numbers of inmates and interactions are logged.

Cost Amount Requested (in order of priority)

1. Jail Program Supplies (lined paper & pencils, art supplies,	\$2,950.00
prescription & reading glasses, birth certificate fees, jail-approved	
hygiene items for Jail BINGO, printed resource guides & curricula,	
literacy materials for self-mentorship group)	
2. Transition Support Center Office Supplies, Client Application	\$5,200.00
Fees, Client Support of for Work Transportation and Personal	
Organization (basic office supplies, computer consumables, fees for	
birth certificates, paper planners & ink pen, prescription & reading	
glasses, sowing machine/binder)	
3. Work Footwear (work boots and nonslip shoes)	\$400.00

4. First Week of Re-entry Kits; Backpacks Filled with Supplies	\$2,000.00
(socks, underwear, soap, razor, shampoo, bandages, cotton swabs,	
toothpaste, toothbrush, deodorant, tampons, pads, Kleenex, comb,	
Ziploc bags to keep papers dry, durable lightweight rain poncho in a	
robust backpack)	
5. Transition Support Center Client Workforce Communications	\$1,600.00
Support (1-month loaner phones [prior to arrival of government	
phones] and \$20 phone cards)	
6. Worker Tools to Support Trade Work (tool belts, hard hats and	\$800.00
safety glasses)	
TOTAL REQUESTED	
Total Project Cost	\$12,950.00

Past SSF Funding

Year	Status	Title	Amount
2005	Denied	Personnel, office, office supplies	\$10,000.00
2006	Denied	Inmate Transition Program	\$23,000.00
2007	Denied	Families or child of incarcerated parents	\$14,100.00
2008	Withdrawn	Hal Taylor House	\$6,270.00
2009	Granted	Therapeutic Jail & Reentry Programs (bridge funding)	\$14,577.96
2012	Granted	Funding part-time facility manager for transition program	\$9,285.71
2014	Granted	To pay for salaries, benefits, and supplies for all New Leaf/New	\$14,577.96
		Life programs	
2015	Granted	To fund a pilot project to provide an additional 20 hours/week of	\$6,000.00
		much needed casework capacity at the Transition Support Center	

Staff Comments

- **Bridge Funding**: A cover letter submitted by the applicant indicates that the loss of a contract with the jail resulted in a 30% decrease in the organization's operating revenue.
- <u>Volunteers and Staff</u>: Applicant indicates that after its previous director stepped down and the organization lost the above-cited funds, it has re-structured to rely more on volunteers and less on staff. Last year's JHSSF application indicated that NLNL had two full-time staff; this year, the agency indicates that it has one full-time and one part-time staff. The agency writes that its jail program is now completely volunteer-run.

<u>Installation of External Security System- \$2,460.00</u>

City Residents Served: 1000, directly / untold, indirectly (of 1,000)

Employees:

Full-Time	Part-Time	Volunteers
30	10	75-100

Mission: and discover the unique gifts and talents that each child brings to school everyday; and the vision of The Project School is to eliminate the predictive value of race, class and special capacities on a child's success in school and in life. Our school partners with families, community members, and social service agencies to solve real world problems. We teach students to become contributors to the greater good, and stewards of the environment.

Project Synopsis: We are requesting \$2460 for the installation of an outdoor camera monitoring system — which includes a digital recording component - to be placed on the four exterior corners of our downtown Bloomington public school building. This will create a more secure environment for our students, our families, and for the entire community utilizing the Walnut Street corridor, as well as those traveling Smith Road and the alley running behind our building.

This monitoring system will be paired with the installation of a new security button - funded through a leveraged grant that has already been received - for remote door locking of the front door of the building (the only door that is accessible from the outside), so that the staff has the ability to remotely secure the entrance in the event of an emergency or threat.

The Project School receives no annual funding from the City of Bloomington. We are a tenant within a Parks & Recreation Board-owned property. We have a multi-year lease, and we pay an annual rent for our building of approximately \$88,000. We have invested 2.2 million dollars in leaseholder improvements, including a complete renovation of the property plus the addition of approximately 10,000 square feet. The installation of the requested security systems, as with the installation of the ADA door entrance we added two years ago, continue our on-going activities which increase the value of this Parks & Recreation Board-owned property.

Criteria:

<u>Need</u> – This project addresses a previously identified priority in our community through the individuals we serve, and also by our placement within the downtown community.

We currently serve 269 students, K-8, as well as families and staff. Our school is fully inclusive, with students admitted via lottery. There are no admissions criteria, and all students selected through the lottery - regardless of abilities or income - are welcomed and included in our fully inclusive educational programs. 35% of our students receive free/reduced lunch. 25% of our students are diagnosed with learning disabilities, and are supported in our school through Individual Education Plans. The Project School provides breakfast, lunch and snacks to all of our students. We provide affordable after school activities in partnership with Boys & Girls Club and Girls Inc. We provide life skills, counseling, and individualized services to create opportunities for every child and family to experience success in school and in life.

According to SCAN, human development can include "the fostering of self-empowerment, positive values, access to community support networks, a commitment to learning, social competencies, and constructive use of time." All of these activities are found within The Project School's mission, vision and programming.

One-Time Investment - This grant request to support additional security installation represents a one-time investment in capital improvement of a Parks and Recreation Board-owned property occupied by The Project School.

<u>Fiscal Leveraging</u> – The Project School has already applied for and received \$1000 from the Bloomington Board of Realtors to support the installation of a remote security button for the front door of our public school. We are extremely grateful to the Bloomington Board of Realtors for providing these leveraged funds.

Broad & Long-Lasting Effects – TPS is located in a bustling downtown corridor. Since opening our doors 9 years ago, this stretch of Walnut Street has become a much more highly trafficked pedestrian area, due to beautification and business development, addition of a traffic light, substantive construction, and opening of the expanded Shalom Community Center two blocks to our south. All four sides of TPS's exterior are regularly passed – at all hours of day and night – by a diversity of pedestrians.

As a public school, we are fully committed to being a part of the vibrant downtown. We utilize many downtown resources to engage our students in city life, including parks, the public library, and theaters. Our students and staff come and go from our building each day as we utilize these resources. Safety is a priority as we engage with the larger community.

Our goal is to create an exterior space that is ultimately safe – most importantly for our children, staff and families, but also for the community members who pass by throughout the day and night. Our goal is also to create a school environment that is as safe as possible, in the current climate of ongoing school violence threat.

Outcome Indicators: It is difficult to quantify outcome indicators, as it is not possible to predict unknown future security risks and challenges. In the current climate of school violence seen across our nation, it is imperative that we make our schools as safe as possible for all who enter and all who entrust us with their children. Additionally, with our commitment to helping downtown Bloomington to thrive and to grow as an attraction to the larger community for both economic and social benefit, we believe that an investment in added security measures will have a direct impact on the whole of the community.

CostAmount Requested (in order of priority)

1. Security Camera/Recording Purchase & Installation	\$2,460.00
2. Remote Door Locking Button Purchase & Installation	\$1,000.00
3.	
4.	
TOTAL REQUESTED	\$2,460.00
Total Project Cost	\$3,640.00

Past SSF Funding

Year	Status	Title	Amount
2014	Denied	Accessible Door Installation	\$4,100.00

Staff Comments

• <u>Funding Entities Funded by Tax Revenue</u>: The Project School is a public charter school. Note further that the City's Parks and Recreation Department leases the property to the school. The *Elaboration of Criteria* provides that:

Over the years the Council has not funded applications submitted by city departments. This is based on the theory that the departments have other, more appropriate avenues for requesting funds and should not compete against other agencies, which do not have the benefit of city resources at their disposal. Except on rare occasions, the Council has not directly or indirectly funded agencies that have the power to levy property taxes or whose primary revenues derive from property taxes.

• <u>Vulnerable Populations</u>. The *Elaboration of Criteria* direct that "[p]rograms primarily serving low-income populations are given a high priority." It is not clear that the students served by the Project School are primarily low income.

Phone Home from Shalom (and Friend's!)- \$13,740.00

City Residents Served: 2,100 (of 2,500)

Employees:

Full-Time	Part-Time	Volunteers
18	9	~1700/yr

Mission: Shalom Community Center is dedicated to aiding and empowering people experiencing hunger, homelessness, and poverty. Founded in 2000 in response to a growing community concern about the needs of people without homes, Shalom has grown rapidly these past 18 years to become the most comprehensive response to extreme poverty, most notably homelessness, in Monroe County. Shalom provides daytime and overnight shelter, hunger relief, permanent supportive housing, rapid re-housing, social services and case management, employment support, street outreach, eviction prevention, prescription and health care assistance, life essentials (laundry, showers, mail, ID, etc.), and other health and human services to hundreds of people each day and thousands of people each year.

Project Synopsis: We are requesting \$13,740 to replace the phone systems at Shalom Community Center and Friend's Place overnight shelter.

Because of Shalom's role as an information, referral, and outreach center for people experiencing extreme poverty, communication is central to what we do. Shalom staff, volunteers, and guests make or receive over 2500 phone calls every month.

After ~15 years of life and use in two separate buildings, Shalom's phone, fax, and voice mail system has reached the end of its life. We are experiencing a growth in dropped calls, missed voice mails, staticky reception, bad transfers, and other challenges related to an aging and out-of-date phone system. In addition, the phones available to our guests do not allow them to use the keypad on touch-enabled phone calls, a problem our phone repair company has not been able to remedy. We would like to replace the system and the phones.

At the Friend's Place shelter, we have inherited a phone and fax system that does not have phones publicly accessible to the clients, which we would like to add.

Criteria:

<u>Need</u> – The 2015-19 Consolidated Plan describes two of its priority needs as providing "funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care," and providing "funding to non-profit organizations that provide a safety net for community members in need."

To quote the 2012 United Way SCAN Report, "Based on a state needs assessment conducted by the Indiana Legal Services, Indiana Bar Foundation and Indiana State Bar Association... respondents with income below the 125 percent Federal Poverty Level (FPL)... tended to experience difficulties with transportation, *telephone service*, paperwork, or time availability... [italics added]"

The SCAN report also showed, "72% of organizations indicated communicating with clients was a challenge..."

Because of our central work as a resource center for people experiencing extreme poverty (96% of our guests have income at 30% of the area median income or below) and the essential need for phone and fax

communications to make that work possible, this project will help address a significant communication need in our community.

One-Time Investment - As a capital expenditure, it would be a one-time expense, likely to last us a decade or more.

<u>Fiscal Leveraging</u> – Our staff and volunteers are in constant engagement with our phone and fax system, receiving and making calls and faxes, providing information and referral to the community, coordinating the publicly accessible phones and monitoring the use of the long distance calls, empowering clients to engage community, social service and government supports, recruiting volunteers, speaking with donors, and more.

As far as funding, we will pursue additional funding from the SIA Foundation if needed, but given the competitive nature of their grants, we believe the likelihood of funding from that source is low.

Broad & Long-Lasting Effects – Phone and fax communications, both for guests and staff, are essential to support our impoverished guests in their efforts to gain access to shelter, food, housing, employment, and health care. As a central information location for the community, the Center receives over 1500 calls per month. The staff and guests of Shalom Center make over 1000 calls per month, engaging with social service and government resources, personal support systems, volunteers, and donors. Our guests make more than 100 long distance calls per month.

Over 800 guests receive phone messages at the Center. To support employment and prevent discrimination, we have a distinct, voice mail set-up to allow guests to engage with employers without employers knowing they are calling Shalom. The phone system both helps us be a central information and referral source for the community and also allows us to engage with volunteers and donors.

All of these are central to supporting the needs of our guests and preserve the effective functioning of our organization.

Outcome Indicators: The new phone system will improve access to local and long distance phone calls, allowing our guests and staff to make or receive 2500 phone calls per month and our guest to make 100 long distance calls per month.

Complaints about inability to access voice mail or dropped calls will reduce to zero.

Cost	
Amount Requested (in order of priority)

1. Phone System at Shalom	\$12,990.00
2. Added Phones at Friend's Place	\$750.00
3.	
4.	
TOTAL REQUESTED	\$13,740.00
Total Project Cost	\$13,740.00

Past SSF Funding

Year	Status	Title	Amount
2003	Granted	Pay for 6 new phone sets & install 3 new phone lines to E. 4 th	\$1,900.00
		facility	
2004	Granted	Pay for part-time food services coordinator to expand breakfast &	\$5,500.00
		lunch program, as well as train & provide experience	
2005	Granted	Vertical lift for Shalom Center annex at S. Washington	\$9,000.00
2006	Granted	Purchase a communication system & technology system network	\$7,809.18
		that includes both server & software at S. Washington	
2007	Granted	Purchase & install a 3-compartment deep wells ink and convection	\$5,450.00
		oven for E. 4th	
2008	Granted	Purchase & install food service equipment for weekday food	\$11,080.00
		program	
2009	Granted	Purchase food as well as kitchen & misc. supplies	\$18,000.00
2010	Withdrawn	Emergency Hunger Relief	\$9,300.00
2011	Granted	Pay for renovations to expand facility on S. Walnut	\$19,000.00
2012	Granted	Safer & savvier Shalom	\$15,794.00
2013	Granted	Crawford Homes Start-up	\$20,900.00
2014	Granted	Pay for a server, laptops and accessories, computer upgrades,	\$12,996.14
		software, guest wi-fi, dual monitors, and installation costs.	
2015	Granted	To apply an epoxy/polyurethane system to the bare concrete floors	\$5,900.00
		at the Shalom Center.	
2015	Granted	To purchase 4 washers, dryers, and PureWash systems to	\$6,800.00
		allow us to continue to provide laundry services for our homeless	
		and impoverished clients. (Collaboration with IFWS)	
2016	Granted	To pay for two months of operational funding for emergency,	\$25,000.00
		overnight sheltering at A Friend's Place, located at 9	
		17/919 S. Rogers Street, Bloomington, Indiana	
2017	Granted	To purchase Chromebook computers and internet access for	\$27,949.00
		residents of Crawford I, Crawford II, and Crawford's scattered sites	
		and to provide staff support for the same as part of the Crawford	
		Homes Technology Access Project. (Collaboration with	
		LIFEDesigns)	

Staff Comments

- On phones. While Shalom received \$1,900 for phones and phone lines in 2003, the project was implemented at the old Shalom site on E. 4th Street.
- <u>Systems Improvement</u>: *The Elaboration of Criteria* provides that "[t]he costs associated with system-wide improvements for information and communication technologies, or for specialized equipment may be considered a one-time investment." This appears to be a system-wide investment anticipated to last 10+ years.

25. SUSIES PLACE Page Location # 327

<u>Technology Upgrate- \$9,371.36</u> City Residents Served: 320 (of 590)

Employees:

Full-Time	Part-Time	Volunteers
11	6	12

Mission: Our Mission: To provide a neutral, child-friendly center to investigate alleged child abuse and neglect, while keeping the comfort and safety of the child the first priority.

Designed as a safe and welcoming place for alleged child victims of abuse to be heard, Susie's Place Child Advocacy Center ensures that children are not further victimized by the interventions intended to protect them. Susie's Place is a 501(c)3 non-profit child advocacy center (CAC), utilizing a multidisciplinary team approach to conduct forensic interviews in criminal and child protective services cases that involve allegations of crimes against children, primarily sex crimes against children. Susie's Place is part of a network of Child Advocacy Centers in Indiana and currently operates three child-centered locations: Avon (Hendricks County), Bloomington (Monroe County), and Terre Haute (Vigo County). The CAC model is considered the most effective approach in investigating crimes against children and is widely used across the country.

Project Synopsis: We are requesting \$9,371.36 to update and advance technology within our Bloomington center. As a nonprofit, technology purchased is often chosen based on the price tag. Our center currently needs a new wireless communication system so that team members can communicate during forensic interviews, and four high quality laptop computers that function more effectively and efficiently. Likewise, child advocacy centers are beginning to incorporate smart board interactive white boards in child forensic interviews and we would like to embrace that advancement and use it to better serve Bloomington's child victims.

We would like to purchase: one Comtek ALS-216 Wireless Communication System, four <u>Dell Inspiron 15 5000</u> (<u>Intel</u>) w/ <u>Intel Core Laptops 15.6 Inch - 8GB - 256GB - Windows 10 Pro</u>, four one year subscriptions to Office 365 Business, and one Google Jamboard.

Criteria:

<u>Need</u> – Eligibility for this grant requires that the project will assist in providing services for Bloomington residents who are under 18 years old. Since its inception in 2009, Susie's Place in Bloomington has conducted over 3,000 child forensic interviews of alleged child victims, of which over 1,010 have been from the city of Bloomington specifically. It is extremely important that these victims are served effectively and efficiently and insufficient technology can be a major barrier.

Susie's Place has secured funds for technology improvements through federal grants, use of volunteers and inkind donations to upgrade the Bloomington center. Secured funds have allowed us to upgrade the iRecord system to high definition, and to overhaul our security systems and Wi-Fi capabilities. Currently, the staff works with laptops that function slowly and do not run the tracking software effectively. New laptops have better Wi-Fi connection speeds, visual and sound capabilities for watching recorded cases for court preparation, and increased security measures to ensure privacy and protection of all information kept therein. Our current wireless communication devices only function sporadically, requiring our interviewers to leave children unattended to discuss additional questions from the team, or they run the risk of needing additional interviews to gather all information, which can negate some of the benefits of using a child advocacy center.

Additionally, the use of smart board technology has been explored by several Child Advocacy Centers as a method to assist alleged victims in telling what has happened to them. Currently, Susie's Place uses chart paper

for this purpose, but that paper is costly to replace and nets only one copy to be taken by one investigative team member (law enforcement, Dept. of Child Services or Prosecution). With the smart board, anything recorded on it (completed body diagrams, notes, drawings of homes where incidents occurred, family trees, etc.) can be emailed to all team members. This technology will assist not only our alleged victims, but our Bloomington team members.

Funds from the Jack Hopkins Grant will allow us to complete our overall technology upgrade and will help us serve the children of Bloomington who suffer abuse and neglect.

One-Time Investment - By investing in higher quality laptops and expending more money on the front end, these computers will last much longer than purchasing cheap ones and constantly replacing. This is a one-time investment in the technological advancement of the center.

<u>Fiscal Leveraging</u> – Jack Hopkins Funds for this project will allow us to use our Victims of Violent Crime Act (VOCA) two-year grant money for direct services rather than infrastructure updates. Removal of the chart paper by replacing it with a smart board will also allow us to request in-kind donations that directly relate to the children we serve (snacks, toys, videos) instead of the chart paper supplies that carry a large monthly cost. Funds have already been secured and utilized to upgrade the iRecord system to high definition, as well as upgrading the center's Wi-Fi and security systems. Funding for this project will complete the technological improvement needed in the Bloomington Center.

Broad & Long-Lasting Effects – The benefits of better technology are limitless. A functioning communication system will allow child victims to have a single comprehensive interview. With laptops that run at faster speeds, the data entry and tracking will go faster and our staff can spend more time focusing on the children they serve and continuing their training to better serve Bloomington's alleged child victims. The many functions of the interviewers outside of the interview room will work better including: court preparation, statistics tracking for grant purposes, community outreach, and data tracking. By streamlining or enhancing these duties, our staff will have more time to devote to doing good work for kids.

The smart board can have a long lasting and positive effect on not only Bloomington's kids, but the local law enforcement, Dept. of Child Services and Prosecutors as well. By being able to electronically transfer all of the case information to those agencies, we will all be better equipped to investigate crimes against children.

Outcome Indicators: Outcome indicators include:

- 1. Time management tracking for increased efficiency of staff.
- 2. Feedback from team members regarding the smart board technology.
- 3. Use of smart board technology outputs during civil and criminal justice proceedings.

Cost Amount Requested (in order of priority)

1. 3 laptop computers and 3 - Office Suite subscriptions for 1 year	\$2,385.27
2. Comtek ALS-216 Wireless Communication System	\$1,192.00
3. Jamboard – Smart Board	\$4,999.00
4. 1 laptop computer and Office Suite subscription for 1 year	\$795.09
TOTAL REQUESTED	\$9,371.36
Total Project Cost	\$9,371.36

Past SSF Funding

Year	Status	Title	Amount
2011	Denied	Recording technology & training funds	\$10,233.40
2012	Granted	Child forensic interview room	\$1,170.43
2014	Denied	Equine Facilitated Psychotherapy Collaboration (with PALS)	\$16,760.00
2014	Denied	Child Sexual Abuse Prevention Pilot Program	\$6,500.00
2016	Granted	Pediatric Sexual Assault Medical Exam Program	\$11,000.00
2017	Granted	To pay for flooring replacements and improvements at Susie's Place	\$11,510.00
		located at 365 S. Parkridge Drive, Suite 103, Bloomington, Indiana	
		47401	

Staff Comments

• On computers: The *Elaboration of Criteria* directs that:

Generally the costs associated with the purchase, installation, and maintenance of personal computers and related equipment will be considered an operational cost and, when eligible, be given low priority. However, the costs associated with system-wide improvements for information and communication technologies, or for specialized equipment may be considered a one-time investment.

As this request is for a new wireless system, it might be classified as a "system-wide improvement."

- <u>VOCA grant</u>: Applicant writes that receipt of Hopkins funds will free up Victims of Violent Crime Act funds to be used for direct services. It may be instructive to learn how many clients will benefit from this freed up money.
- On going paperless: Applicant writes that paper chart supplies carry a "large monthly cost" and that shifting to electronic charts instead of paper chart supplies will save money. It may be instructive to know estimated savings.
- <u>ABA Recognition</u>: In "Other Comments," applicant writes that the American Bar Association has recognized Susie's Place for its use of technology in its centers. The article is linked here: https://www.americanbar.org/content/dam/aba/administrative/child_law/critical_elements_final1.authcheckdam.pdf

Ensuring Access to Diagnostic Labs and Imaging for Uninsured Patients-\$26,000.00

City Residents Served: 765 (of 900)

Employees:

Full-Time	Part-Time	Volunteers
8	8	45

Mission: In cooperation with others in the community, Volunteers in Medicine provides the following services without cost to the medically underserved in Monroe and Owen counties:

- Easily accessible, quality primary and preventive health care
- Treatment for both acute and chronic conditions
- Health education that empowers individuals to take responsibility for their own well-being

Project Synopsis: Volunteers in Medicine respectfully requests \$26,000 to help fund life-saving diagnostic labs and imaging for our uninsured low-income patient population.

Up until January 2016 the IU Health Bloomington Hospital generously provided charity care for VIM patients to receive essential services including labs, radiology, specialists, surgeries, and other procedures. However, two years ago, the IUH corporation discontinued this practice. As a result, the executive director had to find alternative sources for the clinic's diagnostic labs and imaging – a critical component of medical care. Fortunately, Bioreference, an off-site lab company, offered VIM highly discounted lab pricing and the Southern IN Radiological Associates offered diagnostic imaging at Medicare rates. After careful consideration, the board of directors decided that VIM would absorb these costs into the clinic's budget rather than have our patients billed. Thus the clinic has continued to provide people living in poverty with FREE access to the full range of medical services - including the diagnostic services on which medical care is based.

However, in the first two months of 2018 VIM patients needed \$18,000 in labs and imaging – almost half of our budget forecast for the year. This was a huge surprise. The reasons for the increased costs and steps taken to mitigate the impact are provided below. We now estimate a budget gap of \$52,000 for 2018, We request funding to offset 50% of this variance while we continue to seek funding to fill the remaining budget gap. Without additional funding, offering this service at no charge to our very ill patients will no longer be financially sustainable.

Criteria:

Need – The 2012 SCAN survey reported that people with household incomes of less than 200% federal poverty level were unable to afford physician's visits, medications, dental, vision, or mental health care. The SCAN did not address the affordability of diagnostic labs and imaging services, specifically. However, since diagnostic services are charged over and above the office visit, it can easily be assumed that low-income people are unable to afford these very expensive services.

A CDC report¹ states that diagnostic labs are "integral to clinical decisions, providing health care providers with pivotal information for the prevention, diagnosis, treatment, and management of disease." Similarly, diagnostic imaging has dramatically improved the ability of clinicians to detect, diagnose, and treat conditions while also allowing patients to avoid more invasive, and more expensive, procedures². For many conditions (e.g., cancer, brain tumors), imaging is the only noninvasive diagnostic method available.

Yet, for uninsured patients, these services are virtually inaccessible. Even the reduced fees offered to VIM for labs and imaging would be unaffordable if patients had to pay out-of-pocket. VIM cannot ethically offer medical care without also ensuring access to diagnostics – especially with the level of medical complexity currently seen in the VIM patient population. Beyond the baseline lab panel that all new patients receive, labs and imaging are used throughout treatment, as needed, for careful diagnosis and treatment planning for complex diseases. This is becoming unsustainable for the VIM clinic.

https://wwwn.cdc.gov/LabBestPractices/pdfs/2007%20status%20report%20laboratory_medicine_a_national_status_report_from_the_lewin_group_updated_2008-9.pdf

One-Time Investment —. This funding request is pursuant to the 2018 allowance for operational funding. After the abrupt and unexpected change to the IUH charity care policy in 2016, the VIM Board decided that preserving access to free medical care and the diagnostics on which it is based was at the heart of our mission, and funding was earmarked in the budget. However, with the increased medical severity and complexity of our patients, the 2018 budget severely underestimated these costs. Thus, we seek funding to offset 50% of the anticipated budget variance in 2018, which will allow us time to raise the remaining funding.

<u>Fiscal Leveraging</u> – This project leverages many resources:

- <u>Bioreference</u>: We have a contract listing our frequently ordered labs which are discounted to just over their cost. Any other test not on this list is automatically discounted by 70%. The exact in-kind donation is unknown.
- <u>SIRA</u>: SIRA charges VIM Medicare rates for all imaging services. The specific in-kind donation is unknown.

The value of the combined discounts from Bioreference and SIRA is no doubt in the ballpark of many thousands of dollars annually.

IU Medical School – donation of one microscope to enable VIM to perform additional labs on-site, valued at approximately \$200.

<u>Broad & Long-Lasting Effects</u> – The VIM patient population has become substantially sicker than previously. Our providers often comment on the highly complex, extremely dire medical situations that require much more of their time to diagnose and treat. Examples of the impact of diagnostic studies:

- 45 y.o. woman who, with a routine mammogram, was diagnosed with "Stage 0 cancer;" caught so early that there is >98% cure rate.
- Doctor found a spot on the neck of a 35 y.o. man. Biopsy revealed malignant melanoma. Early treatment saved his life.
- 67 y.o. woman who, through labs and CT scan, was diagnosed with ovarian cancer with metastasis to the lungs.
- 83 y.o. woman diagnosed through labs with Stage 3 chronic kidney disease.

We have hundreds of these stories. Most simply, diagnostic medical imaging and labs SAVE LIVES.

Generally, benefits of diagnostic studies include:

- Diagnosis of illness, and the severity or benign nature of that process, is made quickly and accurately.
- Invasive diagnostic procedures such as exploratory surgery, may not be necessary.

¹ Centers for Disease Control and Prevention. *Laboratory medicine: A national status report*. Church, VA: The Lewin Group; Falls. 2008. p. 19.

² Improving Diagnosis in Healthcare. (2015) https://www.nap.edu/read/21794/chapter/4

• When a person has a chronic disease or a form of cancer, medical imaging and labs are essential not only at initial diagnosis, but for monitoring how the disease is responding to treatment.

VIM, by its very existence "has broad and long-lasting benefits for our community" (SCAN). We are the only source of free medical care in Bloomington. Without labs and imaging, there is no VIM. Without VIM, people will die.

Outcome Indicators: VIM saves lives through diagnosis and treatment. This funding will help us do that. We will measure the following indicators:

- 1. Number of people for whom labs were ordered.
- 2. Number of people for whom imaging was ordered.
- 3. Number of people diagnosed with life-threatening illness (cancer, kidney disease) as a result of the tests
- 4. Case examples of how the results of the diagnostics were used to guide treatment.
- 5. Examples of lives saved as a result of diagnostic studies the best measurement of the outcomes of diagnostic studies is through telling people's stories.

Cost Amount Requested (in order of priority)

1. Funding to offset approximately 50% the unexpected budget gap	\$26,000.00
for diagnostic labs and imaging.	
Whatever funding we receive from the JHSS grant will offset part	
of the budget variance. The executive director will have to raise	
funding for the remaining variance. Rationale for determining this	
specific amount is detailed in the Project Budget.	
3.	
4.	
TOTAL REQUESTED	\$26,000.00
Total Project Cost	

Past SSF Funding

Year	Status	Title	Amount
2007	Granted	To purchase computer equipment, commercial grade multi-function	\$32,250.00
		printer, subscription to messaging system, and IT network and	
		support for a new, community health care clinic for uninsured	
		residents of Monroe and Owen counties.	
2008	2008 Granted To purchase computer equipment for three clinical work stations, a		\$10,725
		monitor and software to improve delivery and lower the cost of	
	medical services.		
2010	Granted	To purchase a Kirby Lester Tablet Counter to be housed at the	\$5,880.00
		facility located at 811 West 2nd Street.	
2011	Granted	To purchase scanners to improve patient assistance.	\$2,700.00

2012	Granted	Promoting high quality care with high quality equipment	\$7,141.69
2013	Granted	To purchase and automated medication refill system, including the	\$7,545.00
		Tele-Fill and Attendant-Rx program.	
2014	Granted	To pay for the following components of the Supporting Care for	\$9,283.22
		Uninsured Individuals with Diabetes: an A1C Analyzer, a pilot	
		study of Fenofibrate for 20 diabetic patients with triglycerides >	
		400, and an electronic vital signs monitor and mobile stand.	
2015 Granted To purchase the Alere Cholestech System in order to offer patie		To purchase the Alere Cholestech System in order to offer patients	\$5,700.00
		onsite fasting lipid testing for the screening of risk factors for	
cardiovascular disease.			
2016	Granted	To pay for salaries of dentists, dental assistants, and dental	\$21,500.00
		hygienists in interest of the expansion of Volunteers in Medicine's	
		dental services.	
2017	Granted	To pay for the following in the interest of implementing an	\$24,830.00
		Electronic Medical Records (EMR) system	

Staff Comments

• <u>Eliminated Services and Increase in Demand</u>: In "Other Comments," VIM writes that in the two years since IU Health discontinued its practice of charity care by providing VIM patients with labs, radiology, specialists, and surgeries, both the demand for services and the severity of illnesses seen at VIM has increased. VIM writes that:

This might be due to the dynamic wherein the healthier, better educated, people with more cognitive capacity have been successful enrolling in and using their insurance. By contrast, many of the people now coming to VIM have been kicked off of insurance due to missed payments or lack of understanding of insurance requirements. Or, surprisingly, many are still unaware that they are eligible for insurance and have no idea how to go about it.

The result is a demographic that represents the poorest of the poor, that are psychosocially complex as well as severely ill, that need more social service resources and case management, and that take much more time and resources for medical assessment, diagnosis and treatment.

Please see "Other Comments" for more detail.

- <u>Mitigating Costs</u>: In "Other Comments," VIM details the steps it has taken to mitigate the escalating costs of labs and imagining and to ensure that diagnostic studies are used judiciously. *Please see* "Other Comments."
- Shortfall Details: VIM details their 2018 budget for labs and imaging and the unexpected costs and demand that have put them over budget so early in the year; costs that, even with the above-cited mitigation techniques, are anticipated to \$52,328 over budget this year. *Please see* VIM's Program Budget on p. 363 for details.

Expanding Access to Rest for the Homeless- \$27,480

City Residents Served: 700-900 (of 700-900)

Employees:

Full-Time	Part-Time	Volunteers
12	2	2,098

Mission: To ensure every man, woman, and child experiencing homelessness in our community has access to a warm, comfortable bed, and shelter filled with compassion and kindness.

Project Synopsis: Wheeler Mission is seeking an investment of \$27,480 to expand capacity in providing overnight shelter and services to the homeless in Bloomington. Specifically, Wheeler seeks 40 bunk bed sets, 20 privacy panels, and 80 bed bug resistant mattresses for the men's shelter on Westplex Avenue.

During the cold winter months, as part of the Interfaith Emergency Winter Shelter (IEWS), Wheeler is providing emergency shelter to approximately 80 individuals per night. Currently, however, there are only 20 bunk bed sets at this location – each of which are over twenty years old and will need to be replaced soon. This means that half of the individuals seeking emergency shelter are sleeping on the floor.

In 2016/17, Wheeler collaborated with IEWS to meet the growing need for low barrier, non-discriminatory, winter shelter services in Bloomington. The goal of the service is to provide winter shelter for the homeless, addicted, and those in need. Shelter sites often rotated from one participating congregation to another in previous years. This past winter, to simplify services for those seeking shelter, Wheeler housed the entire IEWS operation at the Westplex Avenue location. The Bloomington Police Department reported that these efforts to consolidate shelter for the homeless under one roof resulted in the most effective effort to house the homeless, during winter months, in many years.

Purchasing these beds will enable Wheeler to serve more people, provide comfort and rest to the homeless, and ensure no one sleeps on the floor during the winter months.

Criteria:

Need – The city's previously stated priorities include emergency shelter, food, and clothing for the homeless. Wheeler's Center for Men in Bloomington is a primary agent in meeting those needs. Furthermore, Wheeler Mission's programs are designed to equip people for lifelong, independent living by providing holistic services and supports to those challenged with homelessness and/or addiction in Bloomington. These services include remedial and adult education and building economic self-sufficiency through the teaching of job and life skills.

The Center for Men in Bloomington saw a 94% increase in the nights of lodging provided from 2016 to 2017. Furthermore, the number of guests served daily increased by 93%. This increase in demand for services has resulted in Wheeler Mission recently expanding capacity at the Center for Men in Bloomington from 50 to 130 men.

<u>One-Time Investment</u> – Purchasing the bunk bed sets, with privacy panels and mattresses, will be a one-time investment for this location and for this purpose. The beds are durable, and the mattresses are easy to clean and maintain.

The beds currently in use at the Center for Men in Bloomington have been in circulation for over twenty years. This one-time investment will last at least that long and will expand our capacity to serve more individuals.

<u>Fiscal Leveraging</u> – Not only does Wheeler Mission regularly utilize dozens of volunteers in serving guests, but between the months of November and April the Interfaith Emergency Winter Shelter (IEWS) congregations will participate in communicating to those in need of shelter that Wheeler Mission is where comfort and rest can be found. It should also be noted that many guests require other supports and services (especially as it relates to physical and mental health), and Wheeler Mission ensures that each guest is connected to the community resources needed. Our success in meeting the needs of guests depends on volunteers and other community resources.

Broad & Long-Lasting Effects – There were 715 unique guests assigned to a bed at our Center for Men in Bloomington in 2017. Further, there were 503 unduplicated, first time guests served at this location last year. As Wheeler Mission continues to meet the needs of the homeless and those in the most need in Bloomington, it is important to note the importance of sleep on a person's health, and the ways in which sleep contributes to a person's overall quality of life.

When addressing homelessness, most advocates for the homeless focus on the basics of food, shelter, and clothing. These are all important and should remain top priorities. However, many homeless individuals struggle to receive the sleep that is needed.

A lack of adequate sleep contributes to obesity, diabetes, poor diet, and unproductiveness. Moreover, sleep deprivation has been linked to an increase in mental illness, drug abuse, and higher rates of violence and aggression. Providing a warm, comfortable bed and a good night of rest to the homeless in Bloomington will help many receive the rest they need so they can focus on the other things that are necessary for overcoming their homelessness.

Outcome Indicators: The first outcome indicator used to measure the success of this project will be recording the number of individuals seeking emergency shelter, specifically during the winter months, who sleep on the floor. There were as many as 40 individuals sleeping on the floor this past winter. There should not be anyone sleeping on the floor.

The second outcome indicator will be Wheeler's capacity to provide overnight lodging to those seeking shelter in Bloomington. Currently, Wheeler provides just under 15,000 nights of lodging at our Westplex Avenue location. This one-time investment will result in 29,000 nights of lodging.

CostAmount Requested (applicant did not indicate prioritization)

Bunk Beds (40 @ \$450)	\$18,000.00
Privacy Screens (20 @ \$150)	\$3,000.00
Mattresses (80 @ \$81)	\$6,480.00
TOTAL REQUESTED	\$27,480.00
Total Project Cost	\$27,480.00

Past SSF Funding

Year	Status	Title	Amount
2016	Denied	Eight-passenger van	\$20,835.00
2017	Granted	To pay for security cameras and associated equipment for the	\$2,044.00
		Center for Women and Children, located at 400 S. Opportunity	
		Lane, Bloomington. Indiana 47404	

Staff Comments

- No religious test; transgender friendly: In "Other Comments," Wheeler states that "[s]helter services are offered throughout the year to anyone, regardless of religious preference, gender identification, race, and background. While Christian programs are always available at Wheeler Mission, no one receiving emergency shelter services is required to participate."
- <u>Collaborative, in part</u>: Similar to the Interfaith Winter Shelter's application, this application could be classed as a collaborative project. However, the bunkbeds and mattresses requested will be used by guests of Wheeler who are not part of the IFWS and also during the seven months in which the IFWS is not active.

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Housing First, Not Housing Only-\$10,800.00

City Residents Served: 45 (of 45)

Employees:

Full-Time	Part-Time	Volunteers
18	9	~1700/yr

Mission: Shalom Community Center is dedicated to aiding and empowering people experiencing hunger, homelessness, and poverty.

LIFEDesigns' mission is to partner with people of all ages and abilities to lead meaningful and active lives.

Project Synopsis: We are requesting \$10,800 for housing and service supports for the start-up of the Crawford II Housing First program for chronically homeless adults with disabilities.

Crawford II is a new permanent housing partnership between LIFE*Designs* and Shalom Community Center. The program's purpose is to help end chronic homelessness in Bloomington.

To support the project in its first year, we are requesting funding for basic necessities, including life skills training, transportation assistance, prescription and medical support, staff mileage for helping guests with case management and making essential appointments, hygiene supplies, and apartment move-in kits.

Criteria:

Need – The 2015-2019 Consolidated Plan listed five City of Bloomington priorities. The third priority reads, "Permanently Supportive Housing. Provide funding for future permanently supportive housing developments. In 2013, the City of Bloomington provided HOME Investment Partnership Funds to assist in the development of the 25 unit Crawford Apartments. Crawford Apartments is a "housing first" supportive housing development."

This City of Bloomington priority directly refers to support for Shalom and LIFE *Designs*' first permanent supportive housing program, Crawford Apartments, and calls for future support of similar programs. Crawford II is such a "future" program with City support already demonstrated through HOME Investment Partnership Funds to partially fund LIFE *Designs*' construction of the building.

In addition, the Consolidated Plan addresses the concerns of chronically homeless people at least ten times.

One-Time Investment - This is start-up funding. Crawford II is a new program that began in December of 2017. The demand for services is significantly higher in the first year as individuals who have been homeless for years or even decades adjust to living in a home again. Also, the program is partly funded through occupancy fees from residents who have income, but the first year of the program supports people as they stabilize, recover, and build income. In year two, employment and disability income grows, leading to greater occupancy fees, which are invested back into the program.

<u>Fiscal Leveraging</u> – Both Shalom and LIFE*Designs* provide hundreds of thousands of dollars in funding each year to the Crawford II program, including rental and utility costs, case management, property management, maintenance and repair, security, etc.

<u>Broad & Long-Lasting Effects</u> – Ultimately, the goal of Crawford II and all Housing First programs is to end chronic homelessness. Chronic homelessness is defined as long-term homelessness due to disabilities. The

average age of death for a chronically homeless person is 47 years old. People experiencing chronic homelessness often have a significant impact on social services, health care, and criminal justice. In addition to the obvious benefit it provides to the residents, permanent supportive housing has been demonstrated to save the community money, approximately a net savings of \$20,000 per person per year. During the first year of Crawford I, we ended more than 300 years of collective homelessness for more than 60 adults and children, saw a 92% housing stability rate, a 65% drop in emergency room use from the previous year, and an 88% drop in incarcerations. This is a solutions-based program for the challenge of chronically homelessness, which achieves exceptional impact.

Outcome Indicators: We will measure housing stability over the course of the grant period (i.e. the percentage of residents who remain housed within the given time period). Over 80% would be considered exceptional by national standards.

Cost Amount Requested (in order of priority)

1. As this is operational funding, the dollar figure can be adjusted without needing to eliminate (just reduce) a particular priority.	\$10,800.00
2.	
3.	
4.	
TOTAL REQUESTED	\$10,800.00
Total Project Cost	\$10,800.00

Past SSF Funding Collaborative

Year	Status	Title	Amount
2017	Granted	To purchase Chromebook computers and internet access for residents of	\$27,949.00
		Crawford I, Crawford II, and Crawford's scattered sites and to provide staff support for the same as part of the Crawford Homes Technology Access Project.	

Shalom

Year	Status	Title	Amount
2003	Granted	Pay for 6 new phone sets & install 3 new phone lines to E. 4 th facility	\$1,900.00
2004	Granted	Pay for part-time food services coordinator to expand breakfast & lunch	\$5,500.00
		program, as well as train & provide experience	
2005	Granted	Vertical lift for Shalom Center annex at S. Washington	\$9,000.00
2006	Granted	Purchase a communication system & technology system network that	\$7,809.18
		includes both server & software at S. Washington	
2007	Granted	Purchase & install a 3-compartment deep wells ink and convection oven for	\$5,450.00
		E. 4 th	
2008	Granted	Purchase & install food service equipment for weekday food program	\$11,080.00
2009	Granted	Purchase food as well as kitchen & misc. supplies	\$18,000.00
2010	Withdrawn	Emergency Hunger Relief	\$9,300.00
2011	Granted	Pay for renovations to expand facility on S. Walnut	\$19,000.00

2012	Granted	Safer & savvier Shalom	\$15,794.00	
2013	Granted	Crawford Homes Start-up		
2014	Granted	Pay for a server, laptops and accessories, computer upgrades, software,		
		guest wi-fi, dual monitors, and installation costs.		
2015	Granted	To purchase 4 washers, dryers, and PureWash systems to allow us to	\$6,800.00	
		continue to provide laundry services for our homeless and impoverished		
		clients.		
2016	Granted	To pay for two months of operational funding for emergency, overnight	\$25,000.00	
		sheltering at A Friend's Place, located at 917/919 S. Rogers Street,		
		Bloomington, Indiana		
2017	Granted	To pay for two months of operational funding for emergency, overnight	\$29,106.00	
		sheltering at A Friend's Place, located at 917/919 S. Rogers Street,		
		Bloomington, Indiana, 47404		

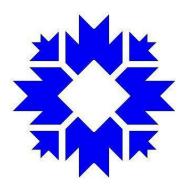
LIFEDesigns

Year	Status	Title	Amount
1997	Granted	OPTIONS: Upgrading phone and voicemail system	\$13,500.00
1998	Granted	OPTIONS: Repair 1991 Club Wagon for client purpose	\$3,000.00
2000-June	Granted	OPTIONS: Materials, computer, and furniture for resource library	\$5,000.00
2001	Granted	OPTIONS: To purchase CPR training equipment to train staff	\$4,966.00
2002	Granted	OPTIONS: Materials for program between Options and Center for	\$5,000.00
		Behavioral Health to address persons with dual diagnosis	
2003	Granted	OPTIONS: Materials for resource library and speaker fees, Family	\$1,725.00
		Partnership	
2004	Denied	OPTIONS: Career Exploration Day Transportation and Costs	\$2,400.00
2005	Granted	OPTIONS: Modify wheelchair accessible van for community	\$7,500.00
		participation program	
2006	Granted	OPTIONS: Format and rebuild computers and install modems and	\$4,000.00
		software as part of the Equalizing with E-cycling program	
2008	Granted	OPTIONS: Purchase refurbished computers, modems and internet	\$4,000.00
		services to link between community living homes and the main office	
2010	Granted	OPTIONS: Pay for software, training, video production and resource	\$9,750.00
		materials for the Power Up program	
2011	Granted	OPTIONS: Purchase a scanner for the Electronic Records project	\$3,100.00
2008	Granted	CHRISTOLE: Pay for installation for a fire sprinkler system in the group	\$3,500.00
		home at 1701 Winslow	
2010	Denied	CHRISTOLE: D-Spa Training Conference Lead Trainer	\$2,000.00
2013	Granted	To purchase the College of Direct Support and College of Employment	\$13,470.00
		Services training packages and to pay for the administrative and	
		performance management fees associated with these training packages.	
2014	Granted	To purchase furniture for bedrooms along with furniture and	\$7,090.00
		entertainment equipment for common areas at the Dunn and Winslow	
		homes (located within the City).	
2015	Granted	To purchase the College of Direct Support and College of Employment	\$13,470.00
		Services training packages and to pay for the administrative and	
		performance management fees associated with these training packages	
2016	Granted	To pay for the purchase of a wheelchair-accessible vehicle.	\$14,000.00
2017	Granted	To purchase tablets, mobile briefcases, and design services for the	\$15,000.00
		LIFEDesigns Mobilizing Work Project.	

Staff Comments

- General Request for Basic Necessities: Applicant requests funds for "basic necessities, including life skills training, transportation assistance, prescription and medical support, staff mileage for helping guests with case management and making essential appointments, hygiene supplies, and apartment move-in kits." Applicant asks for \$10,800 to cover these costs in the aggregate, but does not attach a specific ask to a specific need. The program budget provided by applicant on p. 218 provides more detail on the overall costs associated with each expense. Applicant writes that as it is asking for operational funding in the aggregate, the number can be adjusted downward. Such shift downward would mean a reduction, but not elimination, of a particular line item.
- <u>Terms of MOU</u>: The MOU between the agencies provides that LIFEDesigns will provide the 36 apartments for the Crawford II program "operating from a housing first and eviction prevention approach." LIFEDesigns will also provide property management and will coordinate with Shalom to provide supportive services. Shalom will act as the fiscal agent, make any payments, and track the progress of residents re: supportive services.
- On Crawford II: In "Other Comments," the applicant details the history of Crawford I and II. Crawford II opened in December 2017 and provides 43 apartments; 36 of those apartments are at the LIFEDesigns complex and the remaining 7 are "with additional landlords in the community."

Crawford II Apartments is located at 2446 S. Henderson Road.



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: All-Options Pregnancy Resource Center

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Number of Employees			
Full-Time	Part-Time	Volunteers	
3/7		3 - interns	

Project Name: Baby Box Initiative

Requested amount of JHSSF funding: \$4,500

Total Number of City Residents Served by this project in 2018: 0

Total Number of Clients Served by this project in 2018: 0

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

At <u>All-Options Pregnancy Resource Center</u> (PRC), we trust and support people through every pregnancy and parenting turning point, including abortion, adoption, infertility, and pregnancy loss. These issues are complex and every person's reality is different, but we know one thing for certain: Everyone deserves to have all options!

All-Options PRC is a secular, client-centered organization where everyone is welcome. Our all-options approach is honest, open-hearted, and judgment-free. We're here to support you wherever you are in your pregnancy and parenting journey.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

All-Options requests \$4,500 to purchase 75 Finnish style baby boxes for safe sleep promotion for our clients who are pregnant or recently had a newborn. As part of our pregnancy and parenting services, All-Options PRC provides disposable diapers to keep babies clean, dry, and healthy. We also supply menstrual supplies and material support like clothes because we recognize that when a parent experiences diaper need they simultaneously struggle to afford other basic necessities – like a crib for their newborn.

Finnish style baby boxes provide new parents a portable, compact, and safe sleeping environments for infants through six months old. Along with a baby box parents would receive safe sleep training, based on the recommendations of the American Academy of Pediatrics, which is just as important as the baby box itself. Our goal is to provide new parents the information, support and resources they need to raise healthy, safe, happy babies.

We are not aware of any other social service organization that provides baby boxes to pregnant people and new parents.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

Indiana has the eighth-highest infant mortality rate in the nation, with more than seven babies dying for every 1,000 live births. A January 2018 report by the Centers for Disease Control and Prevention suggests sleep-related deaths among infants could be reduced by more parents following safe sleep practices recommended by the American Academy of Pediatrics.

We know that too many children and families in Indiana live in poverty, and the numbers are growing. Families who are struggling to make ends meet must often sacrifice what matters most. According to SCAN 2012, the number of households that have trouble finding a job that pays enough to meet the family's basic needs has increased across all but the highest income levels (pg 71-72). The Zero to Three Campaign reports that 26% of Hoosier families earn less than 100% of Federal Poverty Level and 25% live in families earning 100% to 200% of the FPL. Poverty is a strong contributing factor in overall health and well-being. This is especially vital and most impactful on low-income new parents. Infant death is a complex issue but can be easily addressed by providing parents information, resources, and support regardless of income or zip code.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We are seeking a one-time investment of operational funds per the 2018 allowance as the Baby Box Initiative is a pilot project for All-Options PRC. With a grant of \$4,500, All-Options can purchase approximately 75 Finnish style baby boxes, giving us an important foundation for jump starting the Baby Box Initiative.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The JHSSG will not only provide crucial operational funding for the Baby Box Initiative, but will help us leverage other grant funds to support staff time. We have received other grant funding that will support staff time coordinating the Baby Box Initiative—creating educational curriculum and overseeing interns/volunteers who will providing direct service support and educational content to clients. We plan on soliciting donations through our Fall donor campaign to fund the program. However we do not have other funding dedicated to purchasing baby boxes.

3

LONG-TERM BENEFITS (200 words or less)

All-Options' Baby Box Initiative has the potential for wide-ranging benefits for the Bloomington community. By ensuring that parentings have the training about safe sleep practices and a dedicated crib for baby to sleep this provides a solid foundation for growth and development. Our Baby Box Initiative supports parents in caring for their children with dignity.

Although receiving a baby box is what brings clients to All-Options, the secondary focus of our interactions with families involves addressing health, social, and economic needs including: housing, homelessness, parenting, disabilities, substance use/abuse, mental health needs, reproductive health including prenatal and postpartum care, childcare, legal issues, domestic and sexual violence. In addition, All-Options work to connect clients with other community and governmental resources for basic necessities such as food, housing, healthcare, childcare, job assistance and placement. Because many of our clients develop relationships and trust with the organization they contact us for additional support and resources. Having a trusted resource and access point for other services is vital to building a healthy, thriving community.

Explain how your program will have broad and long-lasting benefits for our community.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

-Provide 75 baby boxes and training on safe sleep practices to Bloomington area families -Provide referrals to at least 75-80% of clients receiving a baby box				

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	75 Finnish style Baby boxes	\$4,500
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

5

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The Centers for Disease and Control (CDC) report that one out of eight infant deaths are related to unsafe sleep practices; one out of sixteen dies from suffocation / asphyxiation caused by sleeping with a parent or by a blanket over the face. One out of ten babies is born prematurely – the most common cause of infant mortality. Prematurity is related to a variety of factors such as lack of prenatal care; smoking cigarettes and drug use; inadequate transportation to help expectant moms attend their doctors' appointments. It is also related to where you live. On average, one baby dies in Indiana every 14 hours. This tragic statistic is alarming and preventable.

Analyzing data from the across the country, the CDC found that parents continue to practice unsafe habits that have been associated with sleep-related infant deaths, including sudden infant death syndrome (SIDS). For instance:

- 1 in 5 mothers says she places her baby to sleep on his or her side or stomach.
- 2 in 5 leave loose bedding and soft objects in the baby's sleep area, most often bumper pads and thick blankets.
- 3 in 5 sometimes share their bed with their baby.

The Indiana State Department of Health reported that in 2015, the third-leading cause of infant deaths in Indiana was accidental suffocation and strangulation in bed. Many of these deaths used to be classified as sudden infant death syndrome, but coroners are increasingly coding them as suffocation, due to the sleeping conditions the bodies were found in.

One reliable and simple way to lower infant deaths according to the American Academy of Pediatrics is to make sure all babies sleep alone, on their backs, in a crib — known as the "ABCs" of safe sleep. This would be the foundation of the Baby Box Initiative safe sleep training provided to parents. Finnish style baby boxes will meet a basic and vital need by providing Bloomington families education and training on safe sleep practices and a safe sleep environment for their baby.

The baby boxes will be purchased at a non-profit rate from Baby Box Co. The baby boxes are made from durable cardboard, are proactively certified to meet all applicable tenets of the safety standards for bassinets set by the Consumer Product Safety Commission (CPSC), ASTM International (a global standards organization), as well as Health Canada and European Union (EN) Standard regulations.

6

AGENCY INFORMATION

Lead Agency Name: All-Options Pregnancy Resource Center

Address: 1014 S. Walnut Street Bloomington, IN 47401

Phone: 812-558-0089

E-Mail: <u>info@alloptionsprc.org</u> Website: alloptionsprc.org

President of Board of Directors: Dana Buhl

Name of Executive Director: J. Parker Dockray

Phone: 510-817-0781

E-Mail: parker@all-options.org

Name and Title of Person to Present Proposal to the Committee:

Phone: Amanda Lamm

E-Mail: amanda@all-options.org

Name of Grant Writer:

Phone: Shelly Dodson

E-Mail: shelly@all-options.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

7

THE PROJECT SITE

expected to be received:

Address where project will be housed: 1014 S. Walnut Street Bloomington, IN 47401
Do you own or have site control of the property on which the project is to take place? [] Yes [X] No [] N/A
Is the property zoned for your intended use? [] Yes [] No [X] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$4,500
Requested amount of JHSSF funding: \$4,500
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
• Fall 2018 fundraising campaign - \$2,500 Pending
Is this request for operational funds? [X] Yes [] No If "yes," indicate the nature of the operational request: [X] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
All-Options Center Director will purchase 75 Finnish style baby boxes from Baby Box Co. in July 2018 and submit claims for reimbursements within the month of their purchase.
If completion of your project depends on other anticipated funding, please describe when those funds are

8

All-Options Profit and Loss

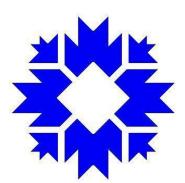
July - December, 2017

		Total
Income		
DONATIONS	\$	104,913.50
GRANTS	\$	17,622.13
Released from Restriction		228,973.15
EARNED INCOME	\$	1,085.00
MISC INCOME	\$	187.15
Total Income	\$	352,780.93
Gross Profit	\$	352,780.93
Expenses		
CONTRACTORS	\$	45,008.20
EMPLOYEES	\$	257,576.55
OPERATIONS	\$	76,311.05
Total Expenses	\$	378,895.80
Net Operating Income	-\$	26,114.87
Other Income		
OTHER INCOME		
Restricted Grants & Contributions Used		-228,973.15
Total OTHER INCOME	-\$	228,973.15
Total Other Income	-\$	228,973.15
Net Other Income	-\$	228,973.15
Net Income	-\$	255,088.02

All-Options Balance Sheet

As of December 31, 2017

	 Total
ASSETS	
Current Assets	
Bank Accounts	\$ 502,114.82
Accounts Receivable	\$ 69,812.06
Other Current Assets	\$ 39,092.42
Total Current Assets	\$ 611,019.30
Fixed Assets	\$ 5,878.65
Other Assets	\$ 5,200.00
TOTAL ASSETS	\$ 622,097.95
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	\$ 836.08
Credit Cards	\$ 9,380.04
Total Other Current Liabilities	\$ 2,184.64
Total Current Liabilities	\$ 12,400.76
Total Liabilities	\$ 12,400.76
Equity	
Opening Bal Equity	209.01
Temp. Restricted Net Assets	62,500.00
Unrestricted Net Assets	802,076.20
Net Income	 -255,088.02
Total Equity	\$ 609,697.19
TOTAL LIABILITIES AND EQUITY	\$ 622,097.95



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Number of Employees			
Full-Time	Part-Time	Volunteers	
11	15	18	

Lead Agency Name: Amethyst House

Is Lead Agency a 501(c)(3)? **[X] Yes** [] No

Project Name: Men's House Therapeutic Space Renovation

Requested amount of JHSSF funding: \$16,758.00

Total Number of City Residents Served by this project in 2018: 60

Total Number of Clients Served by this project in 2018: 60

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Amethyst House provides a foundation for sober living by partnering with individuals, families and communities impacted by addictions and substance-abuse issues, offering quality recovery services and guidance for clean, sober and healthy living.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$16,758.00 to expand and renovate therapeutic space at our men's house.

The majority of our renovation needs can be met in our men's transitional home basement, a multi-function space used for house meetings, board meetings, residents' therapeutic treatment, family sessions, and a variety of events throughout the year. By adding a treatment resource space, upgrading worn out/defective furniture, replacing carpet/utilizing rugs, and repainting the walls, and replacing a worn out water heater we can turn this space into a more therapeutic environment flexible enough to meet the many purposes it must now serve.

The immediate benefits of these updates are:

- 1. We will be able to accommodate additional groups and family sessions.
- 2. The new water heater will prevent water damage to our newly renovated space.
- 3. Our treatment resource center will provide evidence-based recovery literature and videos to residents.
- 4. A more homelike environment will better serve therapeutic needs.
- 5. The new area rugs will protect our newly painted floors to prevent the need for repainting.

Amethyst House men's house is currently a long-term transitional residential program. We currently do not qualify to access Medicaid funding at our residential locations. We have applied to become a sub-acute residential treatment provider so that we can begin to access Medicaid Waiver funding for substance use disorder for services rendered at our residential facilities. This new funding will be essential to our long-term growth as we are in the process of losing significant block grant dollars.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

2

Amethyst House is currently in its 37th year of operation, serving as many as 34 residential clients at any given time, both men and women (sometimes accompanied by their young children), who are recovering from the profound impact of drug and alcohol addiction. Our average stay for clients is 3-4 months, but we offer housing up to two years if clients need to stay longer. The at-risk population which we serve often experiences chronic homelessness and incarceration/institutionalization as a result of their addictions; Amethyst strives to help clients break this cycle with stable housing and aiding them in maintaining sobriety and building financial independence (in accordance with #7 "Meeting Essential Needs" in United Way's SCAN report).

The Jack Hopkins funding initiative has served Amethyst on numerous occasions, including major renovations and improvements, and new appliances. We hope that we will once again be considered by the Jack Hopkins Committee as we continue to upgrade our living facilities to meet new residential requirements and increase clinical and therapeutic space to better serve our clientele.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This will be a one-time purchase of treatment resources, furniture, and paint that will last for an estimated 7-10 years. The water heater should last 20+ years. Additionally, the rug will protect the newly-painted floor to prevent the necessity to repaint it as soon as we would otherwise have to.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Financial:

1. We will utilize \$2,033 from our spring fundraiser with Beta Sigma Psi for this project.

In-Kind:

- 1. Volunteers will paint the basement.
- 2. Alumni will be donating wall decorations to promote recovery.

3

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Over the past 36 years, Amethyst House has managed to sustain itself on a modest budget and with limited staff and resources. Every year, we become an increasingly unique organization in that we remain one of the few non-profit, long-term residential facilities within the state of Indiana for substance abuse treatment. Furthermore, we are one of just a handful of treatment facilities which are financially accessible for those who do not have private health insurance to absorb the cost.

However, in utilizing older buildings for our residential houses, Amethyst is often faced with repairs, upkeep, and improvements. And every year, given new grant funding opportunities, we look for ways in which we can request assistance for bettering our facilities. We remain proactive in renovations, repairs, and any other improvements that will prevent larger-scale and/or long term damage to our houses; this helps minimize financial impact to our organization and allows us to continue to serve as a critical resource for those battling substance abuse as well as expand our capacity in order to serve a broader population.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

-Increased access to our residential programs as we expect to increase admissions to our men's house by 20% in a 12 month period beginning July 2018.

4

- -Increase group and family sessions at residential settings by 30% in the next year. Currently most of our therapy sessions for residents take place at our outpatient office.
- -Up to 12 board meetings held in the refurbished basement to accommodate growing board.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Water Heater	\$1,295.00
Priority #2	Furniture	\$10,993.00
Priority #3	Treatment Resources	\$3,496.00
Priority #4	Paint	\$974.00
Priority #5		
Priority #6		
Priority #7		
TOTAL		\$16,758.00
REQUESTED		,

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

We will be purchasing the same water heater listed in the invoice from Alexander's Plumbing.

Note: we had to replace 2 of the 3 water heaters at the Men's House after they broke in March. We are asking for Jack Hopkins funding to pay for the 3 rd water heater.

5

AGENCY INFORMATION

Lead Agency Name: Amethyst House

Address: P.O. Box 11

Bloomington, IN, 47402

Phone: (812) 336-3570

E-Mail: glovell@amethysthouse.org

Website: www.amethysthouse.org

President of Board of Directors: Elyse Chodur

Name of Executive Director:

Mark DeLong

Phone: (812) 336-3570 ext. 206

E-Mail: mdelong@amethysthouse.org

Name and Title of Person to Present Proposal to the Committee:

Hannah Crouch, SPEA Communications and Development Fellow

Phone: (812) 336-3570 ext. 210 E-Mail: hcrouch@amethysthouse.org

Name of Grant Writer:

Hannah Crouch

Phone: (812) 336-3570 ext. 210 E-Mail: hcrouch@amethysthouse.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

N/A			

6

THE PROJECT SITE

Address where project will be housed: 215 N Rogers St., Bloomington, IN, 47404
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
N/A
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.
N/A
Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$18,751.00
Requested amount of JHSSF funding: \$16,758.00
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Beta Sigma Psi Fundraiser for Amethyst House: Approx. \$2,000.00
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
If granted approval by the Jack Hopkins committee, Amethyst anticipates submitting claims for the projects as soon as possible, beginning in early summer 2018.
If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

7

We anticipate receipt of funds from Beta Sigma Psi fundraiser in April 2018.

Amethyst House Budget

Item	Total	Total Requested After Leverage
I. Water Heater		\$1,295.00
Water Heater	\$1,200.00	\$1072.00
Water Heater Installation	\$250.00	\$223.00
II. Furniture		\$10,993.00
Seating (Couches/Armchairs/Meeting Chairs)	\$8,726.00	\$7,795.00
Tables	\$200.00	\$178.00
Lighting (Floor and Table Lamps)	\$600.00	\$540.00
Rugs/Carpet	\$2,775.00	\$2,480.00
III. Treatment Resource Center		\$3,496.00
Treatment Literature/Supplies	\$1,000	\$895.00
Treatment Videos	\$1,000	\$895.00
Furniture (Bookshelves/Table)	\$660.00	\$588.00
Supplies (TV/Tablets/DVD Player/Whiteboard)	\$1,250.00	\$1,118.00
IV. Paint		\$974.00
Paint, Primer, Supplies	\$1,090.00	\$974.00
Leveraged Funds		\$2,000.00
Beta Sigma Psi Fundraiser		\$2,000.00
Total Project Cost		\$18,751.00
Total Requested		\$16,758.00

8

We will be purchasing the same water heater listed below from Alexander's Plumbing. Note: we had to replace 2 of the 3 water heaters at the Men's House after they broke in March. We are asking for Jack Hopkins funding to pay for the 3rd water heater.

Remit To: Alexander Bigelow 1627 E. 1st Street Blmgtn, IN 47401 (812) 323-2155 Cell (812) 219-0820	362209 ☐ ESTIMATE (VALID FOR 30 DAYS)
DATE 3/16/2018 SERVICE WILL CALL PRINTALL DELIVER	HONE
Methenst House	WAKE
ADDRESS 215 N Rogers	MODEL
Dan. Replace H20 11	eatins \$
K	etipe.
2 50 Gal A.O. Sm. the Water Heaters Com	Elect. Mercial 1200 2400 -
Resipe Water Heater & Assembly, 5 New Bal	
Heatens Commercial Grade Change Out Hauf Away Repipe Water Heater Tanger	1 TAX 1 TOTAL LABOR
Valve Assembly. Then Consider the Land Only, Married Asia, Grany Other day On Charles Caused B. Fire Tile-1, Totaling, On any Other day	(X)
TERMS - MET CASH (10 GOODS HOLD CVER 30 DAYS	BS4

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July 2016 through June 2017

	Jul '16 - Jun 17
Ordinary Income/Expense	
Income	
6000 · DMHA FUNDS	
6010 · Chronic Abuse (CA) Funding	344,362.77
6020 · Housing Contract	120,000.00
6042 · Gambling	8,780.00
6060 · Recovery Works	261,359.30
Total 6000 · DMHA FUNDS	734,502.07
6075 · INTECARE	20,790.79
6100 · CLIENT FEES	
Housing Program	
6105 · Program Participation Fees	152,522.40
6106 · RW Discount	-80,064.12
8980 · Program Partic. Fees Write Off	-9,955.11
	
Total Housing Program	62,503.17
OP Treatment	
6110 · Treatment Fees	235,891.79
6115 · Client Discounts	-172,809.09
8990 · Treatment Fees Write Off	-29,144.75
Total OP Treatment	33,937.95
Total 6100 · CLIENT FEES	96,441.12
6150 · THIRD PARTY PAY	
6153 · Medicaid	2,254.75
6155 · Healthy Indiana Plan	31,029.35
6157 · DCS	6,204.50
Total 6150 · THIRD PARTY PAY	39,488.60
6200 · DONATIONS	
6250 · Unrestricted	9,686.50
Total 6200 · DONATIONS	9,686.50
6300 · FUNDRAISING	
6310 · NAP	25,920.00
6305 · Amazon Smile	75.72
6315 · Lucky's	1,868.00
6320 · Annual Campaign	2,735.00
6325 · Carnival	9,180.66
6330 · Dine & Donate	977.00
6360 · Gift Card Program	1,111.16
6380 · Concert	1,111.10
6385 · Sponsors	10,375.00
6390 · Tickets	12,720.00
Total 6380 · Concert	23,095.00
10mi 0000 Concert	

July 2016 through June 2017

	Jul '16 - Jun 17
Total 6300 · FUNDRAISING	64,962.54
6400 · GRANTS 6491 · Blgtn Township Trustee	500.00
6420 · CARES	15,370.74
6430 · EFSP	3,000.00
6440 · Jack Hopkins 6460 · Perry Township	13,500.00 3,144.93
Total 6400 · GRANTS	35,515.67
6500 · UNITED WAY	14,937.61
6600 · OTHER INCOME	1.220.00
6615 · AH Foundation	1,320.00
6625 · Interest Income 6675 · Reimubersments	25.36
Total 6600 · OTHER INCOME	1,345.36
Gain/Loss of Disposal Property	-3,861.00
Total Income	1,013,809.26
Gross Profit	1,013,809.26
Expense	(7.00
Alumni Expenses 7000 · PAYROLL	67.09
7025 · Salaries & Wages	442,949.37
7050 · Vacation, Holiday & Sick Pay	53,627.08
7075 · Bonuses	8,900.00
Total 7000 · PAYROLL	505,476.45
7100 · PAYROLL TAXES	7.105.70
7125 · Comp MCARE	7,105.70 30,383.10
7150 · Comp SS 7175 · Comp SUI	4,837.17
Total 7100 · PAYROLL TAXES	42,325.97
7200 · EMPLOYEE BENEFITS	
7225 · Health Ins.	33,412.44
7200 · EMPLOYEE BENEFITS - Other	100.00
Total 7200 · EMPLOYEE BENEFITS	33,512.44
7350 · SUBCONTRACT Counseling	1,415.50
7355 · Counseling for Change	
7356 · CA Funding	55,200.00
Total 7355 · Counseling for Change	55,200.00
7360 · SPEA Service Corp Contract	1,310.94

	July	2016	through June 2017	
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	Jul '16 - Jun 17
7365 · INTECARE FEES	831.63
Total 7350 · SUBCONTRACT	58,758.07
7400 · FUNDRAISING EXPENSE	
7410 · Annual Campaign	517.87
7440 · Celebrations	323.12
7480 · Concert	12,817.67
7455 · Homeless Walk	
7490 · Website & Social Media	
Total 7400 · FUNDRAISING EXPENSE	13,658.66
7500 · SUPPLIES	7,005,21
7510 · Office	7,985.31
7520 · Postage & Shipping 7530 · Technology	819.67 4,007.07
7540 · Printing & Copying	552.71
Total 7500 · SUPPLIES	13,364.76
7575 · DUES & SUBSCRIPTIONS	
Metasoft System 7585 · Financial	166.50
7576 · EHR System	4,886.50
7580 · eTapestry Donor Database	2,827.50
7595 · Publications	602.82
7590 · Professional	183.99
Total 7575 · DUES & SUBSCRIPTIONS	8,667.31
7600 · MEDICAL FEES	
7625 · Supplies	2,905.66
7650 · Clients	10,728.02
7675 · Staff	265.00
Total 7600 · MEDICAL FEES	13,898.68
7700 · FOOD & BEVERAGE COSTS	25 (47 (2
7725 · Clients	25,647.62
7750 · Staff/Board	7,584.69
Total 7700 · FOOD & BEVERAGE COSTS	33,232.31
7800 · RENT 7900 · TELEPHONE	34,350.00
7910 · Telephone	9,532.64
7920 · Internet Services	2,381.54
Total 7900 · TELEPHONE	11,914.18
7950 · UTILITIES	
7960 · Electric	15,163.03
7970 · Gas	3,455.30
7980 · Water	5,076.86

July 2016 through June 2017

	Jul '16 - Jun 17
7990 · Cable	4,107.57
Total 7950 · UTILITIES	27,802.76
8000 · INSURANCE	
8010 · Commercial Package	15,825.00
8020 · Directors & Officers Liability	2,649.00
8030 · Employee Bond	500.00
8040 · Profesional Liability	26.00
8050 · Rental Property	1,326.99
8060 · Umbrella	2,988.01
8070 · Workers Comp.	6,923.01
8080 · Vehicle	132.00
8090 · Cyber Policy	511.00
Total 8000 · INSURANCE	30,881.01
8100 · MAINTENANCE & REPAIRS	
8140 · Improvements from Jack Hopkins	13,500.00
8110 · SubContract Labor	8,806.42
8120 · Supplies	6,412.34
8150 · Routine	11,567.69
Total 8100 · MAINTENANCE & REPAIRS	40,286.45
8200 · PROFESSIONAL FEES	
8220 · CARF Survey	
8240 · CPA	18,200.00
8230 · Certifications	816.85
Total 8200 · PROFESSIONAL FEES	19,016.85
8400 · INTEREST EXPENSE	
8401 · Interest #662	0.126.27
8420 · Other Mortgages	9,136.27
Total 8400 · INTEREST EXPENSE	9,136.27
8500 · CLIENT EXPENSES	
8580 · Leisure Enhancement	3,146.45
8510 · Supplies	811.50
8520 · Household Goods (non-consumbl.)	8,398.75
8540 · Transportation	571.10
8560 · Client Fees - Refund	1,274.63
Total 8500 · CLIENT EXPENSES	14,202.43
8600 · ADVERTISING	
8610 · Printing	
8630 · Publications	
8640 · Job Advertising	436.15
<u> </u>	
Total 8600 · ADVERTISING	436.15
8700 · TRAINING	

July 2016 through June 2017

	Jul '16 - Jun 17
8725 · Staff Conferences	45.00
8750 · Conference	1,173.57
8775 · Materials	415.55
Total 8700 · TRAINING	1,634.12
8800 · TRAVEL	
8810 · Mileage	1,189.34
8840 · Parking	23.30
8860 · Lodging	1,148.39
8870 · Meals	267.75
Total 8800 · TRAVEL	2,628.78
8900 · EQUIPMENT RENTAL/LEASE/PURCHASE Property Taxes	
8900 · EQUIPMENT RENTAL/LEASE/PURCHA	5,610.80
Total 8900 · EQUIPMENT RENTAL/LEASE/PURC	5,610.80
8950 · DEPRECIATION	25,983.99
9000 · OTHER EXPENSES	
Misc.	4.00
9020 · Gifts	4,916.50
9040 · Service Charges	3,759.31
Total 9000 · OTHER EXPENSES	8,679.81
Total Expense	955,525.34
Net Ordinary Income	58,283.92
Net Income	58,283.92

	Jun 30, 17
ASSETS	
Current Assets	
Checking/Savings	
1000 · ONB 4026850	44,728.88
1030 · PayPal	1,029.81
Savings Accounts	,
1025 · Reserve Savings #23312	61,265.50
1026 · Depreciation Savings # 5446	50,045.38
I I I I I I I I I I I I I I I I I I I	
Total Savings Accounts	111,310.88
Total Checking/Savings	157,069.57
Accounts Receivable	
1065 · Misc. Grants	1,062.47
1050 · DMHA	49,343.04
Total Accounts Receivable	50,405.51
Other Current Assets	
1110 · Accounts Receivable	
1114 · Outpatient AR	3,932.82
1116 · Men's House AR	2,368.63
1118 · 3/4 Way House AR	-405.96
1119 · Women's House AR	816.37
1112 · Bad Debt Allowance	-2,000.00
1112 · Bad Debt Anowance	-2,000.00
Total 1110 · Accounts Receivable	4,711.86
1345 · Petty Cash Admin	200.00
1360 · Outpatient Change Fund	30.00
Total Other Current Assets	4,941.86
Total Current Assets	212,416.94
Fixed Assets	
1500 · Property 3/4 Way House	
1537 · 416 W. 4th Street	181,250.00
1538 · Accum Depreciation - 4th St.	-59,949.55
1556 Accum Depreciation - 4th St.	
Total 1500 · Property 3/4 Way House	121,300.45
1400 · Property Women's House	
1410 · Second St. Property	345,906.26
1420 · Accum Depr 2nd St.	-129,830.38
Total 1400 · Property Women's House	216,075.88
• •	210,073.00
1415 · Furniture and Equipment	50.010.10
1416 · Furniture & Equipment	52,349.13
Office Equipment	2,194.15
1417 · Accumulated depreciation	-51,274.13
Total 1415 · Furniture and Equipment	3,269.15
1430 · Land	15,000.00
	12,000.00

Jun 30, 17	
1435 · Property Men's House	
1436 · Rogers St. 434,355.42	
1405 · Accum. Depr Rogers -156,134.27	
Total 1435 · Property Men's House 278,221	.15
Total Fixed Assets 633,866	.63
TOTAL ASSETS 846,283	.57
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable 9,528	.16
Total Accounts Payable 9,528	.16
Credit Cards	
Bank Of America (Gina) 1,235	.88
Total Credit Cards 1,235	.88
Other Current Liabilities	
1365 · Concert Sponsorhip Funds 1,609	.35
Alumni Account 757	.80
Payroll - Term Life 35	.42
3086 · Payroll - Supplemental Insuranc 84	.97
4022 · Current Portion of LTD	
4025 · Men's 6,114.00	
4026 · 3/4 Way 1,549.00	
4027 · Women's 7,519.00	
Total 4022 · Current Portion of LTD 15,182	.00
3030 · Accrued Vacation 12,582	.69
3035 · Payroll - 403 (B)	.00
3040 · Payroll-FEDERAL 1,774	
3050 · Payroll-INDIANA 2,042	
3055 · Payroll-MCARE 700	
3060 · Payroll-County Taxes 719	
3065 · Payroll-SOCSEC 2,994	
3070 · Payroll-SUI 1,118	
3075 · Payroll-United Way 724	
3084 · Payroll - Employee Insurance	
3095 · Salaries & Wages Payable 9,680	
4010 · Damage Deposits - 3/4way 500	.00
Total Other Current Liabilities 50,720	.44
Total Current Liabilities 61,484	.48
Long Term Liabilities	
zong rorm zamomeros	
4014 · German American - 3/4 Way #662 9,259	.77

	Jun 30, 17
4020 · Note Payable - City of Blgtn	93,500.00
Total Long Term Liabilities	291,209.33
Total Liabilities	352,693.81
Equity	
5000 · Open Bal Equity	25,491.17
5005 · Earnings	409,814.67
Net Income	58,283.92
Total Equity	493,589.76
TOTAL LIABILITIES & EQUITY	846,283.57

CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: Be Loved Transportation

Is Lead Agency a 501(c)(3)? [x] Yes [] No

Project Name: Bridging the Gap with Transportation

Requested amount of JHSSF funding: \$24,999

Total Number of City Residents Served by this project in 2018: 447

Total Number of Clients Served by this project in 2018: 629

Is this a collaborative project? [] Yes [x] No. If yes: List name(s) of agency partner(s): Centerstone, Fresenius Kidney Care, IU Health Bloomington Hospital, Davita Dialysis, IU Health Alzheimer's Resource Service and Better Day Club LLC. Be Loved Transportation will be the fiscal fiduciary and service provider for all grant funds.

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mission: to provide reliable & courteous non-emergency medical transportation to anyone who needs it.

The Vision: to ensure anyone needing medical transportation will have it. This will be carried out in an environment that not only transports but provides genuine relationship building. **Purpose/Goal:** to provide transportation in order to bridge the gap between patients and healthcare.

Activities Provided: the *primary* activity provided is transporting individuals to and from appointments with services such as; dialysis, chemo treatments, doctors' appointments, etc. This activity will be accomplished for those who otherwise can't obtain transportation due to financial restraints, family availability, individuals with a disability, or other related barriers. *This activity accounts for 80% of the organization's time*.

The *second* activity is to link the individuals and families with resources in the community to provide supportive services for those who come into contact with Be Loved Transportation, Inc.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$20,000 for a conversion van. This particular type of van will allow for extending transportation services to serve a wider audience than BT Access and Rural Transit has the ability to. Not only does Be Loved serve individuals with mental and physical impairments but also older adults; such as, those who are living with various dementias. Community members who receive services through the various listed collaborating agencies on this proposal, as well as other community members, rely on Be Loved as a form of personalized and supportive transportation to and from the respected agencies and services. Be Loved fills the gaps between current BT Access and Rural Transit service with regards to both availability and nuanced support of the individuals who utilize these various transportation services. With the access to a conversion van, Be Loved would be able to transport more members of the community in a safer and more efficient way for those who desire or require a reliable and personally supportive style of transportation which offers door to door service.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

2

Be Loved's services, allow the vulnerable in our community to develop strong social ties, maintain their social and cognitive functioning needs, and continue participating in community events and resources. BT Access isn't always a good match due to certain impairments and Rural Transit is often spread too thin with heavier routes. Be Loved's unique service fills a gap between BT Access and Rural Transit. The challenge of disability itself can get in the way of using transportation. Be Loved goes above and beyond just transportation, as the staff are coached to serve individuals with different impairments. Examples include: providing support in remembering to bring necessary medical equipment, reassurance of destination and safety, walking each individual door to door to help ensure all of their clients have a safe hand off. Clients who are at times confused, depressed or otherwise incapacitated have given up and said "I just won't go." The Be Loved team steps into the person's life and provides a personal relationship with encouragement, kindness, necessary reminders and guidance to get people "over the hump" in that moment. Cultivating a relationship is vital when supporting people to take those steps out the door rather than simply cancelling the ride.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that <u>do not</u> satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The John Hopkins Fund will provide Be Loved with the ability to purchase a conversion van that Be Loved will be able to use throughout the entirety of our services. This one-time investment will greatly impact our ability to support and provide reliable transportation to a larger portion of our community.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Be Loved will save between \$3,000-\$4,000 annually by transporting clients from other vendors, such as; traditional Medicaid and Anthem & MHS insurance users. By receiving a grant for a larger vehicle, Be Loved will be able to be more cost efficient in relation to gas, insurance and maintenance of transportation vehicles.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The conversion van is expected to transport 480-960 more people within a 12 month period. The conversion van is projected to safely run between 7-8 years. Obtaining a larger vehicle for Be Loved Transportation will provide a wider ridership, including handicapped accessibility thereby bridging current gaps in service. Group trips and gatherings will also now be possible. Individuals who have cognitive or physical impairments, severe mental illnesses, older adults, or individuals who are unable to take fixed public transportation routes will have the ability to receive reliable and supportive transportation to access their mental and physical health care needs.

Dayna Thompson, Alzheimer's Educator at IU Health Bloomington shared this testimonial: "Be Loved has provided rides to individuals and group meetings to outings about 20 times over the past two years. It would have been impossible for these individuals to attend otherwise. These are individuals that no longer drive and often have VERY limited access to social situations or support. By being able to use Be Loved for transportation to and from support groups and to and from community outings, they are able to stay engaged longer with their community, peers, and interests, drastically improving their quality of life."

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project.

The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with <u>outcome indicators</u>. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to

measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Data will be maintained for a record of the following items: number of riders served, payment sources for riders, collaborating agencies and vendors, geographic data for riders home address (inside or outside city limits).
We will keep a detailed record to track these items when transporting clients in the
conversion van.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [x] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Conversion Van	\$22,499
Priority #2	Assistance Funding for Transportation for Providers; such as Better Day Club, Centerstone, etc.	\$2,500

Priority #3	
Priority #4	
Priority #5	
Priority #6	
Priority #7	
TOTAL REQUESTED	

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

6

Be Loved Transportation was invented in 2009 and was established in August of 2016. The CEO, Dwayne Cole, had a passion for helping others and wanted to help the community by transporting individuals and families to their medical appointments; whether it be, doctors, dentist, therapist, addictions, adult training classes, etc. When Be Loved first started transporting individuals with traditional Medicaid, he met an individual who went to dialysis 3 times a week and whom lived in Ellettsville. At one period during our time of transporting the individual, he unfortunately had become really sick and lost his Medicaid coverage. Despite the cost of transportation and fuel, Dwayne Cole decided he was still going to transport the individual due to the relationship he had built transporting him on a weekly basis and due to the mass importance of him getting to his treatments 3 times a week. Instead of the driver driving off and moving on to his next client, Dwayne would go inside and motivate the individual to get up and go to his dialysis treatment because he knew the importance of going consistently in order to ensure the longevity of his life. Dwayne was able to see first hand the importance and impact a supportive relationship can have on one's health. After some time, the individual was transferred to a nursing home and after transporting him there for a few months, the nursing home switched to a transportation provider that they used on a consistent basis. Later on, Dwayne was informed that this same individual had passed away.

Experiences like these sparked Dwayne's interest on founding Be Loved Transportation Inc, to help others get to their medical appointments in a consistent and timely manner.

AGENCY INFORMATION

Lead Agency Name: Be Loved Transportation Inc.

Address: PO Box 5952 Bloomington, IN 47408

Phone: (812)287-7997

E-Mail: beloved.transportation@gmail.com

Website: belovedtransportation.net

President of Board of Directors: Dwayne Cole

Name of Executive Director:

Phone: Dwayne Cole

E-Mail: beloved.transportation@gmail.com

Name and Title of Person to Present Proposal to the Committee:

Phone: Dwayne Cole, CEO/President

E-Mail: beloved.transportation@gmail.com

Name of Grant Writer:

Phone: Kindra Jones

E-Mail: Kindra3687@yahoo.com

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

Centerstone Integrated Care Manager, Lindsay Potts states:

"Be Loved Transportation has provided timely, compassionate, and flexible transportation services to Centerstone clients over the past year that has proven pivotal in accessing the necessary care required for clients with complex needs. Be Loved has excellent communication with staff and clients to ensure transportation needs are covered effectively and appropriately. Be Loved fills an essential void in our community for clients who need a transportation provider that understands their needs and is patient and compassionate to ensure trust is established and maintained. I strongly support Be Loved being able to continue to grow and expand services in the Bloomington Community and believe that Dwayne could potentially serve over 100 clients of Centerstone per month."

Fresenius Dialysis Social Worker Ellen Sharp states:

"To Whom It May Concern at The City of Bloomington:

I am a social worker at a local dialysis center in Bloomington, IN. I currently have over 25 patients who are dependent on medical transport to get to life –sustaining hemodialysis treatments 3 times weekly. If the patients I work with miss a dialysis treatment they are in danger of becoming gravely ill and hospitalized as dialysis treatment replaces their kidney function.

In the past 5 years as resources have become scarcer, I have had incidents in which my patients missed treatments because local transport options were not available. My patients need more access to local transport options to receive kidney replacement therapy, get to doctor and surgery appointments, pick up medications, and have kidney transplant evaluations.

I can not state enough how much we rely on Dwayne Cole and Be Loved transport to meet these medical transport needs. Mr. Cole offers exactly the kind of transport option patients with chronic illness need. Mr. Cole offers reliable transport services with courtesy, respect, and diligence. I highly recommend Mr. Cole for a transportation grant from The City of Bloomington."

Better Day Club Executive Director Cathleen Weber, LCSW states:

"Our club members use a combination of BT Access, Rural Transit and Be Loved. Without Be Loved transportation, a number of our club members would be unable to routinely attend the day program. This program anchors our club members to their community, to needed support and social life and provides significant respite to their care partners who are in most cases, providing 24-hour care as all of our members have dementia of some type. The personal coaching Dwayne provides to his team allow our members to safely travel with the appropriate and individualized "steady hand" needed to help them be as independent and connected as they can be."

Better Day Club Assistant Director Abigail Baldwin, BSW states:

"BT Access is a significant resource to our community but does have some barriers the populations that Be Loved serves. For example, it requires a rider to get on vehicle within 5 minutes of driver arriving which can be complicated for an individual with cognitive changes/impaired executive functioning/physical limitations. It has geographic limitations-i.e. only those within city limits can use BT Access while only those outside of city limits can utilize Rural Transit. Rides are unavailable during certain days and times or do not have the ability to arrive at specific times due to various route demands. Be Loved Transportation bridges the gap for populations within Bloomington that cannot use or easily use public transit, BT Access or Rural Transit."

THE PROJECT SITE

Address where project will be housed: 2514 S Rogers St Bloomington, IN 47403

Do you own or have site control of the property on which the project is to take place? [x] Yes [] No [] N/A

Is the property zoned for your intended use? [] Yes [] No [x] N/A			
If "no," please explain:			
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval.			
Note: Funds will not be disbursed until all requisite variances or approvals are obtained.			
FURTHER PROJECT FUNDING DETAILS			
Total cost of project: \$27,499			
Requested amount of JHSSF funding: \$24,999			
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):			
Is this request for operational funds? [x] Yes [
] No			
rew with the second second required			
If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [x] Collaborative [] None of the Preceding – General			
request for operational funds pursuant to 2018 funding guidelines.			
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:			
Depends on anticipated funding			

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Be Loved is eager to start this project as soon as funds are received.

11

Be Loved Transportation Inc.

STATEMENT OF FINANCIAL POSITION

As of December 31, 2017

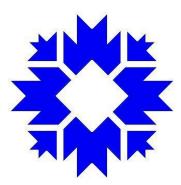
	TOTAL
ASSETS	
Current Assets	
Bank Accounts	\$6,720.51
Accounts Receivable	
Accounts Receivable (A/R)	3,501.50
Total Accounts Receivable	\$3,501.50
Other Current Assets	
Uncategorized Asset	353.12
Total Other Current Assets	\$353.12
Total Current Assets	\$10,575.13
Fixed Assets	
Vehicles	21,624.13
Total Fixed Assets	\$21,624.13
TOTAL ASSETS	\$32,199.26
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Credit Card	-211.21
Total Credit Cards	\$ -211.21
Total Current Liabilities	\$-211.21
Long-Term Liabilities	
Auto Loan	15,456.00
Total Long-Term Liabilities	\$15,456.00
Total Liabilities	\$15,244.79
Equity	
Opening Balance Equity	8,959.45
Retained Earnings	12,894.37
Net Revenue	-4,899.35
Total Equity	\$16,954.47
TOTAL LIABILITIES AND EQUITY	

Be Loved Transportation Inc.

STATEMENT OF ACTIVITY

January - December 2017

	TOTAL
Revenue	
Donations/Contributions (990EZ Ln 1)	807.40
Other Income (990EZ Ln 8)	0.00
Sales of Product Revenue	75.00
Service Income (990EZ Ln 2)	122,431.31
Total Revenue	\$123,313.71
GROSS PROFIT	\$123,313.71
Expenditures	
1099 Contract Driver Exp (990EZ Ln 12)	8,136.08
Accounting, Consulting, Legal Exp (990EZ Ln 13)	249.00
Advertising/Promotional (990 ez Ln 15)	311.68
Auto	168.45
Bank Charges & Fees (990EZ Ln 16)	197.00
Business Utilities (990EZ Ln 14)	3,032.08
Employee Expense (990EZ Ln 12)	62,435.56
Insurance - Vehicle & Business (990EZ Ln 16)	11,797.00
Meals & Entertainment (990EZ Ln 16)	55.13
Office Rent (990EZ Ln 13)	3,567.70
Office Supplies & Software (990EZ Ln 16)	2,257.82
Other Business Expenses (990EZ Ln 16)	345.61
Printing/Postage (990EZ Ln 15)	98.12
Taxes & Licenses (990EZ Ln 16)	5,768.92
Vehicle Fuel (990EZ Ln 16)	12,147.94
Vehicle Maintenance & Repair (990ez Ln16)	16,319.55
Vehicle Rental (1099 ez Ln 16)	1,325.42
Total Expenditures	\$128,213.06
NET OPERATING REVENUE	\$ -4,899.35
NET REVENUE	\$ -4,899.35



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: Big Brother Big Sisters

Is Lead Agency a 501(c)(3)? [x] Yes[] No

Project Name: One to One Mentoring/KAP program

Requested amount of JHSSF funding: \$7,260

Number of Employees		
Full-Time	Part-Time	Volunteers
7	1	100 +

Total Number of City Residents Served by this project in 2018: 40 youth served

Total Number of Clients Served by this project in 2018: 24 caregivers

Is this a collaborative project? [] Yes [x] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our mission is to provide children facing adversity with strong and lasting, professionally supported one – to – one relationships that change their lives for the better, forever.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Big Brothers Big Sisters of South Central Indiana (BBBSSCI) seeks a one-time investment of \$7,260 for a pilot program, Kids with Absent Parents (KAP). KAP is a program for children and families whose lives are affected by the incarceration of a parent. KAP is an initiative of the Unitarian Universalist Church of Bloomington and is affiliated with BBBSSCI.

It is estimated there are over 1,000 children growing up in Monroe County have an incarcerated parent. Due to the opioid crisis, this number will continue to grow. Children of incarcerated parents are more likely to: drop out of school, develop learning disabilities (ADHD), and suffer from migraines, asthma, high cholesterol, depression, anxiety, post-traumatic stress disorder, and homelessness.

KAP, a program that brings together members of the Bloomington/Monroe County community, offers support to children of incarcerated parents and their parents and caregivers. KAP offers mentoring and bi-monthly meetings. All meetings begin with a healthy lunch where children, parents, caregivers and volunteers get to know each other. This meeting is followed by separate programs for children and caregivers.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The need for our services is clear, currently there are 120 youths on the OTO waiting list. Monroe County has nearly 4,000 single-parent households (Monroe County, STATS Indiana, Oct. 2015). Youths growing up in single-parent households are twice as likely to participate in high risk activity. (Youth in Single-Parent Families: Search Institute, July 1993). In recent years, poverty growth has increased in Bloomington from 29.6% to 38.2%.

According to the Bloomington Consolidated Plan 2015-2019, page 108, the Anti-Poverty Strategy is "to provide access to information and emergency assistance to the most vulnerable elements of the community." BBBSSCI can play a strategic role with the challenges that poverty presents. We take a comprehensive approach - services are client-centered and focus not only on the child, but the entire family. Match Support Specialists assist families with needs through referrals, crisis intervention, and home visits.

When a parent is incarcerated, innocent children suffer. Research has shown that Adverse Childhood Experiences (ACE) are common among individuals whose childhood was affected by incarceration. Frequently living in poverty, they are more likely than others to have depression, anxiety health problems and learning disabilities as well as a life of addiction, crime, and incarceration.

2

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc.), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

BBBSSCI seeks a one-time investment from the Jack Hopkins Social Service Funding to provide prevention and intervention for the KAP participants. This investment will provide program participants with regular contact between caring KAP Champs, who participate in creative educational activities involving music, visual arts, physical movement with the children. Children work closely with KAP Champs twice a month until matched with a KAP Champ by BBBS. When matched by BBBS, they will continue to participate in KAP, but may meet more frequently in other settings.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

While the KAP program is in the early stages of development, it already has a strong network of volunteers, donors, and partners that will grow over time. The investment of \$7,260 will be used for program flexibility, outreach, training, programming, matching, and activity expansion.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

At any hour of the day, BBBSSCI is working hard to provide all the children facing adversity in Monroe and Owen County with an opportunity to change their lives for the better. In 2016, we served 217 children with our One-to-One mentoring programs and over 100 children in our First Friends group program. BBBSSCI is a mentoring program that pairs unrelated adult volunteers with children aged 5 to 18 years from single-parent households, free or reduced lunch, and children who have an incarcerated parent. Participants commit to meeting two to four times per month for 1 year. BBBS has an extensive infrastructure, including intense volunteer screening, match criteria, and ongoing supervision. BBBSSCI takes great care in the matching process to ensure the best match possible, maximizing the impact on each of our *Littles*.

During each pre-match meeting, a *Big* and *Little* set goals for a Youth Development Plan which covers behavior, academics, relationships, and self-confidence. The Youth Development Plan is designed to help *Littles* become college-ready and develop a growth mindset. From 2014 – 2016, 98% of *Littles* were promoted to the next grade. 100% of our high school seniors graduated and 100% of the *Littles* were accepted into college.

3

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

This investment is for the expansion of the KAP program under BBBS:

- Currently BBBSSCI is helping serve 20 youth with an incarcerated parent. We would be able to serve at least another 20 new participants to the KAP program. Total 40 youth served.
- Currently BBBSSCI is helping serve 12 families with an incarcerated parent. We would be able to serve at least another 12 families. Total 24 families served.
- BBBS Youth Outcome Survey will be implemented to measure outcomes in Social Acceptance, Scholastic Competence, Educational Expectations, and Attitudes toward Risky Behaviors.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [x] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	\$7,260 we could serve 40 youth and 24 families. At 60% partial funding we would serve 24 youth and 14 families	\$4,356
Priority #2	At 50% we could serve 20 youth and 12 families	\$4,134
Priority #3	At 40% we could serve 16 youth and 10 families	\$2,904
Priority #4		
Priority #5		
Priority #6		

4

Priority #7	
TOTAL	
REQUESTED	

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

44

Why the need for Kids with Absent Parents (KAP) pilot program? When parents are incarcerated, innocent children suffer. Frequently living in poverty, they are more likely than others to have depression, anxiety, and learning disabilities. Adding to their already heavy burden, they are often the target of bullies and shaming from other children. Without intervention and prevention, they are at a high risk for a life of addiction, crime, and incarceration.

BBBSSCI KAP pilot program seeks to break this cycle by providing support for these families and helping them develop strategies to cope more effectively with challenges they face. BBBSSCI has always played a strategic role with the challenges that poverty presents. We take a comprehensive approach – services are client centered and focus not only on the child, but the family. Match Support Specialist routinely act as support, expanding the knowledge base of the families we serve. This is done through referrals, crisis intervention, and home visits.

Currently the 12 families and 20 youth participating in the KAP pilot program live in Bloomington. Due to the opioid crises BBBSSCI has seen an increase of referrals to our programs. Having a program available like KAP will move a high-risk child off our waitlist at a much faster rate.

The KAP pilot program in an intensive wrap-around service with a strong mentoring component for caregivers and youth. It empowers the caregivers through honest, open discussion, provides information about opportunities and available community resources and services, sharing feelings, frustrations, challenges, and successes, and friendship, trust and mutual support develops. The youth programming is focused on cooperation, not competition. All the children receive mentoring that leads to learning new skills, make friends, build confidence, and having fun.

The need for our services is not in decline and we need to continue to innovative ideas on how to address our community needs. We know through 44 years of experience and actual numbers, mentoring changes lives. BBBS' mentoring model has been studied and improved upon for decades and as a result, BBBS continues to be the gold standard of mentoring.

BBBSSCI KAP pilot program is innovating, engaging, and will strengthen the community by helping more young people avoid risky behaviors, excel at school, and realize their full potential.

6

AGENCY INFORMATION

Lead Agency Name: Big Brothers Big Sisters of South Central Indiana

Address: 501 N Walnut ST. Bloomington, IN

Phone: (812) 334-2828

E-Mail: movoland@bigsindiana.org Website: www.bigsindiana.org

President of Board of Directors: Jay Horray

Name of Executive Director: Mark Voland

Phone: (812) 929-0287

E-Mail: mvoland@bigsindiana.org

Name and Title of Person to Present Proposal to the Committee: Mark Voland Executive Director

Phone: (812) 929-0287

E-Mail: mvoland@bigsindiana.org

Name of Grant Writer: Mark Voland

Phone: (812) 929-0287

E-Mail: mvoland@bigsindiana.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

7

THE PROJECT SITE

Address where project will be housed:
Do you own or have site control of the property on which the project is to take place? [] Yes [] No [] N/A
Is the property zoned for your intended use? [] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$22,360
Requested amount of JHSSF funding: \$7,260
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Grants: Smithville Foundation \$5,000 fall 2018 pending
Is this request for operational funds? [x] Yes [] No If "yes," indicate the nature of the operational request: [x] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: Funds from the previous month will be submitted by the 15 th of the following month. Payroll and spending expenses will be identified by using our General Ledger from QuickBooks.

If completion of your project depends on other anticipated funding, please describe when those funds are

expected to be received: N/A

BIG BROTHER BIG SISTERS BIG BROTHERS - BIG SISTERS OF SOUTH CENTRAL, INC. Kids With Absent Parents (KAP) Pilot Program Jack Hopkins Other Total Request Revenues 5,000 Fundraising and other grants 5,000 **Bloomington City Council** 7,260 7,260 7,260 5,000 12,260 **Total Income** Expenses Postage 147 3,000 3,147 **Printing and Publications** 750 1,500 2,250 Travel (30miles/wk@.54 (1BBBS Staff) Enrollment and home visits 842 3,000 3,842 2,400 **Program Activities Meet 2xmonth** 4,000 6,400 volunteer recruitment, Background checks on 50 volunteers x \$24, training of 80 volunteers \$12/hr x 2hr, Volunteer recognition 3,120 3,600 6,720

Total Expenses

7,260

15,100

22,360

12:01 PM 04/02/18 Accrual Basis

Big Brothe rs Big Sist ers Balance Sheet

As of December 31, 2017

	Dec 31, 17
ASSETS	
Current Assets	
Checking/Savings	
100MWC 2816	5,450.00
1110 · H. Lyons Mutual 1000 · CASH	29,929.69
1060 · H. Lyons Cash	9,234.06
1055 · Posta l Service / Bulk Mail	317.25
1050 · ONB - Operatin g	15,142.18
1002 Owen Co Petty Cash	90.50
1001 · Petty Cash (Petty Cash)	109.06
Total 1000 · CASH	24,893.05
Total Checking/Savings	60,272.74
Accounts Receivable	
1200 · Receivables	0.550.00
1250 · Grants Receivable	3,578.00
1210 · Pledge Receivable	735.00
Total 1200 · Receivables	4,313.00
Total Accounts Receivable	4,313.00
Other Curre nt Assets	
1300 · Prepaid Expens es	4,890.38
Total Other Curre nt Assets	4,890.38
Total Current Assets	69,476.12
Fixed Assets	04.004.04
1802 · Leasehold Improvements 1800 · Property	24,984.91
1835 · Accum Dep- Signs	-437.50
1805 · Accum Dep - Leasehold Improve	-1,601.60
1830 · Signs	2,311.48
1825 · Accum Dep-Furn & Fix	-1,513.68
1820 · Furniture & Fixtures	1,513.68
	-29,408.59
1815 · Accum Dep-Ofc Equipm t	
1810 · Offic e Equi pment	31,123.86
Total 1800 · Property	1,987.65
Total Fixed Assets	26,972.56
Other Assets	43,435.37
1900 · Community Foundation Perm Endow	45,455.57

12:01 PM 04/02/18 Accrual Basis

Big Brothe rs Big Sist ers Balance Sheet

As of December 31, 2017

	Dec 31, 17
Total Other Assets	43,435.37
TOTAL ASSETS	139,884.05
LIABILITIES & EQUITY Liabi lities Current L iabi lities Accounts Payable 2001 · *Accounts Payable	-2,921.63
Total Accounts Payable	-2,921.63
Other Curre nt Li abil ities 2000 · Curre nt L iabil ities* 2071 · United Way (Employ ee Gift to Unite d Way) 2055 · Ind Unemployment Taxes 2054 · Local Tax Witholding 2053 · State Tax Witholding 2052 · Medica re With holding 2051 · Social Security W/H 2050 · Federal Withholding	80.00 67.25 323.39 605.25 578.10 2,471.90 1,869.00
Total 2000 · Current Liabilities*	5,994.89
Payroll Liabi lities	11.45
Total Other Curre nt Li abilities	6,006.34
Total Current Liabilities	3,084.71
Total Liabi lities	3,084.71
Equity 2950 · Perm Restricted Net Assets 2900 · Retained Earnings (Retained Earnings) 2975 · Unrestricted net assets 2960 · Net Assets (Temp Restricted) Net Income	42,857.00 36,964.40 129,042.32 16,493.00 -88,557.38
Total Equity	136,799.34
TOTAL LIABILITIES & EQUITY	139,884.05

10:18 AM 04/02/18 Accrual Basis

Big Brothe rs Big Sist ers Profit & Loss

January through December 2017

	Jan - Dec 17
Ordi nary Income/Expense Income	
3800 · Fund Raising	155,206.29
3700 · In-Kind Contributions 3720 · OC InKind 3710 · InKind Income 3700 · In-Kind Contributions - Other	3,150.00 3,455.00 985.00
Total 3700 · In-Kind Contrib utions	7,590.00
3300 · Indire ct Contr ibutions	37,801.33
3200 · Individual Contributions	58,067.71
3100 · Private Grants	29,036.00
3000 · Government Grants	6,381.50
Total Income	294,082.83
Gross Profit	294,082.83
Expense 5000 · Equipment 5040 · Equipment Repairs & Maint. 5030 · Computer Repairs & Support (C omputer Repairs) 5010 · Offic e Equipment,Furniture, & F	658.89 5,417.62 230.00
Total 5000 · Equipment	6,306.51
4500 · Occupa ncy 4900 · Util ities 4910 · Water 4915 · Electric 4920 · Telepho ne/Internet	186.86 2,491.75 7,556.43
Total 4900 · Utilities	10,235.04
4530 · Lawn Care, Snow & Trash Removel 4520 · Household Suppli es 4510 · Building Expenses 4501 · Building Rent	251.50 191.75 619.85 27,000.00
Total 4500 · Occupa ncy	38,298.14
4000 · Payroll 4085 · Payroll Expenses 4045 · Emplo yee Health Ins. 4031 · Unemployment Tax 4030 · Payroll Tax - FICA	4,141.75 22,435.91 395.25 15,924.68

10:18 AM 04/02/18 Accrual Basis

Big Brothe rs Big Sist ers Profit & Loss

January through December 2017

	Jan - Dec 17
4001 · Payroll Wage Expense	204,340.67
Total 4000 · Payroll	247,238.26
Federal Unemployment Tax 5500 · Agency Expense 5525 · IT Development 5550 · Food 5675 · Miscellananeous 5625 · Bank & Credit card fees 5600 · Dues and Subscriptions 5500 · Agency Expense - Other	0.00 1,226.70 34.19 785.67 13,308.15 187.00
Total 5500 · Agency Expense	15,541.71
6000 · Insurance 6025 · Liabi lity Insurance 6050 · Property & Liabili ty Insurance	12,562.49 1,945.00
Total 6000 · Insurance	14,507.49
6100 · Progra m Expense 6140 · Outre ach 6125 · Special Events Progra mming (Expenses for Fundra ising Events) 6175 · Jack Harlo w Scholarship Fund 6200 · Office Supplies 6225 · Postage and Delivery 6250 · Printing and Reproduction 6275 · Advertising 6300 · Mileage & Parking Reimburs ement 6325 · Miscellaneous 6350 · Family Emergency Expenses 6375 · Prizes & Awards 6400 · Events & Activities 6100 · Progra m Expense - Other	50.00 11,040.62 500.00 1,656.25 1,634.14 4,143.75 907.59 1,750.95 807.69 10.00 65.77 3,909.07 718.75
Total 6100 · Progra m Expense	27,194.58
7000 · Professional Fees 7025 · Bulk Mailing Service 7050 · Accountin g 7000 · Professional Fees - Other	274.62 14,960.92 5,104.00
Total 7000 · Professional Fees	20,339.54
7100 · Volunte er Expens e 7125 · Volunte er Background Checks 7175 · Volunte er Recruitm ent 7100 · Volunte er Expens e - Other	1,180.00 273.36 0.00

10:18 AM 04/02/18 Accrual Basis

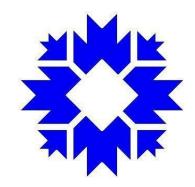
Big Brothe rs Big Sist ers Profit & Loss

January through December 2017

	Jan - Dec 17
Total 7100 · Volunte er Expens e	1,453.36
7200 · Board & S taff Expe nse s 7220 · Staff and Boa rd Misc. 7280 · Staff Development	571.74 3,598.88
Total 7200 · Board & S taff Expenses	4,170.62
9025 · InKind Expenses	7,590.00
Total Expense	382,640.21
Net Ordin ary Income	-88,557.38
Net Income	-88,557.38



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION



Number of Employees*					
Full-Time Part-Time Volunteers					
14	40	1,018			

^{*}Numbers reflect the 2017 year from 1/1/2017-12/31/2017 for the entire BGCB organization.

Lead Agency Name: Boys & Girls Clubs of Bloomington (BGCB)

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Project Name: Lincoln Street Unit New Facility Youth Program Furnishings

Requested amount of JHSSF funding: \$31,612.32

Total Number of City Residents Served by this project in 2018: Currently, 95% (848/895) of registered members are City Residents. We anticipate by the end of 2018 we will have a significant increase in total members, and anticipate that 95-97% of those members will be City residents, which we anticipate to be 950 youth.

Total Number of Clients Served by this project in 2018: Anticipated 1,000 registered members in 2018, compared to 829 youth that were served in 2017. Additional community youth and adults to be served could exceed another 1,000 for a total of 2,000 clients: Community Events are open to all community members, and we do not verify their address at these events.

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of the Boys & Girls Clubs of Bloomington is to empower all young people, especially those who
need us most, to reach their full potential as caring, productive and responsible citizens. Our programs and
services are designed to build character and strengthen life skills while providing hope and opportunity
through accessible programming made possible by low membership dues (\$20/year), free transportation from
school to club sites, and free programming offerings such as Cooking Club, Drama Club, Indiana's Kids
Tutoring, and Fencing to name a few. We are meeting the needs of our community by providing a well
rounded afterschool opportunity that supports the goals of our city and the needs of its' parents.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$30,000.00 to assist with the purchasing of furnishings for our newly renovated Lincoln Street Unit, due to open in August of this year. These furnishings will be sustainable items that are essential for our services. Furnishings include necessary items such as bleachers, chairs, benches, tables, and stools that will be utilized by as many as **250** youth a day and over **1,000** kids a year; without them, youth won't have a place to eat snack, watch a performance, read a book, complete homework, create art, or play chess. Tables and chairs will also be utilized by over 50 families at our annual Thanksgiving Dinner, 75+ families at our Members Awards Banquet, over 200 guests at our Annual Halloween Party, and at various other family and community engagement activities held within the Club. All of the furnishings will also be available to the community members that utilize our facility for their own events as well as for renters of the facility.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social

services needs.

The SCAN study explains that the economic and social challenges faced by many of Monroe County's youth limits their access to arts programs, education, and sports groups. Prioritizing goals for the next 20 years, the City of Bloomington has presented its Comprehensive Plan: BGCB addresses many of the six objectives, and specifically through Club Access to the Arts and Academic Success programming, *Objective 2: Culture & Identity*, which focuses on sustaining and celebrating the arts and education. We are also addressing Strategy 4 and 5 of the 2015-19 City of Bloomington Consolidated Plan: The BGCB is a community resource working to create a better quality of life for all citizens of Bloomington. According to the 2015-19 City of Bloomington Consolidated Plan, BGCB is addressing all items of Strategy 5, as we serve low income individuals/families, provide a safety net for community members in need, and provide valuable services to improve quality of life. Our program addresses "Anti Poverty Strategy #4" (91.215j) through "goals/policies that aim to reduce the number of poverty level families by providing resource to overcome poverty and by meeting a priority non-housing community need through youth services". Furthermore, as listed in Strategy 4, BGCB will "continue to cooperate with other local funders on anti-poverty strategies, such as the United Way of Monroe County".

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

With generous support from Jack Hopkins Funds, we will be closer to completing our one-time investment for a transformational project that will last for decades to come, and meet the needs of thousands of youth and their families annually. Funds will be utilized solely to purchase necessary and sustainable furnishings for the youth at the Lincoln Street Boys and Girls Club.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The excitement and anticipation of this transformational community project has lead local leaders, children, families, and potential donors anxiously awaiting the opening of the new facility. If the Jack Hopkins Social Service Grant Funding Committee were to support the efforts to furnish the Lincoln Street Unit, continued momentum, excitement, and funding will follow. Current key donors have already agreed to purchase certain items that are needed such as gamestables and supplies. The Auxiliary to the Boys and Girls Clubs of Bloomington has also agreed to purchase program supply items. In addition, the Club plans to create a system that outlines specific things needed that donors can easily purchase to help us complete this project. Support for funding these basic necessities allows us to focus on our current operational expenses, additional building expenses, and other facility needs necessary to complete our expansion project.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

It has been over 30 years since the Boys and Girls Club has invested in the facility improvement for the 98 year old Lincoln Street Unit facility. Once an armory, the historic building now serves as an after-school and summer haven for youth ages 6-18. The Lincoln Street Unit serves youth from all over Bloomington, including all county schools. The youth development program we offer provides emergency and preventative service to this community's most vulnerable and yet most promising citizens, for a membership fee of only \$20 per year. Without the Club's programming these youth face a most certain future riddled with devastating costs that are felt both personally and community-wide: lack of educational attainment, teen pregnancy, hunger, emotional disorders, crime, and abuse follow these children of poverty unless someone steps in to provide hope and opportunity. Also of great importance, the Club provides a place for parents to send their children during after-school hours, holidays, and summer break months while they provide for their families through employment and the pursuit of educational degrees. Furnishings for our facility will ensure that our youth have a place to sit, learn, talk, create, eat, and have fun for years to come.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

One indicator the BGCB will measure success by is the increased accessibility of the facility, with the addition of an elevator which now allows all individuals the accessibility to the second floor (where the gym is located). Another indicator will be in the increased youth we will be able to serve on a daily and annual basis. An additional 6,000 square feet of program space is being created and the entire facility is being reconfigured to serve more youth in the existing space, as well. Through our growth and transitions, we ultimately want to serve as many as 250 kids a day! We can calculate youth served annually, average daily attendance, and highest attended days each year. We can also track rough numbers of community members and guests that use the building annually.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Gymnasium: Bleachers	\$2,100.00
Priority #2	Multi-Use Equipment: Items include 40 tables and 320 chairs to be utilized for daily use and multiple youth and community events.	\$17,220.75
Priority #3	Homework Center Furnishings: Items include student work tables and cubicles for academic work.	\$4,993.00
Priority #4	Art Room Furnishings: Youth stools for sitting	\$533.28
Priority #5	Science Lab Furnishings: Youth stools for sitting	\$533.28
Priority #6	Teen Space Furnishings: Items include communal seating, lounge chairs, and an activity table.	\$6,232.01
Priority #7		
TOTAL REQUESTED		\$31,612.32

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

We will be purchasing sustainable and high-quality items to ensure use for years to come.

Our Bloomington youth are presented with a plethora of risk factors daily both individually and environmentally. The Indiana AfterSchool network found that approximately 20% of Indiana youth are unsupervised during 3:00pm-6:00pm, which not coincidentally is the same time period that they found to be associated with the highest rates of youth crimes (Fight Crime: Invest in Kids, 2002). We know our members face unimaginable hardships in all aspects of their life: From a stressful single mom working two iobs to a school under pressure from under performing; From increased exposure to social media causing increases in bullying and self-doubt to an explosive epidemic of drug use. As a result of economic hardship and the prevalence of single parent households, the SCAN report explains that children are more likely to be absent from school, relocate, and lose positive adult mentoring relationships. According to the American Academy of Pediatrics, youth living in poverty are significantly more likely to experience grade retention (held back), be expelled from school, and dropout of school. Attendance at school is also required to attend the Club: We do this to reiterate the importance of school, deter suspensions/expulsions, and create a unified front with the school. We know our members are attending school because they arrive to our facility directly from the school bus. The Indiana Prevention Resource Center released their annual "Indiana Youth Survey: 2017 Prevalence Statistics" report. In it, they share, that marijuana use, alcohol use, and prescription drug use is on the rise for Indiana sixth graders, as compared to other years and grades. Also, staggering information indicates that methamphetamine use is prevalent for youth grades 7-12. The University of Chicago (2006) found that participation in afterschool programs can reduce drug use among youth by nearly 50%. As well, the Fight Crime organization found that youth in supervised settings are three times less likely to commit a crime, be a victim of a crime, use drugs or drop out of school as compared to unsupervised youth (Fight Crime: Invest in Kids, 2002). 83% of parents with children in afterschool programs surveyed by the Indiana Afterschool Alliance, agree that these programs can help their child reduce the likelihood of engaging in risky behaviors. We intend to reduce the effects on youth of community poverty and the risk of juvenile delinquency by equipping youth with the resources and motivation for change.

With support from Jack Hopkins Funds, we will be able to provide a space where youth can be mentored by caring adults; where tutors can help children read; where families can join together for a free Thanksgiving meal; where a young child can become a budding artist; and youth have a place to sit while they eat a meal or snack. Thank you for your consideration.

AGENCY INFORMATION

Lead Agency Name: Boys and Girls Clubs of Bloomington

Address: 803 N. Morton Ave. - PO Box 1716 - Bloomington, IN 47404

Phone: 812.332.5311

E-Mail: info@bgcbloomington.org Website: www.bgcbloomington.org

President of Board of Directors: Lori Dahlstrom

Name of Executive Director: Jeff Baldwin

Phone: 812.332.5311

E-Mail: jbaldwin@bgcbloomington.org

Name and Title of Person to Present Proposal to the Committee: Jeff Baldwin, Executive Director

Phone: 812.332.5311

E-Mail: jbaldwin@bgcbloomington.org

Name of Grant Writer: Leslie Abshier, Resource Development Director

Phone: 812.332.5311

E-Mail: <u>labshier@bgcbloomington.org</u>

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

THE PROJECT SITE
Address where project will be housed: 311 S. Lincoln Street, Bloomington, IN
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the
approval has been received. If it has not been received, please indicate the entity from which the permitting or
approval is sought and the length of time it takes to secure the permit or approval.
Approved.
Note: Funda will not be disharand watil all nominite naviguous on appropriate and obtained

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.



FURTHER PROJECT FUNDING DETAILS

Total cost of project: \$98,000.00

Requested amount of JHSSF funding: \$31,612.32

Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):

Is this request	for operational funds	? [] Yes [X	[X] No
If "yes	," indicate the nature of	f the operational r	request:
[] Pilo	t [] Bridge	[] Collaborative	[] None of the Preceding – General request for
			operational funds pursuant to 2018 funding guidelines.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw-down of funds:

The newly renovated Lincoln Street Unit is on schedule to open in September of this year. All furniture would need to be purchased prior to the first date the youth arrive. We anticipate that all furnishings will be purchased by August, and claims would be submitted shortly after. Claims would be submitted no later than December 1, 2018.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Funds are currently being raised, as we are in the process of finalizing 3 separate solicitations to complete our funding needs.

	Space Name	Item Name/ Description	Quantity/ Amount	Cost per Item	TOTAL Cost	Justification for Item
Priority number	opude manie	l l l l l l l l l l l l l l l l l l l	Quantity / mileant	TOTAL	\$31,612.32	
	GYMNASIUM			101712	\$2,100.00	
		Bleachers - tip and roll	3	\$700.00		Bleachers allow a space for youth to sit during regular gym activities, member sporting events, and special large group performances. These will be utilized daily. These are also easy to move to put in a safe storing position.
2	MULTI-USE EQUIPMENT				\$17,220.75	
		Tables - round	40	\$200.00	\$8,000.00	Tables allow a space for youth and their families to sit for special events including Thanksgiving Dinner, Awards Night, Halloween Party, Special Program Events, and additionally car be used for Community Engagement and organization events.
		Chairs - foldable, stackable, moveable	320	\$22.94	\$7,340.80	These chairs will be utilized for multiple events including the ones listed above, as well as daily for youth needs throughout the facility. Additionally, these chairs can be utilized by other community agencies and renters utilizing the facility.
		Storage cart for chairs	5	\$215.99	\$1,079.95	A storage cart allows for accessibility as well as a safe storage option for the chairs.
		Storage cart for tables	4	\$200.00	\$800.00	A storage cart allows for accessibility as well as a safe storage option for the tables.
3	HOMEWORK CENTER				\$4,993.00	
		Student work tables	10	\$454.30	\$4,543.00	Student work tables allow for a dedicated working space for groups of youth.
		Work chairs			\$0.00	Folding chairs noted above will be used.
		Student cubicles	2	\$225.00	\$450.00	Student cubicles allow for a more focused student work area for students who desire it.
4	ART ROOM				\$533.28	
		Student work stools	24	\$22.22	\$533.28	Stools will be utilized daily for youth to sit at while they participate in art room activities.
5	SCIENCE ROOM				\$533.28	
		Student work stools	24	\$22.22	\$533.28	Stools will be utilized daily for youth to sit at while they participate in science room activities.
6	TEEN SPACE				\$6,232.01	
		Communal Seating	1	\$1,105.00	\$1,105.00	Communal seating allows for bench-like seating areas for tee and staff to sit and gather.
		Student chairs	0	\$0.00	\$0.00	Folding chairs noted above will be used.
		Lounge chairs	1	\$2,627.01	\$2,627.01	10 piece set: Lounge chairs allow for individual teens to sit in comfortable space that is inviting and safe.
		Activity Games table	1	\$2,500.00	\$2,500.00	A ping-pong table for teen use only, allows for an indoor recreational activity for these older members.

Boys & Girls Club of Bloomington Profit & Loss Budget Performance

	Dec 17	Budget	Jan - Dec 17	YTD Budget	Annual Budget
rdinary Income/Expense					
Income Auxiliary Funding	0.00	0.00	60,000.00	60,000.00	60,000.00
Special Events Smart Girl, Strong Women	0.00	0.00	2,470.00	50.000.00	50,000.00
Man Up to Make a Difference	27,890.43	51,000.00	37,518.38	60,000.00	60,000.00
Cycle & Row	0.00	0.00	0.00	20,000.00	20,000.00
Lemonade Day Butterfly Kiss es	2,500.00 0.00	18,000.00 0.00	47,540.00 7,508.20	60,000.00 10,000.00	60,000.00 10,000.00
Beach Bash	0.00	0.00	0.00	40,000.00	40,000.00
Other Fundraising Events Income Solarium Productions	0.00 0.00	1,250.00	36,350.37 9,918.56	15,000.00	15,000.00
Total Special Events	30,390.43	70,250.00	141,305.51	255,000.00	255,000.0
Contributio ns Big Hearts 2017	7,054.31	4,163.00	56,644.20	50,000.00	50,000.00
Big Hearts 2016	0.00	4,103.00	4,685.87	30,000.00	30,000.00
Our Kids 2018	2,019.99		5,695.87		
Our Kids 2017	8,863.07	16,663.00	132,422.24	200,000.00	200,000.00
Our Kids 2016	0.00	40,000,00	12,865.70	400 000 00	400 000 00
Major Gift Initiative Bequests/Memorials	0.00 2,175.00	10,000.00 413.00	58,500.00 7,281.15	120,000.00 5,000.00	120,000.00 5,000.00
Civic Groups	500.00	3,337.00	43,285.68	40,000.00	40,000.00
Individual Donations	69,430.17	12,500.00	320,567.76	150,000.00	150,000.00
Corporate Donations	22,754.75	104,583.00	185,074.76	155,000.00	155,000.00
Other Endowment	0.00		12,500.00		
Total Contributions	112,797.29	151,659.00	839,523.23	720,000.00	720,000.00
Fees					
Camp Rock Fees Camps-Clubs	0.00 4,271.00	0.00 4,000.00	124,953.90 87,997.00	125,000.00 75,000.00	125,000.00 75,000.00
Facilit y Rental Membership s	4,718.09 1,740.00	4,587.00 1,500.00	52,671.13 24,852.99	55,000.00 18,000.00	55,000.00 18,000.00
Total Fees	10,729.09	10,087.00	290,475.02	273,000.00	273,000.0
Grants	102 675 99	20.450.00	101 576 65	121 442 00	121 442 00
State Local - City/County	102,675.88 24,489.12	29,450.00 9,500.00	191,576.65 100,514.97	121,442.00 114,000.00	121,442.00 114,000.00
Federal/National	0.00	3,337.00	43,707.34	40,000.00	40,000.00
Total Grants	127,165.00	42,287.00	335,798.96	275,442.00	275,442.0
Other Income					
Income in Endowment Fund Interest	3,059.16 0.00		4,047.39 14.54		
Reimb ursements	0.00		5,629.24		
Other Income - Other	0.00		33,500.00		
Total Other Income	3,059.16	_	43,191.17		
Total Income	284,140.97	274,283.00	1,710,293.89	1,583,442.00	1,583,442.0
Gross Profit	284,140.97	274,283.00	1,710,293.89	1,583,442.00	1,583,442.00
Expense					
Resource Development Fundraisi ng Special Events					
Man Up to Make Difference	12,167.07		12,433.44		
Smart Girls St rong Women	0.00		65.26		
Cycle and Row	0.00		1.68		
Lemonade Day	5,000.00		16,460.45		
Lemonade Day Loans	0.00		159.25		
Butterfly Kiss es Other Special Fundraise-Events	0.00 0.00		2,397.14 4,982.06		
Fundraisi ng Special Events - Other	0.00	3,583.00	0.00	43,000.00	43,000.00
Total Fundraising Sp ecial Events	17,167.07	3,583.00	36,499.28	43,000.00	43,000.00
Supplies Copier Printin g Mail Our Kids & Big Heart-Supplies	0.00		2,106.10		
End of Year-Mailing & Supplies	4,617.94		5,222.47		
Other Mailing, Postage, Supply	55.43		4,093.20		
Supplies Copier Printin g Mail - Other	0.00	1,083.00	0.00	13,000.00	13,000.00
Total Supplies Copier Printing Mail	4,673.37	1,083.00	11,421.77	13,000.00	13,000.00
Cultivation/Steward ship Eat, Thank, Love	79.52		3,151.12		
Food, Travel, Mailing, Supplies	1,815.16		4,391.88		
Cultivation/Steward ship - Other	0.00	417.00	2,195.68	5,000.00	5,000.00
Total Cultivation/Stewardship	1,894.68	417.00	9,738.68	5,000.00	5,000.00
Marketing, Advertising & Dues	4,936.15 23.38	379.00 392.00	8,155.92 4,112,41	4,550.00 4,700.00	4,550.00 4,700.00
Software, Licenses & Fees (RD)	23.38	392.00	4,112.41	4,700.00	4,700.00

Boys & Girls Club of Bloomington Profit & Loss Budget Performance

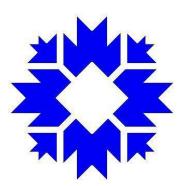
	Dec 17	Budget	Jan - Dec 17	YTD Budget	Annual Budget
Total Resource Development	28,694.65	5,854.00	69,928.06	70,250.00	70,250.00
Club and Camp Expenses					
Camp Rock Expenses Program Fees-Camp Rock	0.00	917.00	10,692.45	11,000.00	11,000.00
Program Supplies-Camp Rock	0.00	56.00	754.77	673.00	673.00
Food-Camp Rock	0.00	38.00	762.05	455.00	455.00
Equipment & Repair-Camp Rock	0.00	17.00	52.47	200.00	200.00
Facility MaintCamp Rock	0.00	152.00	784.52	1,820.00	1,820.00
Vehicle Expense-Camp Rock	0.00	190.00	2,280.00	2,280.00	2,280.00
RBBCSC TransCamp Rock	0.00	487.00	5,840.00	5,840.00	5,840.00
Staff Food & Training-Camp Rock	0.00	175.00	1,103.86	2,094.00	2,094.00
Club Gear-Camp Rock	0.00	17.00	0.00	200.00	200.00
Award s/Recognition-Camp Rock	0.00	24.00	137.11	283.00	283.00
Supplies Copier Printin g Mail	0.00	29.00	49.81	350.00	350.00
Software, Licenses & Fees Cam R	0.00	278.00	2,100.00	3,332.00	3,332.00
Advertising-Camp Rock	125.00 -22.61	50.00	662.00 -256.12	600.00	600.00
Utilit ies-Camp Rock Rent-Camp Rock	0.00	0.00	-250.12	1.00	1.00
·					
Total Camp Rock Expenses	102.39	2,430.00	24,962.92	29,128.00	29,128.00
Ellettsville Expenses Program Fees-Ellettsville	14.73	500.00	4,735.23	6,005.00	6,005.00
Program Supplies-Ellettsville	48.98	31.00	770.51	376.00	376.00
Food-Ellet tsvill e	174.98	31.00	706.89	375.00	375.00
Snacks-Ellet tsvill e	0.00	1,365.00	3,764.00	16,380.00	16,380.00
Equipment & Repair-Ellettsvill e	0.00	25.00	1,094.00	300.00	300.00
Facilit y MaintEllettsville	0.00	25.00	1,259.30	300.00	300.00
Vehicle Expense-Ellettsville	69.06	115.00	1,496.10	1,375.00	1.375.00
RBBCSC TransEllettsvill e	0.00	152.00	830.08	1,825.00	1,825.00
Staff Food & Training-Elletts	175.07	676.00	2,257.10	8,108.00	8,108.00
Club Gear-Ellet tsvill e	0.00	77.00	524.50	920.00	920.00
Award s/Recognition-Ellettsville	0.00	24.00	232.89	283.00	283.00
Supplies Copier Printin g Mail	109.18	55.00	754.42	665.00	665.00
Office Equipment & Hard ware-EV	2,095.49	100.00	2,095.49	1,200.00	1,200.00
Software, Licenses & Fees EV	0.00	0.00	0.00	0.00	0.00
21st CCLC Expenses	13,630.03	649.00	39,886.41	35,255.00	35,255.00
Rent-Ellettsvill e	0.00	408.00	5,600.00	4,900.00	4,900.00
Total Ellettsville Expenses	16,317.52	4,233.00	66,006.92	78,267.00	78,267.00
Crestmont Expenses					
Program Fees-Crestmont	217.86	271.00	3,625.21	3,250.00	3,250.00
Programs Supplies-Crestmont	27.03	33.00	343.27	400.00	400.00
Food-Crestmont	49.08	29.00	433.31	350.00	350.00
Snacks-Crestmont	0.00	8.00	0.00	100.00	100.00
Equipment & Repair-Crestmont	0.00	33.00	90.82	400.00	400.00
Facility MaintCrestmont	427.35	155.00	1,012.96	1,860.00	1,860.00
Vehicle Expense-Crestmont Staff Food & Training-Crestmont	0.00 0.00	83.00 25.00	597.30 0.00	1,000.00 300.00	1,000.00 300.00
Club Gear-Crestmont	0.00	33.00	732.10	400.00	400.00
Award s/Recognition-Crestmont	0.00	25.00	0.00	300.00	300.00
Supplies Copier Printing Mail	109.50	181.00	1,338.16	2,175.00	2,175.00
Office Equipment & Hard ware-CMT	0.00	146.00	1,114.88	1,750.00	1,750.00
Software, Licenses & Fees CRM	0.00	54.00	583.20	649.00	649.00
Advertising-Crestmont	0.00	17.00	0.00	200.00	200.00
Rent-Crestmont	0.00	375.00	3,375.00	4,500.00	4,500.00
Total Crestmont Expenses	830.82	1,468.00	13,246.21	17,634.00	17,634.00
Lincoln Expenses					
Programs Fees-Lincoln	91.73	615.00	2,960.53	7,380.00	7,380.00
Programs Supplies-Lincoln	180.80	447.00	2,104.28	5,360.00	5,360.00
Food-Lincoln	96.62	63.00	1,364.32	750.00	750.00
Equipment & Repair-Lincoln	0.00	25.00	2,024.84	300.00	300.00
Facility MaintLincoln	143.34	411.00	3,507.83	4,928.00	4,928.00
Vehicle Expense-Lincoln	997.77	750.00	14,564.74	9,000.00	9,000.00
RBBCSC TransLincoln	0.00	1,271.00	7,838.66	15,246.00	15,246.00
Staff Food & Training-Linco In	71.14	70.00	463.30	835.00	835.00
Club Gear-LincoIn	0.00	63.00	349.84	750.00	750.00
Award s/Recognition-Lincoln	35.93	21.00	383.87	250.00	250.00
Supplies Copier Printin g Mail	133.38	103.00	2,085.55	1,238.00	1,238.00
Office Equipment & Hard ware-Lin	0.00		-23.53		
Software, Licenses & Fees-Linco Rent-Lincoln	0.00 2,100.00	54.00	583.20 10,500.00	649.00	649.00
		2 202 00		46.696.00	46.696.00
Total Club and Comm Fundament	3,850.71	3,893.00	48,707.43	46,686.00	46,686.00
Total Club and Camp Expenses	21,101.44	12,024.00	152,923.48	171,715.00	171,715.00
Lincoln Street Relocation Exp. Kenworthy Admin Center	863.75		7,005.63		
Interest Expense JCB	87.11		350.56		
Audit and Tax Return	2,365.00	0.00	8,490.00	9,000.00	9,000.00
			5,617.75		
Professional & Legal	1,201.25				
Professional & Legal Property Taxes	0.00	0.00	2,660.22	2,800.00	2,800.00
Professional & Legal Property Taxes Youth of the Year	0.00 0.00	0.00	2,660.22 125.00	550.00	550.00
Professional & Legal Property Taxes	0.00		2,660.22		

Boys & Girls Club of Bloomington Profit & Loss Budget Performance

Dec 17	Budget	Jan - Dec 17	YTD Budget	Annual Budget
158.56		1,826.49		
0.00	167.00	4,909.14	2,000.00	2,000.00
			· ·	6,665.00 2,500.00
				2,500.00 576.00
128.66	71.00	977.57	855.00	855.00
0.00	636.00	0.00	7,632.00	7,632.00
				8,000.00 16,000.00
				850.00
634.32	250.00	3,111.32	3,000.00	3,000.00
0.00	404.00	4.757.00	4.040.00	4.040.00
				1,612.00 3.438.00
0.00	272.00	1,958.50	3,263.00	3,263.00
0.00	803.00	7,095.00	9,632.00	9,632.00
				17,127.00
				2,000.00
0.00	3,090.00	35,723.00	37,072.00	37,072.00
0.00	0.00	2 250 00	2 600 00	2,600.00
				1,150.00
0.00	525.00	6,590.00	6,300.00	6,300.00
0.00	621.00	11 422 00	10.050.00	10,050.00
	021100		10,000.00	10,000.00
	8 009 00		111 054 00	111,054.0
0,200.40	0,000.00	110,004.00	111,004.00	111,004.0
433.87	417.00	5,617.12	5,000.00	5,000.00
			<u> </u>	10,450.00
1,211.60	1,288.00	15,512.48	15,450.00	15,450.0
252 55		1 81/1 75		
	1.897.00		22.768.00	22,768.00
860.41	520.00	5,141.93	6,238.00	6,238.00
266.85	250.00	3,002.93	2,994.00	2,994.00
2,031.34	2,667.00	26,894.64	32,000.00	32,000.0
	4 000 00		22 225 25	22 225 25
				60,365.05 14,117.63
0.00	0.00	-985.08	0.00	0.00
0.00		-6,012.00		
10,610.65	5,753.00	65,682.34	74,482.68	74,482.6
				3,645.00
				7,690.00 4,250.00
0.00	2,671.00	20,501.25	32,053.00	32,053.00
0.00		7,801.88		
0.00	0.00	05.050.07	70 507 00	70 507 00
				79,567.00 323,696.00
0.00	0.00	0.00	0.00	0.00
	19,355.00	228,955.93	232,259.00	232,259.00
				220,931.37 131,860.00
118,511.47	75,729.00	926,340.32	988,313.37	988,313.37
0.00	300.00	1,028.94	3,600.00	3,600.00
2,513.84	3,667.00	37,146.32	44,000.00	44,000.00
	869.00	6.56	10,429.00	10,429.00
2,513.84	4,836.00	38,181.82	58,029.00	58,029.00
122,223.50	84,535.00	1,006,860.08	1,093,980.37	1,093,980.3
192,942.36	120,130.00	1,455,671.01	1,568,932.05	1,568,932.0
91,198.61	154,153.00	254,622.88	14,509.95	14,509.9
143,446.19		1,110,058.35		
143,446.19 125.96 143,572.15	-	1,110,058.35 204.81 1,110,263.16		
	158.56 0.00 194.03 0.00 197.16 128.66 0.00 63.38 1,086.74 0.00 634.32 0.00 0.00 0.00 0.00 0.00 0.00 0.00	158.56 0.00 194.03 0.00 194.03 0.555.00 0.00 197.16 48.00 128.66 71.00 0.00 636.00 63.38 667.00 1,086.74 1,333.00 0.00 71.00 634.32 250.00 0.00 287.00 0.00 287.00 0.00 287.00 0.00 287.00 0.00 167.00 0.00 167.00 0.00 167.00 0.00 167.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	158.56	158.56

Boys & Girls Club of Bloomington Profit & Loss Budget Performance

	Dec 17	Budget	Jan - Dec 17	YTD Budget	Annual Budget
Crestmont Fund St. John	8,000.00		18,000.00		
Scholarship's Camp Rock	0.00		1,400.00		
Blooming ton Club Riders	0.00		8,584.00		
LOKPAP Income	0.00		5.000.00		
Camping Expedition Funds	5,000.00		20,000.00		
Crestmont Teens	0.00		452.96		
Interest Income Restricted	9.75		15.74		
Total Temporarily Restricted Income	13,009.75		53,452.70		
Lincoln Remodel Fund	0.00		300,000.00		
Club Restricted Allocations	0.00		39,764.91		
Total Other Income	156,581.90		1,503,480.77		
Other Expense					
Lincoln Remodel Utilities	1,708.25		1,708.25		
Capital Campaign Expenses					
CC Consulting & Travel	0.00		1,111.86		
CC Campaign Expenses Fundraisin	975.00		8,878.98		
CC Misc ella nous Exp ense	0.00		484.15		
Interest ONB Loan	3,274.11		9,240.22		
Total Capital Campaign Expenses	4,249.11		19,715.21		
Temporarily Restricted Expenses					
Scholarship Ellettsville	0.00		2,500.00		
Scholarships Camp Rock	0.00		4,420.00		
Scholarship Lincoln Street	0.00		2,420.00		
Crestmont Fund St John	425.96		9,318.36		
LOKPAP Expenses	0.00		15,350.26		
Boston Scientific Computers	0.00		9,217.75		
Teens	0.00		2,859.59		
Various Temporary Expenses	0.00		14,037.30		
Total Temporarily Restricted Expenses	425.96		60,123.26		
Total Other Expense	6,383.32		81,546.72		
Net Other Income	150,198.58		1,421,934.05		
Net Income	241,397.19	154,153.00	1,676,556.93	14,509.95	14,509.95



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [] Yes[] No

Number of Employees						
Full-Time	Part-Time	Volunteers				
7	4	22				

Project Name:

Requested amount of JHSSF funding:

Total Number of City Residents Served by this project in 2018:

Total Number of Clients Served by this project in 2018:

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Catholic Charities Bloomington (CCB) 's Trauma Informed Expansion Grant seeks to increase therapeutic services for children, families, and adults who have experienced trauma. This will be accomplished via the following:

1

- 1. Increase access and capacity of trauma-informed care to those most in need.
- 2. Provide high-quality trauma-informed services.
- 3. Develop competency in three different modalities of trauma-informed care.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Catholic Charities Bloomington (CCB) is seeking a one-time investment of \$13,000 to complete the second phase of our trauma-informed care project. Bloomington/Monroe County Community Foundation is funding the training of staff in Eye Movement Desensitization Processing (EMDR) and Theraplay. The second phase entails: (a) Purchase of specialized consultation for ongoing clients receiving EMDR; (b) Specialized supervision and training of children that have experienced trauma; and (c) Increase therapeutic hours devoted to trauma treatment.

At Riley Physicians' pediatric practices, CCB therapists conducted 655 assessments in 2017. Our therapists are seeing a quickly-growing trend of families with mental health needs due to the opioid epidemic. Historically, adults that have experienced trauma can be in mental health treatment for years. With the advent of evidence-based practices such as EMDR, clients can process their trauma and have shorter episodes of care. CCB therapists desire to be trained and receive ongoing consultation to achieve an expertise in these modalities by our ability to purchase consultation in EMDR and Trauma Play Therapy. In addition, we anticipate an increase in demand for these services that can better be addressed by increasing capacity by 15 hours weekly.

The immediate benefits of the project: Higher quality and increased therapeutic capacity; children will have improved emotional regulation and conduct; adults will experience fewer trauma symptoms that can interfere with work and home life.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The Community Survey in Bloomington's Housing and Neighborhood Development's 2015-2019 Consolidation Plan (p.54) ranked mental health and related services as the most critical need for our community. According to SCAN 2012 a significant number of households, particularly in the lower incomes, report that stress, anxiety and depression negatively impact their lives (p. 105). Additionally, the Client Challenges Survey in this report showed that a significant number of households cannot pay for counseling.

Violence and substance abuse have been strongly linked to trauma and lack of attachment. Studies show that two-thirds of those with substance use issues have experienced abuse, neglect, and/or related traumatic events. Without treatment for root causes, the cycle often continues when these victims become parents.

Since 2012 there has been an increase in Medicaid recipients; however, CCB has found limited mental health providers. In addition, there has been a significant increase in large deductibles in commercial insurance, making mental health services unaffordable to those families. CCB is the only agency in Bloomington providing play therapy, Theraplay, and EMDR who takes all Medicaid products and will provide services to insured and underinsured, with large deductibles, using a sliding fee based on income.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Six therapists will be trained in EMDR by the end of July but need specialized consultation/supervision by an certified EMDR consultant to address the complex trauma of individuals living in poverty. The outcome will be a complete staff competency in this treatment modality and an increase in the number of people with trauma issues being served. More specialized training is needed in providing services for children with trauma and attachment issues. An expert in treating young children will train on trauma-specific play therapy and provide consultation/supervision. To increase capacity, operational funding is requested to increase a part-time therapist to fulltime, creating 15 extra hours per week. Proven productivity will allow budget approval for the remaining fiscal year.

3

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The project is leveraging existing equipment provided by a Sophia Travis grant, EMDR training, funded by and the Bloomington/Monroe County Community Foundation. Both trainers, Heather Maritano, LCSW and Certified Play Therapist Supervisor, and Kara Baertsch, LMHC and Certified EMDR Consultant, are committed to increasing the quality of care to those with little resources. To that end, Heather Maritano and Kara Baerstch, will be providing services at a \$300 discount each.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

- 1. Interrupt the cycle of trauma in a family by treating both parents and children when needed.
- 2. Increasing emotional regulation will increase school readiness and better academic success.
- 3. More individuals with trauma will report less intense symptoms which will assist in stable employment and home life.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

4

A. There will be an increase in available appointments specializing in trauma. We anticipate providing 60
trauma treatment sessions per week.
B. Through monthly surveys the following outcomes will be measured:
(1) Children and Caregivers will report a closer attachment in their relationships
(2) Families will report fewer behavioral problems at home
(3) Individuals will report less intense and frequent trauma symptoms

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	EMDR Consulting/Supervision with Kara Baertsch, LMHC	\$3300.00
Priority #2	Expand therapeutic hours to provide 15 more EMDR hours per week	\$6600.00
Priority #3	Trauma Play Therapy Training and Supervision with Heather Maritano, LCSW	\$3100.00
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$13,000.00

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Project Description: Trauma Informed Expansion Grant - The project would use EMDR to heal trauma, specialized training and supervision in trauma for young children, and Theraplay to repair damaged attachment (parents in recovery) and create healthy attachment with new parents/caregivers. By increasing therapeutic hours more people who have experienced trauma will be served.

EMDR - One of the most cutting-edge techniques in trauma treatment is Eye Movement Desensitization and Reprocessing (EMDR) therapy. This integrative approach has been extensively researched and proven effective for trauma treatment by at least 20 controlled studies investigating the effects of EMDR therapy. These studies have consistently found that EMDR effectively decreases or eliminates the symptoms of post-traumatic stress for the majority of clients. In addition, case studies are showing that children with Reactive Attachment Disorder are greatly benefiting from EMDR, with the children reporting that they felt better about family, school, and truthfulness. We currently have 3 therapists who have been trained, but the waiting list is long for that particular approach and many more could benefit from it. We have found that the treatment course is shorter using this technique and with very positive results.

Theraplay: Training and implementation of Theraplay, is type of family therapy that increases self-esteem, trust in others, and increased engagement of families. It is particularly recommended for children with reactive attachment disorder and their families done in an interactive engaging way. Without the attachment piece strengthened it is difficult for children and families to recover.

Play Therapy: Play Therapy is a developmentally appropriate therapeutic service provided by a trained mental health professional. Children have not yet the language or mental skills to talk about what impacts them, so play is their language. Therapy is therefore conducted through play itself as the therapist helps a child to address and resolve their concerns. Therapists will learn the in-depth specialty of assisting children in healing their trauma.

AGENCY INFORMATION

Lead Agency Name: Catholic Charities Bloomington Address: 803 N. Monroe St., Bloomington, IN 47404

Phone: 812.332.1262

6

Website: www. Archindy.org/cc/bloomington President of Board of Directors: Robin Gress
Name of Executive Director: David Bethuram
Phone: 812-236-1530
E-Mail: DBethuramarchindy.org
Name and Title of Person to Present Proposal to the Committee:
Phone: O'Connell Case, Clinical Director E-Mail: occase@ccbin.org
Name of Grant Writer: O'Connell Case
Phone: 812.332.1262 Ext. 212 E-Mail: occase@ccbin.org
FOR COLLABORATIVE PROJECTS ONLY
If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.
N/A
THE PROJECT SITE
Address where project will be housed: 803 N. Monroe St., Bloomington, IN 47404
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:

CATHOL		CHV	DIT	
CATIOL	JIC.	$\cup \sqcap A$		IEO

approval has been received. If approval is sought and the leng	forms of approval are required for your project, please indicate whether the it has not been received, please indicate the entity from which the permitting or gth of time it takes to secure the permit or approval. *rsed until all requisite variances or approvals are obtained.
N/A	
FURTHER PROJECT FUND	DING DETAILS
Total cost of project: \$23,161.8	32
Requested amount of JHSSF fu	anding: \$13,000.00
-	Project (Please indicate source, amount, and whether confirmed or pending):
	ndation's Community Impact Grant has committed \$10,161.82 to training staff to be trained in Theraplay. This will be completed by the end of July
Is this request for operational full If "yes," indicate the national [X] Bri	ature of the operational request:
Please describe when you plan the draw down of funds:	to submit your claims for reimbursement and what steps precede a complete
5 Traun 1 six-ho	PR Consulting/Supervision sessions with Kara Baertsch, LCSW \$1950.00 ma Supervision Sessions with Heather Maritano, LCSW \$900.00 pur Trauma-Informed Play Therapy with Heather Maritano, LCSW \$1300.00 apeutic Hours per week \$3900.00
TOTAL: \$8050.00	
3 Trau	IDR Consulting/Supervision sessions with Kara Baertsch, LCSW \$1350.00 uma Supervision Sessions with Heather Maritano, LCSW \$900.00 herapeutic Hours per week \$2700.00
TOTAL: \$4950.00	

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

Run date: 02/20/18 13:32

12PRG

CATHOLIC CHARITIES BLOOMINGTON STATEMENT OF REVENUE & EXPENSE For the Period ending 10/31/2017

DECODIDATION	ADMIN	COUNCEL THE	DECKYLC DI ACE	TOTAL	VID DDOT	DD VTD ACTUAL
DESCRIPTION	ADMIN	COUNSELING	BECKY'S PLACE	T0TAL	YTD BDGT	PR YTD ACTUAL
FOUNDATION GRANTS/CONTR'S	0.00	0.00	34,115.00	34,115.00	4,166	3,000.00
ARCHDIOCESE SUPPORT	0.00	19,902.88	FF 400 00	19,902.88	19,903	27,861.88
OTHER CONTRIBUTIONS	0.00	39,841.57	55,429.80	95,271.37	56,184	61,882.48
OTHER INCOME	0.00	458.00		458.00	500	0.00
PROGRAM SERVICE FEES	0.00	126,129.83		126,129.83	116,666	95,378.18
UNITED WAY ALLOCATIONS	0.00	7,668.28		7,668.28	7,683	8,354.88
UNITED WAY DONOR OPTIONS	0.00	34.58		34.58	333	0.00
GOV'T GRANTS - FEDERAL	0.00	0.00	25,109.16	25,109.16	9,333	5,793.14
GOV'T GRANTS - LOCAL	0.00	2,820.00		2,820.00	0	0.00
SPECIAL EVENTS - NET	0.00	784.00	4,383.79	5,167.79	23,666	24,941.93
INTEREST & INVESTMENT INC	0.00	0.00		0.00	0	0.00
TOTAL REVENUE	0.00	197,639.14	119,037.75	316,676.89	238,437	227,212.49
= EXPENSES						
SALARIES AND WAGES	2,789.30	110,792.47	62,962.10	176,543.87	163,732	160,170.14
EMPLOYEE BENEFITS AND TAX	0.00	32,374.12	7,436.70	39,810.82	36,212	38,621.91
COST OF EQUIP & SUPPLIES	0.00	0.00	7,430.70	0.00	30,212	0.00
ADMINISTRATIVE/SUPPLIES	0.00	5,819.25	3,808.65	9,627.90	5,326	14,845.17
DEPRECIATION	0.00	0.00	3,037.56	3,037.56	3,037	3,173.24
REPAIRS AND MAINTENANCE			321.39	•	•	21,356.49
	0.00	1,888.57		2,209.96	3,433	•
OCCUPANCY COSTS	0.00	15,209.52 28.127.25	6,156.99 7.00	21,366.51	20,200	21,194.47
PROFESSIONAL SERVICES	0.00	,		28,134.25	22,751	16,694.63
SPECIFIC ASSISTANCE	0.00	0.00	29.78	29.78	666	0.00
OTHER	0.00	1,554.44	475.96	2,030.40	2,016	5,202.80
TOTAL PROGRAM EXPENSES	2,789.30	195,765.62	84,236.13	282,791.05	257,377	281,258.85
ADMINISTRATION	(2,789.30)	2,789.30		0.00	0	0.00
TOTAL EXPENSE	0.00	198,554.92	84,236.13	282,791.05	257,377	281,258.85
NET REVENUE OVER (UNDER)	0.00	(915.78)	34,801.62	33,885.84	(18,939)	(54,046.36)

New Archdiocese Division 7/1/2004 REVENUE AND EXPENSE REPORT Select..: AX20-120-210-XXXXX GLTPRG.L33 Page 1

Fiscal year thru period ending 10/31/2017

120 210 CCB COUNSELING

Bus date: 10/31/2017

Run date: 02/20/2018 @ 13:33

	Period to date	Year to date	Year to date		Budget
Description	Actual	Actual	Budget	% Used	Variance
42000 CONTRIBUTIONS	617.96	2,549.92	5,333.32	47.8%	(2,783.40)
42012 CONTRIBUTIONS 42012 CONTRIBUTIONS	.00	.00	3,333.32	.0%	(3,333.32)
42060 NEIGHBORHOOD ASST PRG CONTR	.00	21,516.00	7,338.68	293.2%	14,177.32
42101 CONTRIBUTIONS-CORP & ORG'S	30.00	2,304.73	833.32	276.6%	1,471.41
42105 APPEALS & MAILINGS	.00	125.00	1,333.32	9.4%	(1,208.32)
42600 ARCHDIOCESE SUPPORT	4,975.72	19,902.88	19,903.00	100.0%	(.12)
42603 ARCHDIOCESE RENT SUBSIDY	755.00	3,020.00	3,020.00	100.0%	.00
42613 ACCOUNTING SUBSIDY	2,581.48	10,325.92	10,326.00	100.0%	(80.)
45000 MISCELLANEOUS INCOME	2,561.48	458.00	500.00	91.6%	(42.00)
45800 PROGRAM SERVICE FEES	30,698.31	106,401.97	115,333.32	92.3%	(8,931.35)
	3,460.85	15,819.73	18,333.32	86.3%	
45810 CLIENT PAYMENTS 45818 THIRD PARTY PAYMENTS	7,372.13	25,463.77	21,666.68	117.5%	(2,513.59) 3,797.09
45830 MEDICARE / MEDICAID	18,608.71	77,152.53	76,666.68	100.6%	485.85
45891 FEE ADJUSTMENTS		(98,722.17)			
45900 MISC PROGRAM SERV FEES	(28,084.32) .00	14.00	(115,333.32)	85.6% .0%	16,611.15 14.00
46000 UNITED WAY ALLOCATION	1,917.07	7,668.28	7,683.00	99.8%	(14.72)
46100 UNITED WAY DONOR OPTIONS	.00	.00	333.32	.0%	(333.32)
46130 U W Donor Options-other 46700 GOV'T GRANTS - LOCAL	34.58	34.58 2,820.00	.00	.0% .0%	34.58
47000 SPECIAL EVENTS income	2,820.00 690.00	1,490.00	.00 1,666.68	.0% 89.4%	2,820.00 (176.68)
	(706.00)		.00		
47010 SPECIAL EVENTS expenses	(700.00)	(706.00)		.0%	(706.00)
Total Revenue		197,639.14		110 9%	19,368.50
1004 1 1101011110					
51200 SALARIES - LAY	23,589.70	110,792.47	105,650.68	104.9%	(5,141.79)
52200 FICA EXPENSE	1,753.47	8,184.14	8,009.32	102.2%	(174.82)
52300 WORKMANS COMPENSATION	80.95	323.80	383.32	84.5%	59.52
52500 HEALTH INSURANCE	4,836.00	19,248.00	16,120.00	119.4%	(3,128.00)
52600 RETIREMENT EXPENSE	1,154.66	4,618.18	4,616.68	100.0%	(1.50)
55010 PAYROLL FEES	141.05	649.30	666.68	97.4%	17.38
55070 EMPLOYEE BACKGROUND CHECKS	.00	7.00	33.32	21.0%	26.32
55100 OFFICE SUPPLIES	.00	703.56	866.68	81.2%	163.12
55300 FOOD & BEVERAGE SUPPLIES	.00	50.00	33.32	150.1%	(16.68)
55340 PROGRAM SUPPLIES	231.21	565.03	166.68	339.0%	(398.35)
55344 TESTING SUPPLIES	.00	.00	166.68	.0%	166.68
55500 POSTAGE & SHIPPING	.00	177.27	166.68	106.4%	(10.59)
55600 PRINTING & ADVERTISING	.00	2,395.07	666.68	359.3%	(1,728.39)
55640 MARKETING AND ADVERTISING	703.33	1,928.32	833.32	231.4%	(1,095.00)
55900 EQUIP RENTAL & MAINT CONTRACTS	691.48	1,888.57	2,666.68	70.8%	778.11
55915 REPAIRS & MAINTENANCE OF EQUIP	.00	.00	100.00	.0%	100.00
55930 Furnishings & Equip-Minor Cap	.00	.00	166.68	.0%	166.68
56010 TELEPHONE	.00	371.59	500.00	74.3%	128.41
56040 INTERNET & WEBSITE	62.06	428.09	500.00	85.6%	71.91
56200 RENT	3,316.72	13,266.88	12,000.00	110.6%	(1,266.88)
56210 ELECTRICITY	149.61	746.58	666.68	112.0%	(79.90)
56220 GAS HEAT	73.74	111.00	166.68	66.6%	55.68
56230 WATER	33.34	132.67	66.68	199.0%	(65.99)
56300 Facility Repair & Maint Supply	20.00	152.71	266.68	57.3%	113.97
58100 PROFESSIONAL FEES & CONTR SERV	5,451.69	16,169.55	10,666.68	151.6%	(5,502.87)
58500 ACCOUNTING FEES	243.87	975.48	975.32	100.0%	(.16)
58503 DONATED ACCTG SERVICES	2,581.48	10,325.92	10,326.00	100.0%	.08
59320 CONFERENCES & MEETINGS	64.54	64.54	166.68	38.7%	102.14
59350 Staff Development	15.00	215.00	333.32	64.5%	118.32
•					

New Archdiocese Division 7/1/2004 REVENUE AND EXPENSE REPORT Select..: AX20-120-210-XXXXX GLTPRG.L33 Page 2

Fiscal year thru period ending 10/31/2017

120 210 CCB COUNSELING

Run date: 02/20/2018 @ 13:33 Bus date: 10/31/2017

Description	Period to date Actual	Year to date Actual	Year to date Budget	% Used	Budget Variance
59420 Bank charges 59610 Staff Mileage 59750 VOLUNTEER EXPENSE 90150 SHARE OF ADMINISTRATION	194.23 18.04 .00 1,051.14	924.05 284.54 66.31 2,789.30	866.68 333.32 .00 3,039.00	106.6% 85.4% .0% 91.8%	(57.37) 48.78 (66.31) 249.70
Total Expenditure	46,457.31	198,554.92	182,187.12	109.0%	(16,367.80)
REVENUE OVER (UNDER) EXPENSES	(685.82)	(915.78)	(3,916.48)	23.4%	3,000.70

page 1

CATHOLIC CHARITIES BLOOMINGTON
Balance Sheet
10/31/2017

CONNENT TEAM TIVION TEAM		CURRENT	YEAR	PRIOR	YEAR
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ASSETS		
Cash and Cash Equivalents	41,947.21	17,905.79
Accts Rec (net of allowance)	86,240.79	36,007.37
Contribution receivable	0.00	0.00
Other Assets	3.316.72	3.497.59
Lands, bldgs and equipment, net	129.496.77	138.880.83
Investments	0.00	0.00
THVESCHIETICS	0.00	0.00
Total Assets	261,001.49	196,291.58
LIABILITIES AND NET ASSETS		
Accounts payable & accrued exp	554,845.06	474,209.41
Other Liabilities	81.200.00	98,000.00
201131 21421110100	01,200.00	30,000.00
Total Liabilities	636,045.06	572,209.41
NET ASSETS		
Unrestricted	(412,274.83)	(380,917.83)
Temporarily Restricted	37,311.26	5,000.00
Permanently Restricted	0.00	0.00
Total Net Assets	(374,963.57)	(375,917.83)
Total Liabilities & Net Assets	261,161.49	196,291.58

RUN DATE: 02/20/18 13:31

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Run date: 02/20/18 16:19

12PRG

CATHOLIC CHARITIES BLOOMINGTON STATEMENT OF REVENUE & EXPENSE For the Period ending 11/30/2017

DESCRIPTION	ADMIN	COUNSELING	BECKY'S PLACE	TOTAL	YTD BDGT	PR YTD ACTUAL
FOUNDATION GRANTS/CONTR'S	0.00	0.00	34,115.00	34.115.00	5.208	3,737.00
ARCHDIOCESE SUPPORT	0.00	24,878.60	262.50	25,141.10	24,878	32,837.60
OTHER CONTRIBUTIONS	0.00	45,007.33	62,028.86	107,036.19	70.230	78,709.09
OTHER CONTRIBUTIONS OTHER INCOME	0.00	558.00	02,020.00	558.00	70,230 625	0.00
PROGRAM SERVICE FEES	0.00	161.375.45		161,375.45	145,833	132,975.09
UNITED WAY ALLOCATIONS	0.00	9,585.35		9,585.35	9,603	10,443.60
UNITED WAY DONOR OPTIONS	0.00	69.16		69.16	416	0.00
GOV'T GRANTS - FEDERAL	0.00	0.00	31,420.04	31,420.04	11.666	7.448.34
GOV'T GRANTS - FEDERAL	0.00	2,820.00	31,420.04	2,820.00	11,000	0.00
SPECIAL EVENTS - NET	0.00	784.00	16 720 02	•	· ·	
			16,739.92	17,523.92	29,583	26,729.52
INTEREST & INVESTMENT INC	0.00	0.00		0.00	0	0.00
TOTAL REVENUE	0.00	245,077.89	144,566.32	389,644.21	298,046	292,880.24
= EXPENSES						
SALARIES AND WAGES	3,490.06	134,163.54	78,020.01	215,673.61	204,665	197,197.34
EMPLOYEE BENEFITS AND TAX	0.00	39,413.51	9,243.61	48.657.12	45,265	48,374.09
COST OF EQUIP & SUPPLIES	0.00	0.00	3,2.0.01	0.00	0	0.00
ADMINISTRATIVE/SUPPLIES	0.00	8,315.01	5,409.72	13,724.73	6,658	17,145.21
DEPRECIATION	0.00	0.00	3,796.95	3.796.95	3.797	3,966.55
REPAIRS AND MAINTENANCE	0.00	2,308.86	480.34	2,789.20	4,291	23,236.21
OCCUPANCY COSTS	0.00	19,933.39	7,563.15	27,496.54	25,250	27,359.37
PROFESSIONAL SERVICES	0.00	37.163.39	64.00	37,227.39	28,439	22,759.68
SPECIFIC ASSISTANCE	0.00	0.00	(155.29)	(155.29)	833	12.00
OTHER	0.00	1,727.11	604.10	2,331.21	2,520	5,765.53
TOTAL PROGRAM EXPENSES	3,490.06	243,024.81	105,026.59	351,541.46	321,721	345,815.98
ADMINISTRATION	(3,490.06)	3,490.06	105,020.59	0.00	321,721	0.00
AUMINISIKATIUN	(3,490.00)	3,490.00		0.00	U	0.00
TOTAL EXPENSE	0.00	246,514.87	105,026.59	351,541.46	321,721	345,815.98
NET REVENUE OVER (UNDER)	0.00	(1,436.98)	39,539.73	38,102.75	(23,674)	(52,935.74)
-						

Select..: AX20-120-210-XXXXX GLTPRG.L33 Page 1

New Archdiocese Division 7/1/2004 REVENUE AND EXPENSE REPORT

120 210 CCB COUNSELING

Bus date: 11/30/2017

Run date: 02/20/2018 @ 16:20

Fiscal year thru period ending 11/30/2017

	Period to date	Year to date	Year to date	~	Budget
Description	Actual	Actual	Budget	% Used	Variance
42000 CONTRIBUTIONS	714.04	3,263.96	6,666.65	49.0%	(3,402.69)
42012 CONTR/GRANTS FROM FOUNDATIONS	.00	.00	4,166.65	.0%	(4,166.65)
42060 NEIGHBORHOOD ASST PRG CONTR	.00	21,516.00	9,173.35	234.5%	12,342.65
42101 CONTRIBUTIONS-CORP & ORG'S	1,115.24	3,419.97	1,041.65	328.3%	2,378.32
42105 APPEALS & MAILINGS	.00	125.00	1,666.65	7.5%	(1,541.65)
42600 ARCHDIOCESE SUPPORT	4,975.72	24,878.60	24,878.75	100.0%	(.15)
42603 ARCHDIOCESE RENT SUBSIDY	755.00	3,775.00	3,775.00	100.0%	.00
42613 ACCOUNTING SUBSIDY	2,581.48	12,907.40	12,907.50	100.0%	(.10)
45000 MISCELLANEOUS INCOME	100.00	558.00	625.00	89.3%	(67.00)
45800 PROGRAM SERVICE FEES	33,082.05	139,484.02	144,166.65	96.8%	(4,682.63)
45810 CLIENT PAYMENTS	3,120.38	18,940.11	22,916.65	82.6%	(3,976.54)
45818 THIRD PARTY PAYMENTS	5,499.96	30,963.73	27,083.35	114.3%	3,880.38
45830 MEDICARE / MEDICAID	14,012.61	91,165.14	95,833.35	95.1%	(4,668.21)
45891 FEE ADJUSTMENTS	(20,469.38)	(119,191.55)	(144,166.65)	82.7%	24,975.10
45900 MISC PROGRAM SERV FEES	.00	14.00	.00	.0%	14.00
46000 UNITED WAY ALLOCATION	1,917.07		9,603.75	99.8%	(18.40)
46100 UNITED WAY DONOR OPTIONS	.00	.00	416.65	.0%	(416.65)
46130 U W Donor Options-other	34.58	69.16	00	0%	69.16
46700 GOV'T GRANTS - LOCAL	.00	2,820.00	.00	.0%	2,820.00
47000 SPECIAL EVENTS income	.00	1,490.00	2,083.35	71.5%	(593.35)
47010 SPECIAL EVENTS expenses	.00	(706.00)	.00	.0%	(706.00)
·			.00 .00 2,083.35 .00		
Total Revenue	47,438.75	210,077.03	222,838.30	110.0%	22,239.59
51200 SALARIES - LAY	23,371.07	134,163.54	132,063.35	101.6%	(2,100.19)
52200 FICA EXPENSE	1,736.78	9,920.92	10,011.65	99.1%	90.73
52300 WORKMANS COMPENSATION	80.95	404.75	479.15	84.5%	74.40
52500 HEALTH INSURANCE	4,067.00	23,315.00	20,150.00	115.7%	(3,165.00)
52600 RETIREMENT EXPENSE	1,154.66	5,772.84	5,770.85	100.0%	(1.99)
55010 PAYROLL FEES	142.30	791.60	833.35	95.0%	41.75
55070 EMPLOYEE BACKGROUND CHECKS	.00	7.00	41.65	16.8%	34.65
55100 OFFICE SUPPLIES	268.24	971.80	1,083.35	89.7%	111.55
55300 FOOD & BEVERAGE SUPPLIES	.00	50.00	41.65	120.0%	(8.35)
55340 PROGRAM SUPPLIES	174.12	739.15	208.35	354.8%	(530.80)
55344 TESTING SUPPLIES	.00	.00	208.35	.0%	208.35
55500 POSTAGE & SHIPPING	216.17	393.44	208.35	188.8%	(185.09)
55600 PRINTING & ADVERTISING	1,628.90	4,023.97	833.35	482.9%	(3,190.62)
55640 MARKETING AND ADVERTISING	208.33	2,136.65	1,041.65	205.1%	(1,095.00)
55900 EQUIP RENTAL & MAINT CONTRACTS	420.29	2,308.86	3,333.35	69.3%	1,024.49
55915 REPAIRS & MAINTENANCE OF EQUIP	.00	.00	125.00	.0%	125.00
55930 Furnishings & Equip-Minor Cap	.00	.00	208.35	.0%	208.35
56010 TELEPHONE	.00	371.59	625.00	59.5%	253.41
56040 INTERNET & WEBSITE	1,058.00	1,486.09	625.00	237.8%	(861.09)
56200 RENT	3,316.72	16,583.60	15,000.00	110.6%	(1,583.60)
56210 ELECTRICITY	144.78	891.36	833.35	107.0%	(58.01)
56220 GAS HEAT	130.88	241.88	208.35	116.1%	(33.53)
56230 WATER	53.49	186.16	83.35	223.3%	(102.81)
56300 Facility Repair & Maint Supply	20.00	172.71	333.35	51.8%	160.64
58100 PROFESSIONAL FEES & CONTR SERV	6,068.49	22,238.04	13,333.35	166.8%	(8,904.69)
58500 ACCOUNTING FEES	243.87	1,219.35	1,219.15	100.0%	(.20)
58503 DONATED ACCTG SERVICES	2,581.48	12,907.40	12,907.50	100.0%	.10
59320 CONFERENCES & MEETINGS	.00	64.54	208.35	31.0%	143.81
59350 Staff Development	15.00	230.00	416.65	55.2%	186.65

Select..: AX20-120-210-XXXXX GLTPRG.L33 Page 2

New Archdiocese Division 7/1/2004 REVENUE AND EXPENSE REPORT

Fiscal year thru period ending 11/30/2017

120 210 CCB COUNSELING

Bus date: 11/30/2017

Run date: 02/20/2018 @ 16:20

Description	Period to date Actual	Year to date Actual	Year to date Budget	% Used	Budget Variance
59420 Bank charges	157.67	1,081.72	1,083.35	99.8%	1.63
59610 Staff Mileage	.00	284.54	416.65	68.3%	132.11
59750 VOLUNTEER EXPENSE	.00	66.31	.00	.0%	(66.31)
90150 SHARE OF ADMINISTRATION	700.76	3,490.06	3,798.75	91.9%	308.69
Total Expenditure	47,959.95	246,514.87	227,733.90	108.2%	(18,780.97)
REVENUE OVER (UNDER) EXPENSES	(521.20)	(1,436.98)	(4,895.60)	29.4%	3,458.62

page 1

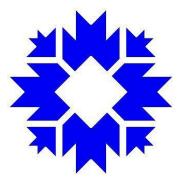
CATHOLIC CHARITIES BLOOMINGTON Balance Sheet 11/30/2017

CURRENT YEAR PRIOR YEAR

	OOKKENT TEAK	THEOR TEAM
ASSETS		
Cash and Cash Equivalents	51,371.54	9,690.24
Accts Rec (net of allowance)	78,885.68	46,643.51
Contribution receivable	0.00	0.00
Other Assets	3,316.72	3,562.16
Lands, bldgs and equipment,net	128,737.38	138,087.52
Investments	0.00	0.00
Total Assets	262,311.32	197,983.43
LIABILITIES AND NET ASSETS		
Accounts payable & accrued exp	553,257.98	476,190.64
Other Liabilities	79,800.00	96,600.00
T		570 700 64
Total Liabilities	633,057.98	572,790.64
NET ASSETS		
Unrestricted	(408,057.92)	(379,807.21)
Temporarily Restricted	37,311.26	5,000.00
Permanently Restricted	0.00	0.00
Total Net Assets	(370,746.66)	(374,807.21)
Total Liabilities & Net Assets	262,311.32	197,983.43

RUN DATE: 02/20/18 16:19

12BS



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE **2018 GRANT APPLICATION**

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Project Name: The Center for Sustainable Living

Rea

quested amount of JHSSF funding: \$24,032	as the Market Master for the Bloomington Winter Farmers Market.

Number of Employees Full-Time Part-Time Volunteers 0* ~80

*We have a seasonal independent contractor who serves

Total Number of City Residents Served by this project in

2018: We estimate that this project can serve over 300 clients in its first year, and increase the number of served residents in the future.

Total Number of Clients Served by this project in 2018: We intend to serve city residents, primarily, and estimate a clientele of 300 people.

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, not your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkinsfunded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

It is the mission of the CSL to make available information, services, projects and networking opportunities for those interested in exploring ecologically sustainable ways of thinking, living and interacting in our community.

The CSL was formed by Bloomington residents in 1992 as an umbrella organization which provides 501(c)3 status to projects, created by community members, that adhere to our goals. Our organization is entirely volunteer-run and depends on funds raised by members to provide quality programming, events, and information about sustainable living.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed

project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

The Center for Sustainable Living requests \$24,032 to fund expansion of the Glenn Carter Memorial Toolshare (GCMT) into a workshop space at its new permanent home on Bloomington's west side. Funding will cover new roofing, an ADA-compliant bathroom, and a temporary skilled staff position.

Building on a lifetime of service by Bloomington activist Glenn Carter, the Toolshare preserves Glenn's 1000+ tools and makes them accessible to Bloomington residents, free of cost. Since 2015, over 150 GCMT volunteers have sorted, cleaned, and catalogued Glenn's collection. Our mission is to alleviate start-up costs of trade-based work, enabling residents who might not otherwise have access to tools to pursue projects and careers in home repair, carpentry, metalworking, and automotive repair. Recently relocated to a larger, more centrally-located building, the Toolshare plans to expand our modest lending program into workshop space with skillshare programming, trades training, and volunteer-supervised shop time modeled after the Bloomington Community Bike Project, a CSL project with 20 years of community service.

JHSSF funding will facilitate major renovations required to expand our programming and outreach. Once renovated, the Toolshare will be positioned to realize Glenn's vision of building self-sufficiency among people facing economic instability, empowering those who have experienced addiction, homelessness, or incarceration, in particular. To wit, the GCMT established a referral network with the Indiana Recovery Alliance, New Leaf New Life, Shalom Center, and Mother Hubbard's Cupboard, who will recommend their clientele to our programs.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The 2012 SCAN noted Housing Quality as a barrier to economic stability, noting that 65% of households with income less than \$15,001 report that their home needs major repairs, and that homeowners often postpone small repairs until they aggregate, requiring costly major repairs later. The GCMT's expanded programming will increase low-income homeowners' economic stability by providing knowledge and tools necessary to complete basic home repairs and prevent their aggregation. This also complements Strategy 2 in the SCAN 2015-2019 Consolidated Plan, which aims to "[i]mprove existing owner-occupied structures for low- to moderate-income individuals/families" (86), by producing repair self-sufficiency.

In addition, the Toolshare will proliferate vocational skills in carpentry, metalworking, and automotive repair. Guided and independent opportunities to learn trade skills, offered free-of-cost, will alleviate economic barriers to vocational education. Our targeted outreach to low-income homeowners, people experiencing homelessness, and people re-entering from jail or prison will ensure that the Toolshare reaches people faced with economic instability. These efforts are consistent with SCAN's emphasis on employment, with the Business Outlook Panel's projection that construction and trade jobs will increase (70), and with the identification of adequate job training as a major barrier to economic stability in low-income households (72).

2

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

New roofing and the installation of a public bathroom are both permanent, one-time renovations that will greatly expand the Toolshare's capacity to continue renovations, provide educational programming, and host regular volunteer-supervised workshop open hours.

The piloting of a temporary staff position is a one-time investment in the initial design and implementation of the workshop space by a skilled tradesperson. Once implemented, the space will be maintained by volunteers.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The GCMT minimizes operating costs with a large team of dedicated volunteers. As a project of the CSL, the GCMT receives valuable resources such as liability insurance, banking, financial management software, website/IT consulting, and administrative support. Our new permanent home relieves us of rental costs and, hence, capital investments in the GCMT's facilities will have long-lasting value.

The GCMT will continue to leverage both monetary donations and in-kind donations of building materials, tools, and equipment.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

The GCMT is at a pivotal point in our organization's development. The completion of our new permanent space in the Maple Heights neighborhood will allow us to:

- Reduce monthly expenses associated with rent.
- Invest in long-term projects that require permanent modifications to the building.
- Host repeating workshops that accommodate all skill levels.
- Develop a modular workshop space that welcomes many trades and crafts that benefit from shared tools and supplies.
- Address sustainability through self-sufficiency and community interdependence.
- Become a landing place for people re-entering the workforce from incarceration who worked in the trades but may have lost tools due to incarceration.

As an organization that has been active in Bloomington since 1992, the CSL has demonstrated its commitment to support and maintain long-lasting projects with long-term benefits. Our oldest project, the Community Bike Project, helps hundreds of people build self-sufficiency and hands-on bike maintenance skills each year. The Bike Project has become one of Bloomington's welcoming landmarks, and we envision the Toolshare workshop as a meeting space for local craft and tradespeople, people seeking to acquire trades skills, and those needing vocational training to increase their quality of life.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

The Toolshare will measure its success by surveying the growth of the tool lending program and the impact of trades-skill training on Toolshare participants. Metrics will include:

- Total active members of the toolshare
- Tools lent
- Number of people trained on specialized tools
- Total attendees of GCMT classes and workshops
- Toolshare involvement follow-up
 - o assessment of barriers to employment in trade-based jobs
 - o estimated home-repair and job-related costs alleviated through Toolshare involvement

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	New Metal Roof	\$11,200.
	Plumbing and Bathroom	\$8,800.
	Salary for 1 skilled temporary staffer to set up the lending program and workshop in its new permanent space. 4 months of salary: \$16.8 @ 15 hours/week x 16 weeks	\$4,032.
	TOTAL REQUESTED	\$24,032.
Priority #2	New Metal Roof	\$11,200.
	Plumbing and Bathroom	\$8,800.
	Salary for 1 skilled temporary staffer to set up the lending program and workshop in its new permanent space. 2 months of salary: \$16.8 @ 15 hours/week x 8 weeks	\$2,016.
	TOTAL REQUESTED	\$22,016.
Priority	New Metal Roof	\$11,200.
#3	Plumbing and Bathroom	\$8,800.
	TOTAL REQUESTED	\$20,000
Priority #4	Repair Existing Roof - expected lifespan of 3 years before additional repair or replacement is needed	\$1,500.
	Plumbing and Bathroom	\$8,800.
	Salary for 1 skilled temporary staffer to set up the lending program and workshop in its new permanent space. 4 months of salary: \$16.8 @ 15 hours/week x 16 weeks	\$4,032.
	TOTAL REQUESTED	\$14,332.
Priority #5	Repair Existing Roof - expected lifespan of 3 years before additional repair or replacement is needed	\$1,500.
	Plumbing and Bathroom	\$8,800.
	Salary for 1 skilled temporary staffer to set up the lending program and workshop in its new permanent space. 2 months of salary: \$16.8 @ 15 hours/week x 8 weeks	\$2,016.
	TOTAL REQUESTED	\$12,316
Priority #6	Repair Existing Roof - expected lifespan of 3 years before additional repair or replacement is needed	\$1,500.
110	Plumbing and Bathroom	\$8,800.
	TOTAL REQUESTED	\$10,300.

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

To realistically envision the role of the GCMT as it will be embedded in the Bloomington community, we report data from Bloomington's kitchen and yard toolshare (The Hub Tool Share at Mother Hubbard's Cupboard's) and another regional tool library situated in a midwestern city of comparable size (The Tool Library in Bloomington, Illinois):

The Mother Hubbard's Cupboard Hub Tool Share:

- Bloomington's first kitchen and yard tool share was launched in March of 2014.
- Since its launch, MHC's tool library has enrolled 360 members and has loaned 707 tools. This is despite the fact that the Hub Tool Share was not actively staffed and advertised during its first year and a half, as explained to us by former MHC volunteer coordinator, Stephanie Solomon.
- In 2015, GCMT and The Hub established an agreement in which kitchen and gardening tools donated to GCMT would be forwarded to The Hub. Likewise trades tools donated to MHC, would be forwarded to GCMT. This agreement ensures that **The Hub Tool Share and the GCMT are distinct organizations that serve different community needs**.

The Tool Library (Bloomington, IL):

- Bloomington, Illinois population is comparable to Bloomington, Indiana, with a population of ~79,000 residents
- Library was created in 2013, started with 100 tools in a small room
- Within 3 years, the library had 1000 tools, and 750 members and has loaned 3600 tools
- Hosts a variety of free home improvement workshops to help educate and empower people to maintain and improve their properties.
- Tool Library Director Ryan Heeren says the library has created a sense of pride over the years.
- Future plans for the library include partnering with Connect Transit to help build benches for all of the West Side's bus stops.

6

AGENCY INFORMATION

Lead Agency Name: The Center for Sustainable Living Address: 611 W. 12th St. (Maple Heights Neighborhood)

Phone: (812) 650-2799

E-Mail: contact@simplycsl.org Website: www.simplycsl.org

President of Board of Directors: Andrea Avena-Koenigsberger: president@simplycsl.org

Name of Executive Director: In lieu of a directorship, the CSL operates by means of an all-volunteer "working board." For the purposes of this application, CSL board President, Andrea Avena Koenigsberger, represent.

Phone: (812) 369-9530, Email: president@simplycsl.org

Name and Title of Person to Present Proposal to the Committee: Ryan Conway, GCMT Coordinator

Phone: (812) 650-2799

E-Mail: glenncartertoolshare@gmail.com

Name of Grant Writer: Sarah Baghdadi

Phone: (301) 785-7229 E-Mail: Sarah Baghdadi

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

7

THE PROJECT SITE

Address where project will be housed: 611 W 12th street, Bloomington, IN, 47404
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
We require a permit from the City of Bloomington for a connection to sanitary sewer. Due to costs associated with acquiring a permit, we will initiate the permitting process upon confirmation of funding. We estimate that acquiring a permit will take one month.
We <i>do not require</i> a permit for a new standing-seam metal roof, since it will not require structural changes to the building.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$60,000 + plus more than 2,000 hours of volunteer time
Requested amount of JHSSF funding: \$24,032
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
 Bloomington Historic Preservation District Facade Grant (pending acceptance, \$17,000)
Is this request for operational funds? [X] Yes [] No If "yes," indicate the nature of the operational request: [X] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

For renovations, we will submit claims for reimbursement upon their completion. We estimate that renovations

will be completed and billed within 6 months of grant approval.

8

We will submit claims for reimbursement for staffer pay at the end of the employment term, or at another increment as agreed upon with the JHSSF committee

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Number of Employees

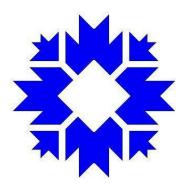
Volunteers

65

Part-Time

1

Full-Time



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: Community Justice and Mediation Center

Is Lead Agency a 501(c)(3)? [x] Yes[] No

Project Name: Mediation Matters Outreach

Requested amount of JHSSF funding: \$9493

Total Number of City Residents Served by this project in 2018: We anticipate serving 216 individuals

Total Number of Clients Served by this project in 2018: We anticipate serving 400 individuals

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Since 1996, the Community Justice & Mediation Center (CJAM) has been working with individuals, organizations, courts and other institutions to manage and resolve conflict. Our mission is to promote a civil and just community through mediation, education, and restorative justice. We are committed to making our services accessible for all, including the vulnerable and under-served, and to be responsive to emerging community needs.

In a structured yet flexible process, our volunteer mediators give people the chance to air their wounds, discover solutions to their problems, and to leave with an agreement that they will, for the most part, uphold. We do this for people in conflict in neighborhoods, in schools, in organizations and businesses and for those involved in the justice system including victims of crime. Addressing disputes immediately and accessibly has value for both those in the conflict as well as for the community as a whole.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

CJAM seeks a one-time investment of \$9,493 to develop and pilot *Mediation Matters*, an outreach and referral model utilizing CJAM volunteers. These outreach liaisons will work to ensure that Bloomington low-income and vulnerable residents have consistent access to CJAM services *at the earliest stages of a conflict*. Best practices show that when offered early in the process, mediation can prevent or reduce conflict escalation and violence, prevent evictions and homelessness, strengthen family relationships, reduce truancy and prevent dropping-out, and reduce criminal recidivism - all issues *that disproportionately impact* low income and vulnerable individuals.

Our vision for this project is to build a *neighborhood conflict resolution outreach system* that can be replicated throughout Bloomington. The pilot will target the northwest Bloomington neighborhood areas; greater Crestmont area, Crescent Bend, Near West Side and Prospect Hill neighborhoods. Trained volunteers will be assigned to establish and/or strengthen partnerships with housing providers, social service agencies, community and faith organizations, schools, and neighborhood organizations to increase access to CJAM services.

We seek funding to support four strategies that will strengthen access and reduce barriers; 1) hire a part-time temporary Project Manager to design and launch the outreach pilot; 2) develop the CJAM liaison program utilizing current mediators and targeting new neighborhood volunteers, to provide the staffing needed to maintain effective partnerships with multiple entities; 3) establish locations and hours to provide on-site intake, education and referrals, conflict coaching, and mediations; and, 4) develop an advisory group of neighborhood stakeholders who will sustain and support our efforts.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

On average 65% of CJAM clients are extremely low, or very low income. Forty-eight percent of our community mediation cases involve landlord/tenant issues, we have seen an increase in requests for services for aging members of our community, and 37% of our clients are at-risk youth. This project addresses identified community needs:

2015 – 2019 HAND Consolidated Plan: *Strategy 5* prioritizes and recommends providing assistance to non-profit organizations that provide services to "improve the quality of life." It prioritizes the need to "provide assistance to the elderly and disabled to remain in their homes; to help extremely low-income individuals and families avoid becoming homeless; and, helping homeless persons make the transitions to permanent housing."

2012 SCAN: Identified the lack of affordable legal services and *identified the need for mediation services*; the need for continued inter-agency collaboration with time being identified as the biggest barrier; the need to eliminate barriers to services (transportation, knowledge of availability); the need for services that impact atrisk youth including prevention of truancy and expulsions; and identified that 70% of renters spend more than 30% of their income on housing with 13% of households not having the money to pay rent or mortgage, was a major problem.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that <u>do not</u> satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The ability of our organization to serve Bloomington effectively rests on making investments to develop the capacity of our corps of community volunteers and mediators. This one-time salary investment for a temporary Project Manager and administrative support, will allow us to devote focused time and resources to developing and launching a replicable volunteer-driven outreach model. We have designed the pilot to be self-sustaining at the end of the grant. We are confident that our volunteer liaisons will continue this work, just as our volunteer mediators have delivered CJAM programming for the past twenty-two years.

3

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Among the critical benefits that CJAM offers is the leveraging of our volunteer's personal contributions of time, knowledge and commitment. For this project, we allocated a total of at least 200 pro-bono program salary hours by our Program Director, the Intake Coordinator, and Community Case Manager. We will use CJAM fundraising dollars to support 50% of the Executive Director's salary allocated to this project (administrative and direct program hours). In 2017, our volunteers delivered 80% of our direct client services donating 2936 hours of mediation services to over 400 individuals, *saving CJAM over \$55,000 in staff salaries*.

LONG-TERM BENEFITS (200 words or less)

Sections of some neighborhoods in Bloomington are plagued by high crime, transiency, volatile relationships, trauma, and conflict-related stresses Exposure to these stresses is costly and increases the likelihood of interpersonal violence, family instability, mental and physical health problems, legal issues and can lead to breakdown of communities. Resolving conflicts can preserve important relationships, provide continued opportunities for independent living and self-sufficiency for elders and the disabled, improve decision making, keep kids in school, build community engagement, and ensure that all voices and perspectives are heard – especially those who are under-represented and lack power.

A combination of low wages, escalating housing costs, and increased demand have made stable housing elusive. Many in Bloomington are but one illness, one car repair, or lay-off away from an eviction, chronic transiency, or homelessness. Mediation intervention prior to an eviction can stop the eviction going forward while re-establishing repaired relationships between landlords and tenants. Or mediation can help those facing homelessness to identify other resources that will allow them to remain housed.

This project will also help partner agencies, currently utilizing critical resources to deal with conflicts, to refer such dispute to CJAM and more fully devote their resources back to helping clients through their primary services.

Explain how your program will have broad and long-lasting benefits for our community.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

4

The object of this project is to design and launch a sustainable volunteer outreach model We will provide the following Outcome Indicators:

- Model developed and launched (processes, procedures, training modules, materials and evaluation tools)
- 4 MOU's established with neighborhood referral entities
- 3 Volunteer Liaisons recruited and trained
- Neighborhood Advisory Action Group formed
- 2-3 neighborhood "CJAM outreach hours" sites established
- Volunteer training evaluations will demonstrate that volunteer liaisons report the training has prepared them to successfully full-fill their job responsibilities
- 20 inquiries for service generated by Volunteer Liaisons

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [x] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	PT Project Manager – if we are given less than the requested	\$9493
	amount we will scale the project back accordingly	
Priority #2		\$4,346
	Executive Director (direct program and administrative time)	
	CJAM will absorb the entire all or a greater amount if reduced)	
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL		
TOTAL		
REQUESTED		

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

5

CJAM prides itself on developing and expanding opportunities to build community and strengthen the justice system through the resolution of everyday conflicts. Based on increased referrals and identified gaps in our services, CJAM has identified the following low income and vulnerable groups to focus for outreach and program services; individuals and families with housing issues and/or homelessness; at-risk low-income youth and their guardians; the elderly and disabled; and, prisoners seeking to re-enter our community. Limited by our current staff capacity, our ability to maintain appropriate referral partners and targeted outreach has been episodic and inconsistent. To achieve the desired outcomes of strengthening accessibility to our services and minimizing barriers we must be seen, we must be available, and we must be trusted.

We have prioritized the following groups to target with Jack Hopkins funds during the project period:

- Housing Providers that serve low-income persons and families, elderly and disabled: in particular, those who provide with the lens of preserving housing, preventing evictions and homelessness. Issues could include land/tenant disputes involving delinquent rents, rule violations, resident disputes, housekeeping/maintenance issues, issues with supportive care and caretakers, and staff/tenant conflicts.
- Vulnerable low-income youth and their guardians: in particular, those youth who truant, and at risk of
 suspension, who are bullied, or who have persistent conflicts that arise with family, at school or in
 after-school settings.
- Elderly and Disabled: this includes, but is not limited to, issues such as guardianship and medical/legal powers, helping elders and disabled, their families and support networks with communication skills and transition planning.

The goals of this project are to:

- Develop and launch an outreach service delivery model utilizing volunteers
- Create a network of strong referral partnerships to increase the number of referrals at the earliest stages
 of conflict
- Increase awareness of and understanding benefits of conflict resolution services for organizations and entities providing services of and to the individuals themselves
- Eliminate barriers to service by providing mediations, coaching and education activities onsite, in neighborhoods where disputes occur, or other easily accessible locations.

The objectives of the project are to:

- Identify the spectrum of conflict intervention points, barriers and assets within each referral constituency to ensure effective referral process
- Develop processes & protocols, job descriptions, training modules, MOU templates and evaluation tools
- Develop targeted outreach materials
- Design and launch a volunteer recruitment and training plan

For example, a Mediation Matters liaison might be assigned to work with the BHA Residents Council, Catholic Charities, MCUM, The Boys and Girls Club, the Catholic Workers, Tri-North Middle School and the Downtown Resource Officer assigned to the neighborhood. They might provide "office hours" at the Boys and Girls Club, coordinate mediation services on-site at Tri-North Middle School, and provide individual follow-up post mediation at MCUM. The police officer assigned called to the scene of a neighbor dispute could make timely referrals, urging the disputing parties to visit CJAM in person during those office hours.

6

AGENCY INFORMATION

Lead Agency Name: Community Justice and Mediation Center

Address: 205 S. Walnut, Suite 16, Bloomington, IN 47404

Phone: 812-336-8677

E-Mail: cjam@cjamcenter.org Website: www.cjamcenter.org

President of Board of Directors: Vanessa Roberts

Name of Executive Director: Liz Grenat

Phone: 812-336-8677

E-Mail: cjam@cjamcenter.org

Name and Title of Person to Present Proposal to the Committee: Liz Grenat

Phone: 812-336-8677

E-Mail: cjam@cjamcenter.org

Name of Grant Writer: Liz Grenat

Phone: 812-336-8677

E-Mail: cjam@cjamcenter.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

7

THE PROJECT SITE

expected to be received:

Address where project will be housed: 205 S. Walnut, Suite 16, Bloomington IN 47040
Do you own or have site control of the property on which the project is to take place? [x] Yes [] No [] N/A
Is the property zoned for your intended use? [x] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$15,434
Requested amount of JHSSF funding: \$9493
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
\$ 3,768 Pro-Bono Salaries: Intake Coordinator, Program Director, Community Case Manager -confirmed
\$2,173 CJAM Fund raising dollars to support Executive Director Salary - confirmed
Is this request for operational funds? [x] Yes [] No If "yes," indicate the nature of the operational request: [x] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: CJAM will submit claims for reimbursement on bi-weekly basis for payroll and fringe expenses as they are incurred.
If completion of your project depends on other anticipated funding, please describe when those funds are

8

Jack Hopkins Social Services 2017 FORMUNITY JUSTICE AND MEDIATION CENTER Community Justice and Mediartion Center (CJAM)

CJAM Jack Hopkins Budget Items	Budget Narrative	Jack Hopkins	CJAM	Total
PT Temporary Project Manger	400 hours @ \$17/hr + \$520 /total fringe	\$7,320		\$7,320
Execuive Director Salary (Admin, program management, staff				
superviison and training)	200 hours @ \$20.19/hr + \$309/fringe	\$2,173	\$2,173	\$4,346
Pro Bono Staff Volunteer Hours (PT Intake Co-ordinator, PT				
Program Director, and PT Community Case Manager)	200 hours @ \$17.50/hr + \$267/fringe		\$3,768	\$3,768
Total Request		\$9,493	\$5,941	\$15,434

Tasks	Jack Hopkins Hours	Jack Hopkins Hours	CJAM Pro Bono Hours	Timeline
Project Design	Project Co-ordinator	Ed		
Develop position job description, recruit, screen and hire project manager		45	25	June-July
Identify current volunteer strenghts, interests, competencies- form advisory group	10	30	20	June -Oct
Identify new volunteer position needs, competencies - develop job descriptions	10	10	10	July - Aug
Partner Identification, Research, Preliminay Outreach	50	10	40	July - Aug
Develop Processes, Protocols, Finalize Job Descriptions, Training Modules, MOU Templates	50	10	20	June - Sept
Develop Targeted Volunteer Recruitment Plan	10	20	5	Aug-Sept
Estimated Hours	130	125	120	
Project Implementation				
Recruit CJAM trainers, Adm Case Manager, Liasions				
Recruit partners - establish referral process	160	40	25	Aug - Nov
Recruit and Screen Liasion Volunteers	100	20	35	Sept - Dec
Train the trainers and host 1 Liasion Training	10	15	20	Sept -Dec
Estimated Hours	270	75	80	
Total Hours	400	200	200	

4/4/2018

Community Justice & Mediation Center Balance Sheet

As of December 31, 2017

	December 31, 2017
ASSETS	
Current Assets	
Checking/Savings	
1000 · Old National Checking # 4096931	\$13,967.50
1060 · Old National Savings	\$10,025.52
Total 1000 · Monroe Bank # 4096931	\$23,993.02
TOTAL ASSETS	\$23,993.02
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 - Accounts Payable	(\$301.83)
2100 · Payroll Liabilities	\$683.96
Total Other Current Liabilities	\$382.13
Equity	
3001 ⋅ Opening Bal Equity	\$20,162.00
3010 · Unrestrict (retained earnings)	\$5,373.45
Net Income	(\$1,924.56)
Total Equity	\$23,610.89
TOTAL LIABILITIES & EQUITY	\$23,993.02

4/4/2018

Community Justice Mediation Center Profit Loss by Class

through December 31, 2017

Income				
4000 ⋅ REVENUE				
400 · CJAM Income				
410 · Government Grants	\$130.00			
420 · Private Grants	\$250.00			
425 · Contracts	\$20,000.00			
431 · Individual Contributions/Gifts	\$8,016.25			
432 · NAP Contributions	\$8,706.70			
433 · Corporate/Organizational Support	\$250.00			
441 · Harvest Gathering	\$24,992.00			
442 · Other Fundraisers	\$400.00			
443 · Miscellaneous Fundraising	\$54.28			
450 · Training/Education	\$6,480.00			
461 · Facilitation Fees	\$7,269.20			
460 · Client Fees - Other	\$0.00			
462 · STEP Fees	\$4,370.00			
463 · Mediation Fees	\$50.00			
470 · Interest	\$5.01			
475 · Miscellaneous	\$486.00			
Total 4000 · REVENUE	\$81,459.44			
Expense				
5000 · EXPENDITURES				
500 · Personnel				
510 ⋅ Salaried	\$40,000.08			
520 - Hourly 1	\$7,950.00			
540 · FICA	\$3,668.18			
Total 500 · Personnel	\$51,618.26			
COO. DD/M-salvations	00.00			
600 · PR/Marketing	\$0.00			
605 · Communications	\$1,912.30			
630 · Equipment	\$2,500.09			
636 · Cashling	\$990.95			
637 · Harvest Gathering	\$10,395.94			
638 · Other Fundraising Expense	\$2,072.65			
640 · Insurance	\$2,522.00			
650 · Miscellaneous	\$22.00			
660 · Office Supplies	\$369.76			
660 · Accounting Update	\$465.00			
680 · Postage	\$72.52			
690 · Printing and Reproduction	\$351.47			
700 · Rent & Utilities	\$8,400.00			
705 · Program Expense	\$25.00			
710 · Subscriptions/Memberships	\$540.00			
730 · Training/Education	\$1,067.72			
740 · Mileage	\$0.00			
750 · Volunteer Support	\$58.34			
Total 5000 · EXPENDITURES	\$83,384.00			
Net Income	-\$1,924.56			

12

Education & Training

CJAM provides an array of educational opportunities ranging in topic, length, and cost which develop individual and organizational capacity to mange conflict. CJAM offers both Basic Mediation and Restorative Justice Training. In addition, private and public organizations may contact CJAM for training tailored to specific needs. Workshops open to the public are also offered.



Get Involved

- Make a referral, or tell a friend about our services
- Volunteer
- Make a financial or in-kind donation
- Invite us to make a presentation or provide training at your workplace, church or club



The Community Justice & Mediation Center is a 501(c)(3) nonprofit organization funded by fees for services and financial and in-kind contributions from business, the faith community, and individuals.

CONTACT US



205 S. Walnut Street, Suite 16 Bloomington In, 47404 (812) 336-8677 cjam@cjamcenter.org www.cjamcenter.org







"Healing Harm from Conflict & Crime"

(812) 336-8677

Who We Are

The Community Justice & Mediation Center (CJAM) has been healing harm caused by conflict and crime since 1980. CJAM is a nonprofit community agency serving Monroe County, Indiana and the surrounding counties of Southern Indiana.



What We Do

The mission of CJAM is to promote a civil and just community through mediation, education, and restorative justice. We envision a fair community that learns from conflict, prevents harm, and grows in understanding.

CJAM provides the community with the following conflict resolution and restorative justice services:

- ♦ Community & Small Claims Mediation
- Victim & Offender Restoration Program (VORP)
- ◆ Shoplifting and Theft Education Program (STEP)
- ♦ Mediation Training & Education
- ♦ School Mediation

Community Mediation

Community Mediation is an accessible conflict resolution service. Trained mediators facilitate constructive conversations to assist parties in reaching agreements which best meet their needs.

Types of disputes suitable for mediation:

- Workplace, Business
- · Neighbor, Family, Friend
- Landlord/Tenant
- Community or Service Organization
- Civil and Small Claims
- School mediation

Why Mediation?

- Mediation restores relationships
- Is voluntary and confidential
- Is fair and neutral
- Saves time and money
- Improves communication



Facilitation For Groups

CJAM provides facilitation for businesses and organizations facing change, conflict, or policy issues. Trained CJAM facilitators can be available to assist with the group decision-making process.

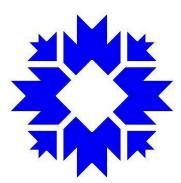
VORP

The Victim and Offender Restoration Program (VORP) empowers victims of crime to have a voice in the justice process and heal the harm they have experienced. It also enables offenders to restore relationships with their families, with the victims, and the community. Through VORP, offenders learn from their experiences, make better choices in their lives, and, through mediation, reach agreements with victims and the community for restorative actions. VORP cases are primarily referred to CJAM by the Monroe County Criminal Justice system.



STEP

CJAM's Shoplifting and Theft Education Program (STEP), is an offense specific program that helps participants identify the feelings, thoughts, and actions which led them to shoplift and how to make better choices in the future. STEP helps youth and adults understand the impact of this behavior on friends, family, retailers, and the community as a whole.



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: Community Kitchen of Monroe County

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Project Name: Double Convection Oven Purchase

Requested amount of JHSSF funding: \$8,860

Total Number of City Residents Served by this project in 2018: 2,352

Total Number of Clients Served by this project in 2018: 2,940

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

Number of Employees			
Full-Time	Part-Time	Volunteers	
6	10	Over 100/wk	

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Community Kitchen's mission is to work alone and in collaboration with others, to eliminate hunger in Monroe County and surrounding areas through direct service, education and advocacy.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$8,860 to purchase a new Vulcan double convection oven for our Kitchen operations. As programs have grown over the past ten years, so has our need for convection oven space grown from one to two or three daily. A few years back we purchased a double convection oven from Middle Way Food Works. Two years ago that equipment malfunctioned and caught on fire. Because it wasn't able to be repaired, we purchased another used double convection oven from Mother Bear's Pizza. While it functions normally most of the time, it does have a chronic issue of maintaining cooking temperature. It will work fine for weeks and then we'll go through a week or two of it continually and unsuccessfully trying to fire up to maintain temperature. When that happens, Kitchen staff have to move food around and juggle ovens to get everything cooked at the right time. Gooldy's has replaced parts and thought they had it fixed a couple of times. They can't figure out why this issue continues to resurface. We would appreciate the opportunity to replace this with a new double convection oven to allow for more consistent, trouble-free cooking.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

Community Kitchen addresses Strategy #5 (Public Service Assistance) of the City's Consolidated Plan 2015-19. Strategy #5 states "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care." (p. 6 & 91). Within the section NA-40 Homeless Needs Assessment, funding for service providers (like Community Kitchen) is listed as the second of five priorities for the next five years (p. 50).

According to Section 504 Needs Assessment, Community Kitchen was among the top four most highly utilized Community Resources or Programs (Consolidated Plan, p.44). In addition, 53% of those Housing Choice voucher and public housing tenants responding indicated that food was the largest strain on their budget (p. 44). Not only is Community Kitchen a vital agency functioning in accordance with the City's Consolidated Plan, but we also fit into the City of Bloomington's Anti-Poverty Strategy (Consolidated Plan p.108). According to items 2 and 4, part of the plan is to 2. "provide access to emergency assistance by providing funding...to agencies that provide said services" and 4. C. "continue to cooperate with other local funders on anti-poverty strategies".

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc.), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Community Kitchen is seeking funding for one-time investment in equipment. The double convection oven requested provides an investment in our efficiency and operations that will pay long-term dividends in our service provision efficacy and efficiency.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

With the continued need for our services and the importance of access to basic food resources for all, CK has worked to minimize operating costs and provide our services in the most efficient and effective manner possible. By investing in our cooking efficiency and stability, and reducing repair costs, we are able to leverage operating dollars for meeting the food needs around us more effectively.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Our 1515 S Rogers St facility has efficient operations. Moving into this building seven years ago improved our efficiency and the cost effectiveness of that we do. Still, we are always looking to improve the impact and efficiency of our service delivery. These one-time investments in equipment preserve the Kitchen's ability to be able to help the community with food needs. Access to food and nutrition are commonly accepted necessities for healthy individuals and families. Proper nutrition helps ensure success in school and work, along with better physical and mental health. As the need for Kitchen services continues and we continue to reach out to more and more children through our programs, the benefits to the community are long lasting and take the form of more healthy children, better learners, lower dropout rates, lower incarceration rates and more productive citizens.

The funds request through the Common Council Social Services funding would provide a long-term investment in the cooking equipment at CK and will have a lasting impact on our operations and ability to meet community needs.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

The 2,352 city residents who will benefit from Community Kitchen programs in 2018 will not necessarily
ever notice the improved efficiency or stability of our cooking. However, stability and efficiency in cooking
helps make the best use of staff time and energy resources to make the healthy food available to our patrons.
As we save money in places like equipment repair, we are able to be more responsive to local food needs and
invest in program effectiveness. That means that more of the 2,352 residents who utilize our services will
have access to quality nutrition that is not readily available to them outside of our programs.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Vulcan Double Convection Oven	\$8,860
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

4

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Community Kitchen provides a vital service to some of the community's most vulnerable residents. In 2017, we provided 306,628 meals and snacks to community members in need. 65% of those we served were children; 11% were seniors and 13% had experienced homelessness in the previous six months. Of those patrons surveyed, 97% had income levels of extremely low- or low-income. Kitchen services really do meet a basic need of some of our most vulnerable. Every effort we make toward efficiency and longevity makes a long-term impact on our ability to meet food needs in our community.

5

AGENCY INFORMATION

Lead Agency Name: Community Kitchen of Monroe County, Inc.

Address: PO Box 3286 Bloomington IN 47402-3286

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com
Website: www.monroecommunitykitchen.com
President of Board of Directors: Elizabeth Gentry

Name of Executive Director: Vicki Pierce

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

Name and Title of Person to Present Proposal to the Committee: Vicki Pierce, Executive Director

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

Name of Grant Writer: Vicki Pierce

Phone: 812-332-0999

E-Mail: director@monroecommunitykitchen.com

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

6

THE PROJECT SITE

expected to be received:

Address where project will be housed: 1515 S Rogers St Bloomington IN 47403				
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A				
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:				
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.				
FURTHER PROJECT FUNDING DETAILS				
Total cost of project: \$8,860				
Requested amount of JHSSF funding: \$8,860				
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):				
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.				
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:				
Upon award, the oven will be ordered. As we are billed, we will submit claim for reimbursement. We expect this process to take no longer than one month from award date.				
If completion of your project depends on other anticipated funding please describe when those funds are				

7

Community Kitchen Project Budget 2018

COMMUNITY KITCHEN

Item	Cost
1. Vulcan VC44AD	\$8,050
-Set of casters	\$100
-Freight	\$150
-Installation costs	\$560.00
Total	\$8,860

Community Kitchen o f Monroe C ount y, Inc. Profit & Los s

January through December 2017

	Jan - Dec 17
Ordin ary Income/Expense	
Income	
Head Start	167,180.20
INCOME Bus in ess/Profe ssional	33,910.55
Capita I Contrib	5.00
Churc h	17,617.99
Civic	11,503.36
Coll ection Cans	2,288.40
Indivi dual Contributions Interest	323,028.25 41.58
Special Events Income	41.50
Mortgage Burni ng	10,645.47
Brunch	17,648.43
Chef's Challenge	18,660.56
Taste of Bloom ington	2,500.00 8,147.93
Special Events Income - Other	0,147:95
Total Special Events Income	57,602.39
Total INCOME	445,997.52
Grant Income	F7 0F0 00
CACFP CDBG Grant	57,653.92 57,287.31
EFSP Grant	7,700.00
Local Govt./Township s	22,374.00
Misc. Grants/Other	39,403.00
SFSP	34,168.34
Unite d Way Grant	32,845.44
Total Grant Income	251,432.01
BOBPAN-Perry Twp. Pantry	1,943.82 921.88
CK Express Pantry-Blm tn Twp. In-Kind Income	921.00
Food Donations	
Food Bank In-Kind	251,138.30
Food Donations - Other	126,829.76
Total Food Donations	377,968.06
Labor	185,413.88
Non-Food Donations	3,187.82
Rent & Utilities	7,320.00
Total In-Kind Income	573,889.76
Total Income	1,441,365.19
Expens e	
EXPENSES	
Automobil e Expense Gas Expense	2,018.32
Registr ation & Plates	700.05
Van Repairs	2,883.99
Automobil e Expense - Other	171.51
Total Autom obil e Expense	5,773.87
Bank Service Fees	405.00
Board Development	476.03
BOBPAN-Perry Twp Pantry	2,517.12
CK Express Pantry-Blmtn. Twp.	1,503.26
Classified Advertis ing Food & Be verage Expense	290.89
Head Start	47,208.18
Backpack Budd ies	16,143.97
CACÉP	32,645.72

Community Kitchen o f Monroe C ount y, Inc. Profit & Los s

January through December 2017

	Jan - Dec 17
SFSP Food & Be verage Expense - Other	16,391.94 13,807.97
Total Food & Beverage Expense	126,197.78
Fundraisin g	10,492.25
Gen. Repairs/Maint. Svcs. Buil din g Repairs Equip ment Re pairs Trash Gen. Repairs/Maint. Svcs Other	1,489.30 333.04 1,847.03 10,099.06
Total Gen. Repairs/Maint. Svcs.	13,768.43
Insurance Health Insurance Liability & Worker's Com p Life Insurance	29,792.80 2,792.50 2,083.75
Total Insurance	34,669.05
Kitc hen Physica I Plant Eq uip ment Physica I Plant Su ppl ies	6,838.35 17,979.65
Total Kitchen	24,818.00
Office Equip ment Compu ter & S oft ware Office Equip ment - Othe r	2,309.50 412.91
Total Office Equip ment	2,722.41
Office Suppli es	3,228.61
Organiz. Memberships/Filing Fee Other/Contingenc y Payroll Expenses Payroll Taxes FICA-Company Medicare-Company SUTA Payroll Taxes - Other	213.16 1,335.87 365,529.54 21,297.72 4,980.92 1,154.24 -59.22
Total Payroll Taxes	27,373.66
Postage Printing Professional Audit Staff Training Subscrip tions Telephon e & internet Utilities Volunteer Recogni tion	3,265.08 6,126.27 8,590.00 325.00 194.36 2,813.31 15,175.89 2,064.42
Total EXPENSES	659,869.26
In-Kind Expenses Food Dona tio ns Food Bank In-Kind Food Dona tio ns - Other	251,138.30 159,439.52
Total Food Donations	410,577.82
Labor Non-Food Donations Rent & Ut ilities	185,413.88 3,187.82 7,320.00
Total In-Kind Expenses	606,499.52
Interest Expense	9,645.10

3:05 PM 03/28/18 Accrual Basis

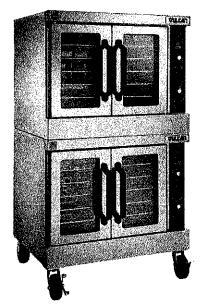
Community Kitchen o f Monroe C ount y, Inc. Profit & Los s

January through December 2017

	Jan - Dec 17
Reconciliation Discrepancies	0.03
Total Expense	1,276,013.91
Net Ordin ary Income	165,351.28
Net Income	165,351.28

VULCAN

VC44G SERIES DOUBLE DECK GAS CONVECTION OVENS



Model VC44GD shown with optional casters









SPECIFICATIONS

Double section gas convection oven, Vulcan-Hart Model No. (VC44GD) (VC44GC). Stainless steel front, sides, top and legs. Independently operated stainless steel doors with double pane windows. Non-sag insulation applied to the top, rear, sides, bottom and doors. Porcelain enamel on steel oven interiors measures 29"w x 221/8"d x 20"h. Two interior oven lights per section. Five nickel plated oven racks per section measure 281/4" x 201/2". Eleven position nickel plated rack guides with positive rack stops. One 50,000 BTU/hr. burner per section. 100,000 total BTU/hr. Electronic spark igniters. Furnished with a two speed 1/2 H.P. oven blower-motor per section. Oven cool switch for rapid cool down. 120 volt, 60 Hz, 1 ph power supply required. 6' cord and plug. 7.7 amps total draw per section.

Exterior Dimensions:

 $40\frac{1}{5}$ "w x $41\frac{1}{5}$ "d (includes motor & door handles) $37\frac{3}{5}$ "d (includes motor only) x 70"h on 8" legs.

CSA design certified. NSF listed.

SPECIFY TYPE OF GAS WHEN ORDERING. SPECIFY ALTITUDE WHEN ABOVE 2,000 FT.

☑ VC44GD

Solid state temperature controls adjust from 150° to 500°F. 60 minute timer with audible

alarm.

☐ VC44GC

Computer controls with digital time and temperature readouts. 99-hour timer with audible alarm. Roast and Hold cycle. One hundred programmable menu selections. Shelf i.D. programming.

Double deck ovens are supplied as separate units with a stacking kit.

STANDARD FEATURES

- Stainless steel front, sides, top and legs.
- Independently operated stainless steel doors with double pane windows.
- 50,000 BTU/hr. burner per section, 100,000 BTU/hr. total.
- Electronic spark igniters.
- ½ H.P. two speed oven blower-motor. 120/60/1 with 6' cord and plug. 7.7 amps per section. 15.4 amps total draw.
- Oven cool switch for rapid cool down.
- Porcelain enamel on steel oven interior.
- Five nickel plated oven racks with eleven rack positions per section.
- 3/4" rear gas connection with combination gas pressure regulator and safety solenoid system.
- One year limited parts and labor warranty.

OPTIONS

- ☐ Kosher friendly control package.
- □ Complete prison package.
 - ☐ Security screws only.
- 208V or 240V, 60 Hz, 1 ph, two speed, ½ H.P. blower motor. 208V, 4.2 amps; 240V, 3.6 amps.
- □ Casters.
- ☐ Simultaneous chain driven doors.
- ☐ Control panel mounted on left side of oven.
- ☐ Stainless steel rear enclosure.
- Second year extended limited parts and labor warranty.

ACCESSORIES

- ☐ Extra oven rack(s).
- Rack hanger(s).
- ☐ Stainless steel drip pan.
- ☐ Flexible gas hose with quick disconnect and restraining device. Consult price book for available sizes.
- □ Down draft flue diverter for direct vent connection.



a division of ITW Food Equipment Group LLC

OVENS



VC44G SERIES DOUBLE DECK GAS CONVECTION OVENS

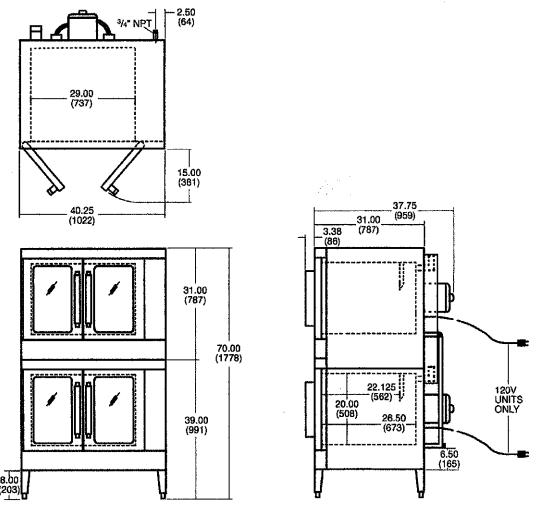
INSTALLATION INSTRUCTIONS

- 1. A combination gas pressure regulator and safety solenoid system is included in this unit. Natural gas is 5.0" W.C., Propane gas is 10.0" W.C.
- 2. An adequate ventilation system is required for commercial cooking equipment. Information may be obtained by writing to the National Fire Protection Association, Batterymarch Park, Quincy, MA 02289. When writing, refer to NFPA No. 96.
- 3. These units are manufactured for installation in accordance with ANSZ223.1 (latest edition), National Fuel Gas Code. Copies may be obtained from American Gas Association Inc.,

Accredited Standards Committee Z223, 400 N. Capitol St. NW, Washington, DC 20001 or the Secretary Standards Council, NFPA, 1 Batterymarch Park, Quincy, MA 02169-7471.

4. Clearances:	Combustible	Non-combustible
Rear	\mathbf{O}_n	0"
Right Side	2"	0"
Left Side	1"	0"

5. This appliance is manufactured for commercial installation only and is not intended for home use.



a division of ITW Food Equipment Group LLC

NOTE: In line with its policy to continually improve its products, Vulcan reserves the right to change materials and specifications without notice.

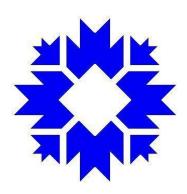
Number of Employees

Volunteers

109

Part-Time

Full-Time



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Project Name: Ruby Repairs

Requested amount of JHSSF funding:

Total Number of City Residents Served by this project in 2018:

Total Number of Clients Served by this project in 2018:

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Girls Inc. of Monroe County inspires all girls to be strong, smart, and bold. We believe that the Girls Inc. experience equips girls to navigate gender, economic, and social barriers and to grow into healthy, educated, and independent adults. Our organization specifically focuses on girls ages 5-18 that live within Monroe and Bloomington Counties by specifically tailoring our offered programs to their needs.

Girls Inc. of Monroe County's vision is to commit our services through a unique girls-only environment; creating an inclusive environment consisting of adult mentors, career women, and girls. At Girls Inc., we promote learning services that aim to overcome gender discrimination, social inequity, and other barriers to success. Our programming provides opportunities for girls to build skills and capabilities to become responsible, confident, and self-sufficient adults. Our diverse programming focuses on finance and STEM educational activities, healthy living and nutrition, physical activity and team building, healthy relationships and self-confidence. At Girls Inc., we support girls from all socioeconomic and ethnic backgrounds, with a targeted focus on girls who come from low-income or split-family situations.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$13,463.05 for one-time repair costs for our bus fleet, which serve to deliver girls from Monroe County schools to Girls Inc. Center and from the Center to their homes.

In January of this year, Girls Inc. began providing transportation home from after-school programs to girls in the Fairview Elementary School district, in addition to transporting girls from school to our Center. At present we know of at least twenty-five families who have indicated an interest in Girls Inc. programs but are unable to pick up girls after programming ends. This programming is an essential element of our inclusive girls-only initiative. Families with girls from lower-socioeconomic backgrounds and caretakers who work during afterschool hours depend on GIMC to provide services to care for and educate their girls. To provide this essential service, we rely upon our Girls Inc. buses to deliver girls from nine Bloomington schools to our center each day. Social workers and staff at Fairview Elementary School are helping us promote this new service with families.

This funding will allow us to make repairs to our second largest bus. As an organization that depends on donated funds from generous benefactors, we currently lack the funds to support the needed repairs for each of our buses. It is of utmost importance to us that our transit vehicles are in the best conditions possible, so as to ensure the safety of our girls. For this reason, we are requesting funding from the Jack Hopkins Social Services Funding Committee to support the one-time costs of repairs and accompanying labor fees.

With your assistance, we will be able to continue to serve our girls and their families during afterschool hours and provide a much needed service to our community.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

Funding provided through the Jack Hopkins Social Services grant will enable Girls Inc. to expand the number of low-income girls attending our after-school sessions. After-school programming is an essential part of GIMC's programming. Our goal is to reach as many girls in our community as possible, to expand their opportunities to succeed, and to continually support them by providing quality educational programming, sports activities, and nurturing mentorships with older women.

The purpose of our transit program is to expand the opportunities for low-income girls and families residing in Bloomington proper, who do not currently have the resources or capability to transport their girls from the center each day due to lack of funds, busy work schedules, or other responsibilities.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this

GIRLS INC OF MONROE COUNTY

criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This project will entail one-time capital costs of \$4,439.76 on our medium sized bus (25 pax), \$5,444.56 on our large bus (40 pax), and \$3,578.73 on our smallest bus. Our priorities are to finance the repair and labor costs for our medium bus (Rosie) first, then to replace the entrance door on the large bus (Ruby), as well as additional repair and labor costs. Repairs on the smallest bus are of least priority at this time. These costs will directly ensure compliance with essential maintenance of our vehicle fleet and contribute to the safety of Girls Inc. girls attending our after-school programs.

In order to keep the buses on the streets, GIMC must comply with the standards of the Indiana Department of Transportation (INDOT). INDOT inspects our vehicles annually (each May) to ensure the buses are within compliance with INDOT laws and regulations. Without capital support to fund the needed repairs, our buses will not pass inspection and cannot be used until repairs are complete. Support for such repairs will ensure timely upgrades to our vehicle fleet and ensure our ability to continue this essential service to our low-income and working families.

We are currently transporting five girls to their homes after programming. We hope to increase this number during the

twenty girls will be new to our programs, thus increasing our after-school attendance.
Carmichael Truck and Automotive Service Repairs will repair the bus as soon as possible after receipt of grant funding.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

3

Girls Inc. of Monroe County continually seeks public and private grants for funding our programs, in addition to funds from the National Girls Inc. organization. We have strong support from the community, and receive a large portion of program funds from individual and corporate donors. We also pursue strategic partnerships and corporate sponsors for both financial sponsorship and in-kind donations that have been useful in conducting programs.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Providing for Girls Inc.'s ability to maintain our vehicle fleet will positively impact the youth community in Bloomington and Monroe Counties by enabling us to expand our reach of after-school programming and opportunities available to low-income and at-risk girls.

Girls Inc.'s mission is to provide young girls with the skills and confidence they need to succeed in our community as they grow. We believe in the power of change in young women and we seek to foster this advocacy. Providing adequate resources and opportunities for these girls to develop will have long-lasting impacts on our community. Our girls will grow up to be strong, smart, bold women with experience in advocacy, leadership, and unique experiences that will shape them into community voices of change. Today now more than ever, we seek to encourage our community to listen to our youth, and particularly to women's voices. We are the change we want to see in the world. It is of utmost importance that we provide essential opportunities for girls to be heard, to develop healthy behaviors, and to navigate our complex society.

Providing funds for Girls Inc to deliver safe and adequate transportation services for our girls will have a significant impact on how our girls develop skills, confidence, and experience with community wide issues. Allowing more girls to learn, to become leaders, and to have a voice will lead to significant change and progress in our community. Bloomington can be a leader, but to reach this new height, we must listen to our girls, and only by fostering their extraordinary capacity will we be able to do so.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

4

Number of girls attending after-school programming
Number of girls utilizing offered GIMC transportation services
Increase of girls attending after-school programming
Number of families impacted by GIMC transit services
New GIMC members
Number of new families reached by increased transit services (due to expansion)

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Repairs for Rosie (medium bus)	\$2,402.18
Priority #2	Labor for Rosie (medium bus)	\$2,037.58
Priority #3	Entrance door kit repair and labor only for Ruby (large bus)	\$3,299.34
Priority #4	Maintenance for Ruby (large bus)	\$1,244.16
Priority #5	Labor for Ruby (large bus)	\$901.06
Priority #6	Repairs for White Bus	\$1,849.74
Priority #7	Labor for White Bus	\$1,728.99
TOTAL REQUESTED	Total Repairs and Labor Costs for all buses	\$13,463.05

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

AGENCY INFORMATION

Lead Agency Name: Girls Inc of Monroe County Address: 1108 W 8th Street, Bloomington, IN 47404

Phone: 812-336-313

E-Mail: smeintsma@monroe.girls-inc.org

Website: www.girlsinc-monroe.gor

5

President of Board of Directors: Catherine Matthews	
Name of Executive Director: Amy Stark Phone: 812-336-7313 E-Mail: astark@monroe.girls-inc.org	
Name and Title of Person to Present Proposal to the Committee: Amy Stark	
Phone: 812-336-7313 E-Mail: astark@monroe.girls-inc.org	
Name of Grant Writer: Sonja Meintsma	
Phone: 952-451-9296 E-Mail: smeintsma@monroe.girls-inc.org	
FOR COLLABORATIVE PROJECTS ONLY	
If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.	

THE PROJECT SITE

Address where project will be housed:
Do you own or have site control of the property on which the project is to take place? [] Yes [] No [] N/A
Is the property zoned for your intended use? [] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project:
Requested amount of JHSSF funding:
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Is this request for operational funds? [] Yes [] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

⁷ 128

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3950 W. Farmer Avenue Bloomington, IN. 47403 Phone - 812-334-8285 Fax - 812-334-8295

DAVID CARMICHAEL www.davidcarmichael.us

ONE CALL DOES IT ALL - 24hr ROAD SERV/MED/HEAVY DUTY TOWING

ESTIMATE FOR SERVICES

Girls Inc. Cox, Kim.

Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

2005 Freightliner - Thomas Built Bus

Lic #: B658K

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Rosie (SHORT BUS VIN #: 4UZAAWCT05CN98327

Part Description / Number	Qty	Sale	Extended	Labor Description	Extended
REAR AXLE FLANGE GASKET				*****ESTIMATE NOTICE!****	
XXX	2.00	6.66	13.32	This is an estimate of parts and labor needed to	
HEAVY DUTY ULTRA GREY	2.00			repair your vehicle. We were as accurate as we	
SEALANT				could be at this time. Prices and availability are	
82194/27036	1.00	14.82	14.82	subject to change. Please note that we may	
SURFACE CONDITIONER DISC	1.00			encounter problems, and or wrong parts that would	
SCREW TYPE				go over and beyond this estimate. Client would be	
ROLOC	2.00	3.36	6.72	responsible for any additional costs. Remember	
BRAKE AND PARTS CLEANER	2.00			this is only an estimate.	
BRAKE CLEAN	2.00	6.90	13.80	*********	
75W90 SYNTHETIC GEAR OIL	2.00	0.70			
				CLIENT HAS REQUESTED THAT WE INSPECT	190.00
(QUART) 7590135	4.00	14.64	58.56	AND DIAGNOSE A FLUID LEAK FROM THE	
OVER AXLE PIPE	1.00	*		PASSENGER SIDE REAR AXLE FLANGE	
FRL0A454	1.00	244.32	244.32	AREA.	
EXHAUST PIPE "MUFFLER TO OV				Leak has been inspected and identified. We	
AXLE PIPE"	Lit			recommend replacing the passenger side rear Axle	
XXX	1.00	120.00	120.00	Flange Gasket on the rear differential.	
4" EXHAUST CLAMP	1.00			1-2 DAYS OUT	
X007784TP	4.00	15.90	63.60		
HIGH TEMPERATURE RTV				DURING OUR INSPECTION WE FOUND THE	380.00
SEALANT				EXHAUST IS RUSTY AND LEAKING BEHIND	
26BR	2.00	14.12	28.24	THE REAR AXLE.	
EXHAUST HANGER				We recommend replacing the back exhaust pipe.	
XXX	1.00	20.00	20.00	2-3 DAYS OUT	
STEER AXLE WET HUB CAP				FREIGHT	103.70
1608	2.00	48.44	96.88		
75W90 SYNTHETIC GEAR OIL					
				DURING INSPECTION WE FOUND THE	190.00
(QUART) 7590135	2.00	14.64	29.28	WHEEL BEARINGS ON THE STEERING AXLE	
SURFACE CONDITIONER DISC	2.00			HAVE PLAY IN THEM AND THE FRONT WET	
SCREW TYPE				HUB CAPS ARE LEAKING.	
ROLOC	2.00	3.36	6.72		
BRAKE AND PARTS CLEANER	2.00			and setting the front Wheel Bearing pre-load.	
BRAKE CLEAN	2.00	6.90	13.80		
DRIVE SHAFT CARRIER BEARIN				DURING INSPECTION WE FOUND THE DRIVE	285.00
				SHAFT CARRIER BEARINGS HAVE	
ASSEMBLY	1.00	136.32	136.32	The state of the s	
XXX HEAVY DUTY FRONT SHOCK	1.00	130.32	150.52	We suggest replacing Driveshaft Carrier Bearings	
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Carmichael, David			ı ağı		129

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ONE CALL DOES IT ALL - 24hr ROAD SERV/MED/HEAVY DUTY TOWING

ESTIMATE FOR SERVICES

Girls Inc.

Cox, Kim Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

Cust Id: 3,184

2005 Freightliner - Thomas Built Bus

Lic # : B658K

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Rosie (SHORT BUS VIN #: 4UZAAWCT05CN98327

Part Description / Number Qty Sale Extended **Labor Description** Extended XXX 2.00 198.48 396.96 2-3 DAYS OUT HEAVY DUTY REAR SHOCK XXX 2.00 186.32 DURING OUR INSPECTION WE FOUND 372.64 190.00 PB BLASTER FRONT AND REAR SHOCKS LEAKING **16PB** 1.00 8.95 8.95 HYDRAULIC FLUID. REAR EMERGENCY DOOR HANDLE We recommend replacing front and rear Shocks. "EXTERIOR" 2-3 DAYS OUT XXX 1.00 62.28 62.28 **CUT OFF WHEEL** LABOR TO INSTALL A REAR OUTSIDE DOOR 76.00 08509MP 1.00 8.10 8.10 HANDLE ON THE REAR EMERGENCY DOOR. 80W90 GEAR OIL, 1 PINT **GEAR OIL** 30.00 4.25 127.50 1-2 DAYS OUT REAR DIFFERENTIAL FILL PLUG XXX 1.00 11.94 DURING INSPECTION WE FOUND THE REAR 11.94 N/C THERMOSTAT DIFFERENTIAL FLUID TO BE LOW AND XXX 1.00 33.42 33.42 THERMOSTAT GASKET We suggest a rear differential fluid service for XXX 1.00 9.06 9.06 recommended maintenance. EXTENDED LIFE COOLANT "PER GALLON" REAR DIFFERENTIAL SERVICE (MEDIUM 76.00 **EXTENDED LIFE** 8.00 23.68 189.44 DUTY). COOLANT PIPE AT LOWER Drain Fluid from the rear Differential. Fill with RADIATOR HOSE Gear Oil (install Additive when applicable). XXX 1.00 297.69 297.69 1-2 DAYS OUT HOSE CLAMP #36 1036MP 3.00 1.80 CLIENT STATES THE CHECK ENGINE LIGHT 330.00 BRAKE AND PARTS CLEANER HAS BEEN COMING ON AND OFF. DIAGNOSE **BRAKE CLEAN** 1.00 6.90 6.90 AND ADVISE. LIGHT BULB Scanned vehicle and found a history code for 1157 2.00 2.76 5.52 Coolant temp data above range. We recommend replacing the Coolant Temp Sensor as well as the thermostat and draining and refilling Coolant. 1-2 DAYS OUT DURING OUR INSPECTION WE FOUND THE 95.00 LOWER RADIATOR PIPE THAT EACH RUBBER HOSE CONNECT TO IS EXTREMELY Additional Labor time to replace the Lower

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ESTIMATE FOR SERVICES

Girls Inc.

Cox, Kim Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

Cust Id: 3.184

2005 Freightliner - Thomas Built Bus

Lic #: B658K

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Rosie (SHORT BUS

VIN #: 4UZAAWCT05CN98327

Part Description / Number

Qty Sale Extended

Labor Description

Extended

47.50

Radiator Pipe before it starts leaking and causes additional problems such as overheating.

2-3 DAYS OUT

LABOR TO REPAIR THE COWN AND FENDER MOUNTED LIGHTS THAT ARE NOT WORKING. (NOTE; THIS IS AN ESTIMATE FOR REPLACING BULB AND CLEANING THE GROUND WIRING. (IT DOES NOT INCLUDE REPLACING THE LIGHT ASSEMBLY IF

NEEDED).

A sincere THANK YOU from our staff here at CARMICHAEL TRUCK & AUTOMOTIVE SERVICE, INC. It was a pleasure serving you. We appreciate your business and look forward to our continued relationship with you, our valued client. Have a great day!

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CARMICHAEL TRUCK & AUTOMOTIVE SERVICE, INC. Now offers Light, Medium & Heavy Duty Towing along with 24/7 Emergency Road Side Service for all our clients with Medium and Heavy Duty Trucks & Buses. We have Added 2 Wreckers to our Fleet along with our 2 Emergency Road Service Trucks for our Medium and Heavy Duty Clients. Visit our 11,000 sq.ft 13 large Truck Bay Facility and meet our ASE Certified Technicians! 812-334-8285 "ONE CALL DOES IT ALL"!

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EPA RECYCLE/DISPOSAL FEE

74.38

**** Recommendations ****

The Carrier bearing on the drive shaft has a little loose play. Please have our Technicians check this on each PM to see if it needs replaced. The front Brake Pads are (65-70%). The rear

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ESTIMATE FOR SERVICES

Girls Inc.

Cox, Kim Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

Cust Id: 3.184

2005 Freightliner - Thomas Built Bus

Lic # : B658K

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Rosie (SHORT BUS

VIN#: 4UZAAWCT05CN98327

Part Description / Number

Qty Sale Extended

Labor Description

Extended

Brake Pads are (65-70%).

The front Shocks are Leaking hydraulic fluid. Suggest replacing the front and rear shocks on this bus for recommended vehicle maintenance. The Exhaust system is very rusty and has an

exhaust leak behind the rear differential. Suggest repairing, NOTE; THIS WOULD BE A FEDERAL DOT FAILURE ON A

PASSENGER BUS.

The Bus has some minor Oil leaks around the Turbo Charger, Oil Pan and at the Transmission Oil Cooler Lines/Hoses.

Your next annual DOT inspection is due in May of 2018.

The Leaf Spring Bushings are starting to age/weather crack. Just a note.

NOTE: The rear door handle (Thomas Bus Recall) has been performed.

The plastic rear door handle is starting to crack. Suggest ordering a new outside door handle and replacing.

The front wheel bearings on the steering axle have a little movement and the front Wet Hub Caps are leaking. Suggest resealing the front Wet Hub Caps and setting the front wheel bearing preload at that time also and filling the front Wet hubs with new gear oil.

There is a front (fender mounted) amber marker lamp not working. (Needs repaired to pass the Federal DOT inspection on a passenger bus). The rear differential Fill Plug is seeping gear oil. Suggest installing a new rear differential fill

plug.

There is a front Cowl Mounted Amber Turn lamp is not working. (Needed to pass the federal DOT inspection on a passenger bus).

A PM Oil Change was performed on your vehicle in March 2018 @ 90,267 Miles
(Suggest a PM oil change every 4,000 miles or

Carmichael, David

Page #1of 5

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Girls Inc.

Cox. Kim Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

Cust Id: 3,184

2005 Freightliner - Thomas Built Bus

Lic #: B658K

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Rosie (SHORT BUS

VIN #: 4UZAAWCT05CN98327

Part Description / Number Qty Sale Extended Labor Description every 3 months (whichever occurs first) on this bus)

Parts: \$ 2,402.18 Labor: \$ 2,037.58 Total: \$ 4,439.76 \$ 0.00

11,000sqft Shop, 24/7 Road Service, Towing

I hereby authorize the above repair work to be performed along with the necessary material and grant you and/or your employee's permission to operate the vehicle described for testing and/or inspection. Express mechanic's lien is hereby acknowledged on above vehicle to secure the amount of repairs thereto.

WE ARE NOT RESPONSIBLE FOR LOSS/DAMAGE TO VEHICLES OR ARTICLES LEFT IN VEHICLES IN THE CASE OF FIRE, THEFT, OR ANY OTHER CAUSE. Warranty is a 90 day (Craftsmanship/Labor) warranty ONLY FROM Carmichael Truck & Automotive Service, Inc! The ONLY Parts warranty is those which may be offered by the PARTS MANUFACTURER! Most parts warranties do not cover labor. Client would be responsible to pay Carmichael Truck & Automotive for any additional Labor charges involved resulting from a bad/faulty part. We did not build the part and will NOT be held responsible for a Bad Part or Part warranty! Also, An Estimate is to be within 10% of your quoted price Give or Take, It is only an estimate! Thank You!

SIGNATURE..... Date..... Time....

Page 520f 5

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ESTIMATE FOR SERVICES

Girls Inc.

Cox, Kim Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

1999 Freightliner - Thomas Built Bus

Lic#:

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Ruby (LONG BUS) VIN #: 4UZAAXAAKX3CK39550

Part Description / Number	Qty	Sale	Extended	Labor Description	Extend
ENTRANCE DOOR KIT				*****ESTIMATE NOTICE!****	
XXX	1.00	2,424.34	2,424.34	This is an estimate of parts and labor needed to	
AIR FILTER				repair your vehicle. We were as accurate as we	
XXX	1.00	121.52	121.52	could be at this time. Prices and availability are	
POWER STEERING FLUID - 32oz.	1.00			subject to change. Please note that we may	
PSF32	4.00	12.00	48.00	encounter problems, and or wrong parts that would	
BRAKE FLUID - 1 QUART				go over and beyond this estimate. Client would be	
BRAKE FLUID 24	2.00	11.70	23.40	responsible for any additional costs. Remember	
75W90 SYNTHETIC GEAR OIL	2.00			this is only an estimate.	

(QUART) 7590135	18.00	14.64	263.52		
BRAKE AND PARTS CLEANER	10.00			DRIVER STATES THE MAIN ENTRANCE	
BRAKE CLEAN	1.00	6.90	6.90	DOOR DOES NOT CLOSE PROPERLY DUE TO	
EXTENDED LIFE COOLANT "PER	1.00			RUSTING/SEPARATING AT THE BOTTOM OF	
GALLON"				WHERE THE TWO DOORS MEET. PLEASE	
EXTENDED LIFE	8.00	23.68	189.44	DIAGNOSE AND ADVISE.	
THERMOSTAT	0.00	25.00			
1154223	2.00	32.64	65.28		
	2.00	22.0		LABOR TO REPLACE THE RUSTY ENTRANCE	570.0
GASKET	1.00	10.77	10.77	DOOR.	
2225915 SURFACE CONDITIONER DISC	1.00	10.,,			
				REMOVE GLASS AND SEALS FROM OLD	30:
SCREW TYPE	1.00	3.36	3.36	THE PROPERTY DESIGNATION DOODS	
ROLOC BRAKE AND PARTS CLEANER	1.00	3.50	3.00		
	1.00	6.90	6.90		
BRAKE CLEAN INTERNAL TRANSMISSION FILT		0.20		AIR FILTER REPLACEMENT IS SUGGESTED	2
	1.00	102.88	102.88		
TRANSMISSION FILTER	1.00	102.00		MAINTENANCE.	
(EXTERNAL)	1.00	20.44	20.44		
29539579	1.00	20		A BRAKE FLUID AND POWER STEERING	
FLEETRITE SYNTHETIC				FLUID FLUSH IS SUGGESTED FOR VEHICLE	
TRANSMISSION FLUID "PER				MAINTENANCE.	
GALLON	3.00	77.96	233.88		
FLTATF295G	3.00	11.30	255.00		
SURFACE CONDITIONER DISC				SNAP-ON EXTREME POWER STEERING	9
SCREW TYPE	1.00	3.36	3.36		
ROLOC	1.00	5.50	5.50	Road test for power steering operation. Inspect	
BRAKE AND PARTS CLEANER	1.00	6.90	6.90	a d C O Festivano	
BRAKE CLEAN	1.00	0.90		e 1 of 5	esta
Carmichael, David			rag		

CARMICHAEL TRUCK & AUTO SER GOTEL DO CNC OF MONROE COUNTY

3950 W. Farmer Avenue Bloomington, IN. 47403 Phone - 812-334-8285 Fax - 812-334-8295

-	AND CARMICHA	=1
	DAVID CARMICHA	
www	w.davidcarmichael.	us

ONE CALL DOES IT ALL - 24hr ROAD SERV/MED/HEAVY DUTY TOWING

ESTIMATE FOR SERVICES

Girls Inc.

Cox, Kim Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

1999 Freightliner - Thomas Built Bus

Lic#:

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Ruby (LONG BUS)

VIN #: 4UZAAXAAKX3CK39550

Part Description / Number	Qty	Sale	Extended	Labor Description	Extended
AD9 AIR DRYER CARTRIDGE			E HALAN	Power Flush Machine. Flush power steering lines,	
OTR107794	1.00	72.90	72.90	pump, rack and pinion, and/or gear box. Install	
AD9 SPITTER VALVE REBUILD KIT	Γ			new power steering fluid. Road test vehicle.	
OTR5005037	1.00	50.62	50.62		
BRAKE AND PARTS CLEANER				BRAKE FLUID FLUSH WITH SNAP-ON FLUID	95.00
BRAKE CLEAN	1.00	6.90	6.90	EXCHANGER MACHINE FOR	
AIR BRAKE ANTIFREEZE				RECOMMENDED VEHICLE MAINTENANCE.	
NC5632	1.00	7.17	7.17	Check the Brake Fluid for moisture and	
				contamination. Inspect all Hydraulic Line and	
				Hose condition. Inspect Brake Calipers, Hoses	
				and Wheel Cylinders for any leaks. Inspect Master Cylinder and Cap for any leaks. Report any thing	
				that needs attention. Flush entire Hydraulic Brake	
				System with new fluid. Refill and top off the Brake	
				fluid to the proper level.	
				huid to the proper level.	
				A DIFFERENTIAL SERVICE IS SUGGESTED	N/C
				FOR RECOMMENDED VEHICLE	
				MAINTENANCE.	
				With the state of	
				REAR DIFFERENTIAL SERVICE (MEDIUM	57.00
				DUTY).	
				Drain Fluid from the rear Differential. Fill with	
				Gear Oil (install Additive when applicable).	
				The card Manual house and November 1	
				A COOLING SYSTEM FLUSH COMPLETE	N/C
				WITH NEW THERMOSTAT IS SUGGESTED	
				FOR RECOMMENDED VEHICLE	
				MAINTENANCE.	
				LABOR TO REPLACE THE THERMOSTAT.	N/C
				Drain Coolant to lower the level as needed.	
				Remove interfering Parts. Remove the Thermostat	
				Housing. Clean and prepare Gasket surfaces.	
				Install a new Thermostat and Seal. Install the	
				Thermostat Housing. Torque Bolts to spec.	
				Reinstall interfering Parts. Top off Coolant. (Add	
				DCA Nitrate to diesel Engines only). Bleed air	
				from System. Test Thermostat operation.	

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ONE CALL DOES IT ALL - 24hr ROAD SERV/MED/HEAVY DUTY TOWING

ESTIMATE FOR SERVICES

Girls Inc. Cox, Kim Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

Cust Id: 3.184

1999 Freightliner - Thomas Built Bus

Lic#:

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Ruby (LONG BUS)

VIN #: 4UZAAXAAKX3CK39550

Part Description / Number	Qty	Sale	Extended	Labor Description	Extended
				DRAIN AND REFILL THE COOLING SYSTEM. Completely drain the Cooling System. Refill with new OEM specified Coolant. Let run be sure the Thermostat opens and the vehicle has heat. Visually inspect Coolant Hoses and Clamps for any leaks and Advise client of any future repairs or maintenance needed.	69.99
				AN ALLISON TRANSMISSION FLUID REPLACEMENT SERVICE WITH INTERNAL AND EXTERNAL FILTER REPLACEMENT IS SUGGESTED FOR RECOMMENDED VEHICLE MAINTENANCE.	N/C
				ALLISON AUTOMATIC TRANSMISSION SERVICE FOR MEDIUM DUTY TRUCKS AND BUSES. Drain the Transmission Fluid. Remove the automatic Transmission Pan. Replace both the internal and external Filters (where applicable). Reinstall the Transmission Pan. Fill with OEM specified Fluid. Check for leaks.	209.00
				AN AIR BRAKE SYSTEM AND AIR DRIER SERVICE IS SUGGESTED FOR RECOMMENDED VEHICLE MAINTENANCE.	N/C
				LABOR TO PERFORM AN AIR BRAKE SYSTEM AIR DRIER REBUILD/SERVICE. Remove Air Drier from vehicle. Install Drier rebuild kit and Spitter Valve Kit then, re-install Drier on truck. Drain Air Tanks and install Air Line Antifreeze. Build air pressure and test system operation. A sincere THANK YOU from our staff here at CARMICHAEL TRUCK & AUTOMOTIVE SERVICE, INC. It was a pleasure serving you. We appreciate your business and look forward to our	285.00

CARMICHAEL TRUCK & AUTO SER GORLOGORO OF MONROE COUNTY

3950 W. Farmer Avenue Bloomington, IN. 47403 Phone - 812-334-8285 Fax - 812-334-8295

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ONE CALL DOES IT ALL - 24hr ROAD SERV/MED/HEAVY DUTY TOWING

Girls Inc.

Cox. Kim Toyia

1108 W 8th St

Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

ESTIMATE FOR SERVICES

Cust Id: 3,184

1999 Freightliner - Thomas Built Bus

Lic #:

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Ruby (LONG BUS)

VIN #: 4UZAAXAAKX3CK39550

Part Description / Number Qty Extended **Labor Description** Sale continued relationship with you, our valued client. Extended

Have a great day!

#########

CARMICHAEL TRUCK & AUTOMOTIVE SERVICE, INC. Now offers Light, Medium & Heavy Duty Towing along with 24/7 Emergency Road Side Service for all our clients with Medium and Heavy Duty Trucks & Buses. We have Added 2 Wreckers to our Fleet along with our 2 Emergency Road Service Trucks for our Medium and Heavy Duty Clients. Visit our 11,000 sq.ft 13 large Truck Bay Facility and meet our ASE Certified Technicians! 812-334-8285 "ONE CALL DOES IT ALL"!

#########

EPA RECYCLE/DISPOSAL FEE

**** Recommendations ****

The left side of the Engine is wet and the engine Oil Pan is damp also with oil seeping.

A Computerized Alignment was performed in May 2017 @158,682 miles.

Suggest a engine Air Filter Next PM service.

The Rear Door Handle recall has already been performed.

Your next annual DOT inspection and Brake/King Pin inspection is due in May 2018 A PM Oil Change with fuel filters was performed in Febuary 2018 @160,765 miles. (Suggest a PM oil change with fuel filter and chassis lubrication every 4,000 miles or every 6 months).

Suggest a Power Steering fluid flush for recommended vehicle maintenance. Suggest a rear Differential fluid service for recommended vehicle maintenance. The front Air Brake Shoes are approx. 1/2 inch

thick and rear Air Brakes Shoes are approx. 1/2

56.58

Carmichael, David

Page #6of 5

est17.01037

CARMICHAEL TRUCK & AUTO SER GOTEL BICKNE OF MONROE COUNTY

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DAVID CARMICHAEL www.davidcarmichael.us

ONE CALL DOES IT ALL - 24hr ROAD SERV/MED/HEAVY DUTY TOWING

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	II A		rolaring	$\mathbf{\pi} \mathbf{S}$		ILES

Girls Inc.

Cox, Kim Toyia

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Bloomington, IN 47404

Office 812-336-7313 ---- Fax 812-336-7317

Cust Id: 3.184

1999 Freightliner - Thomas Built Bus

Lic#:

Odometer In: 0

Estimate Date: 03/19/2018

Unit #: Ruby (LONG BUS)

VIN #: 4UZAAXAAKX3CK39550

Part	Desci	riptioi	1 / N	umbe	r
F31	100	-			

Qty Sale Extended

Labor Description

Extended

thick. (NOTE: Federal DOT Air Brake minimum thickness is 1/4 or less is a DOT violation).

We suggest a cooling system drain and refill with a new thermostat for recommended vehicle maintenance.

We suggest an Allison Automatic Transmission fluid with internal filter service for recommended vehicle maintenance.

We suggest an Air Brake Air Drier Service every two years for recommended vehicle maintenance.

The Air brakes were inspected and adjusted in February 2018 @160,765 miles.

(Suggest an air brake inspect and adjustment every PM Oil Change service on a passenger bus).

We suggest replacing the engine air filter at the next PM oil change service.

Parts: \$ 3,668.48

Labor: \$ 1,776.06

\$ 0.00

Total: \$ 5,444.54

11,000sqft Shop, 24/7 Road Service, Towing

I hereby authorize the above repair work to be performed along with the necessary material and grant you and/or your employee's permission to operate the vehicle described for testing and/or inspection. Express mechanic's lien is hereby acknowledged on above vehicle to secure the amount of repairs thereto.

WE ARE NOT RESPONSIBLE FOR LOSS/DAMAGE TO VEHICLES OR ARTICLES LEFT IN VEHICLES IN THE CASE OF FIRE, THEFT, OR ANY OTHER CAUSE. Warranty is a 90 day (Craftsmanship/Labor) warranty ONLY FROM Carmichael Truck & Automotive Service, Inc! The ONLY Parts warranty is those which may be offered by the PARTS MANUFACTURER! Most parts warranties do not cover labor. Client would be responsible to pay Carmichael Truck & Automotive for any additional Labor charges involved resulting from a bad/faulty part. We did not build the part and will NOT be held responsible for a Bad Part or Part warranty! Also, An Estimate is to be within 10% of your quoted price Give or Take, It is only an estimate! Thank You!

SIGNATURE.....

f 5

Time.....

Carmichael, David

Page 15 of 5

est17.01.038

Volunteers

2,098

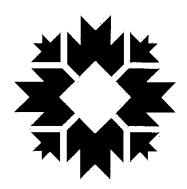
Number of Employees

Part-Time

2

Full-Time

12



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [x] Yes[] No

Project Name: Meal Share Van Replacement

Requested amount of JHSSF funding: \$30,000.00

Total Number of City Residents Served by this project in 2018: 18,318

Total Number of Clients Served by this project in 2018: 25,800

Is this a collaborative project? [] Yes [x] No. If yes: List name(s) of agency partner(s):

Not officially, but the entire purpose is to provide food to other agencies in the City serving people in need so it is highly collaborative in nature.

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

HHFB collects food which would otherwise be wasted and safely distributes it to non-profit agencies serving people with low-incomes; children; seniors; and the ill. Our focus is ensuring that quality, nutritious food is made available to all in need so that they may meet their human potential, with a secondary mission of promoting sustainability by rescuing food that would be discarded.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

HHFB is requesting \$30,000.00 toward the purchase of a new, insulated, refrigerated van for collecting donated perishable food and distributing it to partner agencies.

The vehicle will be used to collect prepared food daily (5 days/week) through our Meal Share food rescue program from approximately 49 donors (restaurants, schools, dorms, etc.) all but 3 of which are located in the City of Bloomington (the other 3 are MCCSC schools). 50% of all food collected this way is immediately directly disbursed to 3 city agencies for use in meals — Community Kitchen, Shalom Center and Wheeler Mission, using this same vehicle. The balance of food collected is brought to the food bank under strict food safety protocols, repacked by volunteers, frozen and made available to other partner agencies including an additional 11 city agencies that distribute the repacked individual or family portions through their programs including Blair House, Hospice, MCUM, Mother Hubbard's Cupboard, New Leaf/New Life, Recovery Engagement Center and Stepping Stones. The van will also be used for the daily transport of 50 meals for the Meals on Wheels Bloomington program, which we retrieve from IU Health Hospital and transport to MOW each day for delivery by their volunteers.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

HHFB's food distribution efforts meet an identified need and play a key role in supporting Bloomington's long-range goals. A broad array of agency partners rely on the food bank to support programs that address a variety of community concerns. SCAN reports "having access to an adequate food supply continues to be a problem for some individuals and families, and hunger can be associated with homelessness, poverty and unemployment," and lists the need for food assistance as a "major problem." The COB Consolidated Plan also affirms that food insecurity is an issue for the city's low-income population with 53% of voucher and public housing clients reporting that food costs strain their budget. The plan also affirms the anti-poverty strategy of supporting non-profits providing basic safety net needs like food, shelter and health care. At least 20 agencies noted in the plan receive food through HHFB. These agencies provide food, housing, counseling, health care, youth and addiction services and emergency shelter among other services. Also, HHFB's Meal Share program is a dynamic and visible means of engaging the private sector in addressing community needs and assists those city businesses who are donors by reducing their waste stream and providing a tax deduction.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Funds will be used for the one-time purchase of a new, refrigerated van. Ongoing costs for fuel and staffing are already part of our budget and new ongoing costs for vehicle registration and insurance will be absorbed into our future operating budgets and may eventually be reduced by the retirement of older vehicles.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Funds would be combined with previously secured donations to cover the full cost of the new vehicle, which will then be used to leverage donated food valued conservatively at a minimum of \$123,000 annually. In addition, over 1,300 volunteer hours will be donated to repackage much of this food, which, at minimum wage, is an additional \$9,500.00 leveraged annually. The cost of insulation/refrigeration includes a 15% discount through a Feeding America-ThermoKing partnership. The one-time investment of \$30,000 results in leveraging a value of over \$130,000 annually with a likely return of over \$1 million during the vehicle's lifespan.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

While it seems intuitive on the surface that access to nutritious food on a regular basis is important for all people, it has also been established that a lack of access can have long-lasting negative impacts. Adequate nutrition is particularly essential for early childhood development and for maintaining health late in life but is important all through life. Reducing hunger and food insecurity can positively impact health, school and work absenteeism rates and productivity. If people are adequately fed, they are better able to be active and contributing members of the community, improving both their own status and those of all around them. HHFB's program has a broad reach, impacting dozens of other social service agencies and thousands of individual clients and our dedication to the model of ensuring that quality food is not discarded but rather used to feed those in need is a strong example of sustainable practice.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

We would not attempt to mislead by projecting that this proposal will result in substantial increases in food
collected or people served, although that probability certainly exists. Rather, this project will increase our
effectiveness in implementing our program, improving efficiency in the use of equipment and staff time;
reducing repair and maintenance costs; and prolonging our ability to continue providing services. We will be
able to report pounds of food rescued and meal equivalents as well as the number of food donors providing
support, agencies receiving food and volunteers recruited to repack food.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [x] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Purchase 2017 Dodge Ram 2500 Promaster (Actual total cost \$56,772.00)	\$30,000.00
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$30,000.00

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

The current van used for our Meal Share program is a 2008 GMC Savanna and has just recently exceeded 100,000 miles. Unfortunately, because it is used exclusively for City driving with frequent stops, the wear and tear is greater than might be expected. Earlier this year, we were required to invest \$4775 in transmission repairs just to keep this vehicle on the road. Our Meal Share program requires a more reliable vehicle. At the start of the year, we also entered a new partnership with Meals on Wheels Bloomington to assist them by picking up the meals prepared for them by IU Health Bloomington Hospital and transporting them to the MOW site for distribution to clients by MOW volunteers. The most effective means of incorporating this new task involved adding it to our Meal Share route because we already visit the hospital to collect food. Unfortunately, because the warmers and coolers involved in transporting the MOW meals take up substantial space, we can only use this method twice a week and must use another vehicle and another staff person 3 times per week. The additional space in a new, larger Meal Share van would allow us to complete both tasks and would also provide the flexibility for occasional use to collect large amounts of gleaned fresh produce when not in use for Meal Share if those opportunities arise.

Our fleet of vehicles is in definite need of replenishment. The average age of our 4 vans is 15.5 years and the same is true for our 4 box trucks. Last year we absorbed over \$30,000 in unbudgeted vehicle repair costs. Vehicles are the key element in our ability to collect and distribute food. Flexibility with our fleet is also key — because vehicles will occasionally go out of service for various reasons, and because the nature of our operations requires that we quickly respond to donor needs and opportunities, we must maintain options. Acquiring the new van will allow us to relegate the current van to back up status, prolonging its life and providing us with an additional option as we need it.

While this new vehicle will be used primarily for services provided to donors and agencies within the City of Bloomington, we are only requesting that a portion (52%) of its total cost be provided through the JHSS grant program and have obtained other funding for the balance. However, we have requested the minimum we need in order to make the purchase work. We have already seen our CDBG funding for 2018 cut by 25% and must absorb an additional \$6,000 in salary expenses for program staff serving City agencies this year. Many food banks do not conduct prepared food rescue programs because the food safety-related expenses are high and yield is comparatively low. We are committed to this program because our values include ensuring that quality food from Bloomington's restaurants is not wasted. Unfortunately, however, we are not in a position to divert additional resources toward this purchase.

AGENCY INFORMATION

Lead Agency Name: Hoosier Hills Food Bank

Address: PO Box 697/2333 W Industrial Park Dr, Bloomington, IN 47402

Phone: 812-334-8374

E-Mail: julio@hhfoodbank.org Website: www.hhfoodbank.org

President of Board of Directors: Kevin R. Robling

Name of Executive Director: Julio Alonso

Phone: 812-334-8374

E-Mail: julio@hhfoodbank.org

Name and Title of Person to Present Proposal to the Committee: Julio Alonso, ED/CEO

Phone: 812-334-8374

E-Mail: julio@hhfoodbank.org

Name of Grant Writer: Julio Alonso

Phone: 812-334-8374

E-Mail: julio@hhfoodbank.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

THE PROJECT SITE

Address where project will be housed: HHFB owns our warehouse at 2333 W Industrial Park Drive but our request does not include facility-related funding.
Do you own or have site control of the property on which the project is to take place? [x] Yes [] No [] N/A
Is the property zoned for your intended use? [] Yes [] No [x] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
n/a
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$56,772 (Van: \$33,216; Insulation: \$11,476; Refrigeration Unit; \$8,977; Decals/Graphics: \$1,603; Registration & Insurance: \$1,500)
Requested amount of JHSSF funding: \$30,000.00
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
100+ Women Who Care Donation: \$17,000.00 (confirmed); Private Donor: \$8,172.00 (confirmed); Operating budget: \$1,500.00
Is this request for operational funds? [] Yes [x] No
If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: Assuming successful JHSS application, van will be ordered immediately upon approval with anticipated delivery following installation of insulation and refrigeration unit in approximately 90 days. Reimbursement claim is expected to be filed in August/September.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: Additional funds are already secured.

Meal Share Van Replacement Project Budget:

EXPENSES:

Van Cost: \$33,216
Insulation Cost: \$11,476*
Refrigeration Unit Cost: \$8,977*
Decal/Graphic Installation Cost: \$1,603
Registration & Insurance: \$1,500**

Total Cost:

\$56,772

INCOME:

JHSS Funding \$30,000 100+ Women Who Care Donation \$17,000 Private Donor Contribution \$8,172 HHFB Operating Budget: \$1,500

Total:

\$56,772

Note: Ongoing costs of operating the Meal Share food rescue program (Staff, fuel, supplies, etc.) are part of HHFB's annual operating budget.

^{*}Includes 15% ThermoKing discount through Feeding America

^{**}Estimated

Hoosier Hills Food Bank, Inc. Statements of Financial Position HOOSIER HILLS FOOD BANK December 31, 2017 and 2016

Assets

	2017	2016
Current Assets		
Petty Cash	\$ 50.00	\$ 50.00
German American Checking	93,096.71	98,201.61
German American Savings	41,196.34	30,201.46
CD - 18 month	48,263.32	48,088,53
Unrestricted CD	18,693.29	18,627.96
Accounts Receivable	21,402.83	19,431,51
Contribution Receivable	3,014.57	3,014.57
Grant Réceivable - Unrestricted	9,099.64	8,514.88
Allowance for Uncollectible Account	(2,000.00)	(2,000.00)
Inventory - Donated Food Inventory	189,529.60	176,162.11
Inventory - Donated Book Inventory	48,407.90	47,319.60
Prepaid insurance	7,488.15	7,488.15
Security Deposit	1,960.00	1,460.00
Total Current Assets	480,202.35	456,560.38
Property and Equipment		
Land	75,000.00	75,000.00
Buildings	513,086.00	513,086.00
Building Improvements '	351,340,72	349,551.22
Equipment	151,445.66	147,446.66
Vehicles	383,060,80	383,060.80
	1,473,933.18	1,468,144.68
Less Accumulated Depreciation	(833,664.01)	(770,589.68)
Net Property and Equipment	640,269.17	697,555.00
Total Assets	\$ 1,120,471.52	<u>\$ 1,154,115.38</u>
Liabilities an	d Net Assets	
	2017	2016
	2017	<u>"</u> 0.20
Current Liabilities		
Accounts Payable	9,821.67	14,525,92
Accrued Wages	18,080.36	17,803.81
Accrued Pald Time Off	32,481.68	30,566.35
Payroll Taxes Payable	1,564.05	1,806.93 256.30
Employee Benefits	718.23	
Mortgage - Current	15,079.39	14,549.86
Total Current Liabilities	77,745.38	79,509.17
Long-Term Liabilities		
The state of the s	303,584.81	318,664.20
Mortgage	505/50 1.01	
Total Long-Term Liabilities	.303,584,81	318,664.20
Total Liabilities	381,330,19	398,173.37
Net Assets - Unrestricted	739,141.33	755,942.01
Total Liabilities and Net Assets	\$ 1,120,471.52	\$ 1,154,115.38

Hoosier Hills Food Bank, Inc. HOOSIER HILLS FOOD BANK

Statements of Activity

For the One and Twelve Months Ending December 31, 2017 and 2016

	Period				Year		
	2017	2016	Budget	2017	2016	Budget	
Support and Revenue:							
Support							
Donated Book Inventory	\$ 1,088.30	\$ 64,637.21	\$ 0.00	\$ 1,088,30	\$ 64,637.21	\$ 0.00	
United Way	4,248.78	3,366.02	3,833.34	42,998.07	44,800.51	46,000.00	
Misc Grants	1,000.00	7,005.21	6,250.00	72,365.76	70,876.18	75,000.00	
Donations	73,601.80	47,288.15	9,666,67	189,684.27	126,659,44	116,000.00	
Food Donation In Kind Income	5,618,573.10	5,737,923.87	0.00	5,618,573.10	5,737,923.87	0.00	
Misc Income	0.00	73.70	20.84	21,67	73.70	250.00	
Total Support	5,698,511.98	5,860,294.16	19,770.85	5,924,731.17	6,044,970,91	237,250.00	
Revenue		<u> </u>	***************************************	<u> </u>	90119570152		
Shared Maint	14,887,34	13,744.16	16,833.34	200,969.21	176,851.48	202,000.00	
Food Purchase Reimbursement	0,00	0.00	83.34	0.00	0.00	1,000.00	
Monroe Co FEMA	0.00	5,750.00	958.34	17,250,00	5,750,00	11,500.00	
GDB Grant-Operating	0.00	0.00	2,083.25	24,999.00	24,999.00	24,999.00	
USDA	9,684.40	891,50	8,514.92	110,950.28	98,167.25	102,179.00	
Local Government Grants	6,970.00	10,800.00	4,250.00	38,700,00	52,455.80	51,000.00	
Interest Income	26.15	17.38	16.67	306.41	196.80	200.00	
Fund-Raising Events	70,759.45	61,727.75	29,166.70	390,458.33	383,013.13	350,000.00	
Total Revenue	102,327.34	92,930.79	61,906.56	783,633.23	741,433.46	742,878.00	
Total Revenue, Gains and Other Support	5,800,839.32	5,953,224.95	81,677.41	6,708,364.40	6,786,404.37	980,128.00	
Expenses			- 02/07/71/2	0// 00/00 11 10	0// 00/ 10 110/		
• •	E 60E 20É 64	F 760 676:07	2.22			0.00	
In Kind Food Expense	5,605,205.61	5,769,973.07	0.00	5,605,205.61	5,769,973.07	0.00	
Salaries	46,315.34	48,069.00	39,533.75	487,459.21	452,196.60	474,405.00	
Payroll Taxes	3,456.62	3,277.26	3,024.33	37,122.92	34,300.78	36,292.00	
Health Insurance Employee Benefits	6,867.54	333.30	6,771.00	79,451.13	70,782.66	81,252.00	
IU Work Study	779.74 0.00	737.77	750.00	8,414.36	8,018,74	9,000.00	
Harvest Membership	16.05	0,00	108.33	1,858,58	1,298.00	1,300.00	
Food Share Purchase	23,947.42	40.00 14,989.79	625.00 8,750.00	8,167.30	8,323.80	7,500.00	
Agency Food Purchase	0.00	0,00	83.33	88,357.74 0.00	99,845.09 0.00	105,000.00 1,000.00	
Supplies & Maintenance	1,363.02	3,891.59	291.66	3,870.03	5,744.96	3,500.00	
Occupancy	3,408.27	4,572.01	2,191.65	27,710.53	27,733.95	26,300.00	
Office Supplies	295.96	241.46	208.33	2,368.86		2,500.00	
General Office Fund	0.00	366.59	85.75	853.20	1,902.84 2,731.85	1,029.00	
Computer Sup. & Exp.	576.35	588.93	375.00	6,429.01	6,146,59	4,500.00	
Telephone	158.73	205.33	191.66	2,174.61	3,147.22	2,300.00	
Postage	636.74	898.73	375,00	6,188.53	5,208.14	4,500.00	
Subscriptions & Publications	86.00	0.00	58.33	483.70	464.50	700.00	
Conf & Lodging	0.00	7.00	83.33	3,351.99	3,868.91	1,000.00	
Business Insurance	3,722,17	1,485.50	2,333.33	28,026.60	28,149.06	28,000.00	
Copy & Printing	843.55	821.40	916.66	13,560.72	10,884.63	11,000.00	
Fundralsing exp	23,334,61	10,448.39	5,416.66	89,195.37	68,384.67	65,000.00	
Vehicle Expenses	4,266.24	4,860.03	3,391.66	76,021.39	37,795.08	40,700.00	
Interest Expense	954.36	997.64	1,020,83	11,720.92	12,202.79	12,250.00	
Donated Book Expense	0.00	61,439,15	0.00	0.00	61,439.15	0.00	
Compliance and Safety Expense	706.22	596.00	416.66	5,537:45	3,842.43	5,000.00	
Equip Repair & Maintenance	0.00	740.96	187.50	2,413.27	2,821.92	2,250,00	
Repairs & Maintenance	(1,789.50)	64,20	354.16	8,107.15	1,937.16	4,250.00	
Legal & Accounting	1,870.00	1,710.00	1,916.66	23,035.00	23,593.73	23,000.00	
Volunteer Supplies	119.53	10.68	458.33	5,803.15	5,002.61	5,500.00	
Employee Mileage	68.58	94.50	91,66	1,625.71	987.47	1,100.00	
Depreciation	63,074.33	70,474.19	0.00	63,074.33	70,474.19	0.00	
Miscellanéous	59.00	389.40	83.33	2,417.18	2,117.56	1,000.00	
Food Rescue Supplies	4,913.55	2,281.53	1,583.33	25,159.53	21,820.34	19,000.00	
Total Expenses	5,795,256.03	6,004,605.40	81,677.22	6,725,165.08	6,853,140.49	980,128.00	
Changes in Unrestricted Net Assets	\$ 5,583.29	\$ (51,380.45)	\$ 0.19	(16,800.68)	(66,736.12)		
Net Assets - January 1st				755,942.01		0.00	
Net Assets - December 31, 2017				\$ 739,141.33	\$22,678.13 \$ 755,942.01	\$ 0.00	
				4 \ \(\alpha \) \(\frac{1}{2} \) \(\frac^	ψ 733,3 <u>72.01</u>	4 0,00	



RAM 2500 PROMASTER CARGO 2017 MODEL YEAR

FCA US LLC

for more information visit: www.ramtrucks.com

or call 1-866-RAMINFO

159" WB - HIGH ROOF

THIS VEHICLE IS MANUFACTURED TO MEET SPECIFIC UNITED STATES REQUIREMENTS. THIS VEHICLE IS NOT MANUFACTURED FOR SALE OR REGISTRATION OUTSIDE OF THE UNITED STATES.

1 2500 PROMASTER CARGO 159 HIGH
ion Color: Bright White Clear Coal Exterior Paint
for Color: Stay Interior Scat
for: Cloth Bucket Seafs MANUFACTURER'S SUGGESTED RETAIL PRICE OF THIS MODEL INCLUDING DEALER PREPARATION \$34,295 Base Price:

ingine: 3,5-tiler V6 24-Valve VVT Engine Ifansmission: 6-Speed Automatic 621E Transmission

STANDARD EQUIPMENT (UNLESS REPLACED BY OPTIONAL EQUIPMENT) FUNCTIONAL/SAFETY REATURES

Supplemental From Sext-Mounted Side Airbags Supplemental Side-Curtain Front Airbags Front Airbags

Ram Problester Vans are Job-Rated®

Electronic Stability Control THE STORT ASSIST Brake Assist

All Speed Traction Control Flectronic Roll Mitigation Trailer Swey flamping

Tre Pressure Monitoring Oktyky Anii-Lock 4-Wheel Dist Heavy Duty Brakes

Heavy Duty Suspension 24-Gallon Fuel Tank 180-Amp Attennator

MTERIOR FEATURES Remote Keyless Entry 55-Amp Battery

Forward Cabin Air Conditioning AMFMARPS Radio 4 Speakers

12-Volt Power Outlot Mounted in Instrument Panel 4-Way Adjustable Priver Seal 4-Way Adjustable Passenger Seat Media Input Hub

Power Windows with Front One-Touch-Down Feature Telescoping Steering Column Upfit Interface Connector

260-Degree Opening Rear Hinged Doors 16-Inch x 8.0-Inch Steel Wheels T225/75R15E BSW All Season Tires Full Size Spare Tire

EXTERIOR FEATURES

Assembly PointPen of Entry, SALTILLO, MEXICO

THE UPEN A NOTE TO THE REPORT OF THE VARY PERSON. LAW, THE UPEN CONDITIONS THE PROPERTY AND THE PERSON OF THE PERS

Halogen-Headlamps Manual Fold-Away Mirrors Tinted Windshield Glass Front Clearance Lamps Dark Grzy Front Fascia Rear Clearance Lamps Bark Gray Geille

OPTIONAL EQUIPMENT (Fray Replace Standard Equipment).

Dark Gray Rear Bumper

Smog Rating (tallpipe emb)

Fuel Economy & Greenhouse Gas Rating (wilpipm only)

5 7

CO (III)

fueleconomy.gov

average new vehicle.

compared to the

in fuel costs over 5 years

highway

WA galions per 190 mitos

Annual fuel COSt

\$585

A N

You SaVe

Heavy duty vehicle, no label required.

EPA Fuel Economy and Environment

Fuel Econom

7 and 4 Pin Trailer Tow Wiring Harness Customer Preferred Package 21A Trailor Tow Group Cargo Partition without Window Class IV Receiver Hitch

\$165 \$295

96-Inch Extended Exterior Mirror Delete Rear View Mirra Mide Power Heated Mirrors

integrated Voice Constrand with Bluelooth® Steering Wheel Mounted Audio Controls 5.0-Inch Touchscreen Display Media Hub (USB, Aux) Jounned \$ 5.0 Speed Control **GPS Anterna**

DESTINATION CHARGE

5-trich Wheel Corers

\$1,395

TOTAL PRICE: * \$37,850

5-year or 60,000-mile Powertrain Limited Warranty.
3-year or 36,000-mile Bosic Limited Warranty.
Ask Dealer for a copy of the limited warranties or see your owner's manual for details. WARRANTY COVERAGE

5YEAR / 60,000 MILE POWERTRAIN WARRANTY

GOVERNMENT 5-STAR SAFETY RATINGS

This vehicle has not been rated by the government for frontal crash, side crash or rollover risk.

Source: National Highway Traffic Safety Administration (NHTSA) www.safercar.gov or 1-888-327-4236

35,987

-3,000 KEENTE

\$33,216



817 S. Tibbs Avenue / Indianapolis, IN 46241 / (317) 247-4002

February 12, 2018

Dan Taylor Hoosier Hills Food Bank 2333 W. Industrial Park Dr. Bloomington, IN 47402

For: Dodge Ram Promaster

Unit Quotation

Need ? heat?

This quotation is for 1 Unit(s).

This quotation is only for the Model: 2018 V-320-50 Max (Hot Gas Heat)

The total unit price includes the following

Item	Price Each
Standard Features	
Factory Options	
Cut to Length Hoses V320-50 Max	Included
Hose Guard Kit	Included
230V / 1Ph Electric Stand-by-	Included
250V / 1Ph / 30A Plug	Included
Roof Top Kit	Included
Dealer Options	
Other>Misc & Refrigerant	Included
Compressor #102-1018	Included
Engine Kit for Compressor #1641 (Promaster 3.6L V6 Gas)	Included
Duties and Taxes	
Tax	0.00
Duties	0.00
Value Added Tax	0.00
Total	\$ 8,977.00

Currency: All prices are quoted in US Dollars **Duration:** This quotation is in effect for 90 days.

Note: This model unit is being quoted based on the attached heat gain calculation...

Note: This is a "cool" and "heat" unit on roadside and Stand-by operation.

Note: This unit includes 230 Volt / 1 Phase electric stand-by.

Note: Freight to Indianapolis and installation in your properly prepared van is included in this price.

Note: Price does not include Indiana Sales Tax.

Note: Vehicle Specs: Dodge Ram Promaster 1/3,6L V6 Gas Engine

Quoted by:

Paul Bockover

Accepted by: ______ Dan Taylor

Hoosier Hills Food

QUOTATION

THERMO KING OF INDIANA, INC. P.O. BOX 42388 * INDIANAPOLIS, IN. 46242 817 S. TIBBS AVE. * INDIANAPOLIS, IN. 46241 PHONE: (317) 247-4002 * FAX: (317) 243-4488

11101/D1 (017) 217 1000 1101 (017) 213-1100	DATE:
HOOSIER HILLS FOOD BANK 2333 W. INDUSTRIAL PARK DR. BLOOMINGTON, IN 47402 ATTN: DAN TAYLOR	FEBRUARY 12, 2018
DESCRIPTION	PRICE
THERMO KING OF INDIANA WILL PROVIDE ONE (1) VANCO INSULATED VAN LINER KIT WITH THE FOLLOWING OPTIONS INSTALLED COMPLETE IN YOUR DODGE RAM PROMASTER VAN.	,
159" WB / HIGH ROOF / EXTENDED VAN.	
DIAMOND PLATE FLOOR INTERIOR LED LIGHT QTY-1	
	\$ 11,476.00 each
PRICE DOES NOT INCLUDE INDIANA STATE SALES TAX.	
WE PROPOSE to furnish labor & materials in accordance with the above specifications, if labor is required ABOVE. Payment to be made as follows: NET ON RECEIPT AT INSTALLATION.	d, for the sum AS INDICATED
F.O.B. LEAD TIME:	INDPLS, IN 2-3 WEEKS AT PRESENT
DATE OF ACCEPTENCE	
	Quote Effective:
BY;	
)	THIRTY (30) DAYS
BY:	·
Submitted By: PAUL BOCKOVER SALES MANAGER	

Estimate

HOOSIER HILLS FOOD BANK Page 1 of 2

SIGNS NOW

2500 W. Industrial Park Drive BLOOMINGTON, IN 47404-2691

ph. (812) 323-2776 fax (812) 323-2928

email: Sales@SignsNowBloomington.com

Estimate:

17132

Printed

3/14/2018 2:53:52PM

Created Date:	3/14/2018 2:50:56PM	Prepared For:	Hoosier Hills Food Bank
Entered By:	Sally Watkins	Contact:	Julio Alonso
		Address:	2333 West Industrial Park Driv BLOOMINGTON, IN 47404
Phone:		Email:	julio@hhfoodbank.org
		Phone:	(812) 334-8374
iew van			

HEW VAII

Dear Julio:

Sincerely,

Sally Watkins Owner

Produc	ot			Qty	Sides	Height	Width	Unit Cost	Install	ltem Total
1	RTA-Sq Ft Color: forest Description: Premiu Text: Hoosie	um cast vinyl CAD- er Hills FB logo on s	_	2 d grapi	1 hics	70	40	\$364,2000	\$0.00	\$728.40
2	RTA-Sq Ft Color: gold/forest Description: Premiu Text: Membe	um cast vinyl CAD- er of Feeding Amer	_	2 d grapi	·	17	32	\$109.9250	\$0.00	\$219.85
3	Wrap Print Color: process on V Description: Priemit Text: city log		Font: verlaminate, 2.1	2 I + 1.3		21 ck, printe	20 d 1000 d	\$44.9150 pi	\$0.00	\$89.83
4	Wrap Print Color: process on V Description: Priemic Text: additio		Font: verlaminate, 2.1	2 + 1.3	1 3 mil thi	20 ck, printe	20 d 1000 d	\$42.7800 pi	\$0.00	\$85.56
5	RTA-Sq Ft Color: forest Description: Premiu Text: rear do	ım cast vinyl CAD- oor HHFBH logo	Font: cut lettering and	1 d grapi	1 hics	18	10	\$48.6900	\$0.00	\$48.69

Estimate

HOOSIER HILLS FOOD BANK

SIGNS NOW

2500 W. Industrial Park Drive BLOOMINGTON, IN 47404-2691

ph. (812) 323-2776 fax (812) 323-2928

email: Sales@SignsNowBloomington.com

Estimate:

17132

Printed

3/14/2018 2:53:52PM

rodu	ıct			Qty	Sides	Height	Width	Unit Cost	Install	Item Tota
6	RTA-Sq Ft Color: gold/fore Description: Pr	est remium cast vinyl (Font: CAD-cut lettering a	1 and grap	1 hics	6	12	\$67.5000	\$0.00	\$67.50
	Text: re	ar-member of feedi	ng america							·
7	Wrap Print Color: process	on White	Font:	1	1	6	6	\$3.8500	\$0.00	\$3.85
	•	temium cast vinyl a ar - city logo	nd overlaminate,	2.1 + 1.3	3 mil thio	ck, printe	d 1000 d _l	oi		
8	Text: re Wrap Print Color: process Description: Pr	ar - city logo	Font:	1	1	6	6	\$3.8500	\$0.00	\$3.85

Notes:

new van

 Line Item Total:
 \$1,602.53

 Tax Exempt Amt:
 \$1,602.53

 Subtotal:
 \$1,602.53

 Taxes:
 \$0.00

 Total:
 \$1,602.53

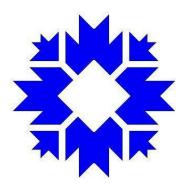
Deposit Required:

\$801.27

Company: Hoosier Hills Food Bank 2333 West Industrial Park Driv BLOOMINGTON, IN 47404

Received/Accepted By:

I = i



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: Hoosiers Feeding the Hungry

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Project Name: "Meat" the Need 2018-2019

Requested amount of JHSSF funding: \$5,000

Number of Employees							
Full-Time	Part-Time	Volunteers					
1	2	40					

Total Number of City Residents Served by this project in 2018: 15,000 YTD (Bloomington/Monroe Cty.)

Total Number of Clients Served by this project in 2018: 385,100 YTD (statewide)

Is this a collaborative project? [X] Yes [] No. If yes: List name(s) of agency partner(s): Indiana Department of Natural Resources, Feeding Indiana's Hungry, Hoosier Hills Food Bank, Rice's Quality Meats

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Hoosiers Feeding the Hungry was established with a purpose of reducing hunger issues within Indiana and a mission to improve the quality of life of Hoosiers by providing nutritious meat to hunger relief agencies within Indiana...One Pound at a Time...

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We would like to submit a request for \$2,000 which will be used to pay for the processing of donated deer, large game, and livestock within Bloomington. The amount requested will be used to process over 1,500 pounds of donated large game and livestock, providing approximately 6,100 meals to residents in need of additional food services. Hoosiers Feeding the Hungry, founded in 2011, encourages the donation of large game and livestock to our "Meat" the Need program, raises financial support to pay processing fees on these donations, and gives this nutritious meat to hunger relief agencies within Indiana. Hunters and farmers may donate large game and livestock to our "Meat" the Need program through a local participating meat processor, at no cost to them. The donation will be processed, packaged in 1- to 2-pound packages and frozen, or canned. Local hunger relief agencies will be contacted for pick up and distribution of this nutritious protein back into the community in which it was donated. The individuals and families that we serve are reached through food banks and other hunger relief agencies whose services are strictly for low income and poor populations.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

According to a US Census report, the population of Monroe County is approximately 145,496 (15.8% of which are under the age of 18) with 23.8% of the population living below the poverty level – that is over 34,600 residents in need of additional food services. In Indiana, approximately 1 out of every 5 households with children - report an inability to be able to afford enough food to feed their family and over 30% of Hoosiers regularly have to choose between paying bills or buying food (per Feeding Indiana's Hungry). Those affected by food insecurity are often at high-risk for obesity and diet-related diseases due to the lack of quality in the foods that they can afford. Protein, one of the most important nutrients for brain and body development in children and young adults, is also the hardest commodity for food banks to obtain. Even as the economy is improving, many hardworking Hoosiers are still living paycheck to paycheck. Residents who have to regularly choose between paying bills and buying groceries, continue to struggle to stay afloat but become even more in debt.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We are currently working on the development of more partnerships with fair associations and 4-H groups within each county - allowing for the livestock portion of this program to expand with more beef, pork, and chicken donations. These funds will allow us to begin expansion of the program within Bloomington, which will allow us to double our hunger relief efforts in this community.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

This project leverages funds/in-kind contributions and services, such as:

- Donation of time, skills/knowledge, and funds from the volunteers, board members, hunters & farmers
- 85 meat processors statewide, who reduce their rates to aid us in getting more meat into agencies.
- Coordination and partnerships with 11 Feeding America food banks and Feeding Indiana's Hungry (FIsH), including the Indiana DNR, Walmart, United Way, foundations, REMCs, and many other local and state agencies and organizations that help us serve 85 counties in Indiana and garner more donations and funding.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Initially, this hunger relief agencies and residents in need of additional food services will have access to nutritious protein/meat that may otherwise be hard to afford/obtain. Intermediately, the health of this vulnerable population will begin to improve through more balanced diet (protein aids in building muscle and reducing fat/weight). In the long run, this program has the ability to potentially improve quality of life and general health through a better balanced diet. (Protein is an important part of every cell in the body, used to build/repair tissue, and is involved in the building of bones, muscles, cartilage, skin, and blood. It also aids in boosting metabolism and lowering blood pressure.) This effort will help build stronger healthier communities by meeting a basic need within each. By assisting Hoosiers that are struggling with this situation, we are giving them the ability to avoid hunger and not have to choose between bills and groceries – allowing aging and vulnerable populations to get back on track to hunger-free, independent living and giving them the ability to focus on everyday life (job, school, etc..).

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

This funding will pay for the processing of over 3,800 pounds of donated meat. The outcome indicators:

- Over the next year, at least 15,300 portions of meat/meals will be provided to individuals who are in need of access to additional food resources.
- Hunger relief agencies will have access to protein, one of the most important nutrients for brain and body development in children and young adults, improving the quality/variety of foods made available to underserved, economically disadvantaged residents.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Meat processing fees for 1,900 lbs. (1/2)	\$2,500
Priority #2	Meat processing fees for 1,900 lbs. (1/2)	\$2,500
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

4

HOOSIERS FEEDING HUNGRY

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Hoosiers Feeding the Hungry currently works with Hoosier Hills Food Bank, Rice Quality Farm Meats, Fender 4-Star Meat Processing, and numerous other hunger agencies, to ensure that Bloomington and Monroe County residents in need have access to this nutritious protein. These partnerships have led to the donation of over 15,300 pounds (61,200 meals!!) of meat to hunger relief agencies. These donations were given to and distributed by: Boys and Girls Club of Bloomington, Community Kitchen of Monroe County, Family Life Center, Grace Food Pantry, Hanna Center/Hannah's House, Hoosier Hills Food Bank, Monroe Bread of Life, Monroe County United Ministries, Mother Hubbard's Cupboard, Wheeler Mission Center for Women and Children, Agape Women's Shelter, and Shalom Center. As a donor, you would best know how your community would benefit and where, so you may direct exactly where you would like donations to be given. Together, the Hoosiers Feeding the Hungry and the Jack Hopkins Social Services Fund, have the ability to very positively impact the lives of children, adults, and families within your community.	

AGENCY INFORMATION

Lead Agency Name: Hoosiers Feeding the Hungry
Address: 4490A State Road 327, Garrett, IN 46738 Phone: (260)233-1444
E-Mail: info@hoosiersfeedingthehungry.org
Website: www.hoosiersfeedingthehungry.org
President of Board of Directors: Bill Hoover
Name of Executive Director: Debra Treesh
Phone: (260)541-0365 E. Mailly transfer of the property of the standard of th
E-Mail: treesh@hoosiersfeedingthehungry.org
Name and Title of Person to Present Proposal to the Committee: TBD
Phone:
E-Mail:
Name of Grant Writer: Amber Zecca
Phone: (260)357-9619
E-Mail: amber@hoosiersfeedingthehungry.org
FOR COLLABORATIVE PROJECTS ONLY
If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

6

THE PROJECT SITE

Address where project will be housed: Same as above
Do you own or have site control of the property on which the project is to take place? [X] Yes[] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
N/A
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$22,638 (Monroe County) \$1,124,225 (Statewide)
Requested amount of JHSSF funding: \$5,000
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
Submission will occur towards the end of the fiscal year, June 2019. This will occur after bills are received from participating meat processors that gave to Bloomington hunger relief agencies.
If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: N/A

7

2018-19 Budget/Bloomington-Monroe HOOSIERS FEEDING HUNGRY

F: 17/ (11.4 (1 00t))	+			1100			
Fiscal Year (July 1st - June 30th)		0 - 1 - 0 - 1		1. 12. 1		T. ()	
PROJECT EXPENSE		Cash Only		In-Kind		Total	
W (0 W (D) 5 (D ())		Expense		Donation		Expenses	
Meat & Meat Processing Fees (Butchers reduce rates)	_		_	0.050	_	0.050	
Venison (2,500 lbs.) donated by hunters (\$2.50 per lb. in kind)	\$	-	\$	6,250	\$	6,250	
Beef and Hog (12,500 lbs.) donated by farmers (\$2.50 per lb. in kind)	\$	-	\$	31,250	\$	31,250	
Meat Purchases (livestock purchased at discounted rates)	\$	412	\$	235	\$	647	
Large Game Processing Fees (\$75.00 per deer average)	\$	3,750	\$	-	\$	3,750	
Livestock Processing Fees (\$1.35 average per pound)	\$	16,875			\$	16,875	
Butcher Expense (bags, banners, fliers and bag stickers)	\$	118	Ļ		\$	118	
Meat/Processing Subtot	al \$	21,154	\$	37,735	\$	58,890	
Business Expenses							
Insurance	\$	83	\$	-	\$	83	
Legal/Accounting Services	\$	18	\$	24	\$	42	
Telephone/Gas/Electric	\$	24	\$	-	\$	24	
Office Supplies	\$	18	\$	-	\$	18	
Advertising/Printing (DNR Regulation Book)	\$	18	\$	65	\$	82	
Postage	\$	18	\$	-	\$	18	
Education	\$	6			\$	6	
Computer/Internet Expense	\$	12			\$	12	
Office Equipment	\$	9	\$	12	\$	21	
Travel and Public Relations (expos and shows)	\$	41	\$	3	\$	44	
Payroll (one full-time, one part-time)	\$	694			\$	694	
Board Designated Investment *	\$	235			\$	235	
Website (Web Designer)	\$	12	\$	6	\$	18	
New Building Expenses	\$	6			\$	6	
Rent (Storage Unit)							
Bank Fees/Credit Card Machine	\$	4			\$	4	
Operations Subtot	al \$	1,195	\$	110	\$	1,305	
Fundraising Expense	Ť					•	
Banquet	\$	47			\$	47	
Raffle/Auction Items (items for events sponsored by area business)	\$	235	\$	2,746	\$	2,982	
Mailing	\$	6	Ė	,	\$	6	
Fundraising Subtot	al \$	288	\$	2,746	\$	3,035	
Total Project	Ť		Ė	, -	\$	63,229	
Minus In-Kind	T		\$	40,591	Ė	, =-	
Total Financial Support Needed	\$	22,638	Ė	.,			
		Funding		Funding		Funding	
SOURCE OF FUNDS		Needed		Pending		Received	
Jack Hopkins Social Services Fund			\$	5,000			
SCI REMC (\$2,500 divided between 4 county service area)			\$	625			
UDWI REMC (\$5,000 divided between 11 county service area)	\top		\$	454			
Sophia Travis Grant-Monroe County Council	T		\$	3,000			
Community Foundation of Bloomington & Monroe County	\top		\$	10,000			
Sportsman's Benevolence Fund	\top		\$	1,500			
Walmart	+		\$	1,500			
Donations	+		\$	559			
TOTAL	\$		\$	22,638	\$	-	
· · · · · ·	Ψ		Ψ.	,000	Ψ		

We currently have 26 volunteers donating nearly 2000 hours. (Value \$46,000 in-kind)

Volunteers

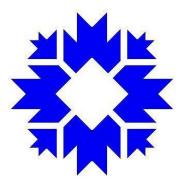
72

Number of Employees

Part-Time

Full-Time

0



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Project Name: Indiana Recovery Alliance

Requested amount of JHSSF funding: \$16,953.92

Total Number of City Residents Served by this project in 2018: 2000

Total Number of Clients Served by this project in 2018: 1800 (90%)

Is this a collaborative project? [X] Yes [] No. If yes: List name(s) of agency partner(s): **Monroe County Health Department**

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The IRA is a volunteer powered, grassroots harm reduction project designed to improve the health and well-being of our participants. While many of our services target the needs of people using IV drugs and sex workers, the IRA is committed to providing all members of our community with the resources they need to make positive change, as they define positive change, and to assist them in mitigating health risks.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

The Indiana Recovery Alliance (IRA) respectfully requests \$16,953.92 to purchase a laptop, a business grade printer, printer ink, safety vests and gloves, trash pickers, syringe disposal units, portable outreach containers, folding chairs and tables, naloxone and partial salary to provide needs based, anonymous care to Bloomington and Monroe County residents.

We are hoping to purchase a quality laptop and a business grade printer and ink cartridges. In the last two years, we have burned through one low quality laptop and two printers (both of which were used and donated). We make thousands of participant cards each year, health guides, flyers and informational pamphlets, and on-site high volume printing capacity is crucial to the dissemination of life saving information.

Proper syringe disposal is critical for the success of our needle exchange program, and the purchase of vests, gloves and exterior disposal units will further ensure our community is safe by equipping our volunteers to better organize neighborhood clean-up events.

We also hope to purchase folding chairs and tables for our office, both for internal meetings and public support groups. We have hosted numerous training sessions, 12 step groups, advisory groups, focus groups and many other meetings, having to borrow and transport folding chairs and tables each time.

We respectfully ask for \$10,000, half of which will be used to purchase naloxone, and the other half to supplement salary for our executive director, who has worked full time for part time salary for the last three years. We have secured another year of deeply discounted prices (not available to anyone else in the state) directl6y with Pfizer, and hope to purchase nasal Narcan as well for those with an aversion to intramuscular syringes.

With these items, our volunteers and nurses will be better equipped to work with marginalized community members we serve and provide them with the supplies and information necessary to prevent common ailments of IV drug use, such as abscesses (which can lead to serious infections, such as endocarditis), HIV/HEP C, fatal overdose and other infectious diseases. Perhaps most importantly, we will better be able to serve as a much needed access point for community connection and social services for the estimated 80% of people using opioids that are not currently engaged in treatment.*

*(https://jamanetwork.com/journals/jama/fullarticle/2456156).

CRITERIA

2

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The IRA provides harm reduction materials, improving individual health and overall health of the community at no cost to participants. Our programming addresses the needs outlined in both the Service Community Assessment of Needs (SCAN) and the Housing and Neighborhood Development Department's (HAND) 2015-2019 Consolidated Plan. Specifically, section NA-50, Non-Housing Community Development Needs, 91.215 (f), which states, "The community survey ranks mental health and related services as the most critical need in our community." It also identifies a critical need for "substance abuse related services, and basic medical related services" (P.55)

The IRA also meets the needs identified in the SCAN, section 5, p. 98, identifying health as a community priority, specifically, "A healthy community ensures the health and well-being of every individual." Our services provide proven* prevention and treatment materials, which improve the overall public health of our community.

*http://www.amfar.org/uploadedFiles/_amfarorg/Around_the_World/TREAT_Asia/factsheetJan2010.pd

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that <u>do not</u> satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

3

Most of our request fulfills the one-time investment criterion.

We are asking for partial salary help this year as well as help purchasing supplies for our overdose reversal/naloxone project. With overdose rates climbing over 500% in Monroe County since 2012 (Monroe County Health Department) the Indiana Recovery Alliance will distribute purchased naloxone to keep community members alive through this recent epidemic. We are currently the largest and most effective fatal overdose prevention program in the state, with over 12,000 doses distributed over 1200 overdose reversals reported since 2015. Unfortunately, funding streams for this timely work have not fully materialized, and we are asking for help. We will use half of the \$10,000 directly for naloxone purchase (which we have negotiated a steeply discounted price directly with Pfizer), and the other half to supplement salary for our executive director, who has worked more than full time while only receiving a part time salary for the last three years.

Future sustainability is on the horizon for this life saving program! As our organization enters its third year, we will begin to be eligible for grants not previously available (major grants from foundations such as Gilead, Elton John, Elizabeth Taylor, Drug Policy Alliance) due to requirements for an agency to have *three* 990 IRS tax reports. Our long-term fundraising plan is nearing completion, and we have been working with former Habitat for Humanity director Kerry Thompson on developing a feasible strategy. Attached is a rough draft of this plan, which we will continue to develop.

All other	All other purchases for this grant meet the one time investment rule.						

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Currently, the IRA's partnership with the Monroe County Health Department provides us \$10,000. We also receive funding through grants from AIDS United, Broadway Cares, Monroe County CARES, Comer Family Foundation and individual contributions. We have received over a million dollars of inkind donations from pharmaceutical companies and other Syringe Service Programs. With only 1 parttime employee, our services rely heavily on volunteers. Volunteers give an average of 60 hours per week to make our programs run successfully. We rely heavily on in-kind donations from the community such as, socks, coats, blankets, toiletries, camping supplies, and other necessities for those living on the street. Several local businesses support our ability to collect donations, acting as intermediaries. As mentioned, many foundations will not fund organizations that have not operated for three years. We will be passing that three-year mark this year, opening up multiple other funding opportunities.

4

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Studies show that syringe exchange programs (SEP) provide a multitude of benefits to a community. Drug users who have access to a SEP are 5 times more likely to enter into a drug treatment program, and have lower levels of HEP C and HIV than those who to do not have access. SEPs help create a legal system that allows injection drug users to tell police that they have syringes, helping officers to avoid injuries from needle sticks during searches or pat downs. In Baltimore, for instance, two years after the introduction of SEP researchers found a significant reduction (50%) in needles discarded on the streets.

It is still too early to tally the positive public health impact that our services provide for Bloomington. However, research has proven that the impact of having a SEP in a community will not only affect public health as whole, but also reduce the potential of further public health epidemics such as HIV. Monroe County has already declared a HEP C epidemic, and the entire country is in the midst of an opioid overdose epidemic. Since 1999, overdose deaths involving opioids have quadrupled. The IRA provides invaluable service to the community, delivering the services needed to save lives and mitigate negative health consequences to both individuals and the community that would turn this epidemic into a full blown syndemic (such as Scott County experienced).

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

As community trust continues to grow, we expect to see a continued increase in the number of participants, and more lives saved by Naloxone. We will continue tracking the services we provide, listed in the project description. In 2018, the IRA expects do the following:

- Give 300 treatment referrals
- Distribute 7,000 doses of Naloxone and training
- Distribute hundreds of blankets, coats, and other necessities
- Provide Harm Reduction and Naloxone trainings
- Test 300 community members for HIV and HEP C
- Collect and distribute 300,000 syringes and sterile supplies

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Naloxone/Salary	\$10,000
Priority #2	Printer/Laptop/Ink	\$3679.96
Priority #3	Folding chairs/tables/outreach box	\$1762.26
Priority #4	Improper disposal equipment	\$1511.70
TOTAL REQUESTED		\$16953.92

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional

The Indiana Recovery Alliance fills a gap in the continuum of services in Bloomington for addiction, mental illness, and homelessness, keeping people alive and disease free (and in turn increasing health outcomes for our entire community), increasing access to treatment 5 fold (1), and connecting to an atrisk population that are notoriously disconnected from services due to criminalization and stigma.(2)

Our participants and volunteers would like to thank members of the Jack Hopkins Social Services Funding Committee for considering our application.

 $(1) \ http://www.amfar.org/uploadedFiles/_amfarorg/Around_the_World/TREAT_Asia/factsheetJan 2010.pdf$

(2) https://jamanetwork.com/journals/jama/fullarticle/2456156

comments should supplement, not restate, information provided

AGENCY INFORMATION

Lead Agency Name: Indiana Recovery Alliance

Address: 118 S Rogers St Suite 2

Phone: 812-320-7525

E-Mail: indianarecoveryalliance@gmail.com

Website: indianarecoveryalliance.org

President of Board of Directors: Dr. Alicia Suarez

Name of Executive Director: Christopher Abert

Phone: 812-320-7525

E-Mail: indianarecoveryalliance@gmail.com

Name and Title of Person to Present Proposal to the Committee: Christopher Abert

Phone: 812-320-7525

E-Mail: indianarecoveryalliance@gmail.com

Name of Grant Writer: Christopher Abert

Phone: 812-320-7525

E-Mail: indianarecoveryalliance@gmail.com

6

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

N/A			

THE PROJECT SITE

Address where project will be housed: 118 S Rogers St Suite 2 Bloomington, IN 47404							
Do you own or have site control of the property on which the project is to take pla	ace? [X] Yes	[] No [] N/A					
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:							
N/A							
approval has been received. If it has not been received, please indicate the entity approval is sought and the length of time it takes to secure the permit or approva	If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.						
N/A							
FURTHER PROJECT FUNDING DETAILS							
Total cost of project: \$220,000							
Requested amount of JHSSF funding: \$16,953.92							
Other Funds Expected for this Project (Please indicate source, amount, and wheth	her confirmed	l or pending):					
FUNDING SOURCE	AMOUNT	CONFIRMED?					
Monroe County Contract	\$12,000	Yes					
Indiana State Department of Health	\$15,000	No					
Sophia Travis Grant	\$6,000	No					
Monroe County CARES	\$6,000	No					
THFGI	\$15,000	No					
DPA	\$15,000	No					
Comer	\$15,000	No					
Broadway Cares	\$5,000	No					

8

Is this request for operational funds? [] Yes [] No **[X] Partial** If "yes," indicate the nature of the operational request:

[X] Bridge

[] Pilot

[] Collaborative [X] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: We will order the supplies and have a final report submitted (including salary) two months from notification we have received the grant.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: N/A

170

ONE TIME CAPITAL INVESTMENTS

Office Tech

\$1000 Laptop Idea Pad @ \$1,000

https://www3.lenovo.com/us/en/laptops/thinkpad/thinkpad-t-series/ThinkPad-T470/p/22TP2TT4700?irgwc=1

\$559.96 Printer ink

https://store.hp.com/us/en/cat/ink--toner---

paper?jumpid=ps con su in&utm medium=ps&utm source=ga&utm campaign=HP IPG Nonbrand Ink RS US BMM&utm term =%2Breplacement%20%2Bink&matchtype=b&adid=171050738377&addisttype=g&gclid=Cj0KCQjwtOLVBRCZARIsADPLtJ3mhDOzA1u Rc2lzWuOfWS9x8PgD18biykv tzL08L3d1MVKEe6BUxkaAtQ1EALw wcB&gclsrc=aw.ds&dclid=ClyUx-zQitoCFVNIAQodwmYNWA

\$2120 Commercial printer @ \$2,120

https://www.amazon.com/HP-G1W39A-PAGEWIDE-586DN-

COMMERCIAL/dp/B01E22JMNM/ref=sr 1 32?s=electronics&ie=UTF8&qid=1521736540&sr=1-32&keywords=commercial+printer

Community Safety and Syringe Disposal

\$334.80 20 safety vests @ \$16.74/piece

https://www.trafficsafetystore.com/safety-vests/economy-contrasting-class-2#V1517L-XL

\$82.30 10 kevlar gloves @ \$8.23/piece

https://www.amazon.com/1607L-Resistant-100-Percent-Protective-Carpentry/dp/B0008F5JFI?tag=top505-20

\$299.60 20 trash pickers @ \$14.98/piece

https://www.amazon.com/ABCO-Products-Grabber-Aluminum-Handle/dp/B010TFIPN4/ref=sr 1 1?s=lawn-

garden&ie=UTF8&qid=1521650057&sr=1-1&keywords=trash+pick+up+tool

\$795 8 side mounted outside syringe disposal units @ \$99.38/piece http://www.sharpsinc.com/store/1-5-quart-sharps-secure-needle-disposal-system

Outreach Equipment

\$679.92 4 Portable Tool Boxes for Outreach @ \$169.98/piece

 $\underline{https://www.lowesforpros.com/pd/IRWIN-Mobile-Command-Center-40-5-in-Gray-Structural-Foam-Lockable-Wheeled-Tool-Box/1000306701$

SUD support group equippment

\$650.40 40 folding chairs @ \$65.04 per 4 pack

https://www.amazon.com/Cosco-Vinyl-4-Pack-Folding-Chair/dp/B00DQC9HRG/ref=sr 1 4?ie=UTF8&qid=1521650524&sr=8-4&keywords=folding+chairs+with+padded+seats

\$259.96 4 6' folding tables @ \$64.99/piece

\$171.98 2 8' folding tables @ 85.99/piece

https://www.amazon.com/Best-Choice-Products-Folding-Portable/dp/B00D491T2W/ref=sr 1 2?s=home-

garden&ie=UTF8&gid=1521737497&sr=1-

2&keywords=folding+plastic+tables&dpID=41K9BkS9DVL&preST= SY300 QL70 &dpSrc=srch

Capital investment: \$6953.92

NALOXONE PROGRAM REQUEST:

\$10000 \$5000 Naloxone/ \$5000 Salary

\$16,953.92 TOTAL REQUEST

¹⁰ 171





DRAFT Fundraising Plan

Prepared for: Chris Abert, Executive Director

Prepared by: Kerry Thomson, Teem

March 22, 2018



MAJOR SOURCES OF FUNDING

The Indiana Recovery Alliance is currently operating with a \$200,000 annual budget, funded primarily by grants. This figure does not include a significant gift in kind by the Chicago Recovery Alliance of \$250,000 in supplies over the past 3 years. In order to continue supporting those in need of supportive harm reduction services and participating in critical advocacy for harm reduction policy at the local, state and national level, the IRA anticipates a funding gap of \$XXXXXXXX in the coming 3 years. Adoption and fulfillment of this plan will accomplish the goals of increasing services and advocacy in one of the nation's hardest hit opioid areas.

Grants

Serving as the organization's primary funding source to date, grants in the amount of \$85,000 per year have been secured. Most of these have relatively low-barrier reporting guidelines, and if they are sustained at this level or grown can serve as a functional base of support for the organization.

Individual Giving

To date, the organization has no developed individual donor program. On occasion, friends and close supporters are asked to consider giving through a Facebook post or email. The organization is prompt in sending thank you notes and receipts. Average individual gifts amount to just over \$3,000 with some gifts being 4-figures.

In-Kind Donations

In-Kind donations are currently supplying much of what the organization needs in terms of supplies. The Chicago Recovery Alliance has been providing significant assistance in order to ensure the start up of the IRA goes smoothly. It is unknown whether or not this support can continue into the future.



GROWTH RECOMMENDATIONS

Grants

The IRA has been active in seeking grants for its purposes, but has yet to really be aggressive in seeking new funding sources in grants. Tapping into one additional grant in the amount of \$10,000 which has low reporting requirements funding activities already either actively being deployed by the IRA or in its existing plan would alleviate significant financial pressure without adding heavy administrative burdens on the already taxed staff.

Individual Giving

A database should be started to track donors and supporters. Twice each year a strategic ask should be made for specific support of an initiative. It is recommended these asks happen in mid-April and mid-November. An email communication would be best for these requests based on the current support base.

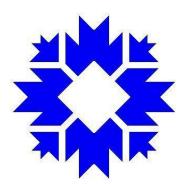
A culture of philanthropy should be established, along with a supporting communications plan. Modest asks for support of training programs and support would go a long way in reaching the goals outlined below.

Donors giving more than \$250 constitute a major gift for the organization. A cultivation plan for these donors should be established and implemented immediately

In-Kind

In order to assist with start-up, a partner organization has provided initial supplies for the IRA. These are valued at \$81,000 each year for a 3 year period. Communicating with this organization to establish the likelihood of continuing the program and prospecting pathways of growth would behoove the organization greatly.

Description	2017	2018	2019	20	20
Grants	\$85000	\$95000	\$ 100,000	\$	100,000
Individual Giving	\$3000	\$10000	\$ 12,000	\$	15,000
In Kind	\$81000	\$85000	\$ 90,000	\$	90,000
Total	169,000	190,000	\$202,000	\$	205,000



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: Interfaith Emergency Winter Shelter

Is Lead Agency a 501(c)(3)? [x] Yes [] No

Project Name: Install helving for baggage storage for Interfaith InterFaith Shelter at Wheeler Mission

Requested amount of JHSSF funding: \$1,500.00

Nun	nber of Emp	oloyees
Full-Time	Part-Time	Volunteers
	3	~360

Total Number of City Residents Served by this project in 2018: The Interfaith Winter Shelter does not collect data on city residency of its homeless guests. But most Shelter guests register for many nights throughout a season; many are frequent guests at the Shalom Community Center, as well, and, accordingly, they can be considered residents of the city.

Total Number of Clients Served by this project in 2018: An average of 40-50 men, 8-10 women per night, or about 378 per week during the Interfaith Winter Shelter season from October 1st though March 31st

Is this a collaborative project? [] Yes [x] No. If yes: List name(s) of agency partner(s):

This application is submitted on behalf of the Interfaith Winter Shelter (IWS). However, during the just completed 2017-18 season, the IWS operated every night at facilities of Wheeler Mission located on Westplex Avenue, rather than at the four local churches that had hosted the Shelter in all previous years. Staff at Wheeler Mission have assisted in operating the Shelter, reducing the number of volunteers necessary to operate the Shelter, providing space for Interfaith to store food goods and cleaning supplies, and deferred administration and operation of the IWS to Interfaith staff and volunteers once homeless guests entered the building for registration (at 9:00 p.m. or before) until Interfaith guests left the Wheeler building at 7:00 a.m. the following morning.

This collaborative effort enabled the Interfaith Winter Shelter to operate at a single location every night of the shelter season and worked well to the advantage of both guests and volunteers. We expect this collaborative effort between the IWS and Wheeler Mission to continue in future years.

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of the Interfaith Winter Shelter (IWS) is to provide safe, secure, low-barrier overnight housing for this community's homeless individuals during the five winter months of October through March. A meal is served as part of the Shelter's operation each night.

Until the 2017-18 season, the IWS was hosted on a rotating basis at four Bloomington churches. Interfaith Winter Shelter volunteers and the members of its Board of Directors represent ~25 faith-based organizations in Bloomington. Operation of the IWS is independent of any religious activity, and religious instruction or belief is *not* a precondition for any guest to be welcomed into the IWS. The low-barrier operating philosophy of the IWS is unique among area agencies and enables it to serve the most vulnerable of the city's homeless population.

Wheeler Missions holds chapel services daily, but these services are independent of Interfaith Shelter operation; no guest of IWS is required to participate in Wheeler's chapel services, although some choose to do so.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

The Interfaith Winter Shelter requests \$1500 to purchase and install heavy-duty metal shelving in a storage room at Wheeler Mission to efficiently use this space for overnight storage of personal baggage, belongings, and backpacks of its homeless guests. After homeless guests are registered for the night, belongings they have brought with them are placed into individual large plastic bags, with their names and the number of their bed or mat taped to the bag; the bag is then placed in secure storage area until check-out the following morning. At Wheeler Mission, a well-located room has been made available for this purpose, but it is poorly equipped for efficient storage of guests' bags. Many bags have had to placed on the floor, some on top of others, making quick identification of each guest's belongings difficult and time-consuming. Installation of the requested shelving will permit us to safely store baggage in numbered locations for efficient distribution at checkout. And guests' belongings will be off the floor, in a better protected and more sanitary manner. Installation requires removal of wood "cubbies" in a portion of the space, which totals ~100 square feet in two adjoining rooms. A 5 x 14 x 8 room with a door entry into a 10 x 4 room with sloped ceiling located under a stairway. Four heavy-duty wide shelving units, two stackable top units, one more narrow shelving unit, and a Tri-Arc ladder on wheels with safety rail will be purchased and installed is an award is made.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

2

By providing a low-barrier winter shelter open to all who seek it, the Interfaith Winter Shelter addresses an identified priority for social services of the City of Bloomington, namely to provide an overnight emergency shelter during the five winter months for the areas' homeless.
ONE-TIME INVESTMENT (100 words or less)
Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.
We seek a one-time investment, at modest cost, that will significantly enhance operation of the Interfaith Winter Shelter at Wheeler Missions. Installation of heavy-duty metal shelving, anchored to the wall, with a movable, wheeled ladder will facilitate a central element of the IWS registration process, ensuring that guests' personal belongings are treated with respect, safely stored in a manner that will facilitate personal identification of all guests' bags and belongings to expedite check-out procedures each morning.
FISCAL LEVERAGING (100 words or less) Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.
LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

3

INTERFAITH WINTER SHELTER

the Interfaith Emerge months. The Shelter f and quite likely, has s	alternative sheltering can be provided for this city's population of acy Winter Shelter is necessary to prevent tragic deaths from hypotavorably impacts quality of life of many of Bloomington's most disaved the lives of some. Sheltering the homeless who live among us as, for more than eight years, been an effective agency to approach	hermia during winter sadvantaged residents is something we
OUTCOME INDICA	TORS (100 words or less)	
The ultimate outcome observable within the soutcome indicators. In term impacts of a progeterm indicators used to agreement. Where possible samples: an agency profunds were used to meet substandard service. An number of residents with	scribe the outcome indicators you intend to use to measure the success of a project (e.g., reduced hunger, homelessness or addiction rates) (ack Hopkins funding period. For that reason, we are asking agency contrast to program activities (what you bought or did with grant fram (the lasting social change effected by your initiative), the data measure the change your program has created during the period of the cible, this information should be expressed in quantitative terms. Inviding a service might cite to the number of persons with new or improved quality standard, the agency might report the number of people who not agency seeking to purchase equipment or to make a physical improvement new or improved access to a service or facility. If funds were used to measure or facility, an agency might report the number of people who have a province or facility, an agency might report the number of people who have a province or facility, an agency might report the number of people who have a province or facility, an agency might report the number of people who have a province or facility, an agency might report the number of people who have a province or facility, an agency might report the number of people who have a province or facility, an agency might report the number of people who have a province or facility, and the province or facility and the province or facility and the province or facility.	are often not readily ies to provide us with unds) and the long- we seek are the short- of your funding d access to a service. If longer have access to a t might cite to the et a quality standard or
SUMMARY OF PRO	GRAM COSTS	
	ne Committee may recommend partial funding for a program. In the full request, will you be able to proceed with partial funding? []	
If "yes", please provid	e an itemized list of program elements, ranked by priority and cost:	
Duis vite #1	Item	Cost
Priority #1		

INTERFAITH WINTER SHELTER

Priority #2	
Priority #3	
Priority #4	
Priority #5	
Priority #6	
Priority #7	
TOTAL REQUESTED	

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

AGENCY INFORMATION

Lead Agency Name: Interfaith Winter Shelter

Address: Phone:

E-Mail: abackler@aol.com

Website: www.interfaithwintershelter.org President of Board of Directors: Alan Backler

Name of Executive Director:

Phone: E-Mail:

Name and Title of Person to Present Proposal to the Committee:

Richard J. Rose, Board Member, IWS

Phone: 812-339-7154 E-Mail: rose@indiana.edu

Name of Grant Writer: Richard J. Rose

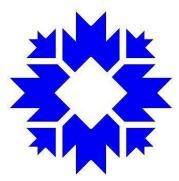
Phone: as above E-Mail: as above

FOR COLLABORATIVE PROJECTS ONLY
If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.
THE PROJECT SITE
Address where project will be housed: Wheeler Mission Westplex Avenur Bloomington, IN
Do you own or have site control of the property on which the project is to take place? [x] Yes [] No [] N/A
Is the property zoned for your intended use? [x] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS

6

Total cost of project: \$1,500.00

INTERFAITH WINTER SHELTER



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Project Name: Nurse Family Partnership Mother support

Requested amount of JHSSF funding: \$5,000

Number of Employees		
Full-Time	Part-Time Volunteers	

Total Number of City Residents Served by this project in 2018: new program – will serve an estimate of 30+

Total Number of Clients Served by this project in 2018: new program – will serve 100

Is this a collaborative project? [] Yes [x] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mission

Nurse-Family Partnership positively transforms the lives of vulnerable babies, mothers and families.

Vision

A future where all children are healthy, families thrive, communities prosper and the cycle of poverty is broken.

Values

With an intentional and intense sense of urgency to change lives, we will:

- Be tenacious caregivers by bringing passion and excellence to our nursing practice
- Actively listen to and persistently serve our families and our implementation network
- Provide leadership in the field of evidence-based and home visitation programs
- Seek/find solutions
- Innovate and stay relevant

- Enhance the science of pregnancy, brain and early childhood development to serve vulnerable babies and families
- Respect and honor differences in race, ethnicity, religion, sex, national origin, disability, age, sexual orientation, gender identity and veteran status
- Be respectful, collaborative and tenacious in all of our interactions with each other and on behalf of our families and implementation network
- Do more with less

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$5000 in materials support for Nurse Family Partnership mothers and children. This project is to help mothers in Monroe County, primarily Bloomington residents with basic needs so that they can be more successful in the Nurse Family Partnership (NFP) which promotes maternal health, child's health, and economic self-sufficiency of the family. Mothers living in poverty have extra barriers to accessing healthcare, and even just supplying needs such as diapers for their babies. This program helps mothers to learn to advocate for themselves and provide for the needs of their families by increasing education levels and helping the mother become employable at a higher level of wage earnings. The application is for assistance to help the mothers get off to the best start possible by suppling gas cards or transportation vouchers, diapers, and other basic needs of families. While this program serves families in five counties, this application is asking for assistance for Bloomington residents in the NFP program. Basic need support will help these moms be more successful in the program and more successful in breaking a cycle of poverty.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

2

The infant mortality rate (IMR), a community's qualitative measure of infant mortality, is the number of babies who die in the first year of life per 1,000 live births. In 2016, Indiana had an overall IMR of 7.2 while the Healthy People 2020 goal is a rate of 6.0 or less. Infant mortality is the number one indicator of the overall health and wellness of a community. Monroe County's IMR was 7.7 in 2016.

Nurse Family Partnership is a program implemented by IU Health Community Health to combat infant mortality. The goals of the program are to impact maternal health, child's health and the economic self-sufficient of the family by pairing a nurse with a first-time mom from prenatal care through babies second birthday. The induction of NFP meets the "Service Community Assessment of Needs" by impacting earnings, education, healthy living, food security, clothing, personal and community safety, and crisis services. These mothers face many challenges and the program is in need of material support including diapers, transportation vouchers, cell phone cards, and bed bug assistance.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that <u>do not</u> satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This NFP program started accepting mothers in February 2018 with an immediate high level of needs for the mothers that it is serving. The program itself is fully funded and free to the families it serves. The materials support will help the mothers be more successful as they are getting back on their feet, increasing their education, and finding sustainable employment

Fiscal leveraging 100 words

NFP at IU Health Bloomington is a fully funded grant program in terms of program fidelity, nursing salaries, and program cost. The grant covers \$1.3 million dollars in staff, education and training, and direct cost of the program. Not included in this funding is direct material support for extra needs of the mothers.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.				

3

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Measurement of important and well-defined public health outcomes is a cornerstone of the Nurse-Family Partnership. For every \$1 invested into this program, there has been shown a \$5.70 return to the community. Nationally, there is more than 37 years of evidence to back up outcomes including a 48% reduction in child abuse and neglect; 56% reduction in emergency room visits for accidents and poisonings; 59% reduction in child arrests at age 15; 67% reduction in behavioral and intellectual problems at child age six; and 35% fewer hypertensive disorders of pregnancy.

According to Pacific Institute for Research and Evaluation (PIRE), those completing the NFP program resulted in lower enrollment in Medicaid and Food Stamps, a 9% reduction in Medicaid costs and an 11% reduction in Food Stamps costs in the 10 years following the birth of the child. Federal savings were estimated at 154% of costs, yielding a net 54% return on the federal investment. Although this is a new program to the community, there is a long history of documented outcomes. Material support to these mothers and families will only aide achieving these goals.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Mothers utilizing these funds will keep at least 80% of prenatal visits that are scheduled due to having transportation vouchers or gas cards. Those receiving cell phone cards will keep at least 80% of appointments with their NFP due to the ability to maintain communication. Mothers utilizing bed bug assistance will maintain a bed bug free home that is safe for their baby. The mothers who are uninsured and not eligible for any assistance will be able to access at least three prenatal visits. Mothers receiving diapers will be able to purchase other basic needs for the family.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

4

	Item	Cost
Priority #1	Basic Needs – i.e. Diapers	\$2000
Priority #2	Transportation	\$1000
Priority #3	Communication – cell phone cards	\$1000
Priority #4	Environment- bed bug treatment assistance	\$1000
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

5

The Nurse-Family Partnership program is an evidence-based, nurse home visitation program that positively transforms the lives of vulnerable babies, mothers and families. It is a national program that has been around for over 40 years which serves low income mothers with their first baby from early pregnancy through their child's 2 nd birthday. This is a program funded by the State of Indiana. It is a free and voluntary program.
Of the women of child-bearing age in our region, approximately 49% are Medicaid recipients with even more eligible for WIC programming. There are specific needs potentially facing this population due to barriers in access to healthcare, generational traits experienced among families, and a lack of knowledge. For the first-time pregnant females who are experiencing poverty, challenges are often difficult to overcome without outside interventions. Materials support for this program will prove vital to the success of the mothers in the
program.
AGENCY INFORMATION

Lead Agency Name: IU Health Community Health – Nurse Family Partnership

Address: 333 E Miller Dr Bloomington, IN 47401

Phone: 812-353-3216

6

E-Mail: AMeek1@iuhealth.org Website: iuhealth.org/bloomington

President of Board of Directors: Carol Weiss- Kennedy – Clinical Director

Name of Executive Director: Teri DeMatas – VP of Marketing and Community Relations

Phone: 812.353.9174

E-Mail: tdematas@iuhealth.org

Name and Title of Person to Present Proposal to the Committee: Amy Meek - NFP Supervisor

Phone: 812-353-3216

E-Mail: AMeek1@iuhealth.org

Name of Grant Writer: Amy Meek

Phone: 812-353-3216

E-Mail: AMeek1@iuhealth.org

FOR COLLABORATIVE PROJECTS ONLY

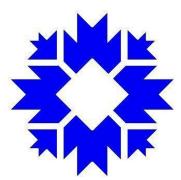
co ar	this is a collaborative project, please indicate: how your missions, operations and services do or will emplement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address ose challenges.	

7

THE PROJECT SITE

Address where project will be housed:
Do you own or have site control of the property on which the project is to take place? [] Yes [] No [] N/A
Is the property zoned for your intended use? [] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project:
Requested amount of JHSSF funding:
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Is this request for operational funds? [] Yes [] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

8



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Project Name: Middle Way House Technology Safety

Requested amount of JHSSF funding: \$11,000

Number of Employees		
Full-Time Part-Time Volunteers		Volunteers
27	42	>300

Total Number of City Residents Served by this project in 2018: (based on 2017 totals) 815*

Total Number of Clients Served by this project in 2018: (based on 2017 totals) 1,400*

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Middle Way House's mission is to end both structural and interpersonal violence. Middle Way House envisions a community where individuals live free from violence and the threat of violence; a community characterized by equality across the gender spectrum and social and economic justice; a community where everyone's contribution is honored and individual and group differences are valued; a community where everyone is adequately fed, housed, educated and employed; a community that provides opportunities for meaningful participation, personal growth, and creative expression.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$11,00 to redesign our "technology closet" in order to provide adequate protection, ventilation, and optimal utilization of space for our telecom/networking equipment.

When the main shelter building at 338 S. Washington was constructed in 2010, the amount of tech equipment owned and utilized by Middle Way House was minimal and fit in the not quite 3' by 6.7' closet provided. However, as the technology required to support modern security and normal business practices increased, our "tech closet" began to overflow. The result of installing and operating more equipment in such a small space is increased ambient temperature and humidity exceeding industry safety standards. Overheated network switches now fail on a semi-regular basis, resulting in lost internet and intra-agency network connectivity.

Every time our equipment fails, our clients are directly impacted as our staff and volunteers are unable to provide crucial services that depend on online resources and document submission.

A recent quote from HFI to increase the ventilation and optimize humidity in the storage room will be \$8,500. Per a preliminary consultation with ProBleu, the cost of hardware and labor services to optimize the layout of our technology space will be \$2,500.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

This proposed project will directly benefit homeless families, especially women and their children, in need of emergency shelter as a consequence of experiencing violence in the home. Maintaining secure, 24/7 operation of our shelter services demands basic information technology infrastructure: reliable telecom connectivity and internet access, intra-agency networking capabilities, and confidential electronic file storage. This project will protect our equipment and ensure emergency shelter operations for years to come.

The City's Consolidated Plan 2015-2019, the Homelessness Strategy (91.215(d) pg. 104) states that the City of Bloomington will continue to support efforts that address emergency and transitional housing needs for "victims of domestic violence." Further, the South Central Housing Network's Heading Home: A Regional Plan to Make Homelessness Rare, Brief & Nonrepeating report's strategies include using Transitional Housing strategically to focus on survivors of domestic violence.

2

MWH is an active participant in the City's Anti-Poverty Strategy (92.215 (j) pg. 108), providing Essentials (self-sufficiency programs, case management, appropriate counseling referrals), Education (life-skills development, support for raising clients' education attainment levels) and Assistance to Increase Earnings (pre-employment training and job placement assistance).

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The project is a one-time investment to protect Middle Way House's information technology and communication equipment. Establishment of a secure, optimal environment for our equipment will increase the functional lifespan of that equipment, resulting in decreased cost of repair/replacement in the future.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

This project will ensure that all of MWH's technological resources (whether purchased new with grant funding or in-kind donations of used) will be utilized to maximum advantage by securing optimal operating conditions and secure storage space. Demonstration of modernized information technology infrastructure will enhance the agency's credibility in soliciting future funding of technology-based service projects, in-kind contributions, and utilization of volunteers' time and talents.

3

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Middle Way House consistently provides life-saving/life-changing services to an extremely vulnerable population. By securing the equipment that is essential to our agency's continued operation, MWH will continue to provide not only emergency shelter but all of the services we offer to non-residents in our community, including free legal advocacy and violence prevention programming in the school system.

We anticipate serving at least many community members in 2018; however, as the population of Bloomington/Monroe County/our service area increases, this could be interpreted as an overall decrease in the number of individuals and families requiring crisis intervention services. If so, this demonstrates progression towards our organizational mission of eliminating violence in our community, which will ultimately result in increased productivity at work and school and decreased poverty.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to **make a physical improvement might cite to the number of residents with new or improved access to a service or facility**. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

At least 295 shelter residents will benefit directly from stable internet connectivity for the purposes of contacting appropriate referrals and community resources, pursuing educational and employment opportunities, and accessing essential legal/law enforcement services. More than 180 on-site volunteers will also benefit from the ability to conduct research, design education materials, and collaborate on other outreach projects. Legal staff will be able to provide protection order services to at least 500 non-shelter-resident applicants within our community. The agency will benefit from decreased expenses related to technology equipment repair and replacement, allowing us to support direct service and expand prevention programming.

4

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Environmental stabilization: Via improved HVAC or other means, decrease the standard operating temperature and humidity within the equipment storage area	\$8,500
Priority #2	Redesign and repositioning of equipment: Installation of racks for servers and switches, and data ports for connectivity to allow adequate airflow between components and improved accessibility to networking equipment	\$2,500
TOTAL		414.000
TOTAL REQUESTED		\$11,000

5

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

An application for the funding of this project was initially submitted to the 2018 CDBG Physical Improvement committee. Upon review of the site and current conditions of our technology equipment space, the committee decided that the immediate need for equipment protection and space redesign was too great to wait for FY2018 CDBG funding availability. Therefore, the committee strongly recommended Middle Way House submit our request for Jack Hopkins funding instead, due to the urgent need for this project's implementation. Per Robert Woolford:

"The CAC thought that the ventilation and redesign of the technology closet could not wait for the City's 2018 CDBG allocation, which would not be available until October 2018 or beyond. We recommend that Middle Way House apply for the City Council's Jack Hopkins' Social Service funding, which is available sooner than the City's 2018 CDBG allocation."

In FY2017, MWH received 1,552 phone calls for interpersonal violence-related crisis intervention. We sheltered a total of 295 unduplicated survivors and their children (an 8% increase over 2016). 56% of victims sheltered were Bloomington city residents. Staff served over 680 individuals in need of legal advocacy (80% were non-shelter-resident members of the Bloomington community) and provided 355 prevention classes to students in the Monroe County Community School Corporation.

*Re: Number of total clients and city residents served.

Total clients include all adults and children sheltered at New Wings, new legal advocacy clients, adults served at our county offices, individuals served by our on-site advocates in Bloomington, and adults and children residing in our transitional housing facility, The Rise.

The total number of Bloomington city residents served include 56% of emergency shelter residents (adults and children), 80% of legal advocacy clients, and transitional housing residents (adults and children).

6

AGENCY INFORMATION

Lead Agency Name: Middle Way House, Inc.

Address: 338 S. Washington Street

Phone: 812-333-7404

E-Mail: DebraMorrow@middlewayhouse.org Website: http://www.middlewayhouse.org/

President of Board of Directors: Michael DeNunzio

Name of Executive Director: Debra Morrow

Phone: 812-333-7404

E-Mail: DebraMorrow@middlewayhouse.org

Name and Title of Person to Present Proposal to the Committee: Rene Llewellyn

Phone: 812-333-7404

E-Mail: GrantsManager@middlewayhouse.org

Name of Grant Writer: Rene Llewellyn

Phone: 812-333-7404

E-Mail: GrantsManager@middlewayhouse.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

N	J/A			

THE PROJECT SITE

expected to be received:

N/A

Address where project will be housed: 338 S. Washington Street, Bloomington, IN 47401
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
N/A
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$11,000
Requested amount of JHSSF funding: \$11,000
Other Funds Expected for this Project (<i>Please indicate source, amount, and whether confirmed or pending</i>): Middle Way House general fund will cover any additional expenses.
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
Middle Way House will accumulate paid receipts for equipment purchased and services supplied. On a monthly basis, beginning in July 2018, these receipts will be submitted for reimbursement. Sign-off and approval of completed work, by Middle Way House's Executive Director, must occur prior to final draw-down of funds.
If completion of your project depends on other anticipated funding, please describe when those funds are

8

MWH PROJECT BUDGET 2018

Project Portion	Item	Cost
Temperature/Humidity Control	Via improved HVAC airflow or other means (free-standing AC unity), decrease the standard operating temperature and humidity within the equipment storage area	\$8,500
Redesign of Space and Repositioning of Equipment	Redesign and repositioning of equipment: Installation of racks for servers and switches, and data ports for connectivity to allow adequate airflow between components and improved accessibility to networking equipment Hardware (\$450) Labor (\$2,050)	\$2,500
Cost Subtotal:		\$11,000
TOTAL GRANT FUNDING REQUESTED:		\$11,000

9



Mechanical & Building Solutions

2010 Vernal Pike; P.O. Box 1998, Bloomington, IN 47402-1998 812-339-2579 www.harrell-fish.com

Middle Way House 318 South Washington Street Bloomington, IN 47401 Attn: Sheila Zintsmaster Re: IT room mini split installation October 2, 2017

Harrell-Fish, Inc. proposes to furnish labor, tools and materials for installation of a new "Mitsubishi" 2-ton, cooling only, mini-split system. The following scope applies-

Inclusions -

- Furnish and install a new "Mitsubishi" 2-ton cassette within the ceiling of the corresponding IT room
 - o Hang the unit with strut and all thread above the ceiling
 - o Make all ceiling adaptions to fit new unit
- Furnish and install a new "Mitsubishi' 2-ton condenser (Cooling Only)
 - o Installed on a plastic pad
 - o Furnish and install a new whip and disconnect for condenser
- Furnish and install line set
 - o Line set on the exterior of the building will be covered with white line hide
- Run all necessary high voltage from existing breaker box to indoor and outdoor units
 - o Breaker will be provided
- Furnish and install a new wireless thermostat in client selected area
- Furnish and install a "Little Giant" condensate pump, which pump to nearest drain
- Pressure test the system for any leaks
- Pull system under a vacuum to remove all moisture from the system
- Charge system to factory specs
- Start up and confirm operation
- Two year labor warranty
- Ten year parts warranty

Exclusions -

- Overtime/Shift work
- Work outside of the above stated scope
- Sales tax

Total Job Cost - \$8,360.80

(This price is valid for 30 days)

Thank you for the opportunity to submit this proposal. Please do not hesitate to contact our office if you have any further questions.

Sincerely,

HARRELL-FISH, INC.

Dylan Christenberry Service Accounts Manager dchristenberry@harrell-fish.com 812.821.3536

Customer Acceptance

Date

"Truly Exceptional Client Service"



State Plumbing Commission No. CO89100025 An Equal Employment Opportunity Employer





ProBleu, Inc.

320 W 8th St., Suite 213 Bloomington, IN 47404 **United States**

T: 800.844.0750

F: 888.330.8394

Date 2018/03/22 **Expires** 2018/04/21 Quote # 1759 v2 Contact **Craig Hickman**

CLICK TO ORDER

Prepared for Middle Way House

> Sheila Zintsmaster Doran 338 S. Washington St. Bloomington, Indiana 47401

United States

T: 812.333.7404 ext. 209 E: sheila@middlewayhouse.org

Service Type Election - Tax Free

Туре	Item	Code	Qty	Price	Total
Hardware	Structured Cabling Material	CABLING1	1	\$435.10	\$435.10
	Material needed to perform the work below which includes patch cables, data outlets, and mounting hardware				
Labor	Pre-Paid Labor	PPL10	18	\$90.00	\$1,620.00 [†]
Support Services	- Install 6 data outlets on the wall by door close to power for servers to be relocated				
	- Install horizontal wall mount rack for rack mount switches				
	- Install shelf for small switches and other equipment that needs to be moved off a cart				
	- Install new patch cables from patch panel to new switch location				
	- Relocate data wires that do not come from patch panel to new switch location				
	- Move severs to a new area and connect via new data outlets				
† Non-tavable iter					

[†] Non-taxable item

Shipping charges may apply to eligible items and will not be known

until time of final invoice.

Cost Breakdown

Туре	Up-Front Fees
Hardware	\$435.10
Labor Support Services	\$1,620.00
Total	\$2,055.10 USD

CLICK TO ORDER

\$2,055.10 USD

Total Due

Middle W ay House In c Profit & Los s

January throu gh Decemb er 2017

	Jan - Dec 17
Ordin ary Income/Expense Income 400000 · Grants 402000 · Foodw orks Auction 403000 · Contributions Income 4001.00 · Donations - M WH	1,410,916.39 36,011.27 293,960.47
4210AD · Unite d Way 422500 · Restricted 422700 · Foundations & A wards 423010 · Toby Strout VOICES Fund 423020 · Rise Appliance Replacement 4260AD · NAP Credits	41,199.05 242,454.30 87,938.97 850.00 22,774.00
Total 422500 · Restricted	354,017.27
Total 403000 · Contributions I ncome	689,176.79
417000 · Progra m Fees 4370-AD · Chil dcare Fees 417000 · Progra m Fees - Other	17,829.00 0.00
Total 417000 · Program Fees	17,829.00
4220AD · Donated Services and Assets	187,025.50
4380AD · Other Income 4385AD · Interest Income-BCL 9740AD · Miscellaneous Incom e 9750AD · Rental Income 4380AD · Other Income - Other	5,471.07 272.07 39,393.00 1,135.18
Total 4380AD · Other Income	46,271.32
4401AD · Fundra ising	79,981.63
950000 · Investment Income 9501AD · Divid ends 9502AD · Unrealized Gain/Loss on Invest 9520AD · Interest	392.39 10,934.14 1,629.92
Total 950000 · Investment Income	12,956.45
Total Income	2,480,168.35
Gross Profit	2,480,168.35
Expens e Merchant de posit fees 502800 · Emplo yee Appre ciatio n 5150AD · Automobi le Expense 515500 · Other 515600 · Fuel 515700 · Repairs	248.39 58.39 174.76 45.85 301.00
Total 5150AD · Automobil e Expense	521.61
5170AD · Bank Service Charges 519900 · Client Direct Assistance 530000 · Compensation 500200 · Salaries and Wages 5300AD · Payroll Taxes 5350AD · Health In surance/Benefits 535500 · Work ers Com p 536000 · Work study /Interns Total 530000 · Compensation	2,721.75 4,070.79 1,206,553.28 98,238.32 14,442.43 17,931.66 1,017.25 1,338,182.94
•	

Middle W ay House In c Profit & Los s

January throu gh December 2017

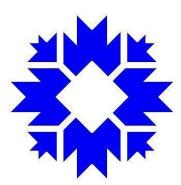
	Jan - Dec 17
5400AD · Contract Labor 5410AD · Conferences 5411AD · Training 5600AD · Donated Service s 5700AD · Dues and Fees 590600 · FDE Fundra ising Direct Expense 590632 · Postage/Mailing	460.00 25.00 292.00 187,025.50 6,599.77
590600 · FDE Fundra ising Direct Expense - O	7,059.57
Total 590600 · FDE Fundra ising Direct Expense	7,384.57
6000AD · Insurance	36,838.96
6200AD · Miscellaneous 6250AD · Foodworks Closure 6300AD · Occupanc y 5800AD · Equip ment Rent and Maint 6310AD · Transportation 6320AD · Laundry 6330AD · Food 6335AD · Security 6340AD · Buil ding Repairs and Maint 6350AD · Rent 6360AD · Suppli es 6361AD · Trash Removal	477.84 2,279.71 37,429.99 248.50 740.40 3,692.50 3,010.22 12,503.15 1,500.00 415.08 268.42
6370AD · Utili ties	52,283.97
6800AD · Telephone	39,752.62
Total 6300AD · Occupancy	151,844.85
635000 · Travel & Ent 6940AD · Entertainment 6946AD · Mileage 635000 · Travel & Ent - Othe r	977.15 6,592.68 2,891.91
Total 635000 · Travel & Ent	10,461.74
6390AD · Penalties 6400AD · Postage and Delivery 6450AD · Printing and Reproduction 6500AD · Professional Fees 6501AD · Audit 6525AD · Consulting	463.84 1,993.88 5,211.54 18,850.00 5,040.00
6500AD · Professional Fees - Other	461.66
Total 6500AD · Professional Fees	24,351.66
6600AD · Suppli es Software 6610AD · Program 6620AD · Offic e 6630AD · Offic e Equip ment 6600AD · Suppli es - Othe r	9,956.86 6,155.17 16,298.13 3,085.35 2,383.12
Total 6600AD · Suppli es	37,878.63
6700AD · Subs criptions and Publications 6960AD · Uncategoriz ed Expense Reimburs ement Clearing Account	0.00
Total 6960AD · Uncategori zed Expense	0.00
Total Expense	1,820,059.66
Net Ordin ary Income	660,108.69

12:06 PM 04/02/18 Accrual Basis

Middle W ay House In c Profit & Los s

January through December 2017

	Jan - Dec 17
Other Income/Expense Other Expense 502900 · Interest Expense 542500 · Depreciation Expense 542501 · Amortization Expense	1,111.94 156,030.00 216.00
Total Other Expense	157,357.94
Net Othe r Incom e	-157,357.94
Net Income	502,750.75



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [] Yes[] No

Number of Employees		
Full-Time	Part-Time	Volunteers
10	3	134

Project Name:

Requested amount of JHSSF funding:

Total Number of City Residents Served by this project in 2018:

Total Number of Clients Served by this project in 2018:

Is this a collaborative project? [] Yes [] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Monroe County CASA Inc. is a non-profit organization that recruits, trains, and supervises court appo	inted
volunteers to advocate for children who are involved in juvenile court due to abuse and neglect. Volu	nteer
advocacy is based on the belief that all children are entitled to a safe and permanent home.	

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$7,768.43 for additional computer work stations for new staff, bring prior equipment up to date and to purchase a projector for offsite community presentations.

With the steady rise of child abuse cases appointed by the courts to Monroe County CASA, it has become necessary to hire 3 additional employees as well as additional IU interns. It has become evident that "computer sharing" is not working and is causing inefficiency. Therefore we have a need for additional computers.

We upgraded our computers a few years ago and are now in need to increase their speed and memory capacity. In the last year, we've been forced to become part of the "E-filing" court system to file and receive courts documents for the cases we serve. This system has caused stress on our current computers' capacity.

We have increased the number of presentations in the community and have developed effective PowerPoint and video tools for our messaging. A projector is not always available to us and therefore are requesting money to purchase our own machine.

Once we are able to purchase the above mentioned equipment, we will need technical assistance. We are fortunate to have an IT person willing to give his time to us at 50% of his regular rate of \$100 per hour. He predicts it will take about 20 hours total to install and test all new equipment for a total of \$1,000. If it takes longer, he has agreed to donate the remaining time in full.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

2

HAND

Strategy 5: Public Services Assistance: • Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care. • Provide funding to non-profit organizations that provide a safety net for community members in need. • Provide funding to non-profit organizations that provide valuable services to improve quality of life. Page 19

Non-homeless Special Needs (91.205 (d) and 91.210 (d)) Analysis (including HOPWA) Identify the priority housing and supportive service needs of persons who are not homeless but may or may not require supportive housing, i.e., elderly, frail elderly, persons with disabilities (mental, physical, developmental, persons with HIV/AIDS and their families), persons with alcohol or other drug addiction by using the Non-homeless Special Needs

Objective 4: Provide financial assistance to organizations that serve special needs groups. A. Provide financial assistance to organizations to make modifications to their facilities to make them handicapped accessible. B. Provide technical assistance to organizations that serve special needs groups on how to make accessibility modifications. C. Provide financial assistance for operations to organizations that serve special needs groups that include abused spouses, homeless persons, or individuals suffering from substance abuse. Objective 5: Provide financial and technical assistance to page 76

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

It is our intention that the acquisition of the new IT equipment will keep us up to date with technology for the next few years. We do not anticipate the need for additional equipment, but if and when we may, our fundraising efforts as well as future grants are possible funding sources. The timing of the JHSSF is advantageous to our current and immediate needs.

3

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Due to the increase in staff, which is one of the precipitating issues in requesting this grant, we were also in need of office furniture e.g. desks and chairs. This was on our list to request through JHSSF, however, the Sunrise Rotary Club donated the funds for that,

In addition, the IT tech who is offering a 50% reduction in his rates is also reducing the amount we have had to request.

In other words, through generous donations from a community organization, an individual, and possibly the JHSSF funds, we are able to have adequate workspaces for the staff to serve the children in our community.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Child abuse and neglect are critical issues for all communities, and Bloomington is no exception. Few people are aware of the reality, severity, and pervasiveness of abuse and neglect, yet the effects for all of us are profound. Child abuse has both immediate and long-term ramifications for the community, including significant financial burdens. The conclusion in the *Andrew Young School of Policy Studies Research Paper No. 06-31*, states, "We find that maltreatment approximately doubles the probability of engaging in many types of crime...Finally, the probability of engaging in crime increases with the experience of multiple forms of maltreatment."

The US Department of Justice Office of the Inspector General (OIG) conducted an audit of the National CASA Association, of which Monroe County CASA is a member. Their report states, "A child with a CASA volunteer is less likely to reenter the child welfare system. The proportion of reentries is consistently reduced by half." (8,11,12). The effects this has on our community is measured positively through both social and fiscal measures, preventing later drain on social services and prevention of both juvenile and adult crimes.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

4

The purchasing of the needed equipment, is not a readily tangibly reportable outcome. However, we have 13
staff members who will be able to more effectively perform their jobs of supporting over 134 volunteer
advocates without technological interruption. This will effect over 650 abused and neglect children we
anticipate serving this next year and countless in the years moving forward.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Latitude 3580 15.4" Core i3 laptop X 2	2183.38
	Dell USB C Charging/Docking Station X4	
Priority #2	Optiplex 3050 w/Keyboard w/Mouse 8GBRAM & Core i5 X3	2402.25
Priority #3		861.72
	Epson - V11H772020 - Epson PowerLite 1040 LCD	
	Crucial 8GB 260-Pin DDR4 SO-DIMM DDR4 2400	
	Epson Powerlite HC 1040 Assembly Lamp with High Quality Projector Bulb	
	Inside	
Priority #4	Dell UltraSharp U2412M Black IPS Panel 24"	1199.96
	PNY SSD 480GB	
Priority #5	Wireless Keyboard and Mouse	121.12
Priority #6	IT technical support 20 hours @ \$50 per hour	1000.00
Priority #7		
TOTAL		7,768.43
REQUESTED		

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

5

Monroe County CASA (Court Appointed Special Advocates) has been a part of the Bloomington community for over 34 years and has served thousands of children. Our mission has been and will continue to be the provision of advocacy services to children who are caught up in the local court system due to abuse and neglect. These services are provided by carefully selected and trained volunteers who operate with the coaching and supervision of paid staff. Our goal is to hold the parties accountable and ensure that children attain safe, permanent homes as quickly as possible.

CASA volunteers independently assess the child's situation, monitor compliance by the parents and the Department of Child Services with court orders, report to the judge on changes and developments in the case, advocate for effective and coordinated services for the child and family, and make recommendations to the judge for further action. We serve only cases in the Monroe Circuit Court. Since CASA services are required by law, local government would be required to budget for attorney services at a rate of at least \$60 per hour. CASA volunteers contribute more than 14,000 hours of service per year to the court and Bloomington's most vulnerable children, creating an estimated savings to the community of over \$620,000.

The stakes are high and the systems complex. In order to fulfill the mission effectively, volunteers have the guidance, support and supervision of experienced and qualified staff. Volunteers are lay people who rarely have any experience in the child welfare, child development, or legal arenas. Therefore, they work closely with staff who help guide them through their cases, answer questions, provide information, and offer encouragement and support.

Unfortunately, there is an increase in opioid use within our community, which has drastically effected the number of child abuse cases. In the past year our volunteers advocated for over 750 abused kids. This is almost a 40% increased from the 466 kids we advocated for in 2015. We do not foresee this trend diminishing in the near future.

AGENCY INFORMATION

Lead Agency Name: Monroe County CASA

Address: 201 N Morton Street Bloomington IN 47404

Phone: 812-333-2272

6

E-Mail: info@monroecountycasa.org Website: monroecountycasa.org

President of Board of Directors: Chris Robb

Name of Executive Director: Kristin Bishay

Phone: 812-333-2272 ext 214

E-Mail: Kristin.bishay@monroecountycasa.org

Name and Title of Person to Present Proposal to the Committee: Kristin Bishay / Executive Director

Phone: 812-33-2272 ext 214

E-Mail: Kristin.bishay@monroecountycasa.org

Name of Grant Writer: Kristin Bishay / Executive Director

Phone: 812-33-2272 ext 214

E-Mail: Kristin.bishay@monroecountycasa.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

na

7

THE PROJECT SITE

Address where project will be housed: 201 N Morton Street Bloomington IN 47404
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
na
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$11,768.43
Requested amount of JHSSF funding: \$7,768.43
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Na – we have already received \$4,000 of funds from the Sunrise Rotary Club.
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds: As soon as we get approved.
If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: na

8

Monroe County CASA Project Budget Proposal

Item	Source	Unit Cost	Number	Item Total	Notes
Dell UltraSharp U2412M Black IPS	1	4		4	
Panel 24"	https://www	-			
PNY SSD 480GB	https://www	/ \$114.99	4	\$459.96	
Optiplex 3050 w/Keyboard					
w/Mouse 8GBRAM & Core i5	http://www.	\$800.75	3	\$2,402.25	Includes 5 year ProSupport Plus
Latitude 3580 15.4" Core i3 laptop	http://www.	\$671.71	2	\$1,343.42	Includes 3 year basic warranty (default is 1 year)
Dell USB C Charging/Docking Station	http://www.	\$209.99	4	\$839.96	
Epson - V11H772020 - Epson					
PowerLite 1040 LCD	https://www	, \$619.99	1	\$619.99	
Crucial 8GB 260-Pin DDR4 SO-DIMM					
DDR4 2400	https://www	, \$87.87	2	\$175.74	
Epson Powerlite HC 1040 Assembly					
Lamp with High Quality Projector					
Bulb Inside	https://www	, \$65.99	1	\$65.99	
Wireless Keyboard and Mouse	https://www	\$60.56	2	\$121.12	
		\$0.00		\$0.00	
IT technical support		\$50.00	20	\$1,000.00	
				\$7,768.43	<total< td=""></total<>

2:55 PM 03/21/18 Accrual Basis

Monroe County CASA, Inc. Balance Sheet

As of December 31, 2017

	Dec 31, 17
ASSETS	
Current Assets Checking/Savings	
Operating Account	91,432.59
Gaming Account	792.31
Surplus Account	10,836.10
Money Market	110,855.41
Petty Cash	85.10
Total Checking/Savings	214,001.51
Other Current Assets	
Community Foundation L/T Fund	67,324.00
Prepaid Bulk Mailing Undeposited Funds	111.71 9,249.40

Total Other Current Assets	76,685.11
Total Current Assets	290,686.62
Fixed Assets	
Leasehold Improvements	6,882.75
Furniture and Equipment Accum. Deprec.	-12,620.50
Furniture and Equipment - Other	38,532.63
Total Furniture and Equipment	25,912.13
Total Fixed Assets	32,794.88
Other Assets	
Community Foundation	134,190.14
Total Other Assets	134,190.14
TOTAL ASSETS	457,671.64
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities Accounts Payable	
Accounts Payable	3,830.92
Total Accounts Payable	3,830.92
Other Current Liabilities	5,550.52
Nessy book sales	127.35
Payroll Liabilities	127.00
Emp Benefits (IRA cont.)	-58.56
Emp Benefits (Insurance)	1,050.00
Emp Benefits (Healthcare)	173.88
Indiana W/H Tax Monroe Co. W/H Tax	1,007.68
SUTA	419.61 27.62
Total Payroll Liabilities	2,620.23
Total Other Current Liabilities	2,747.58
Total Current Liabilities	6,578.50
Total Liabilities	6,578.50
	0,574.50
Equity Perm. Restricted Net Assets	134,190.14
Temp. Restricted Net Assets	101,100.14
CASA Facility Dog	2,552.36
Randall Grant	4,731.94
Total Temp. Restricted Net Assets	7,284.30

2:55 PM 03/21/18 Accrual Basis

Monroe County CASA, Inc. Balance Sheet

As of December 31, 2017

	Dec 31, 17	
Unrestricted Net Assets	253,755.34	
Net Income	55,863.36	
Total Equity	451,093.14	
TOTAL LIABILITIES & EQUITY	457,671.64	





March 21, 2018

Allison Chopra Chair of the Jack Hopkins Social Services Funding Committee 401 N. Morton Street, Suite 110 Bloomington IN 47404

Dear Councilman Chopra,

Thank you for the opportunity to submit an application for the Jack Hopkins Social Service Funding. There are so many worthwhile agencies and projects to fund this year, I understand this will be a difficult decision for you and your committee. Monroe County CASA is very appreciative of all the support we have received in the past years and is confident we will be able to meet the challenges we face as child advocates in the future.

Sincerely,

Kristin Bishay

Executive Director

Monroe County CASA, Inc.

Number of Employees

Volunteers

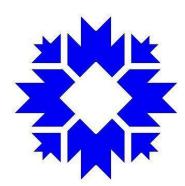
116

Part-Time

41

Full-Time

33



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: Monroe County United Ministries, Inc.

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Project Name: Expansion Support for MCUM's Programs

Requested amount of JHSSF funding: \$93,428

Total Number of City Residents Served by this project in 2018: 2,263⁺

Total Number of Clients Served by this project in 2018: 3,780⁺

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Monroe County United Ministries creates lasting solutions to economic, educational, and social injustice through quality services, collaboration and innovation.
Our vision is a community free of poverty and injustice.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

MCUM requests \$18,026 to support necessary equipment upgrades for our Self-Sufficiency Center and staffing and fee scale support for our Compass Early Learning Center. Jack Hopkins funding for these operational expenses will help MCUM meet the increased demand we have experienced in both programs (129% in our SSC and 209% in Compass since expansion) while serving city residents (est. 2,263) primarily (95%) from the low-income population.

Specifically, this project seeks funding for:

- Design and development of a new database for our Self-Sufficiency Center;
- Windows upgrades on 10 computers, including the purchase of 3 new laptops;
- Technical support & training from MCUM's information-technology partner, Josh Blunck, of Consultech and our database builder (if different), and;
- 1,044 increased educator hours following an influenza outbreak.

The technological updates for our SSC will allow us to identify causation versus correlation in our program services and impact, while the operational Compass support will help to recalibrate our self-sustaining fee scale.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The Consolidated Plan ranked affordable childcare as a "close second" as "the most critical need for our community," (55). The number of children in Monroe County in the o-4 age group has increased by nine percent in recent years (SCAN 50), while spaces in licensed centers have decreased. Expanding Compass Early Learning Center added 96 spots for a total of 180. MCUM also offers a sliding-fee scale to parents that caps cost of care to parents at 10% of household income, greatly reducing the financial burden of childcare. MCUM's fee scale enables low-income parents to "maintain stable income," "retain income" and potentially "build savings and assets" – stated goals of the Anti-Poverty Strategy (4B-abc).

Additionally, forty-two percent of households reported having some degree of difficulty meeting their most basic needs each month (City of Bloomington SCAN 130). These households are often "forced to choose whether money should be spent on food, medical bills, or other essentials" (128). MCUM's Self-Sufficiency Center provides both basic needs assistance (food, cleaning/hygiene items, financial assistance, referrals) as well as individualized coaching that helps individuals aspire and achieve their own long-term goals and financial self-sufficiency.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that <u>do not</u> satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

MONROE COUNTY UNITED MINISTRIES

We are requesting operational funds in response to the 338% growth (in both programs combined) over the past two years.

MCUM's former SSC database and equipment have lasted for several decades and carry program outcomes from over fifty years. We foresee our updates and new equipment having the same longevity.

Compass –Downtown opened with four classrooms in August, 2017 and expanded in January, 2018 following local childcare closures. We had initially planned to expand gradually, but chose to respond to this community crisis.. At the end of January, the influenza virus wreaked havoc on our employees for about three weeks, requiring 1,044 hours' worth of overtime, shifted hours, and subbing costs combined. One-time support for operations and our fee scale will help our program budget recover and support MCUM's fee scale to reach stability, mitigating the impact of future unanticipated conditions.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The technology upgrades will help track our progress toward outcomes, quantify benefits, and identify priorities, additional needs, and service gaps. Having data-driven outcomes we can communicate to stakeholders will help MCUM more effectively and transparently leverage new and increased support from private donors, local businesses, foundations, and other important financial stakeholders.

Our Compass program expansion has been met with an outpouring of community support. Jack Hopkins operational funding will help us involve other funders who are not able to fund operations in projects they are able to fund while enabling us to maintain program service capacity.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

This project will help MCUM's leaders ensure resources and strategies are being effectively tailored to target the community issues we seek to reduce, per our mission.

Funding for the technology upgrades will help our SSC track, measure, & achieve self-sufficiency with our clients. These benchmarks will inform our client-driven approach and ensure its effectiveness with individual clients. Self-sufficient households do not require assistance to meet their basic needs, freeing up local resources and supporting our local economy.

Support for Compass Early Learning Center will help MCUM continue to extend benefits of high-quality early childhood education to 180 children and their parents, including:

• preventing grade repetition and special education by up to 39%¹ (15% of Monroe County students receive special education);

3

- increasing their likelihood to pursue higher education² (49% of Monroe County adults do not have higher education degrees³), and;
- supporting the attainment of higher-paying, stable jobs (Monroe County's current unemployment rate is 4.6%4).

 [&]quot;Early Childhood Programs Reduce Need for Special Ed." The Journal. Dian Schaffhauser. Duke Center for Child and Family Policy, 2015.
 National Center for Children in Poverty. Investing in Young Children: a Fact Sheet on Early Care and Education Participation, Access, and Quality, 2013.

National Center for Children in Poverty. Investing in Young Children: a Fact Sheet on Early Care and Education Participation, Access, and Quality. 2013.
 U.S. Census Bureau & American Community Survey, 5 Year Estimates. 2015. http://www.stats.indiana.edu/dms4/new_dpage.asp?profile_id=302&output_mode=1

⁴ U.S. Census Bureau & American Community Survey, 5 Year Estimates. 2015. http://www.stats.indiana.edu/dms4/new_dpage.asp?profile_id=302&output_mode=1

OUTCOME INDICATORS

Please list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

- New access to self-sufficiency coaching appointments for more than 10 city resident households each week (510 during funding period) by reducing coaches' administrative duties by 50%
- Improved access to basic needs assistance for 100+ city resident households each week (5,100+ during funding period) with the addition of a database that can account for basic needs client intake, eliminating the requirement for clients to meet with coaches for those services
- Subsidization of MCUM's fee scale equivalent to support 118 children for 3 weeks in Compass Early Learning Center
- Prevention of a projected budgetary shortfall of \$13,196.16 following an influenza outbreak

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	consultant to design & build new database for Self- Sufficiency Center and train staff on use	\$2,250.00
Priority #2	system upgrades to 10 office computers, overseen by Calvin, Inc.	\$1,499.90
Priority #3	1,044 hours of additional Compass Early Learning Center staffing	\$13,196.16
Priority #4	laptop computers with software	\$1,079.94
Priority #5		
TOTAL REQUESTED		\$18,026.00

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

For years leading up to the start of 2018, MCUM's staff worked hard to create an agency that was responsive and supportive to our community, specifically the members living in poverty. Over the course of two years, we succeeded in expanding our Self-Sufficiency Center to serve 129% more people and Compass Early Learning Center to 209% more children as a result of these efforts.

At the beginning of 2018, MCUM joined the EMPath Mobility Mentoring network. EMPath partners with agencies like MCUM to help inform best practices for moving households out of poverty and toward self-sufficiency. As a partner, MCUM receives research-based tools proven to be effective in helping clients attain self-sufficiency. One

MONROE COUNTY UNITED MINISTRIES

tool is the Bridge to Self-Sufficiency, which "charts a path to economic self-sufficiency" (EMPath) by helping our coaches empower clients to work on their own long term goals in the areas of family stability, well-being, education and training, financial management, and employment and career management. Our current database lacks the capacity for us to paint the most accurate picture of our clients as a whole or as indicators, but our new one will be able to incorporate the new tools and program model we are using. In order for the database to be compatible on our office computers, however, we will need to upgrade our systems. We've also begun performing several offsite outreach (including the First United Methodist Church Wednesday pantry), rendering the securement of laptops that can go with staff necessary.

MCUM's childcare program (now called 'Compass') has been running continually since its inception in 1939. In response to the tremendous community need, MCUM expanded its Compass Early Learning Center by adding a second site which can serve 96 children at one time. Last year, 95% of enrolled children lived in homes at the low-moderate income range or below, with 50% considered "extremely low income." Seventy percent of children came from a single-parent household, 46% were racial/ethnic minorities, and 55% received assistance to cover the cost of MCUM's childcare program. While we did not initially intend to expand our second site to full capacity so quickly, we felt we had a responsibility to respond to unexpected program closures in the county that left more than 100 children without care, putting parents with lower household incomes in a vulnerable position to choose between quality and affordability or terminating their employment to stay home with their children. MCUM exists so that parents do not have to make this choice. Our increase in capacity comes with an increased need to support the operations of the program while our 80-year old fee scale continues to build and stabilize.

AGENCY INFORMATION

Lead Agency Name: Monroe County United Ministries (MCUM)

Address: 827 West 14th Court, Bloomington, IN 47404

Phone: 812.339.3429

E-Mail: <u>kbroadfoot@mcum.org</u>
Website: www.mcum.org

President of Board of Directors: Sarah LaGrange

Name of Executive Director: Erin Predmore

Phone: 812-339-3429 ext. 11 E-Mail: epredmore@mcum.org

Name and Title of Person to Present Proposal to the Committee: Katie Broadfoot, Development Director

Phone: 812-339-3429 ext. 14 E-Mail: kbroadfoot@mcum.org

Name of Grant Writer: Katie Broadfoot

Phone: 812-339-3429 ext. 14 E-Mail: kbroadfoot@mcum.org

5

MONROE COUNTY UNITED MINISTRIES

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.
Not applicable

6

THE PROJECT SITE

expected to be received:

Address where project will be housed: 827 West 14 th Court, Bloomington, IN 47404
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the
approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$18,026
Requested amount of JHSSF funding: \$18,026
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Not applicable
Is this request for operational funds? [X] Yes (partially) [] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [X] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

If completion of your project depends on other anticipated funding, please describe when those funds are

7



mcum Project Budget

Expansion Support for MCUM's Programs

Revenue

Jack Hopkins Social Services Funding

\$ 18,026.00

8

Total \$ 18,026.00

Expenses

Total	\$ 18,026.00
Educator salary support	\$ 13,196.16
Laptops & software	\$ 1,079.94
Technology upgrades & consultation	\$ 1,499.90
Database & support	\$ 2,250.00

MONROE COUNTY UNITED MINISTRIES, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2017 AND 2016

CPAS/ADVISORS



MONROE COUNTY UNITED MINISTRIES MONROE COUNTY UNITED MINISTRIES, INC.

TABLE OF CONTENTS DECEMBER 31, 2017 AND 2016

	Pa	ge
Repo	ort of Independent Auditors	1
Finai	ncial Statements	
,	Statements of Financial Position	3
,	Statements of Activities	4
	Statements of Functional Expenses	6
	Statements of Cash Flows	8
	Notes to Financial Statements	9

MONROE COUNTY UNITED MINISTRIES

CPAS/ADVISORS



Blue & Co., LLC / 813 West Second Street / Seymour, IN 47274 main 812.522.8416 fax 812.523.8615 email blue@blueandco.com

REPORT OF INDEPENDENT AUDITORS

Board of Directors Monroe County United Ministries, Inc. Bloomington, Indiana

Report on the Financial Statements

We have audited the accompanying financial statements of Monroe County United Ministries, Inc. (MCUM), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

MONROE COUNTY UNITED MINISTRIES

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MCUM as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Blue & Co., LLC

Seymour, Indiana February 22, 2018

¹² 227

MONROE COUNTY UNITED MINISTRIES MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2017 AND 2016

ASSETS

		2017		2016	
Cash and cash equivalents Certificates of deposit Vouchers, fees, and grants receivable Investments Pledges receivable Prepaid expenses Beneficial interest in assets held by others Land, buildings, and equipment, net	\$	300,016 20,234 50,582 992,488 -0- 3,882 243,869 989,560	\$ 	277,680 45,410 53,208 885,997 11,590 3,769 222,598 1,047,027	
	<u>\$</u>	2,600,631	<u>\$</u>	2,547,279	
LIABILITIES AND NET	ASSETS				
Liabilities Accounts payable Accrued expenses	\$	28,893 107,039	\$	8,764 65,948	
Total liablilities		135,932		74,712	
Net assets Unrestricted					
Undesignated		1,394,908		1,584,186	
Board designated Total unrestricted net assets		797,244 2,192,152		642,978 2,227,164	
Temporarily restricted Permanently restricted		62,201 210,346		35,057 210,346	
Total net assets		2,464,699		2,472,567	
	<u>\$</u>	2,600,631	<u>\$</u>	2,547,279	

MONROE COUNTY UNITED MINISTRIES MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2016)

	2017									2016	
			Temporarily		Permanently						
	Unrestricted		Restricted		Restricted		<u>Total</u>		Total		
Support and revenues											
Contributions	\$	403,335	\$	7,051	\$	-0-	\$	410,386	\$	378,342	
Childcare vouchers		395,309		-0-		-0-		395,309		316,389	
Grants		146,456		-0-		-0-		146,456		164,894	
Childcare fees		281,379		-0-		-0-		281,379		188,752	
Investment return, net		92,291		153		-0-		92,444		33,524	
Change in value of beneficial interest in											
assets held by others, net		-0-		31,004		-0-		31,004		14,340	
Miscellaneous income		6,206		-0-		-0-		6,206		8,497	
Gain on disposal of equipment		-0-		-0-		-0-		-0-		1,500	
Net assets released from restrictions	-	11,064		(11,064)		-0-		-0-		-0-	
Total support, gains, and other revenue		1,336,040		27,144		-0-		1,363,184		1,106,238	
Expenses											
Program services											
Preschool		1,012,685		-0-		-0-		1,012,685		759,951	
Emergency services		174,801		-0-		-0-		174,801		173,324	
Total program services		1,187,486		-0-		-0-		1,187,486		933,275	
Management and general		73,861		-0-		-0-		73,861		63,317	
Fundraising		109,705		-0-		-0-		109,705		97,459	
Total expenses		1,371,052		-0-		-0-		1,371,052		1,094,051	
Change in net assets		(35,012)		27,144		-0-		(7,868)		12,187	
Net assets, beginning of year		2,227,164		35,057		210,346		2,472,567		2,460,380	
Net assets, end of year	\$	2,192,152	\$	62,201	\$	210,346	\$	2,464,699	\$	2,472,567	

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2016

	Unrestricted		Temporarily Restricted		Permanently Restricted		Total
Support and revenues							
Contributions	\$	327,362	\$ 50,980	\$	-0-	\$	378,342
Childcare vouchers		316,389	-0-		-0-		316,389
Grants		164,894	-0-		-0-		164,894
Childcare fees		188,752	-0-		-0-		188,752
Investment return, net		33,313	211		-0-		33,524
Change in value of beneficial interest in							
assets held by others, net		-0-	14,340		-0-		14,340
Miscellaneous income		8,497	-0-		-0-		8,497
Gain on disposal of equipment		1,500	-0-		-0-		1,500
Net assets released from restrictions		70,754	 (70,754)		-0-		-0-
Total support, gains, and other revenue		1,111,461	(5,223)		-0-		1,106,238
Expenses							
Program services							
Preschool		759,951	-0-		-0-		759,951
Emergency services		173,324	-0-		-0-		173,324
Total program services		933,275	 -0-		-0-		933,275
Management and general		63,317	-0-		-0-		63,317
Fundraising		97,459	 -0-		-0-		97,459
Total expenses		1,094,051	 -0-		-0-		1,094,051
Change in net assets		17,410	(5,223)		-0-		12,187
Net assets, beginning of year		2,209,754	 40,280		210,346		2,460,380
Net assets, end of year	\$	2,227,164	\$ 35,057	\$	210,346	\$	2,472,567

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2017 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2016)

			2016				
		Program Services				_	
			_	Management			
	Preschool	Emergency	Total	and General	Fundraising	Total	Total
Salaries and wages	\$ 693,839	\$ 86,743	\$ 780,582	\$ 46,810	\$ 63,773	\$ 891,165	\$ 694,996
Employee benefits	76,431	10,084	86,515	5,135	9,703	101,353	92,987
Total salaries, wages, and							
employee benefits	770,270	96,827	867,097	51,945	73,476	992,518	787,983
Advertising	2,013	352	2,365	-0-	55	2,420	694
Supplies and expendables	4,894	652	5,546	502	3,884	9,932	4,609
Transportation and vehicles	852	312	1,164	93	56	1,313	1,481
Food and paper	49,717	11,509	61,226	265	324	61,815	39,751
Utilities and telephone	23,474	1,724	25,198	960	1,522	27,680	25,737
Printing	521	332	853	182	1,549	2,584	-0-
Insurance	9,943	2,062	12,005	2,191	1,197	15,393	15,367
Professional services	14,175	2,610	16,785	1,648	3,712	22,145	19,354
Repairs and maintenance	72,745	11,228	83,973	4,880	5,133	93,986	59,933
Postage and shipping	1,013	330	1,343	303	2,578	4,224	4,899
Events	-0-	787	787	-0-	7,958	8,745	12,093
Emergency grants	-0-	22,201	22,201	-0-	-0-	22,201	22,112
Depreciation	50,505	23,784	74,289	6,850	6,924	88,063	84,305
Training and staff development	3,928	19	3,947	168	960	5,075	3,843
Rent	4,073	-0-	4,073	-0-	-0-	4,073	-0-
Miscellaneous	4,562	72	4,634	3,874	377	8,885	11,890
	\$ 1,012,685	\$ 174,801	\$ 1,187,486	\$ 73,861	\$ 109,705	\$ 1,371,052	\$ 1,094,051

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2016

			ram Services								
	Preschool		Er	Emergency Total		Management and General		Fui	ndraising	 Total	
Salaries and wages Employee benefits	\$	509,284 66,756	\$	92,750 11,040	\$	602,034 77,796	\$	38,261 5,590	\$	54,701 9,601	\$ 694,996 92,987
Total salaries, wages, and employee benefits		576,040		103,790		679,830		43,851		64,302	787,983
Advertising		286		342		628		33		33	694
Supplies and expendables		1,271		692		1,963		287		2,359	4,609
Transportation and vehicles		784		300		1,084		102		295	1,481
Food and paper		36,610		3,106		39,716		35		-0-	39,751
Utilities and telephone		21,699		1,793		23,492		1,001		1,244	25,737
Insurance		9,125		2,574		11,699		2,198		1,470	15,367
Professional services		11,928		2,384		14,312		1,318		3,724	19,354
Repairs and maintenance		44,073		7,581		51,654		4,106		4,173	59,933
Postage and shipping		1,119		412		1,531		362		3,006	4,899
Events		200		5,050		5,250		115		6,728	12,093
Emergency grants		-0-		22,112		22,112		-0-		-0-	22,112
Depreciation		48,396		22,687		71,083		6,518		6,704	84,305
Training and staff development		2,166		-0-		2,166		45		1,632	3,843
Miscellaneous		6,254		501		6,755		3,346		1,789	 11,890
	\$	759,951	\$	173,324	\$	933,275	\$	63,317	\$	97,459	\$ 1,094,051

MONROE COUNTY UNITED MINISTRIES

MONROE COUNTY UNITED MINISTRIES, INC.

STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2017 AND 2016

		2017		2016
Operating activities				
Change in net assets	\$	(7,868)	\$	12,187
Adjustments to reconcile change in net assets to				
cash provided by operating activities				
Depreciation		88,064		84,305
Interest earned on certificates of deposit		(234)		(210)
Reinvested interest and dividends		(13,088)		(11,686)
Realized and unrealized gain on investments, net		(85,083)		(26,044)
Change in value of the beneficial interest in				
assets held by others		(31,004)		(14,340)
Gain on disposal of equipment		-0-		(1,500)
Changes in operating assets and liabilities:				
Vouchers, fees, and grants receivable		2,626		(28,410)
Pledges receivable		11,590		7,310
Prepaid expenses		(113)		96
Accounts payable		12,497		(589)
Accrued expenses		41,091		(547)
Net cash flows from operating activities		18,478		20,572
Investing activities				
Proceeds from sale of equipment		-0-		1,500
Purchase of land, buildings, and equipment		(22,965)		(64,212)
Purchases of certificates of deposit		(20,000)		(25,000)
Maturities of certificates of deposit		45,410		25,000
Purchase of investments		(162,478)		(102,635)
Proceeds on sale of investments		154,158		117,909
Net distribution from assets held by others		9,733		9,529
Net cash provided by investing activities		3,858		(37,909)
Net change in cash		22,336		(17,337)
Cash and cash equivalents, beginning of year		277,680		295,017
Cash and cash equivalents, end of year	\$	300,016	\$	277,680
Supplemental disclosure on non-cash				
investing activities	¢	7 (22	ď	0
Equipment purchased in accounts payable	\$	7,632	\$	-0-

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

1. NATURE OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Monroe County United Ministries, Inc. (MCUM) was incorporated as a not-for-profit organization under the laws of the State of Indiana. MCUM provides childcare and nutritional assistance to low-income families. MCUM also provides emergency services to crisis victims. These services are provided to residents of Bloomington, Indiana and Monroe County. MCUM relies on contributions, fees for services, government funding, and other sources of support and revenue to carry out its programs.

In August 2017, MCUM opened a second childcare facility in downtown Bloomington.

Basis of Presentation

Net assets and support, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. Accordingly, the net assets of MCUM and the changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets that are not subject to donor-imposed restrictions. MCUM maintains unrestricted funds as follows:

Undesignated – used to fund current operations of MCUM

Board Designated – MCUM's board of directors has designated certain amounts for future expenditures and investments in operations.

<u>Temporarily restricted net assets</u> – Temporarily restricted net assets are resources that are restricted by a donor for use for a particular purpose or in a particular future period. MCUM's unspent contributions are classified in this class if the donor limited their use, as are the unspent appreciation of its donor-restricted endowment funds.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from temporarily restricted to unrestricted net assets. Net assets restricted for the acquisition of buildings or equipment (or less commonly, the contribution of those assets directly) are reported as temporarily restricted until the specified asset is placed in service by MCUM, unless the donor provides more specific directions about the period of its use.

<u>Permanently restricted net assets</u> – Permanently restricted net assets are resources whose use by MCUM is limited by donor-imposed restrictions that neither expire by being used in accordance with a donor's restriction nor by the passage of time.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

Management's Estimates

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities and the reported support, revenues and expenses. Actual results could vary from the estimates that were used.

Cash Equivalents

For the purposes of the statement of cash flows, MCUM considers all liquid investments with original maturities of three months or less when purchased to be cash equivalents, but excludes cash equivalents held by fund managers and included in the investment portfolio. Cash equivalents are carried at cost, which approximates market value, and consists of bank money market funds.

Vouchers, Fees, and Grants Receivable

Vouchers, fees, and grants receivable are stated at the amount billed or expected to be collected.

Fees for childcare are due at the time the service is rendered. When an account becomes past due, efforts are made by management to collect and to establish repayment plans when necessary. When all attempts to establish a payment plan fail, or if repayment under the plan is not followed, the account is placed with an outside collection agency. No interest is charged on accounts past due.

Vouchers and grants receivable represent amounts due from cost-reimbursement grants and performance-based service contracts where allowable costs have been incurred or the services have been performed.

Management estimates an allowance for doubtful receivables based on an evaluation of historical losses, current economic conditions, and other factors unique to its grantors and customers. Management has determined that no allowance for vouchers, fees, or grants receivable is necessary at December 31, 2017 and 2016.

Investments and Investment Return

Investments are carried at fair value for financial reporting purposes. Realized gains or losses upon the sale of investments are based on the cost of specifically identified securities. Changes in unrealized appreciation or depreciation of investments are reflected in the statements of activities in the period in which such changes occur. Interest and dividend income is recorded when earned.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

Pledges Receivable

Pledges receivable consist of amounts that have been unconditionally promised to MCUM. Pledges receivable are initially recorded at fair value based on estimated future cash flows of the unconditional pledges and are reported net of an allowance for uncollectible amounts and net of the discount to present value. No discount to present value has been recorded as it is deemed insignificant to the recognition of contribution revenue as a whole.

Management estimates an allowance for uncollectible pledges receivable based on an evaluation of historical losses, current economic conditions, and other factors unique to its donors. Management has determined that an allowance for uncollectible pledges is not considered necessary at December 31, 2017 and 2016.

Beneficial Interest in Assets Held by Others

MCUM transferred assets to the Community Foundation of Bloomington and Monroe County, Inc. (CFBMC) and is the beneficiary of the fund holding those assets. MCUM receives an annual return on these assets in accordance with CFBMC's policy and undistributed earnings are retained by CFBMC.

The fair value of this asset (beneficial interest in assets held by others) is included in the statements of financial position at \$243,869 and \$222,598 as of December 31, 2017 and 2016, respectively. The change in the value of the beneficial interest in assets held by others in the statement of activities includes realized and unrealized gains and losses and interest and dividends.

Land, Buildings, and Equipment

Land, buildings and equipment are recorded at cost, if purchased, and at fair value at the date of donation, if donated. All land and buildings are capitalized. Equipment is capitalized if it has a useful life when acquired of more than one year. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to forty years.

Accounting for Contributions and Revenue Recognition

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in unrestricted net assets unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in either temporarily restricted or permanently restricted net assets, consistent with the nature of the restriction.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as temporarily restricted until the payment is due unless the contribution is clearly intended to support activities of the current fiscal year or is received with permanent restrictions. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Revenue funded by vouchers or grants is recognized as MCUM performs the contracted services or incurs eligible expenses under the programs or agreements. Activities and expenses attributed to the voucher program or allocated to specific grants are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

All other revenue is recognized when earned.

In-Kind Contributions

MCUM periodically receives contributions in a form other than cash or investments. If MCUM receives a contribution of land, buildings, or equipment, the contributed asset is recognized as an asset at its estimated fair value at the date of gift, provided that the value of the asset and its estimated useful life meets MCUM's capitalization policy.

MCUM benefits from personal services provided by a substantial number of volunteers. Those volunteers have donated significant amounts of time and services in MCUM's program operations, fundraising campaigns and various committee assignments. However, the contributed services do not meet the criteria for recognition in the financial statements and therefore no amount is recorded in the accompanying financial statements for those services. Accounting principles generally accepted in the United States of America allow for recognition of contributed services when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated.

MCUM pays for most services requiring specific expertise.

Donations of food, clothing, or other items, which are passed on directly to MCUM's consumers, are not valued or recorded.

Functional Allocation of Expenses

The costs of providing the programs and services of MCUM have been summarized on a functional basis. Accordingly, certain costs have been allocated among the various programs and supporting activities benefited based on estimates of time and usage by personnel and programs and the benefits derived. Although the method used was appropriate, other methods could produce different results.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

Reclassifications

Certain prior year amounts have been reclassified herein to conform to the current method of presentation.

Income Taxes

MCUM is organized as a not-for-profit corporation under Section 501(c)(3) of the United States Internal Revenue Code.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by MCUM and recognize a tax liability if MCUM has taken an uncertain position that more likely than not would not be sustained upon examination by various federal and state taxing authorities. Management has analyzed the tax positions taken by MCUM, and has concluded that as of December 31, 2017 and 2016, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying financial statements. MCUM is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

As such, MCUM is generally exempt from income taxes. However, MCUM is required to file Federal Form 990 – Return of Organization Exempt from Income Tax which is an informational return only.

Going Concern

Management evaluates whether there are conditions or events that raise substantial doubt about MCUM's ability to continue as a going concern for a period of one year from the date the financial statements are available to be issued.

Subsequent Events

MCUM evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through February 22, 2018, which is the date the financial statements were available to be issued.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

2. CERTIFICATES OF DEPOSIT

Certificates of deposit consist of the following as of December 31, 2017 and 2016:

	2017		2016						
		Interest				Interest			
 Amount	Maturity	Rate		Amount	Maturity	Rate			
\$ 20,234	2/10/2018	0.40%	\$	20,174	1/10/2017	0.40%			
				25,236	9/11/2017	0.40%			
			\$	45,410					

3. INVESTMENTS

Investments at December 31, 2017 and 2016, consist of the following:

	2017	2016
Money market funds	\$ 159,527	\$ 23,549
Equity mutual funds		
Large cap	306,187	249,205
Mid cap	61,055	53,579
Small cap	37,788	33,302
International	63,037	45,417
Fixed income mutual funds		
Short term	139,849	125,163
Intermediate term	134,774	120,439
Common stocks	489	-0-
Corporate bonds		
Financial institutions	 89,782	 235,343
	\$ 992,488	\$ 885,997

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

The following schedule summarizes investment return for the years ended December 31, 2017 and 2016:

	 2017	2016
Interest and dividend income	\$ 13,088	\$ 11,686
Realized and unrealized gains	85,083	26,044
Investment expenses	 (5,727)	 (4,206)
	\$ 92,444	\$ 33,524

4. LAND, BUILDINGS, AND EQUIPMENT

Land, buildings, and equipment include the following at December 31, 2017 and 2016:

	 2017	2016		
Land	\$ 10,000	\$	10,000	
Land improvements	16,511		16,511	
Buildings and building improvements	2,049,729		2,039,362	
Furniture and equipment	 343,014		322,785	
• •	2,419,254		2,388,658	
Less accumulated depreciation	(1,429,694)		(1,341,631)	
	\$ 989,560	\$	1,047,027	

5. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods at December 31, 2017 and 2016:

	 2017	2016		
Restrictions related to:				
Emergency services	\$ 28,678	\$	21,474	
Community support	-0-		1,331	
Endowment funds not yet appropriated				
for expenditure	 33,523		12,252	
	\$ 62,201	\$	35,057	

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

6. NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions as follows during the years ended December 31, 2017 and 2016:

	 2017	2016		
Purpose restrictions accomplished:				
Community support	\$ 1,331	\$	-0-	
Emergency services	-0-		61,225	
Endowment funds appropriated				
for expenditure	 9,733		9,529	
	\$ 11,064	\$	70,754	

7. PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets of \$210,346 at December 31, 2017 and 2016 are the cumulative total of gifts received which are restricted to investment in perpetuity. The investment return earned on those gifts is restricted to support general operations.

8. ENDOWMENT

MCUM's endowment consists of one donor restricted fund and one board designated fund. Both funds have been established to support general operations. As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of the interpretation, MCUM classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulation to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulations are added to the fund.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, MCUM considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of MCUM and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of MCUM
- (7) The investment policies of MCUM

MCUM has adopted investment and spending policies for assets held for endowment that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the original fair value of the endowment assets. Assets held for endowment include those assets of donor-restricted funds that MCUM must hold in perpetuity as well as board-designated funds.

Under this policy, MCUM has funds held at CFBMC. The assets held at CFBMC are invested in a manner that is intended to produce a total return which protects the purchasing power of the investment and which allows a spending rate of up to 4.25% of average fund value. MCUM expects its assets at CFBMC, over time, to provide an average rate of return of approximately 8% annually. Actual returns in any given year may vary from this amount.

MCUM internally manages its assets that represent board designated endowment funds. The internally managed funds are invested in a manner that is intended to produce a total return which protects the purchasing power of the endowed investments but which allows a spending rate of 2-4% of average fund value. MCUM expects the internally managed endowment investments, over time, to provide an average rate of return of approximately 6-8% annually. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, MCUM relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). MCUM targets a diversified asset allocation that places a greater emphasis on fixed income investments and cash to achieve its long-term return objectives within prudent risk constraints.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

The composition of endowment net assets is as follows at December 31, 2017 and 2016:

	2017								
				Temporarily		Permanently			
	Un	Unrestricted		Restricted		Restricted		Total	
Board designated	\$	797,244	\$	-0-	\$	-0-	\$	797,244	
Donor restricted		-0-		33,523		210,346		243,869	
	\$	797,244	\$	33,523	\$	210,346	\$	1,041,113	
			2016						
			Temporarily			Permanently			
			Ten	nporarily	Pei	rmanently			
	Un	restricted		nporarily estricted		rmanently estricted		Total	
Board designated	<u>Un</u> \$	642,978				,	\$	Total 642,978	
Board designated Donor restricted			Re	stricted	R	estricted	\$		

The change in endowment net assets is as follows for the years ended December 31, 2017 and 2016:

	2017							
	Unrestricted		Temporarily Restricted		Permanently Restricted			Total
	Officied		Restricted		Restricted			TOtal
Endowment net assets, beginning of year	\$	642,978	\$	12,252	\$	210,346	\$	865,576
Contributions		75,614		-0-		-0-		75,614
Investment return, net		89,351		31,004		-0-		120,355
Distributions		(10,699)		(9,733)		-0-		(20,432)
Endowment net assets, end of year	\$	797,244	\$	33,523	\$	210,346	\$	1,041,113
			2016					
			Tem	porarily	Per	Permanently		
	Unr	estricted	Restricted		Re	estricted	Total	
Endowment net assets, beginning of year	\$	523,459	\$	7,441	\$	210,346	\$	741,246
Contributions		100,000		-0-		-0-		100,000
Investment return, net		34,339		14,340		-0-		48,679
Distributions		(14,820)		(9,529)		-0-		(24,349)
Endowment net assets, end of year	\$	642,978	\$	12,252	\$	210,346	\$	865,576

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

9. FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). MCUM's policy is to recognize transfers, if any, between levels as of the actual date of the event or change in circumstances. There were no significant transfers during 2017 or 2016. The three levels of the fair value hierarchy are described as follows:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that MCUM has the ability to access.
- Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2017 or 2016.

<u>Money market funds:</u> Generally transact subscription and redemption activity at a \$1 stable net asset value (NAV) however, on a daily basis the funds are valued at their daily NAV calculated using the amortized cost of the securities held in the fund.

<u>Mutual funds:</u> Valued at the daily closing price as reported by the fund. Mutual funds are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by MCUM are deemed to be actively traded.

<u>Common stocks:</u> Valued at the closing price reported on the active market on which the individual securities are traded.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

<u>Corporate bonds:</u> Valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

<u>Beneficial interest in assets held by others:</u> Valued at fair value as reported by CFBMC, which represents MCUM's pro rata interest in the CFBMC's investment pool, substantially all of which are valued on a mark-to-market basis.

The following table sets forth by level, within the hierarchy, MCUM's assets measured at fair value on a recurring basis as of December 31, 2017 and 2016:

	2017							
		Total		Level 1		Level 2		Level 3
Money market funds	\$	159,527	\$	-0-	\$	159,527	\$	-0-
Mutual funds		742,690		742,690		-0-		-0-
Common stocks		489		489		-0-		-0-
Corporate bonds		89,782		-0-		89,782		-0-
Beneficial interest in assets								
held by others		243,869		-0-		-0-		243,869
		2016						
		Total		Level 1		Level 2		Level 3
Money market funds	\$	23,549	\$	-0-	\$	23,549	\$	-0-
Mutual funds		627,105		627,105	·	-0-		-0-
Corporate bonds		235,343		-0-		235,343		-0-
Beneficial interest in assets								
held by others		222,598		-0-		-0-		222,598

The following table sets forth the change in assets measured at fair value on a recurring basis using significant unobservable inputs (level 3):

		2016		
Balance, beginning of year	\$	222,598	\$	217,787
Investment return, net		31,004		14,340
Distributions		(9,733)		(9,529)
Balance, end of year	<u>\$</u>	243,869	\$	222,598

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2017 AND 2016

10. PROFIT SHARING PLAN

MCUM maintains a 401(k) plan for the benefit of employees meeting certain eligibility requirements. The plan calls for MCUM to match employee contributions based on a formula. Discretionary contributions are determined annually by MCUM. Eligible participants are immediately vested in their own contributions to the plan. Eligible participants vest in employer contributions according to the provisions of the plan. Pension expense under the 401(k) plan was \$8,469 and \$8,323 for the years ended December 31, 2017 and 2016.

11. RENT

Beginning August 2017, MCUM leases space for the downtown Bloomington childcare facility with monthly payments equal to 5% of MCUM's gross revenue defined as all fees collected for childcare activities in connection with MCUM childcare activities at the school property. This lease agreement expires in August 2020. Rent expense was \$4,073 for the year ended December 31, 2017.

12. CONCENTRATIONS

MCUM's investments and the beneficial interest in assets held by others are exposed to various risks such as interest rate, market, and credit risk. Due to the level of risk associated with these assets and the level of uncertainly related to changes in their value, it is at least reasonably possible that changes in the various risk factors will occur in the near term that could materially affect the amounts reported in the accompanying financial statements, however, management believes that the investment policy that it has established for investments is prudent for the long-term welfare of MCUM and its beneficiaries.

MCUM maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. MCUM has not experienced any losses in such accounts. MCUM believes it is not exposed to any significant credit risk on cash.

Marketable securities and money market funds are maintained with two investment firms. Such balances, at times, may exceed the Securities Investor Protection Corporation insured limits of up to \$500,000.

Number of Employees

Volunteers

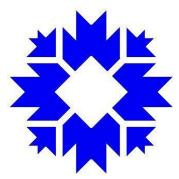
500

Part-Time

3

Full-Time

5



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [x] Yes[] No

Project Name: Emergency Food Pantry Equipment

Replacement

Requested amount of JHSSF funding: \$7,017.09

Total Number of City Residents Served by this project in 2018: 8,060

Total Number of Clients Served by this project in 2018: 13,000

Is this a collaborative project? [] Yes [x] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Mother Hubbard's Cupboard's (MHC) mission is to increase access to healthy food for all people in need in ways that cultivate dignity, self-sufficiency, and community. MHC provides healthy, wholesome food to people in need, and equips people with the skills, knowledge, and tools to grow and prepare their own food, making nutritious food and wholesome meals more accessible. MHC's four programs (Food Pantry, Garden Education, Nutrition Education, and Tool Share) form a holistic approach to tackling the issues of hunger and food insecurity. All MHC programs focus on serving low-income families at or below 200% of the federal poverty line. MHC's Food Pantry Program is the largest in the region and last year distributed 178,563 bags of healthy groceries to people in need.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

MHC requests \$7,017.09 to purchase a new reach-in cooler, dairy display case, and a small, reach-in freezer to improve our service provision in our emergency food pantry. MHC serves an average of 4,000 individuals weekly, double the number of patrons we were serving when our current equipment was purchased. This equipment is over 12 years old. The reach-in cooler was purchased used, and is close to the end of its life. It has to be turned off over the weekend to prevent it from smoking, an issue that we have tried to repair repeatedly over the past few years, with no luck. The dairy cooler and reach-in freezer we currently use are small, opaque, top door machines that have to be opened for every shopper, meaning significant energy loss throughout the day. The new machines requested will have glass tops, will improve the quality of our services, and save money in energy costs. MHC strives to provide a welcoming, vibrant, space for our patrons. Currently, the machines we have are often is disrepair, meaning patrons have to dodge buckets catching dripping water from the machines. They are often in need of repair, meaning unexpected and unplanned costs for us. The purchase of a new freezer (funded by Jack Hopkins) last year saved us money in repair costs (the old freezer required repairs regularly), and has made shopping for meats easier for both patrons and the volunteers who work the meat counter.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

MHC provides emergency food, nutrition and gardening education, and makes gardening and kitchen tools available at no cost to patrons. Mother Hubbard's Cupboards programming addresses the needs outlined in both the Service Community Assessment of Needs (SCAN) and the Housing and Neighborhood Development Department's (HAND) 2015-2019 Consolidated Plan. Specifically, MHC aligns with NA-50, Non-Housing Community Development Needs-91.215 (f) (Strategy 5, 1&3), which states HAND's priority to "Provide funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care." And, "Provide funding to non-profit organizations that provide valuable services to improve quality of life." (P.6) MHC's programming develops the self-sustainability of community members who participate in educational services. Community members who participate in the Nutrition and Garden programs gain skills that reduce their dependency on emergency food providers. MHC also helps low-income community members access the "Essentials" as outlined in SCAN (section 7). From 2013-2016, demand for our services increased 85% and is expected to rise an additional 5% in 2018. This increase has required more time and money spent maintaining large necessities and our patron environment. Providing a safe, vibrant, and welcoming environment for patrons is a core tenet of MHC's practices.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

The one-time purchase of new equipment will improve efficiency and allow for increased access to our programs for members of the community. The replacement of the reach-in cooler, freezer, and dairy case will allow us to preserve food freshness, especially in the impending warmer months, lessening the likelihood that we face a shortage due to premature spoilage and that shoppers are unable to fill their grocery bags when they visit MHC. Last year's installation of the meat freezer improved the accessibility and atmosphere of the Pantry. Equipment with glass fronts will add to both qualities.

3

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

MOTHER HUBBARDS CUPBOARD

MHC uses a combination of in-kind donations, volunteer support, and collaborative partnerships to maximize programming efficiency. Funding sources are equally diverse, ranging from national, regional, and local grants, individual donors and corporations. MHC maintains an average of 500 volunteers annually, many of who play a role in the maintenance of the building. Not only will the requested equipment improve MHC's award winning programming, it will allow for quick, easy, and infrequent maintenance of crucial elements.

LONG-TERM BENEFITS (200 words or less)

MHC forms a holistic approach to tackling issues of food insecurity. Our Pantry Program provides healthy groceries to over 4,000 clients a week. The Garden Education Program creates a space for children and adults to enjoy the benefits of communal gardening. It also provides learning opportunities like composting, seed-saving, and produce preservation demonstrations. MHC's Nutrition Education Program improves access to healthy food by addressing and eliminating barriers to using fresh, whole foods through sharing simple, affordable ideas for healthy meals. MHC's Tool Share program eliminates cost-prohibitive barriers to cooking and gardening by allowing patrons to borrow gardening and cooking equipment at no cost. In our 2017 survey, 95% of patrons reported experiencing less hunger and eating healthier foods because of MHC's programs. In addition, 30% of patrons grew food at home for the first time due to MHC's programming.

Explain how your program will have broad and long-lasting benefits for our community.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

4

MOTHER HUBBARDS CUPBOARD

New equipment will save MHC time and money by increasing program efficiency. With new equipment, we will be able to maintain and upkeep our space internally, saving us money by eliminating the dependence on outdated machinery. Time will also be saved, as these maintenance tasks can be added to the daily chores of staff and volunteers. The addition of this equipment also contributes toward our goals of increasing access to fresh, whole foods to patrons in the food pantry.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [x] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Beverage Air 2-door Refrigerator Avantco refrigerated deli display case Avantco top display freezer Avantco swivel casters	\$7,017.09
Priority #2	Beverage Air 2-door Refrigerator Avantco refrigerated deli display case Avantco top display freezer	\$6,887.10
Priority #3	Beverage Air 2-door Refrigerator Avantco refrigerated deli display case	\$6,081.00
Priority #4	Beverage Air 2-door Refrigerator	\$3,506.95
Priority #5		
Priority #6		
Priority #7		
TOTAL		\$7,017.09
REQUESTED		

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

5

As the largest direct-service provider of emergency groceries in our community, MHC fills a vital role in the continuum of care for lower-income individuals, including homeless and temporarily sheltered community members. On average, MHC's food pantry serves 4,000 people each week, or two patrons per minute for the 30 hours that we are open each week. Children make up approximately 38% of our patrons—or 1,520 children weekly—and adults over the age of 55 make up 25% of our patrons—1,000 weekly patrons. These especially vulnerable populations, children and the elderly, make up nearly two thirds of those patrons who struggle to find enough food to eat without our pantry. MHC's pantry is determined to feed the many veterans, pregnant and nursing mothers, single mothers, and disabled individuals who seek out our services every weekday.

Food assistance allows families and individuals to allocate limited resources toward housing costs, childcare, healthcare, and other "non-negotiables," preventing homelessness and other crises. We select and stock nutritious foods, operate using an honor based, patron-choice model, and allow patrons to use services once per week with no cut-off for services. MHC provides services in ways that respect patrons and their choices, and encourage patrons to be directly involved with MHC's programs by volunteering. MHC will continue to cooperate with other local service providers to maximize efficiency, avoid service duplication, and improve the quality of service to our patrons.

The replacement of our reach-in cooler, little freezer, and dairy cooler benefit the community in safety. accessibility, and efficiency. Most apparently, the equipment has physically deteriorated, with all of the items listed above the age of 10 years. This has lead to issues in safety and access for patrons in that the reach-in cooler cooling pan requires a complicated process to drain, and has to be turned off each weekend. On Mondays, we turn the reach-in on early in the morning, so that it can reach food safe temperature before the pantry opens. The current dairy cooler now freezes many items it is stocked with. The little freezer is over 10 years old, and was purchased used. The equipment MHC is requesting to replace these appliances have glass fronts/tops, providing patrons with the opportunity to view items as if they were at a grocery store. The Food Pantry Program already operates like a small grocery store, but much of its equipment is home-grade and not commercial level. From an efficiency standpoint, we will save energy by not having to lift refrigerator doors to display goods to patrons. Energy efficiency standards have also kept pace with technology over the past 10 years, meaning that updated equipment will save money in repair and energy costs.

AGENCY INFORMATION

Lead Agency Name: Mother Hubbard's Cupboard Address: 1100 W. Allen St. Bloomington, 47403

Phone: 812-355-6843

6

MOTHER HUBBARDS CUPBOARD

E-Mail: mhc@mhcfoodpantry.org Website: www.mhcfoodpantry.org President of Board of Directors: Thomas Tarzian Name of Executive Director: Amanda Nickey Phone: 812-355-6843 E-Mail: Amanda@mhcfoodpantry.org Name and Title of Person to Present Proposal to the Committee: Sarah Cahillane, Director of Development Phone: 812-355-6843 E-Mail: development@mhcfoodpantry.org Name of Grant Writer: Sarah Cahillane Phone: 812-355-6843 E-Mail: development@mhcfoodpantry.org FOR COLLABORATIVE PROJECTS ONLY

complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

7

If this is a collaborative project, please indicate: how your missions, operations and services do or will

THE PROJECT SITE

Address where project will be housed: 1100 W. Allen St.
Do you own or have site control of the property on which the project is to take place? [x] Yes [] No [] N/A
Is the property zoned for your intended use? [x] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
N/A
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$7,017.09
Requested amount of JHSSF funding: \$7,017.09
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Is this request for operational funds? [] Yes [x] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

MHC will purchase the items upon notification of receipt of the funding and submit the invoice as soon as the purchase is completed.

8

MOTHER HUBBARDS CUPBOARD

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

255

2018 Jack Hopkins Budget					
Item and Quantity	Price Total				
Beverage Air 2-door Refrigerator + delivery	\$3,506.95	\$3,506.95			
Avantco refrigerated deli display case +delivery	\$2,574	\$2,574			
Avantco top display freezer + dellivery	\$806	\$806			
Avantco swivel casters	\$130	\$130			
Total		\$ 7,017.10			

≡

Beverage-Air MMR44HC-1-B MarketMax 47" Black Two Section Glass Door Merchandiser Refrigerator - 45 cu. ft.

Item #: 185MMR441BLH MFR #: MMR44HC-1-B



Why do we do this?

Ships free with

Thank you! Your pricing information has been sent to your email address.

- ✓ 45 cu. ft. capacity with 10 adjustable shelves
- ✓ Durable, heavy-duty steel exterior
- ✓ Two double pane glass doors with stay-open feature
- ✓ LED lighting throughout interior
- ✓ Temperature range: 36 to 38 degrees Fahrenheit
- √ 1/3 hp compressor uses environmentally-safe R290 refrigerant
- ✓ 115V
- Tested to perform in ambient temperatures of 100 degrees
 Fahrenheit

Condition:

New

Shipping:

Usually Ships in 1 Business Day When will I receive my item?





Beverage-Air MMR44HC-1-B MarketMax 47" Black Two Section Glass Door Merchandiser Refrigerator - 45 cu. ft.

Ships Common Carrier Free Shipping

Qty: 1

TOTAL:

\$3,299,45

Recommended Products



Beverage-Air MMR44HC-1-B MarketMax 47" Black \$3,299.45/Each



Beverage-Air MMR49-1-**B-EL-LED MarketMax** 52" Black Two Section \$4,404.11/Each



Regency 24" x 24" **Heavy-Duty Mobile Green Dunnage Rack** \$122.99/Each



<u>Regency</u> **Stainless Shelf**

\$86.99/

Subtotal

Ship To: 47403

Free Common Carrier

Free Common Carrier W/ Liftgate

Common Carrier W/ White Glove

I choice of shipping

\$45.00

\$3,299.45

\$207.50

Need to go with this option so it is delivered inside our building, instead of curb

delivery

Questions about shipping

Your products will ship via Common Carrier

Pay with credit card

Or use a third-party payment service

Checkout with Paypal



Lease your order as low as \$68.30 / month ?

Use Our Live Chat

Mon-Thur 24 Hours, FrI 12AM-8PM EST Sat & Sun 9AM-4PM EST







Avantco DLC47-HC-W 47" White Curved Glass Refrigerated Deli Case

Item #: 178DLC47HCW



\$2,099.00/Each

- Perfect for displaying meats, cheeses, and other deli items
- ✓ White coated steel exterior with stainless front and top
- ✓ Painted aluminum and 304 stainless steel interior
- Curved glass for optimal product visibility
- ✓ 21" deep top provides convenient work surface
- Six epoxy coated shelves; four are adjustable to accommodate different sized products
- Environmentally-friendly R290 refrigerant with foamed-inplace polyurethane insulation
- √ 1/4 hp, 115V

Shipping:

Ships via Common Carrier Usually Ships in 1 Business Day When will I receive my item?

Condition:





New

MOTHER HUBBARDS CUPBOARD

Height: 26 3/4"

This Item Ships via Common Carrier. For more information and tips to help your delivery go smoothly, click here.

WARNING: This product contains chemicals known to the State of California to cause cancer, birth defects, or other reproductive harm.



This item meets the sanitation standards imposed by the ETL, a division of the Intertek Group.



This Item meets the electrical product safety standards Imposed by the ETL, a division of the Intertek Group, for use In the United States and Canada.



This unit comes with a NEMA 5-15P plug.

View replacements or accessories for this item

Resources and Downloads

Warranty Info

RESIDENTIAL USERS: Vendor assumes no liability for parts or labor coverage for component failure or other damages resulting from installation in non-commercial or residential applications. The right is reserved to deny shipment for residential usage; if this occurs, you will be notified as soon as possible.

Resources

Refrigerated Merchandisers Buying Guide

Deli Cases and Bakery Display Cases Buying Guide

Other Products from this Line







Avantco DLC47-HC-W 47" White Curved Glass Refrigerated Deli Case

Ships Common Carrier

Qty: 1

TOTAL:

\$2,099.00

Recommended Products



Avantco 178A4PCKIT4 4" Swivel Plate Casters with Mounting \$129.99/set



Avantco DLC47-HC-W 47" White Curved Glass Refrigerated Dell Case \$2.099.00/Each



Avantco DLC47-HC-S
47" Stainless Steel
Curved Glass
\$2,399.00/Each

plus

Regency Chrome

\$22.49/

Subtotal

\$2,099.00

Ship To: 47403

Common Carrier

Common Carrier W/ Liftgate

Common Carrier W/ White Glove

\$139.78

\$184.78

\$475.05 @

Questions about shipping

Your products will ship via Common Carrier

Pay with credit card

Or use a third-party payment service

Checkout with Paypal



This is Por building delivery

Lease your order as low as \$43.45 / month ?

Use Our Live Chat

Mon-Thur 24 Hours, FrI 12AM-8PM EST Sat & Sun 9AM-4PM EST

http://www.gotowebstore.com/360ICFC9HC



\$549.00/Ea\$599.00/Ea\$379.99/Ea\$449.99/Ea\$399.99

**

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+++

Avantco ICFC9-HC Curved Top Display Freezer

Item #: 360ICFC9HC



\$499.00

- Perfect for serving popsicles, pints of sorbet, or frozen appetizers
- Durable white powder coated steel exterior with embossed aluminum interior
- Curved glass lids for visual appeal
- Foamed-in-place polyurethane insulation to retain cold temperatures
- ✓ Environmentally-friendly R290 refrigerant
- Interior drain and plug for convenient cleaning and defrosting

Shipping:

Ships via Common Carrier Usually Ships in 1 Business Day When will I receive my item? New





Avantco ICFC9-HC Curved Top Display Freezer

Ships Common Carrier

Qty: 1

TOTAL:

\$499.00

Recommended Products



Avantco ICFC9-HC Curved Top Display <u>Freezer</u> \$499.00/Each



Avantco BC-36-HC 36" **Curved Glass Black** Refrigerated Bakery \$1,999.00/Each



Vollrath 40843 48" Curved Glass Drop In **Refrigerated** \$2,704.15/Each



Wire Dur \$49.99

Subtotal

Ship To: 47403

Common Carrier

Common Carrier W/ Liftgate

Common Carrier W/ White Glove



\$117.18

\$499.00

\$162.18 @

\$307.10 @

Questions about shipping

Your products will ship via Common Carrier

Pay with credit card

Or use a third-party payment service

Checkout with Paypal



Orders of \$1,000.00 or more can be financed for as low as \$20.70 / month @

Use Our Live Chat

Mon-Thur 24 Hours, Fri 12AM-8PM EST Sat & Sun 9AM-4PM EST







\equiv

Avantco 178A4PCKIT4 4" Swivel Plate Casters with Mounting Hardware - 4/Set

Item #: 178A4PCKIT4



\$129.99/Set

- Raises height of unit by 5"
- ✓ Features 2 casters with brakes and 2 without brakes
- √ 16 mounting bolts included

Shipping:

Usually Ships in 1 Business Day When will I receive my item?

Condition:



SPECS

Diameter

4 Inches

Height Increase

5 Inches

Application

Refrigeration

Caster Style

Swivel

Caster Type

Plate

Features

Brakes Included

Number of Casters

4

18

264

New

MHC

		MILC		
				Jan - Dec 17
Ordinary Income/Expense				
	Income			
		Contribution		
			Church/Nonprofit	10,830.02
			Client	587.65
			Corporate	40,971.76
			Education Events	353.86
			Individual	62,715.47
			NAP Individual Contributions	23,299.00
			Total United Way	22,255.49
			outions Income	161,013.25
		Grants		
			50+ Men Who Care	7,650.00
			Sophie Travis Grant	6,800.00
			Jack Hopkins	3,918.36
			Bloomington Township Grant	500.00
			CDBG	22,037.00
			Community Foundation	426.99
			Emergency Food Asst. Program	3,450.00
			Mazon	10,000.00
			MLK	500.00
			Other Garden Grants	4,143.00
			Other Nutrition Grants	5,000.00
			Other Program Grants	52,957.95
			Perry Township Grant	2,000.00
		-	SCI Comm Fund Grant	6,000.00
		Total Grants		125,383.30
		In-kind Incon		440.554.00
			HHFB Donated Food	143,554.08
		Total In-kind		143,554.08
			e, Tools & T-Shirts	319.45
		Special Even		
			Breakfast	114,167.17
			GG Garden Gala	7,439.27
			Music Benefit	125.00
			Other Misc. Events	2,938.95
			Share Harvest	9,891.12
		Total Special	Events	134,561.51
	Total Income			564,831.59
Gross Profit				564,831.59
	Expense			
		Uncategorize		75.00
		Automobile I		
			obile Expense	953.94
		Building R&M		3,500.57
		Conference/	Travel	1,365.53

MOTHER HUBBARDS CUPBOARD

	Conferences/Trainings	2,258.50
	Depreciation	24,097.68
	Dues & Fees	628.88
	Equipment R&M	711.00
	FDE Fundraising Direct Expense	
	Total FDE Fundraising Direct Expense	5,804.99
	HHFB SMC	41,716.70
	In-Kind Donated Services/Assets	
	HHFB In-Kind Food	143,554.08
	Total In-Kind Donated Services/Assets	143,554.08
	Insurance	
	Total Insurance	7,736.76
	Misc. Expenses	-200.60
	Payroll Expenses	
	Total Payroll Expenses	273,358.92
	Postage and Delivery	734.25
	Professional fees	
	Total Professional fees	13,700.00
	Supplies	
	Total Supplies	15,431.24
	Utilities	
	Total Utilities	12,429.43
	Interest Expense ONB LOC	2,337.60
Total Expens	ee	550,194.47
		14,637.12
		14,637.12

Net Ordinary Income

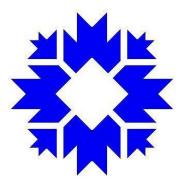
Net Income

MHC	Dec 31, 17
Current Assets	
Checking/Savings	
Checking	66,713.49
Savings 1008023356	662.03
Petty Cash	100.00
Charles Schwab Investment Acct	1,000.00
Total Checking/Savings	68,475.52
Accounts Receivable	
Pledges Receivable	
2012 Pledges Receiv	able 195.71
2013 Pledges Receiv	able 800.00
2014 Pledges Receive	able 304.24
2015 Pledges Receive	able 3,053.52
2016 Pledges Receive	rable 10,744.07
2017 Pledges Receiv	able 33,364.52
2018 Pledges Receiv	able 45,844.88
2019 Pledges Receiv	able 36,210.00
2020 Pledges Receive	able 26,745.00
2021 Pledges Receiv	able 14,785.00
2022 Pledges Receiv	able 1,025.00
2013 Cap Camp AR	50.00
2014 Cap Camp AR	1,326.50
2015 Cap Camp AR	3,700.00
Total Pledges Receivable	178,148.44
Total Accounts Receivable	178,148.44
Other Current Assets	
Allow Doubtful Accts - Pledges	-17,720.00
Total Other Current Assets	-17,720.00
Total Current Assets	228,903.96
Fixed Assets	
Building	348,581.80
Landscaping	1,175.00
Apple Computers	3,898.00
Furniture	9,177.15
Phone System	3,828.00
Awning	4,230.00
Dumpster Enclosure	3,500.00
Stoves (2)	1,300.14
Stainless Steel Sink	1,550.00
Walk-In Cooler/Freezer Combo	26,905.00

ASSETS

MOTHER HUBBARDS CUPBOARD

Equipment	28,825.41
Equipment-VAN	42,824.50
Garden Shed	3,280.00
Leasehold Improvements	79,677.97
Accumulated Depreciation	-119,496.18
Total Fixed Assets	439,256.79
TOTAL ASSETS	668,160.75
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	3,805.74
Total Accounts Payable	3,805.74
Other Current Liabilities	
Accrued Real Estate Taxes	2,729.51
Accrued Payroll	4,322.07
Total Other Current Liabilities	7,051.58
Total Current Liabilities	10,857.32
Long Term Liabilities	
ONB Mortgage Payable	53,480.62
Total Long Term Liabilities	53,480.62
Total Liabilities	64,337.94
Equity	
Retained Earnings	589,185.69
Net Income	14,637.12
Total Equity	603,822.81
TOTAL LIABILITIES & EQUITY	668,160.75



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Number of Employees				
Full-Time	Volunteers			
3	2	300+		

Project Name:

Requested amount of JHSSF funding: \$11,489.70

Total Number of City Residents Served by this project in 2018: Directly - 24

Total Number of Clients Served by this project in 2018: Directly - 24

Is this a collaborative project? [X] Yes [] No. If yes: List name(s) of agency partner(s):

This project is in collaboration with WorkOne WIN programming, business advocate partners such as: Express Employment Professionals, and our 40+ agency referral partners who will be referring clients to this service who are needing additional training to find meaningful employment.

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

My Sister's Closet is a non-profit organization, established to build a stronger community and promote economic self-sufficiency by providing women with professional support services and tools for success.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

<u>Request</u>: My Sister's Closet is requesting a one-time investment of \$8,400 to match the funds already received to provide an intensive, hands-on Ready-2-Work (R2W) job skills training program, to women in poverty and who are Bloomington residents, with <70% AMI many of whom are unemployed or underemployed in low-skilled, low-paying jobs.

<u>Need</u>. The divide between low-wage, low-skill work and high-income jobs is growing, which means that it is ever more difficult for low-wage earners to obtain above-subsistence level employment. Many living below poverty-level have not been able to master Adult Basic Education (ABE) skills and/or are unable to relate them to actual job skills. (http://npc.umich.edu/publications/u/2013-09-npc-working-paper.pdf)

According to the report on the Status of Women in Bloomington and Monroe County, the number of female heads-of-household, whose income is below poverty level, is almost five times greater than men. Combined with the sobering fact that Bloomington has an exceptionally high poverty rate of 39.2% (source: 2015-2019 Bloomington Consolidated Plan, p. 108), the R2W program directly meets a burning community need, for job training that is specifically targeted to female heads-of-household.

Short-term Benefits (2018 Pilot):

• 24-36 graduates annually will obtain gainful employment, allowing them to enjoy the dignity of self-sufficiency while simultaneously lessening the burden* on over-taxed public resources.

*If public assistance costs are conservatively calculated at only \$25,000, for a family of four, the return-on-investment of the Ready-2-Work program is significant:

Annual Cost Saving: \$600,000. (minimum of (24) students x \$25,000)

Annual Net 2019 Gain for Community: \$600,000

	MY SISTER'S CLOSET	

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

According to the Service Community Needs Assessment, finding a job that pays enough to meet the family's need is a major problem for 52% of non-student households. For clients served by My Sister's Closet who are in at-risk and very low-income categories, getting access to work-related training opportunities is 25%. Participants in our quarterly 12-week Ready-2-Work program who are having difficulty getting hired or finding adequate work will receive an hourly rate of \$9.50/hour combined with on-site education and hands-on experience to significantly broaden the types of jobs they might be able to apply for after graduating as well as increase the wages they were previously able to command. MSC will advocate for all graduates with local businesses to ensure their job success.

MSC's R-2-W program will team this essential WIN programming with volunteer community mentors skilled in Human Resources Management, Financial Literacy, Sales, Retail Management, Supply Chain, and Marketing to ensure their continued job success. Graduates will exit with a powerhouse combination of indemand job skills, personal time and financial management skills, and the soft skills of teamwork and customer care – so they will be "ready to earn." (See p. 108, Consolidated Plan)

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting

operational funds that <u>do not</u> satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

<u>One-time Investment</u>. Operational expense to pay Executive Director and Program Director's time to evaluate the effectiveness of discrete learning modules, to ensure client job status objectives and specific measurable outcomes.

<u>Operational Expense</u>. Ready-2-Work program graduates will earn Career Readiness Certificates, and will have proven their reliability during the 90-day training.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Matching Donations and Services to Date include:

\$4,000 – Blond Genius (2017)

\$8,836 – NAP Credits (2017-2018) season

\$4,500 – Old National Bank (2017)

\$5,090 – Sunrise Rotary Club (2018)

\$3,350 - Sophia Travis Grant (2017)

\$550 – Student Club Fundraising (2017)

\$32,500 – Community Member Donations of Renovation Time & Materials to Create R-2-W Program (2017)

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

We hope to expand programming in 2019, to eight sessions of Ready-2-Work. If we assume a (low) graduation rate of 75%, we will have assisted 36 female heads-of-household to obtain gainful employment and self-sufficiency. Assuming per-person training costs of \$9,500 (most of which will be funded through a WorkOne grant), and per-family savings of public assistance resources of \$25,000, the tangible net benefit to the community would exceed \$500,000.

The intangible benefits to individuals, in terms of satisfaction and self-worth, are incalculable. Secondary benefits will accrue to the community, once these women are meaningfully employed and able to spend their discretionary earnings at area stores and businesses.

If our pilot program is extremely successful, we hope for exponential benefits to the City of Bloomington and its residents.

OUTCOME INDICATORS (100 words or less)

4

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service.

- 1) Because this is a sustainable, experience-based program, participants will offset MSC staffing needs, while filling a symbiotic role to help us maintain our basic interview and life skills, and professional attire programming already utilized by 175+ clients/year from referred community partner agencies.
- 2) Participant's hourly wages will be met through by our partnership with WorkOne. This partner funding will play a key part in allowing participants to learn, at the same time, become a regular source of temporary employees (in classroom/experience based apprenticeships), helping MSC to remain an 85% sustainable organization in the community.

An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

*Already addressed by matched resources.				

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Necessary expense to monitor specific modules evaluate the	\$4,200
	effectiveness of programming components. (stage 1)	
Priority #2		\$4,200
	Necessary expense to monitor specific modules evaluate the	
	effectiveness of programming components. (stage 2)	
Priority #3	Software subscriptions	\$500
Priority #4		\$89.70
	6 – Dongles – Wifi client computers x \$14.95 ea.	

5

Priority #5	Supplies and materials	\$2,000
Priority #6		\$500
Priority #7	Copying of materials for teaching	
TOTAL REQUESTED		\$11,489.70

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

My Sister's Closet (MSC), a Bloomington nonprofit agency, has provided job readiness training and professional attire, to more than 2,000 low-income and at risk women since 1998. For 16 years, MSC has also partnered with Indiana University to provide structured internships, integrated within the curricula, to students in the following disciplines: Supply Chain Management, Operations, Onsite - Sales/Marketing, Nonprofit management, Social Media Marketing, and Apparel merchandising.

MSC's R-2-W job readiness program will address the urgent needs expressed by multiple clients who are finding it difficult to move beyond their current status of living who are often living in severe poverty or in atrisk situations. The program incorporates portions of the experiential curricula that are provided to IU interns, along with classroom-based job and life skills training. MSC's collaborations with WorkOne, the City, local employers, and more than 40 local social service agencies, will ensure its participant's success after graduating.

Addressing a Specialized Need: Through its work with many women emerging from at-risk situations, (particularly those who have been victims of domestic violence or homelessness), we have realized that traditional mixed-gender, large-classroom job readiness - training programs are often an intimidating barrier to education. Ready-2-Work will be delivered in a women-only, small class, non-threatening, real-world environment. In addition to the specialized job skills training, this program will include 1-2 daily hours of intensive training in: reading for information, applied mathematics, locating information, business writing, and financial literacy. When fully operational, MSC expects to graduate 36 job-qualified women, annually.

Ready-2-Work offers a large subset of our low-income and homeless population, who would otherwise remain dependent on social services, an opportunity to gain transferable skills and find meaningful employment. Coordinated service provision with other local agencies will create an effective, city-wide approach that we like to call a "Consortium of Care."

AGENCY INFORMATION

Lead Agency Name: My Sister's Closet of Monroe County

Address: 414 S College Ave, Bloomington, IN 47403

Phone: (812) 333-7710 – Retail Office E-Mail: Director@SistersCloset.org Website: Www.Sisterscloset.org

President of Board of Directors: Maryanne Pelic

6

Name of Executive Director: Sandy Keller

Phone: (812) 369-6582

E-Mail: Director@SistersCloset.org

Name and Title of Person to Present Proposal to the Committee: Sandy Keller, Executive Director

Phone: (812) 369-6582

E-Mail: Director@sisterscloset.org

Name of Grant Writer:

Phone: Sandy Keller

E-Mail: Director@sisterscloset.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

MSC already has established partnerships with multiple organizations referred to us throughout the City, however, many of these clients tend to bounce in and out of the system, always on the fringes, sometimes finding jobs; but never able to maintain a position or fit into the culture of a job, or feel they are able to rise above their current circumstances. The R-2-W program is designed to move these clients forward and fill in the gaps of their experience and ability to apply and fit into a job, thus, moving them forward to life success and sustainability, and more specifically out of poverty.

7

THE PROJECT SITE

Address where project will be housed: 414 S College Ave., Bloomington, IN 47403

MY SISTER'S CLOSET

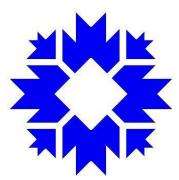
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$105,000 – Initial Set up and Design. Annual expense once initiated: \$25,000 (approximately)
Requested amount of JHSSF funding: \$11,489.70
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Projected increased store sales due to additional staffing members serving as client apprentices. Approximately: \$40,000 annually
Is this request for operational funds? [X] Yes [] No If "yes," indicate the nature of the operational request: [X] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guideline
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
50% Upon the completion of the first two semesters (Oct. 1, 2018), and 50% after we have had a chance to evaluate the effectiveness of various program components and make future adjustments. (Nov. 1 st , 2018).
If completion of your project depends on other anticipated funding, please describe when those funds are

Project Budget - July 2017 - June 2019

Organization Name: My Sister's Closet of Monroe County

Project Title: Ready-2-Work

Revenue			Project Budget	JH Grant Request
1 Grants - List all sources of antic		<u> </u>		
Organization Name	Status - pending requested	or Status - Committed		
2016 - Jack Hopkins Social Servi		Received	\$4,500	
2018 - Jack Hopkins Social Servi		Received	уч,300	\$11,490
First United Church	cerenang	Committed	\$1,100	711,430
Old National Bank Grant - 2017	\dashv	Received	\$4,500	
Sophia Travis Grant - 2017		Received	\$3,350	
2 Contracts		Received	75,550	
3 NAP Credits			\$8,836	
4 Board Contributions			\$3,500	
5 Memberships			75,500	
6 In-Kind Contributions of Labor	+ materials		\$32,500	
7 Store Sales - expected 2018 inc		allocation (partial year)	\$25,000	
8 Endowment	rease, program a	anocation (partial year)	\$23,000	
9 Interest Income			\$0	
			\$9,640	
10 Fundraisers, events, sales	s monitors ata	(usad)		
11 Miscellaneous (list) - Computer	s, monitors, etc.	(usea)	\$4,500	¢11 400
12 TOTAL			\$97,426	\$11,490
13 In-Kind (from total below)			\$0	\$0
14 TOTAL REVENUE			\$97,426	\$11,490
Evnoncos			Project Budget	ONBF Grant Request
Expenses 15 Staff Salaries and Wages (MSC s	staff and supervi	ision)	\$52,134	\$8,400
16 Fringe Benefits	stair and supervi	151011)	\$52,134	\$6,400
			\$10,175	
17 Occupancy and Utilities			\$6,000	
18 Furniture, Fixtures and Equipment 19 Supplies and Materials	2111		\$2,000	\$2,090
• •			\$500	\$2,090
20 Printing and Copying21 Telecommunications - installati	on lungrada		\$1,650	\$300
Telecommunications - monthly	service rees		\$650	
22 Travel and Meetings			¢2.675	
23 Marketing and Advertising			\$2,675	
24 Training25 Contract Services/Professional			¢4.500	
	rees		\$4,560	
26 6185 Liability Insurance			\$1,000	¢500
27 Software Subscriptions		\$500	\$500	
28 SUBTOTAL			\$81,844	\$11,490
29 General Operating (indirect)30 TOTAL			\$105,000	¢11 400
30 TOTAL			\$105,000	\$11,490
In-Kind				
31 In-Kind Item (list) Furniture				
32 In-Kind Item (list) Computers				
	33 In-Kind Item (list) Services/Construction Labor			
34 TOTAL IN-KIND			\$0	\$0
35 TOTAL EXPENSES			\$105,000	\$11,490
36 REVENUE OVER EXPENSES - App	proximate annua		\$15,000	\$0
	Jiacc ainiac	··	713,000	70



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Number of Employees				
Full-Time	Volunteers			
5	11	30		

Project Name:

Requested amount of JHSSF funding: \$25,000

Total Number of City Residents Served by this project in 2018: 220

Total Number of Clients Served by this project in 2018: 240

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of New Hope for Families is to help families impacted by homelessness regain and maintain
stable housing and to provide accredited early childhood development aimed at breaking the cycle of
homelessness and poverty.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

New Hope for Families requests \$25,000 for the purchase of an eight-passenger vehicle and costs associated with its use. The vehicle will be used to facilitate summer childcare and enrichment programming for schoolaged children, educational outings for preschool children, case management services for families experiencing homelessness, and food provision for both families living at The Roof at New Hope and children attending care and preschool at The Nest at New Hope.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

Both the SCAN and the Consolidated Plan encourage assistance to homeless families, which New Hope provides in the form of shelter, case management, programming for school-aged children, and nationally accredited early childhood care and education.

The Consolidated Plan specifically recognizes the need to fund agencies providing services to homeless families. As the only shelter serving intact homeless families regardless of composition or religious beliefs, New Hope is uniquely equipped to assist families on their path from homelessness to housing stability. By assisting families not only to find housing but to address the underlying causes of homelessness and through collaboration with other service providers, we are able to help more than 80% of families into sustainable housing. This is significantly higher than the state average of 51%.

The United Way's SCAN 2012 acknowledges a strong and growing need for childcare and early childhood education opportunities, particularly among low-income families. New Hope's early childhood center provides high-quality, full-day care and education, ensuring children enter kindergarten ready for success while simultaneously meeting parents' needs. Children from low-income backgrounds often begin school with deficits, having heard perhaps 30 million fewer words than their middle-income counterparts¹. By providing excellent early childhood education, we are working to ensure they have a chance to be the members of their families to break the cycle of homelessness and poverty.

¹ Betty Hart and Todd R. Risley. "The Early Catastrophe." 2004. Available at

http://www.gsa.gov/graphics/pbs/The_Early_Catastrophe_30_Million_Word_Gap_by_Age_3.pdf

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc.), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that <u>do not</u> satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We anticipate the purchase of a vehicle will be a one-time investment that should be useable for the next 15 years. We plan to purchase a late-model used vehicle to avoid high maintenance costs, and a local mechanic has volunteered to perform maintenance on the vehicle at cost.

Other items associated with the use of the vehicle (car seats, strollers) have an estimated life of 7-10 years.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

An anonymous donor has offered to match dollar for dollar any monies this grant raises toward the purchase of the vehicle, and a local car dealer (Curry Auto Center) has agreed to provide the vehicle at cost.

Additionally, the use of the vehicle will allow the agency to make better use of staff time and to better capitalize on our existing partnerships by expanding participation in program activities, most notably with Hoosier Hills Food Bank, Bloomington Housing Authority, WonderLab, the Monroe County Public Library, the YMCA, Ivy Tech, and others.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

New Hope for Families operates programs aimed at addressing the underlying causes of homelessness and moving families to lasting stability. More than 80% of the families we serve go on to secure housing that is sustainable for their income and ability. Furthermore, our programs for children work to break the cycle of homelessness and poverty by providing targeted interventions to children as early as possible. We know that these early interventions are the most effective way to interrupt those cycles.

This vehicle and the accompanying equipment will allow us to make better use of our partnership with Hoosier Hills Food Bank, expand opportunities for enrichment activities for children and families, and facilitate families' need to coordinate with many local agencies. In the long run, this will allow us to serve more meals and provide more food to families and children in food-insecure households, improve the quality of children's programming, expand the reach of case management, and increase the number of children who have access to high-quality intervention services. Taken together, we anticipate these services will result in families who are more able to provide for themselves and participate in our community and children who are less likely to experience homelessness and extreme poverty as adults.

3

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

We anticipate the following outcomes from this project:

- 1. Serving more than 10,000 meals and snacks annually to young children at The Nest. This makes certain that each child's full nutritional profile is met every day that they attend care, ensuring they are ready to learn and grow.
- 2. Providing access to nutritious food to 150 members of families experiencing homelessness each year.
- 3. Facilitating enrichment activities during school breaks and after school for 50 children impacted by homelessness each year. Importantly, these activities will emphasize access to the outdoors and the arts, two crucial areas of experience to which low-income children often lack access.
- 4. Allowing 20 preschoolers each year to participate in educational field trips during the school day. These will include but are not limited to museums, farms, state parks, and orchards.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Eight passenger vehicle	\$40,000
Priority #2	Vehicle insurance	\$2,400
Priority #3	Convertible (infant to toddler/preschooler), rear and forward facing car seats 6 x \$97	\$588
Priority #4	Booster (3yrs-8yrs) car seats 4 x \$209	\$836
Priority #5	Protective Floor Mats	\$299
Priority #6	Tandem Strollers 2 x \$399	\$798
Priority #7	Travel First Aid Kits 3 x \$28	\$84
TOTAL REQUESTED		\$44,999

4

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Currently, we rely on staff members to use their personal vehicles for transporting children and families and for collecting food items from the Hoosier Hills Food Bank. However, this system is inefficient and requires more staff time than necessary, resulting in lower service provision than optimal. Because of transportation, we currently must require a 1:3 or 1:4 ratio of adults to children on outings, and the purchase of a larger vehicle will allow us to expand that capacity to 1:6 or 1:7, depending on the age of the children. This will allow us to serve more children at a lower cost, expanding access to educational and enrichment activities in our community and elsewhere in the state.

Further, we rely on our partnership with Hoosier Hills Food Bank to provide food to families experiencing homelessness and meals and snacks to children attending care at The Nest, but our capacity to accept and transport food is often limited by the vehicles we use. Largely because of Hoosier Hills Food Bank, last year, we provided nearly 10,000 meals to children under the age of five at a food cost of less than \$.50 per meal, ensuring that each child in care at The Nest had her full nutritional profile met each day. Our partnership with HHFB is essential both for homeless families and for The Nest's nutrition program, and having a vehicle better suited to the task of food pick-up and delivery will facilitate better use of that partnership and expanded access to nutritious food to families in need.

In addition to the vehicle itself, we are asking for funds to purchase equipment to make best use of the vehicle. Specifically, we need to purchase car safety seats for children under nine years old to ensure they are safe while participating in programming. This is essential to making use of the vehicle accessible to young children and their parents. Along the same lines, we intend to purchase two folding strollers for use on field trips and educational outings, so that even the youngest children may participate in these essential enrichment activities. Protective floor mats will allow us to use the vehicle for a variety of outdoor activities while ensuring the longevity of its use.

Curry Auto Center has agreed to sell us a late-model used vehicle at cost, and once monies are secured, we anticipate selecting and purchasing the vehicle quickly. The precise vehicle chosen will depend on what is available at the time, but we anticipate purchasing a 2016 Chevrolet Suburban or similar with fewer than 50,000 miles. We intend to choose a vehicle like this because it will not require much maintenance, it is safe to drive in all kinds of weather, car seats can easily be installed (even in the third row), and if necessary, it can be used to tow a trailer when we undertake physical improvement and construction projects. In short, this vehicle will allow us to provide more services more efficiently and more safely.

5

AGENCY INFORMATION

Lead Agency Name: New Hope for Families Address: PO Box 154 Bloomington, IN 47402

Phone: 812-369-7760

E-Mail: <u>director@nhfsinc.org</u>
Website: newhope4families.org

President of Board of Directors: Steve Dyer

Name of Executive Director: Emily Pike

Phone: 812-369-7760

E-Mail: director@nhfsinc.org

Name and Title of Person to Present Proposal to the Committee: Emily Pike, Executive Director

Phone: 812-369-7760

E-Mail: director@nhfsinc.org

Name of Grant Writer: Emily Pike

Phone: 812-369-7760

N/A

E-Mail: director@nhfsinc.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

6

THE PROJECT SITE

Address where project will be housed: 301 W. 2 nd St, 303 W 2 nd St, 311 W 2 nd St, 313 W 2 nd St, 409 W 2 nd St, Bloomington, IN 47403
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
N/A
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
N/A
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$44,999
Requested amount of JHSSF funding:
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
An anonymous donor has agreed to match dollar for dollar any monies funded by this grant.
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
We are working with Curry Auto Center and anticipate being able to make purchases immediately following the funding of the grant. New Hope will meet the initial costs of all funded parts of this grant and will submit invoices to the city for reimbursement.
If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

We anticipate immediate receipt of matching funds upon funding of this grant.

Budget:

The budget for this project is outlined in "Summary of Program Costs" above. Because we are purchasing a used vehicle, we cannot know a precise cost until the exact vehicle is selected after monies are granted. We are committed to purchasing a vehicle that meets the agency's needs while also making best use of resources available. If additional information about the budget would be helpful, please do not hesitate to ask.

Financial Statement:

New Hope for Families - "Roof" Operations

Sources/Base Revenues	Roof FYE	Roof Budget	2017-2018 Budget %
Sources/base Revenues	6/30/17	17-18	and Notes
A - Foundations	2,031	48,500	14%
B - Individuals	104,472	109,000	31%
C - Board members	21,000	26,000	7%
D - Govt grants/reimbursements	101,809	108,900	31%
E - Invest inc	74	100	0.03%
F - Fee for serv	515	-	
G - UW	8,304	8,500	2%
H - Net spec event	33,455	25,000	7%
I - Other sources	23,659	26,000	7%
Subtotal base FY revenue	295,319	352,000	100%
"Nest" program* reimbursements	51,587	-	Extraordinary income:
			"Nest" HR and facilities
Reserve draw	10,000	21,000	Detail information only.
			(included above in
			*Other Sources)
Total Revenues	346,906	352,000	

Expenses			
Non-program HR	15,000	77,000	Development Director & admin HR
Program HR	168,940	174,411	
"Nest" program* HR (included in Rev as reimbursement)	45,269	-	Part of extraordinary, one time income included in "Revs."
Gross HR costs	229,209	251,411	
Program Operation	77,046	86,787	
Non-Program OH	38,496	9,787	Fundraising cost mov to Cap Campaign budget
Total operating	115,542	101,272	
Total Expenses	344,751	352,683	

8

New Hope for Families -Nest Operations

Revenues	Nest Budget 17-18
Federal Grants	15,275
State Grants	65,177
Foundations	18,000
Program Revenues	59,815
Individuals	32,000
Events	20,000
Total Revenue	210,267

Expenses	
Program Operations	18,420
Human Resources	
Expenses	174,395
Fundraising Costs	17,450
Total Expenses	210,265

Note: Prior to the current fiscal year costs and revenues for childcare, The Nest at New Hope, were included together with shelter, The Roof at New Hope, income and expenses. This fiscal year, we began seaparating income and revenue streams for the two programs for ease of accounting and to simplify understanding for various stakeholders. Fundraising efforts for both sides of the operation remain unified.

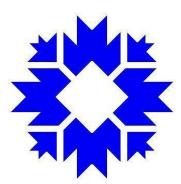
Volunteers

>50

Number of Employees

Part-Time

Full-Time



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Project Name: New Leaf – New Life Materials Assistance

Requested amount of JHSSF funding: \$12,950

Total Number of City Residents Served by this project in 2018: 870

Total Number of Clients Served by this project in 2018: 1,740

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

 	 · F - J	L J	[] - · · ·	 	

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

New Leaf - New Life (NLNL) is a local volunteer-driven nonprofit whose mission is to support individuals during incarceration and in their transition back into our community. NLNL believes in supporting our neighbors that have been impacted by the criminal justice system. In this, we work to empower people towards self-advocacy; supporting one another in the spirit of solidarity not charity. We provide social service programs and services to inmates in the Monroe County Correctional Center both during their time in jail and after release. Our Transition Support Center is focused on helping released inmates overcome the obstacles that they face in becoming productive, law-abiding citizens. Our program in the jail suffered a setback in 2017 when we lost County funding for our Jail Program Director position. The jail program which provides a number of needed services, is now entirely volunteer-based today and led by our new President, Lindsey Badger.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We request \$12,950 to support New Leaf – New Life's programs and services that help reduce recidivism of persons released from our jail. We work with them in the jail to help them prepare for success after release and to make the changes in their lives needed for them to avoid returning to incarceration. After release, we work at our Transition Support Center to help them overcome the many obstacles that they face when they try to make it on the outside. The obstacles are many. Issues like the lack of education and job skills, addictions, health issues and having a criminal record mean that 95% of employers will not consider them and 95% of landlords will not rent to them.

Our staff and volunteers work with them in jail and upon release to restore their hope that change is possible and to support them as they work to make progress toward success.

Because of our many volunteers, we provide a lot of value per dollar, but we still have substantial material costs. This year we are focused on support for the services that we provide through our direct expenses for materials and fees. If we cannot raise the money to pay for, for example, prescription glasses, bus tickets, printing of re-entry guides and reentry supplies, we offer much less value to the community.

2

We hope that you can support our programs in this manner.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

Recidivism in our jail is a big community problem. A study of the jail population reveals that the typical jail inmate has been there **five** times before. If it were not for recidivism, we would not have an overcrowded jail. And recidivism is expensive. It is estimated that the cost of apprehending an offender, prosecuting him, defending him, trying him, and incarcerating him is between 15 and 30 thousand dollars. And that doesn't include the social costs of his offenses before he is arrested and the costs of disrupting his or her family life.

This is complicated by the fact that the jail is primarily filled by those in poverty, those plagued with addictions and those facing mental health problems.

Everything we do, both in jail and after release, is aimed at improving the chances for success of our neighbors that have committed criminal offenses. We help them make the changes in their lives required to be productive citizens of our community.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

We are requesting operational funding because that drives our ability to provide our services. Like many small non-profits that depend upon a mix of grants and contributions, the reality is that there is no long run if we cannot pay our bills. A loss of funding last year for our work in the jail reduced our staffing, programs, and overall budget, making receipt of your support even more critical. Simultaneously, our newly created Fundraising Committee is seeking a more diversified funding portfolio, including other local and national grants (e.g., Smithville, Open Philanthropy), individual donations, and community partnerships (e.g., churches).

3

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

The total cost of our project is \$50,123, and so, by requesting \$12,950, the project is leveraging \$37,173 of other funding and supporting the efforts of our many free volunteers. Also, the Perry Township board and trustee are donating an outstanding facility for our Transition Support Center.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Every person that we help to go straight is a long-term benefit to the community. He or she goes from being a burden to community resources to a contributing member of society. Given that we assist people at many stages of the recovery process—and may be involved in their situation for a relatively brief period of time—our services have the impact of moving individuals further in their journey to contributing to society. For some, our re-entry kits provide them the stability to start contemplating major life changes; for others, our assistance in transportation to work or work materials provides the necessary safety net to maintain and further their contributions.

Looking at this question another way, from the perspective of the organization's long-lasting benefit: obtaining funding every year is a challenge, and going into the new year in decent shape makes the long run possible. We have a passion for what we do and we intend to be here for the long run, but most of those with the greatest passion for our mission lack the means to provide funding support. Your support, covering many day-to-day costs, makes the long run possible for us.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

4

Casework done in our Transition Support Center (TSC) tracks needs, refers clients to lead agencies for assistance, provides needed products from clothing to hygiene products, helps prep for the workforce, etc. All services and products are tracked against client records. Volunteer coordination done through our TSC offers volunteers, student interns and former inmates opportunities to give back. Volunteers and hours are logged. Storage and mail bagging is provided for incarcerated clients, while in-jail programming includes women's support groups, substance abuse, creative writing, reading of books to children of incarcerated parents and Jail BINGO. Numbers of inmates and interactions are logged.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Jail Program Supplies (lined paper & pencils, art supplies, prescription & reading glasses, birth certificate fees, jail-approved hygiene items for Jail BINGO, printed resource guides & curricula, literacy materials for self-mentorship group)	\$2,950
Priority #2	Transition Support Center Office Supplies, Client Application Fees, Client Support of for Work Transportation and Personal Organization (basic office supplies, computer consumables, fees for birth certificates, paper planners & ink pen, prescription & reading glasses, sowing machine/binder)	\$5,200
Priority #3	Work Footwear (work boots and nonslip shoes)	\$400
Priority #4	First Week of Re-entry Kits; Backpacks Filled with Supplies (socks, underwear, soap, razor, shampoo, bandages, cotton swabs, toothpaste, toothbrush, deodorant, tampons, pads, Kleenex, comb, Ziploc bags to keep papers dry, durable lightweight rain poncho in a robust backpack)	\$2,000
Priority #5	Transition Support Center Client Workforce Communications Support (1-month loaner phones [prior to arrival of government phones] and \$20 phone cards)	\$1,600
Priority #6	Worker Tools to Support Trade Work (tool belts, hard hats and safety glasses)	\$800
Priority #7		
TOTAL REQUESTED		\$12,950

5

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

New Leaf has completed a leadership transition in 2017. Last year we lost our founder, Wain Martin, who served as our executive director and president. The Sheriff's Department also ended our contract for jail services, setting off a financial crisis. The storm weathered, we have a new president, Lindsey Badger; three new board members; and a restructured, committee-based board; but we have had to cut back on programs. Your financial support is essential this year.

Our jail currently houses twice the number of inmates it was designed for, with two persons in cells designed for one and 32 inmates in common rooms designed for 16. The blocks are loud and noisy, and persons with behavioral problems are crowded together with little to do. The schedule is the same day after day, and they have no say in what they do or when. With nothing to do but fester day after day, jail inmates tend to become more bitter and anti-social than before their incarceration, leading to negative outcomes when they are released. We believe that their time in jail can better be used to acquire coping skills and strategies to enable them to better their lives upon release; this is our focus.

The limited space available in the jail for meeting with inmates is heavily scheduled, but each week our volunteers lead a women's support group, a meditation group, an addiction recovery group, a substance abuse group, a creative writing group for men, a Women Writing for (a) Change group, and a think tank discussion group. We also have a Read-to-Me program that keeps incarcerated parents in touch with their young children, and we lead BINGO in two to three jail blocks every other Tuesday night.

It is well-known that released inmates may need help in reentry if they are not to end up returning to a criminal lifestyle. Many inmates are released with nothing but the clothes they were wearing when they were arrested. They have no home, no job, and no food, and they often need medical care and addiction treatment. Without help they tend to become discouraged and quickly revert to behaviors that return them to jail.

At our Transition Support Center, we welcome released inmates and help them identify and overcome the barriers they face in returning to the community. We deal with their immediate needs, providing clothing and hygiene products, and point them to places where they can eat and get temporary shelter. Their long-term needs often require casework support. We provide computer literacy training, job counseling, help in preparing job applications and resumes and work with them to locate organizations that will hire or rent to persons with records. For addiction issues, mental health issues, educational needs, etc. for which we cannot serve their needs, our caseworker works with them to help them get connected with the needed resources available in the community.

6

AGENCY INFORMATION

Lead Agency Name: New Leaf – New Life Address: P.O. Box 3453, Bloomington, IN 47402

Phone: (812) 727-4511

E-Mail: <u>info@newleafnewlife.org</u>
Website: www.newleafnewlife.org

President of Board of Directors: Lindsey Badger

Name of Executive Director: Lindsey Badger (acting)

Phone: (812) 322-9338

E-Mail: lincampb@indiana.edu

Name and Title of Person to Present Proposal to the Committee: David Meyer

Phone: (812) 345-2322

E-Mail: dawmeyer@indiana.edu

Name of Grant Writer: David Meyer

Phone: (812) 345-2322

E-Mail: dawmeyer@indiana.edu

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

THE PROJECT SITE

Address where project will be housed: New Leaf – New Life, 1010 S. Walnut St., Suite H, Bloomington, IN 47401 and Monroe County Correctional Center, 301 N. College Ave., Bloomington, 47404

Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A

Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:

7

N/A
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
N/A
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$50,123
Requested amount of JHSSF funding: \$12,950
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
We receive funding from a variety of sources; individuals, churches and small social service agency grants.
Is this request for operational funds? [X] Yes [] No If "yes," indicate the nature of the operational request: [] Pilot [X] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
Claims for funds will be submitted every six months. A summary report of expenses incurred will be included with the first claim and a larger final report will be submitted at year end.

Matching funds are collected throughout the year through donations and grant submissions. We also anticipate a settlement, in the next few weeks, from the Sheriff's Department for 2017 work performed

If completion of your project depends on other anticipated funding, please describe when those funds are

expected to be received:

prior to formal termination of our jail services contract.



NEW LEAF - NEW LIFE

Mailing:

P.O. Box 3453 Bloomington, IN 47402

Office:

1010 S. Walnut St., Suite H Bloomington, IN 47401 (812) 355-6842 info@newleafnewlife.org newleafnewlife.org

April 2, 2018

Jack Hopkins Grant Committee 401 N Morton St, Suite 110 Bloomington IN 47404

Dear Selection Committee:

PresidentLindsey Badger

Vice PresidentMarkus Dickinson

Secretary David Meyer

TreasurerChris Haynes

Directors

Marc Haggerty Tania Karnofsky Debra Morrow Kris Roehling Joe Varga Charlotte Zietlow

Transition
Support Center
Manager
Marilyn Dallas

Bookkeeper Tricia Dishman Thank you for the opportunity to submit our proposal for support of transformative justice, personal growth and self-advocacy for Bloomington community members caught up in the criminal justice system. New Leaf – New Life (New Leaf) would greatly benefit from your financial support in 2018 for our programs inside and outside of the Monroe County Correctional Center.

The year of 2017 was a difficult one for New Leaf as we lost our executive director and founder, Wain Martin due to declining health. In addition, the jail declined to renew our annual contract to support injail services for 2017; reducing our organization's income by 30%. Now with new executive leadership, an invigorated board of directors, a new committee structure and by leveraging more volunteer labor, we have weathered that storm and seek funds to continue to serve the community in 2018.

With an addiction crisis raging in our community, the stability of support of current and former criminal justice offenders is even more essential. New Leaf is responding to the challenge with greater material resources for the transition of inmates to become productive members of society. As part of our request, we ask for funds to support transition backpacks (Kits) filled with essential daily supplies to help those leaving jail with only the clothes on their backs. In addition, we are asking for funds to support tools to assist in employment for ex-offenders that work in fields that require workers to provide their own tools.

A final report for the 2017 Jack Hopkins award will be provided this month before any decision on this year's request. The establishment of a regularly-meeting fundraising committee should prevent future oversights.

We hope that you will continue to generously support New Leaf and its objective of helping break the cycle of addiction, incarceration, poverty and repeat incarceration.

Sincerely,

David Meyer

David Meyer Board Secretary

Enclosures: JHSSF Grant Application & 2017 End-of-Year Financial Statement

New Leaf New Life

PROFIT AND LOSS

January - December 2017

·-	TOTAL
Income	40,000,00
4000 Revenue from Direct Contributions	10,000.00
4010 Individual Contributions	33,891.22
Total 4000 Revenue from Direct Contributions	43,891.22
4300 Revenue from Non-Government	241.10
Grants	241.10
4310 Grants from Nonprofits (deleted)	2,396.71
4330 Foundation/Trust Grants (deleted)	4,125.00
Total 4300 Revenue from Non-Government	6,762.81
Grants	
4500 Revenue from Government Grants	
4540 Local Government Grants (deleted)	2,930.00
Total 4500 Revenue from Government	2,930.00
Grants	
5100 Revenue from Program-Related	137.31
Sales and Fees	00.00
5110 Menninger Book Royalties Total 5100 Revenue from Program-Related	26.26 163.57
Sales and Fees	103.57
5300 Revenue from Investments	
5310 Interest Earned, savings & short-	0.04
term investments	
Total 5300 Revenue from Investments	0.04
5400 Revenue from Other Sources	
5490 Misc revenue	0.11
Total 5400 Revenue from Other Sources	0.11
Total Income	\$53,747.75
GROSS PROFIT	\$53,747.75
Expenses	
6000 Payroll Expenses	4,031.21
6010 Salaries and Wages	29,624.49
6020 Payroll Taxes	11,192.87
6030 Payroll Fees	1,281.56
6040 Insurance, Worker's Comp	-3,283.34
6050 Bookkeeping Services	1,100.00
Taxes	316.68
Wages	3,120.00
Total 6000 Payroll Expenses	47,383.47
7000 Transition Center Program	2,963.32
7100 Supplies & Materials	67.99
7110 Office Supplies	1,015.19
7120 Postage	229.06
Total 7100 Supplies & Materials	1,312.24

-NEW LEAF - NEW LIFE

	TOTAL
7200 Client Care	465.45
7210 Personal Care Items	1,246.75
7220 Clothing and Glasses	758.55
7230 Phone Cards	49.90
7240 Client Documents and IDs	184.40
7250 Transportation Assistance	1,757.68
7260 Food	2,325.98
7270 Education	2,566.16
Total 7200 Client Care	9,354.87
7300 Facility & Equipment Expenses	227.95
7310 Utilities	3,644.20
Total 7300 Facility & Equipment Expenses	3,872.15
7400 Maintenance and Repairs	992.17
7500 Fundraising Expenses	
7510 Advertising	816.73
Total 7500 Fundraising Expenses	816.73
Total 7000 Transition Center Program	19,311.48
8000 Jail Program	
8100 Supplies & Materials	
8110 Office Supplies	552.60
8120 Education	3,318.03
8130 Glasses	912.27
Total 8100 Supplies & Materials	4,782.90
8400 Read to Me Program Expenses	180.39
Total 8000 Jail Program	4,963.29
9100 Professional Fees	
9110 Bank fees	197.14
9130 Legal Fees	24.50
9140 Accounting Fees	127.04
Total 9100 Professional Fees	348.68
Total Expenses	\$72,006.92
NET OPERATING INCOME	\$ -18,259.17
NET INCOME	\$ -18,259.17

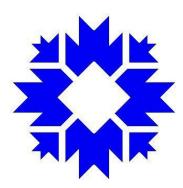
Volunteers

75-100

Number of Employees

Part-Time

10



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Full-Time

30

Lead Agency Name: The Project School

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Project Name: Installation of External Security System

Requested amount of JHSSF funding: \$2460

Total Number of City Residents Served by this project in 2018: 1000, directly / untold, indirectly

Total Number of Clients Served by this project in 2018: 1000

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

The mission of The Project School is to uncover, recover, and discover the unique gifts and talents that each child brings to school everyday; and the vision of The Project School is to eliminate the predictive value of race, class and special capacities on a child's success in school and in life. Our school partners with families, community members, and social service agencies to solve real world problems. We teach students to become contributors to the greater good, and stewards of the environment.

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$2460 for the installation of an outdoor camera monitoring system – which includes a digital recording component - to be placed on the four exterior corners of our downtown Bloomington public school building. This will create a more secure environment for our students, our families, and for the entire community utilizing the Walnut Street corridor, as well as those traveling Smith Road and the alley running behind our building.

This monitoring system will be paired with the installation of a new security button - funded through a leveraged grant that has already been received - for remote door locking of the front door of the building (the only door that is accessible from the outside), so that the staff has the ability to remotely secure the entrance in the event of an emergency or threat.

The Project School receives no annual funding from the City of Bloomington. We are a tenant within a Parks & Recreation Board-owned property. We have a multi-year lease, and we pay an annual rent for our building of approximately \$88,000. We have invested 2.2 million dollars in leaseholder improvements, including a complete renovation of the property plus the addition of approximately 10,000 square feet. The installation of the requested security systems, as with the installation of the ADA door entrance we added two years ago, continue our on-going activities which increase the value of this Parks & Recreation Board-owned property.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

This project addresses a previously identified priority in our community through the individuals we serve, and also by our placement within the downtown community.

We currently serve 269 students, K-8, as well as families and staff. Our school is fully inclusive, with students admitted via lottery. There are no admissions criteria, and all students selected through the lottery - regardless of abilities or income - are welcomed and included in our fully inclusive educational programs. 35% of our students receive free/reduced lunch. 25% of our students are diagnosed with learning disabilities, and are supported in our school through Individual Education Plans. The Project School provides breakfast, lunch and snacks to all of our students. We provide affordable after school activities in partnership with Boys & Girls Club and Girls Inc. We provide life skills, counseling, and individualized services to create opportunities for every child and family to experience success in school and in life.

According to SCAN, human development can include "the fostering of self-empowerment, positive values, access to community support networks, a commitment to learning, social competencies, and constructive use of time." use of time." All of these activities are found within The Project School's mission, vision and programming.

2

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This grant request to support additional security installation represents a one-time investment in capital improvement of a Parks and Recreation Board-owned property occupied by The Project School.	

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, volunteers.

The Project School has already applied for and received \$1000 from the Bloomington Board of Realtors to support the installation of a remote security button for the front door of our public school. We are extremely grateful to the Bloomington Board of Realtors for providing these leveraged funds.

3

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

TPS is located in a bustling downtown corridor. Since opening our doors 9 years ago, this stretch of Walnut Street has become a much more highly trafficked pedestrian area, due to beautification and business development, addition of a traffic light, substantive construction, and opening of the expanded Shalom Community Center two blocks to our south. All four sides of TPS's exterior are regularly passed – at all hours of day and night – by a diversity of pedestrians.

As a public school, we are fully committed to being a part of the vibrant downtown. We utilize many downtown resources to engage our students in city life, including parks, the public library, and theaters. Our students and staff come and go from our building each day as we utilize these resources. Safety is a priority as we engage with the larger community.

Our goal is to create an exterior space that is ultimately safe – most importantly for our children, staff and families, but also for the community members who pass by throughout the day and night. Our goal is also to create a school environment that is as safe as possible, in the current climate of ongoing school violence threat.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

It is difficult to quantify outcome indicators, as it is not possible to predict unknown future security risks and challenges. In the current climate of school violence seen across our nation, it is imperative that we make our schools as safe as possible for all who enter and all who entrust us with their children. Additionally, with our commitment to helping downtown Bloomington to thrive and to grow as an attraction to the larger community for both economic and social benefit, we believe that an investment in added security measures will have a direct impact on the whole of the community.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [X] No

4

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

We would like to share some of The Project School's accomplishments and successes of note, which demonstrate the positive community impacts made by the school:

Curriculum Design & Implementation -- TPS focuses on interdisciplinary projects that are developed through the lens of our innovative Compelling & Generative Topic and P3 curriculum (Place, Problem & Project based work); projects are rooted in real world need, in order to cultivate a belief and motivation in children that they have the will, skill and capacity to discover solutions, and so that they feel a sense of responsibility and obligation to contribute to the greater good throughout their lives. Compelling & Generative Topic exploration and P3 projects happen at every grade level of TPS. Two examples of project-based work include:

The 7/8 class is addressing world food systems and food insecurity through a close reading of *The Omnivore's Dilemma*, and then working in teams to study, design and build urban homesteading projects for community member clients, including in the areas of poultry farming, vermiculture, food preservation, gardening, composting, bee-keeping and water collection.

The 1/2 class has conducted a comprehensive study of hunger and homelessness issues in the greater Bloomington community, and has addressed the crisis they discovered through the operation of educational and fundraising booths around the community (raising over \$750 to donate to various partner agencies).

Professional Development -- TPS faculty experience on-going professional growth through nationally respected organizations such as Responsive Classroom, American School Counseling Association, Math Learning Center's Leadership Institute, and Teacher's College at Columbia University.

Broad Education Community Impact -- TPS is looked to locally, regionally, nationally and internationally as a demonstration site for educational innovation in whole-child education, and we therefore regularly host visits from schools from Indiana and beyond, such as the Boggs School of Detroit, the Burlington, Vermont School District, the Holland, Michigan School District, and College de Saviors in the Congo; through a grant from the Ashoka Foundation, TPS has facilitated a multi-year Empathy Study & Action Group for community educators, including from the traditional local public school corporation.

Waiting List Numbers -- Since first opening our doors in 2009, TPS has had a substantive waiting list; since 2013 the waiting list has exceeded the number of total spaces in our school, with the last four years seeing a waiting list of well over 300 children.

5

AGENCY INFORMATION

Lead Agency Name: The Project School

Address: 349 South Walnut Street, Bloomington IN 47401

Phone: 812-558-0041

E-Mail: connect@theprojectschool.org Website: www.theprojectschool.org

President of Board of Directors: Rachael Jones-McAfee

Name of Executive Director: Catherine Diersing

Phone: 812-558-0041

E-Mail: cdiersing@theprojectschool.org

Name and Title of Person to Present Proposal to the Committee: Catherine Diersing

Phone: 812-558-0041

E-Mail: cdiersing@theprojectschool.org

Name of Grant Writer: Amy Jackson

Phone: 812-558-0041

E-Mail: ajackson@theprojectschool.org

THE PROJECT SITE

Address where project will be housed: The Project School, 349 South Walnut Street, Bloomington IN 47401

Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A

Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:

If permits, variances, or other forms of approval are required for your project, please indicate whether the
approval has been received. If it has not been received, please indicate the entity from which the permitting or
approval is sought and the length of time it takes to secure the permit or approval.

Note: Funds will not be disbursed until all requisite variances or approvals are obtained.

None needed			

6

FURTHER PROJECT FUNDING DETAILS

Total cost of project: \$3460
Requested amount of JHSSF funding: \$2460
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
\$1000 from Bloomington Board of Realtors - confirmed
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We have already received quotes from different contractors for the installation and equipment. We are basing our grant request on the quote that is most cost effective. This is from Smithville (see attached). Because we already have the quote, we will be ready to have the work done as soon as we receive confirmation of grant funding. Therefore, we will be prepared to submit claims for reimbursement by September, 2018. Most likely, we will be able to complete the project and submit our claim earlier than that. However, because we are moving toward the summer months, when school is closed and building staff is present daily to supervise installation, we feel it is appropriate to build in window of time to accomplish the project.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

7

No other funds are expected.

The Project School - Installation of External Security System 2018 Jack Hopkins Social Services Fund Grant Budget

Expenses	
Security Camera/Recording Purchase & Installation Remote Door Locking Button Purchase & Installation	\$2460 \$1000
Total Expenses	\$3640
Leveraged Income	
Bloomington Board of Realtors Grant	\$1000
Total Leveraged Income	\$1000
Request to Jack Hopkins Social Services Fund	

Total Grant Request

\$2460

Smithville Telecom, LLC

THE PROJECT SCHOOL

ESTIMATE

Estimate #: P5453

Estimate Date: 3/28/2018
Estimate Exp: 3/31/2018

Sales Rep: Dobson, Chris

PO Box 561

Ellettsville, IN 47429 Phone: 812-876-2211

Fax:

smithville.com



PREPARED FOR

THE PROJECT SCHOOL BURKS TERRI 349 S WALNUT ST BLOOMINGTON, IN 47401

SERVICE SITE

THE PROJECT SCHOOL BURKS TERRI 349 S WALNUT ST BLOOMINGTON, IN 47401

PROPOSAL ITEMS			
Description	QTY	Unit Price	Amount
8 Channel 2TB NVR	1.0	\$600.00	\$600.00
Indoor/Outdoor HD Mini Dome Camera	3.0	\$200.00	\$600.00
Cat5e Wire	750.0	\$0.20	\$150.00
Technician Labor	12.0	\$90.00	\$1,080.00
Wall Mount	1.0	\$30.00	\$30.00
		Subtotal	\$2,460.00
Amount Taxable		\$0.00	
Tax 7.0000%		\$0.00	
		Total	\$2,460.00

Estimate Terms & Conditions

Estimate good for 30 days

^{*}Upload speed of 3mbps needed for mobile camera viewing

^{**}Our networking responsibility stops at your router/access point
Your ISP is responsible for the connection beyond your local network



July 2016 - June 2017

Segment Name	Filter Applied
Location	All
Fund	All
Function	All
Account	All

Account Code	Description	Actual
3111	Basic Grant	\$1,781,519
3118	Charter-Innovation Netwk Schools Grant	\$139,000
3293	Excellence in Performance Grant	\$25,685
	Basic State Aid	\$1,946,204
4223	Special Education	\$57,746
4291	School Lunch Reimbursement	\$23,835
4292	School Breakfast Reimbursement	\$6,547
4514	Title I	\$43,523
4990	Title II Funds	\$5,472
	Federal Revenue	\$137,123
0000	E Rate Income	\$21,425
3151	School Lunch	\$774
3910	Textbook Reimbursements	\$6,774
	Other State Revenue	\$28,974
1611	School Lunch Program	\$24,297
1741	Student Fees	\$60,334
1742	Other Fees	\$6,203
1910	Rentals	\$50
1920	Contributions and Donations	\$127,710
1994	Overpayments/Reimbursements	\$728



July 2016 - June 2017

1999	Other	\$14,597
	Local Revenue	\$233,919
	Total Revenue	\$2,346,220
1100	Certified Salaries	\$880,642
	Certificated Salaries	\$880,642
1200	Noncertified Salaries	\$351,569
	Classified Salaries	\$351,569
2110	Social Security - Noncertified	\$24,724
2120	Social Security - Certified	\$63,495
2140	Public Employees Retirement Fund	\$5,434
2160	Teacher Retirement Fund	(\$10,513)
2210	Group Life Insurance	\$137
2220	Group Health Insurance	\$122,959
2250	Workers Compensation Insurance	\$4,308
2300	Unemployment Compensation	\$2,321
2900	Other Employee Benefits	\$66,338
	Employee Benefits	\$279,202
6110	Operational Supplies	\$31,633
6140	Food Purchases	\$48,115
6300	Textbooks	\$2,536
6600	Other Supplies and Materials	\$5,414
7470	Content	\$1,067
	Books and Supplies	\$88,765
3190	Other Professional and Technical Services	\$115,879
4110	Water and Sewage	\$3,285
4120	Removal of Refuse and Garbage	\$1,890



July 2016 - June 2017

4300	Repairs and Maintenance Services	\$39,277
4400	Rentals	\$91,320
5100	Student Transportation Services	\$6,047
5200	Insurance	\$14,858
5310	Telephone	\$2,283
5320	Postage and Postage Machine Rental	\$183
5400	Advertising	\$3
5800	Travel	\$3,036
6210	Electricity	\$22,304
6220	Gas	\$3,904
7480	Professional Development	\$7,283
8100	Dues and Fees	\$51,868
	Services & Other Operating Expenses	\$363,420
7300	Equipment	(\$1,154)
7410	Computer Hardware	\$349
7440	Connectivity	\$28,100
8770	Depreciation	\$77,780
	Capital Outlay	\$105,074
8320	Interest	\$104,152
8710	Bank Service Charges	\$14,698
8760	Miscellaneous	\$18,953
	Other Outgo	\$137,802
	Total Expenses	\$2,206,475
	Net Income	\$139,745



June 2017

Segment Name	Filter Applied
Location	AII
Fund	AII
Function	AII
Account	AII

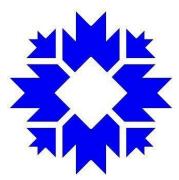
Liquidity Ratio	1.5
-----------------	-----

Assets		
Current Assets		
Cash	\$236,125	
Prepaid Expenses	\$26,254	
Total Current Assets	\$262,379	
Fixed Assets		
Land	\$77,317	
Buildings and Improvements	\$2,222,431	
Computer Equipment	\$480,379	
Accumulated Depreciation	(\$1,119,601)	
Total Fixed Assets	\$1,660,525	
Other Assets		
Security Deposits	\$10,000	
Total Other Assets	\$10,000	
Total Assets	\$1,932,904	



June 2017

Liabilities and Net Assets	
Current Liabilities	
Accrued Salaries, Payroll Taxes, Postemployment Benefits	\$174,833
Total Current Liabilities	\$174,833
Language and the Langua	
Long Term Liabilities	
Loans Payable	\$1,698,134
Total Long Term Liabilities	\$1,698,134
Total Liabilities	\$1,872,967
Net Assets	
Unrestricted Net Assets	(\$79,808)
Profit/Loss YTD	\$139,745
Total Net Assets	\$59,937
Total Liabilities and Net Assets	\$1,932,904



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Project Name: Phone Home from Shalom (and Friend's!)

Requested amount of JHSSF funding: \$13,740

Total Number of City Residents Served by this project in 2018: 2100

Total Number of Clients Served by this project in 2018: 2500

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

Number of Employees		
Full-Time	Part-Time	Volunteers
18	9	~1700/yr

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Shalom Community Center is dedicated to aiding and empowering people experiencing hunger, homelessness, and poverty. Founded in 2000 in response to a growing community concern about the needs of people without homes, Shalom has grown rapidly these past 18 years to become the most comprehensive response to extreme poverty, most notably homelessness, in Monroe County. Shalom provides daytime and overnight shelter, hunger relief, permanent supportive housing, rapid re-housing, social services and case management, employment support, street outreach, eviction prevention, prescription and health care assistance, life essentials (laundry, showers, mail, ID, etc.), and other health and human services to hundreds of people each day and thousands of people each year.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$13,740 to replace the phone systems at Shalom Community Center and Friend's Place overnight shelter.

Because of Shalom's role as an information, referral, and outreach center for people experiencing extreme poverty, communication is central to what we do. Shalom staff, volunteers, and guests make or receive over 2500 phone calls every month.

After ~15 years of life and use in two separate buildings, Shalom's phone, fax, and voice mail system has reached the end of its life. We are experiencing a growth in dropped calls, missed voice mails, staticky reception, bad transfers, and other challenges related to an aging and out-of-date phone system. In addition, the phones available to our guests do not allow them to use the keypad on touch-enabled phone calls, a problem our phone repair company has not been able to remedy. We would like to replace the system and the phones.

At the Friend's Place shelter, we have inherited a phone and fax system that does not have phones publicly accessible to the clients, which we would like to add.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The 2015-19 Consolidated Plan describes two of its priority needs as providing "funding to non-profit organizations that serve low income individuals/families with their basic emergency needs: food, shelter and health care," and providing "funding to non-profit organizations that provide a safety net for community members in need."

To quote the 2012 United Way SCAN Report, "Based on a state needs assessment conducted by the Indiana Legal Services, Indiana Bar Foundation and Indiana State Bar Association... respondents with income below the 125 percent Federal Poverty Level (FPL)... tended to experience difficulties with transportation, *telephone service*, paperwork, or time availability... [italics added]"

The SCAN report also showed, "72% of organizations indicated communicating with clients was a challenge..."

Because of our central work as a resource center for people experiencing extreme poverty (96% of our guests have income at 30% of the area median income or below) and the essential need for phone and fax communications to make that work possible, this project will help address a significant communication need in our community.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

As a capital expenditure, it would be a one-time expense, likely to last us a decade or more.		

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Our staff and volunteers are in constant engagement with our phone and fax system, receiving and making calls and faxes, providing information and referral to the community, coordinating the publicly accessible phones and monitoring the use of the long distance calls, empowering clients to engage community, social service and government supports, recruiting volunteers, speaking with donors, and more.

As far as funding, we will pursue additional funding from the SIA Foundation if needed, but given the competitive nature of their grants, we believe the likelihood of funding from that source is low.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Phone and fax communications, both for guests and staff, are essential to support our impoverished guests in their efforts to gain access to shelter, food, housing, employment, and health care. As a central information location for the community, the Center receives over 1500 calls per month. The staff and guests of Shalom Center make over 1000 calls per month, engaging with social service and government resources, personal support systems, volunteers, and donors. Our guests make more than 100 long distance calls per month.

Over 800 guests receive phone messages at the Center. To support employment and prevent discrimination, we have a distinct, voice mail set-up to allow guests to engage with employers without employers knowing they are calling Shalom. The phone system both helps us be a central information and referral source for the community and also allows us to engage with volunteers and donors.

All of these are central to supporting the needs of our guests and preserve the effective functioning of our organization.

3

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

The new phone system will improve access to local and long distance phone calls, allowing our guests and staff to make or receive 2500 phone calls per month and our guest to make 100 long distance calls per month.
Complaints about inability to access voice mail or dropped calls will reduce to zero.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Phone System at Shalom	\$12,990
Priority #2	Added Phones at Friend's Place	\$750
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

4

SHALOM COMMUNITY CENTER

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Shalom has 10 phone lines, 2 fax lines, and 23 phone stations. Four of those phone stations are publicly accessible by guests to make personal local and long distance phone calls. We also have an isolated employment line for our guests to receive voice mail message from employers without the employers knowing they are calling Shalom. The remaining phone lines are used by the staff and visiting agencies for all our programming, including our case management, overnight shelter, permanent supportive housing, rapid rehousing, and street outreach programs. Our phone lines are also used by our volunteer, administrative, and executive staff to speak with donors and funders, recruit and communicate with volunteers, address building issues, etc. The complexity of our needs is reflected in the complexity of our phone system, another reason that we need a more up-to-date system.
Friend's Place has 3 phone lines and no publicly accessible phones for guests of the shelter. We'd like to add
two publicly accessible phones for our guests to use to make local and long distance calls.

5

AGENCY INFORMATION Lead Agency Name: Shalom Community Center, Inc. Address: PO Box 451 /620 S Walnut St., Bloomington, IN 47402-0451 Phone: (812) 334-5734 E-Mail: shalom@shalomcommunitycenter.org Website: shalomcommunitycenter.org President of Board of Directors: Jane Martin Name of Executive Director: Rev. Forrest Gilmore Phone: (812) 202-7334 E-Mail: forrest@shalomcommunitycenter.org Name and Title of Person to Present Proposal to the Committee: Phone: As above E-Mail: Name of Grant Writer: Phone: As above E-Mail:

FOR COLLABORATIVE PROJECTS ONLY

N/A

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

6

THE PROJECT SITE

Address where project will be housed: 620 S Walnut St. & 919 S Rogers St.
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
N/A
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$13,740
Requested amount of JHSSF funding: \$13,740
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
We are reviewing other potential funding sources such as the SIA Foundation. However, given the competitive nature of the grant, likelihood of funding is unlikely.
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
If awarded the funds we would immediately take steps to schedule the installation of the equipment. The project should be completed with all reimbursements submitted prior to December 3 rd , and likely, much sooner.

If completion of your project depends on other anticipated funding, please describe when those funds are

7

We are not currently expecting any additional funding.

expected to be received:

Program Budget 2018 Phone Home from Shalom (and Friend's)

\$12,990 Purchase and installation of phone and fax equipment at Shalom Center.

\$750 Purchase and installation of 2 additional phones at Friend's Place.

\$13,740 TOTAL JACK HOPKINS GRANT REQUEST

Further details are in attached estimates from Cornwell



PROPOSAL

DATE: April 2, 2018

SUBMITTED TO: Shalom Community Center - Friend's Place

620 S. Walnut St.

Bloomington, IN 47401

(812) 334-5728

We are pleased to submit the following cost estimate:

JOB DESCRIPTION: Add One Dial Tone and Two DKT3220SD Phones to Existing Toshiba CIX40 System

Equipped: 6 Lines, 16 Stations, 4 Voicemail Ports, 40 Hours Storage

MATERIALS:

QUANTITY	DESCRIPTION
2	Toshiba DKT3220-SD 20-button Speakerphone, Refurbished
*	Install Cabling and Set Two Phones in Front Client Area.
*	Program System for Three Phone Lines as Required.

 TOTAL MATERIALS
 \$300.00

 INSTALLATION
 450.00

 SUB-TOTAL
 750.00

 SALES TAX
 0.00

 ESTIMATE TOTAL
 \$750.00

At completion of installation, materials will be fully guaranteed under normal conditions for a period of one year. Labor will be fully guaranteed for one year if related to equipment failure. Warranty excludes all acts of God.

We propose hereby to furnish material and labor	complete in accordance with above specifications, for the sum of:	
Sseven hundred fifty and 00/100 dollars (\$750.00)		
PAYMENT TO BE MADE AS FOLLOWS:	Net 15 Days	

ACCEPTANCE OF PROPOSAL-The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Date Of Acceptance:_____ Signature:____



PROPOSAL 2

DATE: April 2, 2018

SUBMITTED TO: Shalom Community Center

620 S. Walnut St.

Bloomington, IN 47401

(812) 334-5728

We are pleased to submit the following cost estimate:

JOB DESCRIPTION: ESI-100 Digital Hybrid System with Caller ID, Voice Processing & Unified Messaging

Equipped: 12 Lines, 24 Stations, 8 Voicemail Ports, 140 Hours Storage

MATERIALS:

QUANTITY	DESCRIPTION
1	5000-0846 ESI-100 Bundle with 8-port 140 Hr Voice Mail w/ E2-612 Interface Card
1	5000-0315 ESI ES-612 Card, 6 Lines x 12 Digital Stations
1	5000-0258 ESI Expansion Cabinet
1	5000-0662-ATP ASC Interface Card with Moblie Messaging License
	5000-0594 ESI-60D Speakerphone
3	5000-0707 ESI-30D Speakerphone
*	Use Existing CO Line and AC Surge Unit in Installation
*	Use Existing Cabling
*	Includes Installation, Programming & Training

At completion of installation, materials will be fully guaranteed under normal conditions for a period of one year. Labor will be fully guaranteed for one year if related to equipment failure. Warranty excludes all acts of God.

We propose hereby to furnish material and labor -- complete in accordance with above specifications, for the sum of:

Twelve thousand nine hundred ninety and 00/100 dollars ------(\$12,990.00)

i weive thousand nine nundred ninety and 00/100 dollars		
PAYMENT TO BE MADE AS FOLLOWS:	Net 15 Days	
Authorized Signature Note: This proposal may be withdrawn by us if n	not accepted within 30 days.	
•	es, specifications and conditions are satisfactory and are hereby specified. Payment will be made as outlined above.	
Date Of Acceptance:	Signature:	

10

Shalom Community Center Balance Sheet

As of December 31, 2017

ASSETS Current A ssets Checking/Savings B1000 · B1000 Old National Checking B1002 · B1002 Capital Reserve 25,893.50 B1003 · B1003 Friends Place Account 300,130.76 Total Checking/Savings Other Curre nt Assets 12000 · Undeposited Funds 13,170.82 Total Other Curre nt Assets 12000 · B1020 Buildings B1018 · B1018 Land B1020 · B1020 Buildings B1022 · B1022 Furniture and Fixtur es B1024 · B1024 Furniture and Fixtur es FP B1024 · B1024 Equipment FP B1026 · B1026 Equipment FP B1040 · B1040 Accumulated Depreciation B1041 · B1046 Land Improvements B1046 · B1046 Land Improvements B1047 B23,630.90 Total Fixed Assets Current Li abilities Accounts Payable B2042 · B2042 Payables -18.72 Total Account s Payable Other Current Li abilities B2030 · B2030 Deductions Payable B2030 · B2030 Flex Med Spending Ded B2031 · B2031 Empl United Way Payable B2032 · B2036 Flex Med Spending Ded B2031 · B2031 Empl United Way Payable B2032 · B2036 Flex Med Spending Ded B2031 · B2031 Empl United Way Payable B2032 · B2031 Empl United Way Payable B2032 · B2031 Empl United Way Payable
B1002 · B1002 Capital Reserve
Total Checking/Savings 611,548.89 Other Curre nt Assets 13,170.82 Total Other Curre nt Assets 13,170.82 Total Current Assets 624,719.71 Fixed Assets 624,719.71 B 1020 B 1020 Buil din gs 177,879.12 B 1020 B 1020 Buil din gs 177,879.12 B 1022 B 1022 Furniture and Fixtur es 24,050.45 B 1024 B 1024 Furniture and Fixtur es FP 7,680.20 B 1026 B 1026 Equi pment FP 499.00 B 1028 B 1028 Equi pment 52,381.97 B 1040 B 1040 Accum ulate d Depreciation -104,464.59 B 1044 B 1044 Buildin g Improvements 293,005.16 B 1046 B 1046 Land Improvements 6,899.00 Total Fixed Assets 598,911.19 TOTAL ASSETS 1,223,630.90 LIABILITIES & EQUITY Liabilities Accounts Payable -18.72 Total Account s Payable -18.72 Other Current Li abilities -18.72 B 2030 · B 2030 Deductions Payable -18.72 Other Current Li abilities -18.72 B 2036 · B 2036 Flex Med Spending Ded 193.
12000 · Undeposited Funds 13,170.82 Total Other Curre nt Assets 13,170.82 Total Current Assets 624,719.71 Fixed Assets 624,719.71 B1018 · B1018 Land 140,980.88 B1020 · B1020 Buildings 177,879.12 B1022 · B1022 Furniture and Fixtur es 24,050.45 B1024 · B1024 Furniture and Fixtur es FP 7,680.20 B1026 · B1026 Equi pment FP 499.00 B1028 · B1028 Equi pment 52,381.97 B1040 · B1040 Accum ulate d Depreciation -104,464.59 B1044 · B1044 Building Improvements 293,005.16 B1046 · B1046 Land Improvements 6,899.00 Total Fixed Assets 598,911.19 TOTAL ASSETS 1,223,630.90 LIABILITIES & EQUITY Li abilities -12,223,630.90 LIABILITIES & EQUITY Li abilities -18.72 Total Accounts Payable -18.72 Other Current Li abilities -18.72 Other Current Li abilities -18.72 B2030 · B2030 Deductions Payable 346.22 B2036 · B2036 Flex Med Spending Ded 193.44 B2038 · B2038 Empl United Way Payable<
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Fixed Assets B1018 · B1018 Land B1020 · B1020 Buildings B1022 · B1022 Furniture and Fixtur es B1024 · B1024 Furniture and Fixtur es PP T,680.20 B1026 · B1026 Equi pment FP 499.00 B1028 · B1028 Equi pment 52,381.97 B1040 · B1040 Accum ulate d Depreciation B1044 · B1044 Building Improvements B1046 · B1046 Land Improvements 293,005.16 B1046 · B1046 Land Improvements 598,911.19 TOTAL ASSETS LIABILITIES & EQUITY Liabil ities Current Li abilities Accounts Payable B2042 · B2042 Payables Total Accounts Payable B2030 · B2030 Deductions Payable B2036 · B2036 Flex Med Spending Ded B2038 · B2038 Empl United Way Payable 536.02
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Liabilities Current Li abilit ies Accounts Payable B2042 ⋅ B2042 Payables -18.72 Total Accounts Payable -18.72 Other Current Li abilities 346.22 B2030 ⋅ B2030 Deductions Payable 346.22 B2036 ⋅ B2036 Flex Med Spending Ded 193.44 B2038 ⋅ B2038 Empl United Way Payable 536.02
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B2030 · B2030 Deductions Payable 346.22 B2036 · B2036 Flex Med Spending Ded 193.44 B2038 · B2038 Empl United Way Payable 536.02
B2044 · B2044 Garnishm ent 168.78
Total Other Curre nt Liabilities 1,244.46
Total Current Liabi lities 1,225.74
Lon g Term Liabilities B2040 · B2040 Note Payable - Building 83,236.75
Total Long Term Liabilities 83,236.75
Total Liabi lities 84,462.49
Equity 30000 · Opening Balance Equit y 703,119.17 Net In come 436,049.24
Total Equity 1,139,168.41
TOTAL LIABILITIES & EQUITY 1,223,630.90

	TOTAL
Income K4000 · In-kind Income W0000 · W0000 Interfaith Wint Shel W4000 · W4000 ISW Laund ry Reimb	-11,655.79 11,897.21
Total W0000 · W0000 Interfaith Wint Shel	
D0000 · D0000 Designated Income D4010 · D4010 Welcome Home Baskets D4020 · D4020 Indiv Designated Gif D4030 · D4030 Designated Fund Grants	344.59 2,700.00 22,048.94
Total D0000 · D0000 Designated Income	25,093.53
S0000 · Weekend Operations Income F0000 · F0000 Friends Place Income F1000 · F1000 Friend's Place Income	66,100.00 233,989.00
Total F0000 · F0000 Friends Place Income	233,989.00
C4000 · C4000 - Income Used for Capital O0000 · Operating Income O4065 · O4065 Other Operating Income O4010 · O4010 Businesses for Operations	249,901.41 1,559.08 7,874.12
O4005 · O4005 Faith Comm for Operations O4055 · O4055 NAP Contribution s O4080 · O4080 Hunger Relief O4035 · O4035 Organization s for Opns O4000 · O4000 Individual - for Opns	11,827.27 23,474.00 26,436.34 78,768.61 249,546.17
Total O0000 · Operating Income	399,485.59
G0000 · G0000 Grant Income G1050 · G1050 Vario us Small Grants G0005 · 93.558 TANF G1017 · G1017 TANF	2,738.00 130,020.80
Total G0005 · 93.558 TANF	130,020.80
G0002 · 14.231 IHCDA Grants G1020 · G1020 IHCDA ESG - Outreach G1021 · G1021 COB Outreach G1020 · G1020 IHCDA ESG - Outreach - Othe r	22,645.86 33,349.46
Total G1020 · G1020 IHCDA ESG - Outreach	55,995.32
G1010 · G1010 IHCDA ESG-Shelter G1015 · G1015 Rapid Rehousin g	58,317.60
G1016 · G1016-RR Small Grants G1015 · G1015 Rapid Rehousin g - Othe r	20,000.00 174,290.02
Total G1015 · G1015 Rapid Rehousin g	194,290.02
Total G0002 · 14.231 IHCDA Grants	308,602.94
G0001 · 14.273 HUD Supportiv e Housing G1025 · Crawford 18 IN0147L5H021602 G1030 · Crawford Oc cup ancy Fees 2018 G1035 · Crawford Non-H UD 2018 G1038 · Small & Simple Grant G1035 · Crawford Non-H UD 2018 - Other	24,662.10 1,000.00 16,892.42
G1041 · G1041-Jack Hopkins -Crawford	27,645.98
Total G1035 · Crawford Non-H UD 2018	45,538.40

	TOTAL
G1025 · Crawford 18 IN0147L5H021602 - Other	315,431.36
Total G1025 · Crawford 18 IN0147L5H021602	385,631.86
Total G0001 · 14.273 HUD Supportiv e Housing	385,631.86
Total G0000 · G0000 Grant Income	826,993.60
Total Income	1,801,804.55
Expens e 66900 · Recon ciliation Discrepancies 06233 · Mortga ge Refinance Costs W6000 · W6000 Interfaith Wint Shel W6220 · W6220 Winter Shelter Supplies W6210 · W6210 Maint. & Repair IWS W6115 · W6115 Payrol I Tax IWS W6110 · W6110 Salary/Wage IWS	-141.00 4,093.70 318.38 596.00 739.30 7,953.76
Total W6000 · W6000 Interfaith Wint Shel	9,607.44
F6106 · F6106 WC & HC Friend S6000 · Weekend Operations Expenses S6120 · Fringe Benefits Sat & Sun S6115 · Payroll Tax Sat & Sun S6410 · Food and Kitchen Supplies - Sat S6490 · Miscellaneous Sat & Sun S6450 · Utilities S6110 · Salary/Wage -Sat & Sun	10,341.44 148.44 669.09 1,821.07 2,696.08 4,432.98 8,257.09
Total S6000 · Weekend Operations Expenses	18,024.75
D6400 · Guest Needs Designated D6430 · D6430 Guest Needs - HIP Payment D6420 · D6420 Guest BM V/B.C. Fees D6460 · D6460 Guest Needs -Pharmacy D6450 · D6450 Out of Town Bus Tickets D6470 · D6470 Client Utili ties and Rent	2,496.66 3,346.47 3,736.00 9,244.71 10,839.06
Total D6400 · Guest Needs Designated	29,662.90
F6000 · F6000 Friends Place Expenses F6330 · F6330 Equipment-Non-Capital F6255 · F6255 Emplo yee Expense F6230 · F6230 Computer Expense F6240 · F6240 Food Expense F6310 · F6310 Waste Removal F6210 · F6210 Office Supplies F6250 · F6250 Internet Service F6319 · F6319 Fire Suppression F6235 · F6235 Computer Equipment F6305 · F6305 Custodial Supplies F6345 · F6345 Water Expense F6320 · F6320 Maintenance and Repair F6340 · F6340 Natural Gas F6260 · F6260 Misc ellaneous Expense F6245 · F6245 Telephone F6335 · F6335 Electricity F6105 · F6105 Payrol I Taxes Friend	6.00 79.04 92.17 135.09 200.75 278.83 435.55 474.05 815.98 1,121.11 1,168.15 1,342.62 2,263.01 2,367.37 3,880.37 5,684.65 9,905.04
F6100 · F6100 Payrol1 Taxes Friend F6100 · F6100 Salaries/W ages Friend	9,905.04
Total F6000 · F6000 Friends Place Expenses	148,145.15

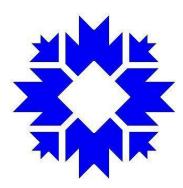
	TOTAL
O6000 · O6000 Operating Expenses	
O6325 · O6325 SCC Suppli es	35.92
O6420 · O6420 Client Pr ogramming	64.00
O6201 · O6201 Internet Service	84.90
O6230 · O6230 Educatio n/Seminars	300.00
O6210 · O6210 Backgrou nd Checks	304.30
O6206 · O6206 Compute r Expense	377.89
O6228 · O6228 Dues & Subscriptions	509.36
O6208 · O6208 Communications Expense	721.67
O6298 · O6298 Miscellaneous Expense	725.93
O6355 · O6355 Natural Gas	828.15
O6415 · O6415 Guest Needs - Optg	878.27
O6430 · O6430 Client Security Deposits	1,149.00
O6203 · O6203 Postage	1,409.65
O6232 · O6232 Bank/Credit Card Fees	1,758.69
O6202 · O6202 Teleph one	1,810.72
O6340 · O6340 Waste Removal	1,880.52
O6212 · O6212 Emplo yee Expense	1,919.50
O6360 · O6360 Water Expense	2,593.82
O6224 · O6224 Accounting Fees	2,660.95
O6335 · O6335 Janitorial Services	2,821.50
O6120 · O6120 Workers Comp Ins	3,354.69
O6200 · O6200 Office Suppli es	3,467.52
O6320 · O6320 Maintenance and Repair	3,469.56
O6425 · O6425 Client Bus Tickets	3,600.00
O6350 · O6350 Electricity	4,053.56
O6315 · O6315 Kitchen Supplies	5,478.62
O6220 · O6220 Equip ment Le ase	5,510.31
O6310 · O6310 Custodial Suppli es	6,989.05
O6226 · O6226 Profe ssio nal Fees	8,100.00
O6299 · O6299 Interest Expense	10,739.04
O6204 · O6204 Insurance	11,217.75
O6234 · O6234 Fundra ising Expense	12,385.88
O6130 · O6130 Emplo yee Health Benefits	13,014.24
O6115 · O6115 Payroll Tax - SCC	15,254.73
O6410 · O6410 Food Expense	38,078.77
O6110 · O6110 Salary/Wage SCC	186,610.39
Total O6000 · O6000 Operating Expenses	354,158.85
G6000 · G6000 Grant Expenditure s	
G6600 · G6600 Various Small Grant	
G6600 · G6600 Various Small Grant - Othe r	39.94
G6165 · G6165 Payroll Tax Var Small Gr	83.69
G6160 · G6160 Salary/Wage Var Small Gr	944.64
G6294 · G6294 Non-Salary Var Small Gr	
G6295 · G6295 Point-in-t ime Count	1,323.00
G6294 · G6294 Non-Salary Var Small Gr - Other	3,410.63
Total G6294 · G6294 Non-Salary Var Small Gr	4,733.63
Total G6600 · G6600 Various Small Grant	5,801.90
G6199 · Healthcare & WC-Grants G6005 · 93.558 TANF G6400 · G6400 TANF Expenditure s	21,724.08
G6145 · G6145 Payroll Tax TANF-ADMIN	309.47
G6140 · Salari es/Wages TANF-ADMIN	3,560.21
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	TOTAL
G6286 · G6286 Non-Salary TANF G6286 · G6286 Non-Salary TANF - Other G6383 · G6383 Non Salary TANF Fin. Asst G6382 · G6382 Non Salary TANF-Rental	4,029.50 36,946.06 52,636.40
Total G6286 · G6286 Non-Salary TANF	93,611.96
Total G6400 · G6400 TANF Expenditure s	97,481.64
Total G6005 · 93.558 TANF	97,481.64
G6002 · 14.231 IHCDA Grants G6200 · G6200 - ESG Outreach G6282 · G6282 Non-Salary ESG Outreach G6125 · G6125 Payroll Tax ESG Outreach G6120 · G6120 Salary/Wage ESG Outreach	2,506.00 3,866.94 45,761.79
Total G6200 · G6200 - ESG Outreach	52,134.73
G6100 · G6100 ESG Shelter G6115 · G6115 Payroll Tax ESG Shelter G6280 · G6280 Non-Salary ESG Shelter G6110 · G6110 Salary/Wage ESG Shelter	3,365.14 14,183.66 39,834.05
Total G6100 · G6100 ESG Shelter	57,382.85
G6300 · G6300 ESG Rapid Rehou sing G6135 · G6135 Payroll Tax Rapid Re G6130 · G6130 Wages Rapid Rehou sing G6283 · G6284 Non-Salary Rapid Rehous G6283 · G6284 Non-Salary Rapid Rehous - Other G6381 · G6381 RR Financial Assistance G6380 · G6380 RR Rental Assistance	6,014.24 68,131.52 2,633.48 32,386.06 53,406.34
Total G6283 · G6284 Non-Salary Rapid Rehous	88,425.88
Total G6300 · G6300 ESG Rapid Rehousing	162,571.64
Total G6002 · 14.231 IHCDA Grants	272,089.22
G6001 · 14.273 HUD Supportiv e Housing G6275 · Johnson 2018 IN0181L5H021500 G6175 · Payroll Tax Johnson 201 8 G6170 · Salary/Wage Johnson 2018	919.88 11,342.69
Total G6275 · Johnson 2018 IN0181L5H021500	12,262.57
G6025 · Crawford 20 17 IN0147L5H021501 G6292 · Crawford Non-H UD 2017 G6292 · Crawford Non-H UD 2017 - Other G6298 · Bos ton Sci entific E xpens es	551.98 1,652.97
Total G6292 · Crawford Non-H UD 2017	2,204.95
G6051 · Crawford 17 Occupancy Fees Exp G6394 · Crawford 20 17 Cleaning G6390 · Crawford 20 17 OF Staff Reimb G6391 · Crawford 20 17 OF Welcome Kits G6395 · Crawford 20 17 OF Other Exp	687.04 2,103.19 2,395.88 5,343.31
Total G6051 · Crawford 17 Occupancy Fees Exp	10,529.42
Total G6025 · Crawford 20 17 IN0147L5H021501	12,734.37
G6271 · Crawford Non-H UD 2018 G6297 · Small & Simple Grant Exp 2018 G6700 · G6700-Jack Hopkins-Crawford	4,323.62 26,304.69
Total G6271 · Crawford Non-H UD 2018	30,628.31

SHALOM COMMUNITY CENTER

9:46 AM 04/02/18 Accrual Basis

	TOTAL	
G6225 · Crawford 20 18 IN0147L5H021601 G6255 · Payroll Tax Crawford 20 18	6,542.54	
G6301 · Crawford 18 Occupancy Fees Exp G6303 · Crawford 20 18 OF Welcome Basket G6302 · Crawford 20 18 OF Staff Reimb G6304 · Crawford 2018 OF Cleaning G6305 · Crawford 18 OF Other Exp	67.99 123.84 1,089.89 5,724.55	
Total G6301 · Crawford 18 Occupancy Fees Exp	7,006.27	
G6250 · Salary/Wage Crawford 20 18 G6288 · Non-Salary Crawford 20 18	78,085.63 247,505.55	
Total G6225 · Crawford 20 18 IN0147L5H021601	339,139	.99
Total G6001 · 14.273 HUD Supportiv e Housing	3	94,765.24
Total G6000 · G6000 Grant Expenditure s		791,862.08
Total Expense		1,365,755.31
Net Income		436,049.24



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Project Name: Technology Upgrade

Requested amount of JHSSF funding: \$9,371.36

Total Number of City Residents Served by this project in 2018: Estimated 320

Total Number of Clients Served by this project in 2018: Estimated 590

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

Number of Employees			
Full-Time Part-Time Volunteers			
11	6	12	

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Our Mission: To provide a neutral, child-friendly center to investigate alleged child abuse and neglect, while keeping the comfort and safety of the child the first priority.

Designed as a safe and welcoming place for alleged child victims of abuse to be heard, Susie's Place Child Advocacy Center ensures that children are not further victimized by the interventions intended to protect them. Susie's Place is a 501(c)3 non-profit child advocacy center (CAC), utilizing a multidisciplinary team approach to conduct forensic interviews in criminal and child protective services cases that involve allegations of crimes against children, primarily sex crimes against children. Susie's Place is part of a network of Child Advocacy Centers in Indiana and currently operates three child-centered locations: Avon (Hendricks County), Bloomington (Monroe County), and Terre Haute (Vigo County). The CAC model is considered the most effective approach in investigating crimes against children and is widely used across the country.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$9,371.36 to update and advance technology within our Bloomington center. As a nonprofit, technology purchased is often chosen based on the price tag. Our center currently needs a new wireless communication system so that team members can communicate during forensic interviews, and four high quality laptop computers that function more effectively and efficiently. Likewise, child advocacy centers are beginning to incorporate smart board interactive white boards in child forensic interviews and we would like to embrace that advancement and use it to better serve Bloomington's child victims.

We would like to purchase: one Comtek ALS-216 Wireless Communication System, four Dell Inspiron 15 5000 (Intel) w/ Intel Core Laptops 15.6 Inch - 8GB - 256GB - Windows 10 Pro, four one year subscriptions to Office 365 Business, and one Google Jamboard.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

Eligibility for this grant requires that the project will assist in providing services for Bloomington residents who are under 18 years old. Since its inception in 2009, Susie's Place in Bloomington has conducted over 3,000 child forensic interviews of alleged child victims, of which over 1,010 have been from the city of Bloomington specifically. It is extremely important that these victims are served effectively and efficiently and insufficient technology can be a major barrier.

Susie's Place has secured funds for technology improvements through federal grants, use of volunteers and in-kind donations to upgrade the Bloomington center. Secured funds have allowed us to upgrade the iRecord system to high definition, and to overhaul our security systems and Wi-Fi capabilities. Currently, the staff works with laptops that function slowly and do not run the tracking software effectively. New laptops have better Wi-Fi connection speeds, visual and sound capabilities for watching recorded cases for court preparation, and increased security measures to ensure privacy and protection of all information kept therein. Our current wireless communication devices only function sporadically, requiring our interviewers to leave children unattended to discuss additional questions from the team, or they run the risk of needing additional interviews to gather all information, which can negate some of the benefits of using a child advocacy center.

Additionally, the use of smart board technology has been explored by several Child Advocacy Centers as a method to assist alleged victims in telling what has happened to them. Currently, Susie's Place uses chart paper for this purpose, but that paper is costly to replace and nets only one copy to be taken by one investigative team member (law enforcement, Dept. of Child Services or Prosecution). With the smart board, anything recorded on it (completed body diagrams, notes, drawings of homes where incidents occurred, family trees, etc.) can be emailed to all team members. This technology will assist not only our alleged victims, but our Bloomington team members.

Funds from the Jack Hopkins Grant will allow us to complete our overall technology upgrade and will help us serve the children of Bloomington who suffer abuse and neglect.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

By investing in higher quality laptops and expending more money on the front end, these computers will last much longer than purchasing cheap ones and constantly replacing. This is a one-time investment in the technological advancement of the center.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Jack Hopkins Funds for this project will allow us to use our Victims of Violent Crime Act (VOCA) two-year grant money for direct services rather than infrastructure updates. Removal of the chart paper by replacing it with a smart board will also allow us to request in-kind donations that directly relate to the children we serve (snacks, toys, videos) instead of the chart paper supplies that carry a large monthly cost. Funds have already been secured and utilized to upgrade the iRecord system to high definition, as well as upgrading the center's Wi-Fi and security systems. Funding for this project will complete the technological improvement needed in the Bloomington Center.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

3

The benefits of better technology are limitless. A functioning communication system will allow child victims to have a single comprehensive interview. With laptops that run at faster speeds, the data entry and tracking will go faster and our staff can spend more time focusing on the children they serve and continuing their training to better serve Bloomington's alleged child victims. The many functions of the interviewers outside of the interview room will work better including: court preparation, statistics tracking for grant purposes, community outreach, and data tracking. By streamlining or enhancing these duties, our staff will have more time to devote to doing good work for kids.

The smart board can have a long lasting and positive effect on not only Bloomington's kids, but the local law enforcement, Dept. of Child Services and Prosecutors as well. By being able to electronically transfer all of the case information to those agencies, we will all be better equipped to investigate crimes against children.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

Outcome indicators include:

- 1. Time management tracking for increased efficiency of staff.
- 2. Feedback from team members regarding the smart board technology.
- 3. Use of smart board technology outputs during civil and criminal justice proceedings.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	3 laptop computers and 3 - Office Suite subscriptions for 1	2,385.27
	year	

Priority #2	Comtek ALS-216 Wireless Communication System	1,192.00
Priority #3	Jamboard – Smart Board	4,999.00
Priority #4	1 laptop computer and Office Suite subscription for 1 year	795.09
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

An article published by the American Bar Association in 2010 highlights Susie's Place on page 5 for our process in
assessing and implementing technology within our centers. Though this article does not describe the specific
technological improvements requested in this grant, it does demonstrate the emphasis Susie's Place puts on
technological advancements and our successful implementation thereof. This article may be found at:
https://www.americanbar.org/content/dam/aba/administrative/child_law/critical_elements_final1.authcheckdam.pdf.

5

AGENCY INFORMATION

Lead Agency Name: Susie's Place

Address: 365 S. Park Ridge Road Suite 103 Bloomington, IN 47401

Phone: 812-822-1570 E-Mail: info@susiesplace.org Website: www.susiesplace.org

President of Board of Directors: Mike Hurst

Name of Executive Director: Emily Perry

Phone: 317-522-6202

E-Mail: emily@susiesplace.org

Name and Title of Person to Present Proposal to the Committee: Lynn Clinton

Phone: 317-605-7637

E-Mail: lynn@susiesplace.org

Name of Grant Writer: Lynn Clinton

Phone: 317-605-7637

E-Mail: lynn@susiesplace.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

6

THE PROJECT SITE

Address where project will be housed: 365 S. Park Ridge Road Suite 103 Bloomington, IN 47401
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$9,371.36
Requested amount of JHSSF funding: \$9,371.36
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
Upon award of the grant.
If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

7

Quantity Item	Cost	Total
4 Dell Inspiron 15 5000 (Intel) w/ Intel Core Laptops 15.6 Inch - 8GB - 256GB - Windows 10 Pro	695.49	2781.96
4 Microsoft Office Suite Subscription	99.6	_,,
1 Comtek ALS - 216 Wireless Communication System	1192	1192

1 Jamboard Smart Board

PROJECT TOTAL: 9371.36

4999

2018 Organization Budget - Susie's Place Child Advocacy Centers (Avon, Bloomington, Terre Haute

Income				
Government			\$	706,668.04
	Federal		\$	364,646.50
	State		\$	342,021.54
	Local			,
Corporate Contributions			\$	25,000.00
•	Business		\$	20,000.00
	Non-Profit		\$	5,000.00
Board Contributions			\$	12,000.00
	Individual		\$	10,000.00
	Match		\$	2,000.00
In-Kind Donations			\$	46,000.00
Special Events			\$	100,000.00
Individual			\$	60,000.00
Grants			\$	40,000.00
Trainings/Presentations			\$	1,500.00
Prevention Programs Fees			\$	10,000.00
Investments/Interest			\$	100.00
Miscellaneous			\$	750.00
Total Income			\$	1,002,018.04
Total income			٦	1,002,018.04
F				
Expenses				
Personnel			\$	607,272.29
	Payroll		\$	546,554.89
	Payroll Taxes		\$	43,713.84
	Payroll Expenses		\$	1,800.00
	Fringe Health		\$	-
	Fringe Retirement		\$	15,203.56
Facility Expenses			\$	189,632.40
	Rent		\$	142,758.00
	CAM Fees		\$	5,275.20
	Maintenance		\$	2,500.00
	Utilities		\$	25,349.20
		Electric/Water/Gas	\$	15,575.20
		Telephone/Internet	\$	8,724.00
		Security	\$	1,050.00
	Equipment/Furniture		\$	7,500.00
	Labor		\$	3,000.00
	Supplies/Materials		\$	3,250.00
Accounting			\$	10,050.00
	Bookkeeping		\$	4,000.00
	Agency Audit		\$	5,100.00
	Tax Preparation		\$	950.00
Insurance			\$	11,200.00
	D&O		\$	1,700.00
	Liability		\$	3,200.00
	Health		\$	-

9

	Worker's Compensation		\$	6,300.00
Training			\$	26,600.00
	Registration (Staff)		\$	7,050.00
	Lodging (Staff)		\$	6,250.00
	Meals (Staff)		\$	3,300.00
	Travel (Staff)		\$	7,000.00
	Registration (MDT)		\$	1,000.00
	Lodging (MDT)		\$	1,000.00
	Meals (MDT)		\$	1,000.00
	Travel (MDT)		\$	1,000.00
Technology	Traver (IVIDT)		\$	36,400.00
reciniology	Databases		\$	3,900.00
	Databases	NCAtrak	\$	2,000.00
		Giftworks	\$	
		Mailchimp	\$	1,500.00
	Cell Phones	ινιατιστιπή		400.00 9,700.00
			\$	· · · · · · · · · · · · · · · · · · ·
	Equipment	<u> </u>	\$	12,000.00
	Website & Design Wo	r I	\$	6,000.00
	Misc Technology		\$	1,500.00
.	Labor & Support		\$	3,300.00
Supplies	- 00		\$	25,025.00
	Office		\$	12,000.00
	Postage		\$	900.00
	Food & Drink		\$	7,500.00
	Toys & Activities		\$	1,300.00
	Printing		\$	3,000.00
	Subcriptions		\$	325.00
Consultants			\$	6,000.00
	Board Consultant		\$	3,000.00
	Training		\$	3,000.00
Dues & Fees			\$	7,100.00
	Bank		\$	1,500.00
	Professional		\$	5,000.00
	Business Registration		\$	600.00
Special Events			\$	22,200.00
	Marketing/Printing		\$	3,000.00
	Supplies/Materials		\$	1,500.00
	Facilities		\$	1,500.00
	Entertainment		\$	4,200.00
	Food & Drink		\$	12,000.00
Professional Development			\$	3,120.00
Wellness			\$	8,000.00
Employee Appreciation			\$	3,250.00
Marketing			\$	6,500.00
Mileage Reimbursement			\$	18,980.00
Emergency Reserves			\$	20,688.35
Organization Total Expe	enses		\$	1,002,018.04
C. Builleation Total Expe			Y	_,00_,010.04

2018 Avon Budget

2018 Avon Budget			1	
Income				
Government			\$	229,503.87
	Federal		\$	121,548.87
	State		\$	107,955.00
	Local			
Corporate Contributions			\$	8,333.34
	Business		\$	6,666.67
	Non-Profit		\$	1,666.67
Board Contributions			\$	4,000.00
	Individual		\$	3,333.33
	Match		\$	666.67
In-Kind Donations			\$	5,000.00
Special Events			\$	33,333.33
Individual			\$	20,000.00
Grants			\$	13,333.33
Trainings/Presentations			\$	500.00
Prevention Program Fees			\$	3,333.33
Investments/Interest			\$	33.00
Miscellaneous			\$	250.00
Total Income			\$	317,620.20
Total income			7	317,020.20
Expenses				
Personnel			\$	212,676.68
	Payroll		\$	187,551.16
	Payroll Fringe		\$	24,525.52
	Payroll Expenses		\$	600.00
Facility Expenses			\$	52,030.66
	Rent		\$	36,000.00
	CAM Fees		\$	
	Maintenance		\$	833.33
	Utilities		\$	10,614.00
		Electric/Water/Gas	\$	6,000.00
		Telephone/Internet	\$	4,264.00
		Security	\$	350.00
	Equipment/Furniture	Security	\$	2,500.00
	Labor		\$	1,000.00
	Supplies/Materials		\$	1,083.33
Accounting	σαρρίτες/ ινιατειταίς		\$	3,350.00
Accounting	Bookkeeping		\$	1,333.33
	Agency Audit		\$	
		+		1,700.00
	Tax Preparation		\$	316.67
Insurance	D0.0		\$	3,733.34
	D&O		\$	566.67
	Liability		\$	1,066.67
	Health		\$	-

11

				2 100 00
Tuelulus	Worker's Compensation		\$ \$	2,100.00
Training	2 (c)			13,650.00
	Registration (Staff)		\$	3,816.67
	Lodging (Staff)		\$	3,366.67
	Meals (Staff)		\$	1,800.00
_	Travel (Staff)		\$	3,666.67
_	Registration (MDT)		\$	333.33
	Lodging (MDT)		\$	333.33
	Meals (MDT)		\$	-
	Travel (MDT)		\$	333.33
Technology			\$	12,133.34
	Databases		\$	1,300.00
		NCAtrak	\$	666.67
		Giftworks	\$	500.00
		Mailchimp	\$	133.33
	Cell Phones		\$	3,233.34
	Equipment		\$	4,000.00
	Website & Design Work		\$	2,000.00
	Misc Technology		\$	500.00
	Labor & Support		\$	1,100.00
Supplies			\$	8,341.66
	Office		\$	4,000.00
_	Postage		\$	300.00
	Food & Drink		\$	2,500.00
	Toys & Activities		\$	433.33
	Printing		\$	1,000.00
	Subcriptions		\$	108.33
Consultants	Subcriptions		\$	2,000.00
Consultants	Board Consultant		\$	1,000.00
	Training		\$	1,000.00
Dues & Fees	Training		\$	2,366.67
Dues & Fees	Bank		\$	500.00
	Professional		\$	1,666.67 200.00
Special Events	Business Registration			
Special Events	Markoting / Drinting		\$	7,400.00
	Marketing/Printing		\$	1,000.00
	Supplies/Materials		\$	500.00
	Facilities		\$	500.00
	Entertainment		\$	1,400.00
	Food & Drink		\$	4,000.00
Professional Development			\$	1,040.00
Wellness			\$	2,666.66
Employee Appreciation			\$	1,083.33
Marketing			\$	2,166.66
Mileage Reimbursement			\$	6,326.66
Emergency Reserves				
Organization Total Expenses			\$	330,965.66

2018 Bloomington Budget

2018 Bloomington Budget		ı		
Income				
Government			\$	229,503.87
	Federal		\$	121,548.87
	State		\$	107,955.00
	Local			
Corporate Contributions			\$	8,333.32
	Business		\$	6,666.66
	Non-Profit		\$	1,666.66
Board Contributions			\$	4,000.00
	Individual		\$	3,333.33
	Match		\$	666.67
In-Kind Donations			\$	5,000.00
Special Events			\$	33,333.33
Individual			\$	20,000.00
Grants			\$	13,333.33
Trainings/Presentations			\$	500.00
Prevention Program Fees			\$	3,333.33
Investments/Interest			\$	33.00
Miscellaneous			\$	250.00
Total Income			\$	317,620.18
			Ψ	017,010.10
Expenses				
Personnel			\$	186,044.41
	Payroll		\$	164,938.72
	Payroll Fringe		\$	20,505.69
	Payroll Expenses		\$	600.00
Facility Expenses	Tayron Empone		\$	47,092.66
to the state of th	Rent		\$	34,758.00
	CAM Fees		\$	5,275.20
	Maintenance		\$	833.33
	Utilities		\$	6,918.00
		Electric/Water/Gas	\$	4,300.00
		Telephone/Internet	\$	2,268.00
		Security	\$	350.00
	Equipment/Furniture		\$	2,500.00
	Labor		\$	1,000.00
	Supplies/Materials		\$	1,083.33
Accounting	Supplies/ Waterials		\$	3,350.00
, too writing	Bookkeeping		\$	1,333.33
	Agency Audit		\$	1,700.00
	Tax Preparation		\$	316.67
Insurance	Tax r reparation		\$	3,733.33
Insurance	D&O		\$	566.66
			\$	
	Liability			1,066.67
ĺ	Health		\$	-

	\$	2,100.00		
Training	Worker's Compensa		\$	6,050.00
	Registration (Staff)		\$	1,600.00
	Lodging (Staff)		\$	1,200.00
	Meals (Staff)		\$	750.00
	Travel (Staff)		\$	1,500.00
	Registration (MDT)		\$	333.34
	Lodging (MDT)		\$	333.33
	Meals (MDT)		\$	-
	Travel (MDT)		\$	333.33
Technology	,		\$	12,133.33
<u> </u>	Databases		\$	1,300.00
		NCAtrak	\$	666.67
		Giftworks	\$	500.00
		Mailchimp	\$	133.33
	Cell Phones		\$	3,233.33
	Equipment		\$	4,000.00
	Website & Design W	/ork	\$	2,000.00
	Misc Technology		\$	500.00
	Labor & Support		\$	1,100.00
Supplies	11		\$	8,341.66
	Office		\$	4,000.00
	Postage		\$	300.00
	Food & Drink		\$	2,500.00
	Toys & Activities		\$	433.33
	Printing		\$	1,000.00
	Subcriptions		\$	108.33
Consultants	_		\$	2,000.00
	Board Consultant		\$	1,000.00
	Training		\$	1,000.00
Dues & Fees	- 5		\$	2,366.66
	Bank		\$	500.00
	Professional		\$	1,666.66
	Business Registration	n	\$	200.00
Special Events	Ü		\$	7,400.00
•	Marketing/Printing		\$	1,000.00
	Supplies/Materials		\$	500.00
	Facilities		\$	500.00
	Entertainment		\$	1,400.00
	Food & Drink		\$	4,000.00
Professional Development			\$	1,040.00
Wellness			\$	2,666.66
Employee Appreciation			\$	1,083.33
Marketing			\$	2,166.66
Mileage Reimbursement			\$	6,326.66
Emergency Reserves			\$	11,590.96
Organization Total Expenses			\$	303,386.32
organization rotal Expenses			7	303,300.32

2018 Terre Haute Budget

2018 Terre Haute Budget		T		
Income				
Government			\$	247,660.34
	Federal		\$	121,548.86
	State		\$	126,111.48
	Local		7	120,111.40
Corporate Contributions	Local		\$	8,333.33
Corporate Contributions	Dusinoss			
	Business		\$	6,666.67
Decard Contributions	Non-Profit		\$	1,666.66
Board Contributions			\$	4,000.00
	Individual		\$	3,333.33
	Match		\$	666.67
In-Kind Donations			\$	36,000.00
Special Events			\$	33,333.33
Individual			\$	20,000.00
Grants			\$	13,333.33
Trainings/Presentations			\$	500.00
Prevention Program Fees			\$	3,333.33
Investments/Interest			\$	34.00
Miscellaneous			\$	250.00
Total Income			\$	366,777.66
Expenses				
Personnel			\$	183,395.12
	Payroll		\$	162,071.56
	Payroll Fringe		\$	20,723.56
	Payroll Expenses		\$	600.00
Facility Expenses	Taylon Expenses		\$	85,233.86
racinty Expenses	Rent		\$	72,000.00
	CAM Fees		\$	72,000.00
	Maintenance		\$	833.33
	Utilities		\$	7,817.20
	Othities	City Comton Htilitia	T	<u> </u>
		City Center Utilitie		5,275.20
		Telephone/Interne		2,192.00
	Equipment /F 122	Security	\$	350.00
	Equipment/Furniture		\$	2,500.00
	Labor		\$	1,000.00
	Supplies/Materials		\$	1,083.33
Accounting			\$	3,350.00
	Bookkeeping		\$	1,333.33
	Agency Audit		\$	1,700.00
	Tax Preparation		\$	316.67
Insurance			\$	3,733.33
	D&O		\$	566.67
	Liability		\$	1,066.66
	Health		\$	_
	Worker's Compensation		\$	2,100.00
Training			\$	5,900.00
	Registration (Staff)		\$	1,300.00
	Lodging (Staff)		\$	1,350.00

15

SUSIES PLACE

	Meals (Staff)		\$	750.00
	Travel (Staff)		\$	1,500.00
	Registration (MDT)		\$	333.34
	Lodging (MDT)		\$	333.33
	Meals (MDT)		\$	-
	Travel (MDT)		\$	333.33
Technology			\$	12,133.33
T COMMONDAY	Databases		\$	1,300.00
	Databases	NCAtrak	\$	666.67
		Giftworks	\$	500.00
		Mailchimp	\$	133.33
	Cell Phones	- Viancinii p	\$	3,233.33
	Equipment		\$	4,000.00
	Website & Design Work		\$	2,000.00
	Misc Technology		\$	500.00
	Labor & Support		\$	1,100.00
Supplies	Labor & Support		\$	8,341.66
Заррисэ	Office		\$	4,000.00
	Postage		\$	300.00
	Food & Drink		\$	2,500.00
	Toys & Activities		\$	433.33
	Printing		\$	1,000.00
	Subcriptions		\$	108.33
Consultants	Subcriptions		\$	2,000.00
Constitution	Board Consultant		\$	1,000.00
	Training		\$	1,000.00
Dues & Fees	Truming		\$	2,366.66
Dues & Fees	Bank		\$	500.00
	Professional		\$	1,666.66
	Business Registration		\$	200.00
Special Events	Dusiness registration		\$	7,400.00
Special Events	Marketing/Printing		\$	1,000.00
	Supplies/Materials		\$	500.00
	Facilities		\$	500.00
	Entertainment		\$	1,400.00
	Food & Drink		\$	4,000.00
Professional Development	1 JOU & DITTIN		\$	1,040.00
Wellness			\$	2,666.66
Employee Appreciation			\$	1,083.33
Marketing			\$	2,166.66
Mileage Reimbursement			\$	6,326.66
Emergency Reserves			\$	5,795.48
Organization Total Expenses				332,932.75
Organization Total Expenses			: ۲	332,332.73

Position	Base Location
Executive Director (Emily)	Avon
Associate Director (Lynn)	Avon
Avon Forensic Interviewer (Anna)	Avon
Prevention Program Coordinator(Candace)	Avon
PT FI (Kim)	Avon
Lead Child & Familly Advocate (Maria)	Avon
Lead Administrative Assistant	Avon
Bloomington Forensic Interviewer (Melissa)	Bloomington
Full Time Child & Family Advocate	Bloomington
Child Forensic Interviewer	Bloomington
Part-Time Admin	Bloomington
Lead Forensic Interviewer (Trisha)	Terre Haute
Child Forensic Interviewer	Terre Haute
Child & Family Advocate	Terre Haute
Part-Time Admin	Terre Haute
· · · · · · · · · · · · · · · · · · ·	Associate Director (Lynn) Avon Forensic Interviewer (Anna) Prevention Program Coordinator(Candace) PT FI (Kim) Lead Child & Familly Advocate (Maria) Lead Administrative Assistant Bloomington Forensic Interviewer (Melissa) Full Time Child & Family Advocate Child Forensic Interviewer Part-Time Admin Lead Forensic Interviewer (Trisha) Child Forensic Interviewer Child & Family Advocate

Avon

Emily Perry	Executive Director (Emily)	Avon
Lynn Clinton	Associate Director (Lynn)	Avon
Anna Cope	Avon Forensic Interviewer (Anna)	Avon
Candace Balzano	Prevention Program Coordinator(Candace)	Avon
Kim Hawk	PT FI (Kim)	Avon
Maria Larrison	Lead Child & Familly Advocate (Maria)	Avon
Peggy Schultz	Part-Time Admin	Avon

Bloomington

Melissa Brown	Bloomington Forensic Interviewer (Melissa)	Bloomington
Charlotte Willian	Full Time Child & Family Advocate	Bloomington
Kelly Hunckler	Child Forensic Interviewer	Bloomington
TBD	Part-Time Admin	Bloomington

Terre Haute

Trisha Guinn	Lead Forensic Interviewer (Trisha)	Terre Haute
Julia Fritch	Child Forensic Interviewer	Terre Haute
TBD	Child & Family Advocate	Terre Haute
TBD	Part-Time Admin	Terre Haute

Gross		Fringe Taxes		Fringe Retirement	Fringe Health	DCS Personnel Funds
\$	6,454.31	\$ 488		\$ 193.63	\$ -	\$ 3,872.59
\$	3,922.77	\$ 280		\$ 117.68	\$ -	\$ 3,138.22
\$	3,365.44	\$ 268	.41	\$ 100.96	\$ -	\$ 504.82
\$	3,424.76	\$ 268	.41	\$ 102.74	\$ -	\$ -
\$	1,689.13	\$ 135.				
\$	3,515.08	\$ 274	.13	\$ 105.45	\$ -	\$ -
\$	1,625.00	\$ 150	.00			\$ 243.75
\$	3,383.31	\$ 268	.41	\$ 101.50	\$ -	\$ 507.50
\$	3,087.50	\$ 226	.60	\$ 92.63	\$ -	\$ -
\$	3,230.00	\$ 247	.20	\$ 96.90		\$ 484.50
\$	1,040.00	\$ 145	.00	\$ 31.20		\$ 156.00
\$	3,620.68	\$ 278	.51	\$ 108.62	\$ -	\$ 1,810.34
\$	3,231.59	\$ 247	.20	\$ 96.95	\$ -	\$ 484.74
\$	2,916.67	\$ 220	.00	\$ 87.50		\$ -
\$	1,040.00	\$ 145.	.00	\$ 31.20		\$ 156.00
		\$ 3,642		\$ 1,266.96		\$ 11,358.44
		\$ 43,713	.84	\$ 15,203.56		

\$ 6,454.31	\$ 488.95	\$ 193.63	\$ -	\$ 3,872.59
\$ 3,922.77	\$ 280.00	\$ 117.68	\$ 1	\$ 3,138.22
\$ 3,365.44	\$ 268.41	\$ 100.96	\$ -	\$ 504.82
\$ 3,424.76	\$ 268.41	\$ 102.74	\$ -	\$ -
\$ 1,689.13	\$ 135.00			
\$ 3,515.08	\$ 274.13	\$ 105.45	\$ -	\$ -
\$ 1,625.00	\$ 150.00			\$ 243.75

\$ 3,383.31	\$ 268.41	\$ 101.50	\$ -	\$ 507.50
\$ 3,087.50	\$ 226.60	\$ 92.63	\$ -	\$ -
\$ 3,230.00	\$ 247.20	\$ 96.90		\$ 484.50
\$ 1,040.00	\$ 145.00	\$ 31.20		\$ 156.00

\$ 3,620.68	\$ 278.51	\$ 108.62	\$ -	\$ 1,810.34
\$ 3,231.59	\$ 247.20	\$ 96.95	\$ -	\$ 484.74
\$ 2,916.67	\$ 220.00	\$ 87.50		\$ -
\$ 1,040.00	\$ 145.00	\$ 31.20		\$ 156.00

DCS Fri	_	DCS Re	eimbursement Y	V	OCA Funds	VOCA Fringe Monthly
\$	409.55	\$	4,282.13	\$	968.15	\$ 102.39
\$	318.15	\$	3,456.36	\$	-	\$ -
\$	55.41	\$	560.22	\$	2,860.62	\$ 313.97
\$	-	\$	1			
					1,689.13	\$ 135.00
\$	-	\$	-	\$	2,861.13	\$ 322.65
\$	22.50	\$	266.25	\$	1,381.25	\$ 127.50
\$	55.49	\$	562.98	\$	2,875.81	\$ 314.42
\$	-	\$	1	\$	2,624.38	\$ 271.34
\$	51.62	\$	536.12	\$	2,745.50	\$ 292.49
\$	26.43	\$	182.43	\$	884.00	\$ 149.77
\$	193.57	\$	2,003.91	\$	1,810.34	\$ 193.57
\$ \$ \$ \$	51.62	\$	536.36	\$	2,746.85	\$ 292.53
\$	-	\$	-	\$	2,479.17	\$ 261.38
	26.43	\$	182.43	\$	884.00	\$ 149.77
\$	1,210.75	\$	12,569.19	\$	26,810.33	\$ 2,926.75
		\$	150,830.29			

\$ 409.55	\$ 4,282.13	\$ 968.15	\$ 102.39
\$ 318.15	\$ 3,456.36	\$ -	\$ -
\$ 55.41	\$ 560.22	\$ 2,860.62	\$ 313.97
\$ -	\$ -		
		\$ 1,689.13	\$ 135.00
\$ -	\$ -	\$ 2,861.13	\$ 322.65
\$ 22.50	\$ 266.25	\$ 1,381.25	\$ 127.50

\$ 55.49	\$ 562.98	\$ 2,875.81	\$ 314.42
\$ -	\$ -	\$ 2,624.38	\$ 271.34
\$ 51.62	\$ 536.12	\$ 2,745.50	\$ 292.49
\$ 26.43	\$ 182.43	\$ 884.00	\$ 149.77

\$ 193.57	\$ 2,003.91	\$ 1,810.34	\$ 193.57
\$ 51.62	\$ 536.36	\$ 2,746.85	\$ 292.53
\$ -	\$ -	\$ 2,479.17	\$ 261.38
\$ 26.43	\$ 182.43	\$ 884.00	\$ 149.77

VOCA Reimbursement	Total Personnel	Annual		Total Personnel Cost Annually When Fully	
Monthly	Cost Monthly	Payroll	All Fringe	Staffed	
, , , , , , , , , , , , , , , , , , , ,					
\$ 1,070.53	\$ 7,136.89	\$ 77,451.72	\$ 8,190.95	\$ 85,642.67	
\$ -	\$ 4,320.45	\$ 47,073.24	\$ 4,772.20	\$ 51,845.44	
\$ 3,174.59	\$ 3,734.81	\$ 40,385.22	\$ 4,432.48	\$ 44,817.70	
\$ -	\$ 3,795.92	\$ 41,097.17	\$ 4,453.84	\$ 45,551.01	
\$ 1,824.13	\$ 1,824.13	\$ 20,269.60	\$ 1,620.00	\$ 21,889.60	
\$ 3,183.78	\$ 3,894.66	\$ 42,181.00	\$ 4,554.99	\$ 46,735.95	
\$ 1,508.75	\$ 1,775.00	\$ 19,500.00	\$ 1,800.00	\$ 21,300.00	
\$ 3,190.24	\$ 3,753.22	\$ 40,599.74	\$ 4,438.91	\$ 45,038.65	
\$ 2,895.72	\$ 3,406.73	\$ 37,050.00	\$ 3,830.70	\$ 40,880.70	
\$ 3,037.99	\$ 3,574.10	\$ 38,760.00	\$ 4,129.20	\$ 42,889.20	
\$ 1,033.77	\$ 1,216.20	\$ 12,480.00	\$ 2,114.40	\$ 14,594.40	
\$ 2,003.91	\$ 4,007.81	\$ 43,448.16	\$ 4,645.56	\$ 48,093.72	
\$ 3,039.37	\$ 3,575.73	\$ 38,779.04	\$ 4,129.77	\$ 42,908.81	
\$ 2,740.54	\$ 3,224.17	\$ 35,000.00	\$ 3,690.00	\$ 38,690.00	
\$ 1,033.77	\$ 1,216.20	\$ 12,480.00	\$ 2,114.40	\$ 14,594.40	
\$ 29,737.08		\$ 546,554.89		\$ 605,472.25	
\$ 356,844.95					

\$ 1,070.53	\$ 7,136.89	\$ 77,451.72	\$ 8,190.95	\$ 85,642.67
\$ -	\$ 4,320.45	\$ 47,073.24	\$ 4,772.20	\$ 51,845.44
\$ 3,174.59	\$ 3,734.81	\$ 40,385.22	\$ 4,432.48	\$ 44,817.70
\$ -	\$ 3,795.92	\$ 41,097.17	\$ 4,453.84	\$ 45,551.01
\$ 1,824.13	\$ 1,824.13	\$ 20,269.60	\$ 1,620.00	\$ 21,889.60
\$ 3,183.78	\$ 3,894.66	\$ 42,181.00	\$ 4,554.99	\$ 46,735.95
\$ 1,508.75	\$ 1,775.00	\$ 19,500.00	\$ 1,800.00	\$ 21,300.00
		\$ 287,957.95	\$ 29,824.45	

\$ 3,190.24	\$ 3,753.22	\$ 40,599.74	\$ 4,438.91	\$ 45,038.65
\$ 2,895.72	\$ 3,406.73	\$ 37,050.00	\$ 3,830.70	\$ 40,880.70
\$ 3,037.99	\$ 3,574.10	\$ 38,760.00	\$ 4,129.20	\$ 42,889.20
\$ 1,033.77	\$ 1,216.20	\$ 12,480.00	\$ 2,114.40	\$ 14,594.40

\$ 128,889.74 \$ 14,513.21

\$ 2,003.91	\$ 4,007.81	\$ 43,448.16	\$ 4,645.56	\$ 48,093.72
\$ 3,039.37	\$ 3,575.73	\$ 38,779.04	\$ 4,129.77	\$ 42,908.81
\$ 2,740.54	\$ 3,224.17	\$ 35,000.00	\$ 3,690.00	\$ 38,690.00
\$ 1,033.77	\$ 1,216.20	\$ 12,480.00	\$ 2,114.40	\$ 14,594.40

Total	Reimbursed	
\$	62,403.03	
\$	41,476.35	
\$	44,817.70	
\$	22,775.50	
\$	21,889.60	
\$	39,725.56	
	21,300.00	
\$	45,038.65	
\$	34,748.60	
\$	42,889.20	_
\$ \$ \$	14,594.40	
\$	48,093.72	
	42,908.81	
\$	32,886.50	
\$	14,594.40	
\$	530,142.02	

\$ 62,403.03	
\$ 41,476.35	
\$ 44,817.70	
\$ 22,775.50	
\$ 21,889.60	
\$ 39,725.56	
\$ 21,300.00	

\$ 45,038.65	
\$ 34,748.60	
\$ 42,889.20	
\$ 14,594.40	

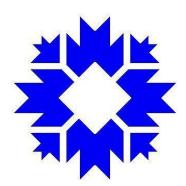
\$ 48,093.72
\$ 42,908.81
\$ 32,886.50
\$ 14,594.40

	Regist	ration Fees	Travel	Lodging	Me	als
Emily Perry	\$	1,500.00	\$ 1,500.00	\$ 1,500.00	\$	600.00
Kim Hawk	\$	300.00	\$ 300.00	\$ 300.00	\$	200.00
Trisha Guinn	\$	600.00	\$ 500.00	\$ 400.00	\$	250.00
Maria Larrison	\$	600.00	\$ 500.00	\$ 500.00	\$	250.00
Charlotte Willian	\$	500.00	\$ 500.00	\$ 400.00	\$	250.00
Melissa Brown	\$	500.00	\$ 500.00	\$ 400.00	\$	250.00
Anna Cope	\$	500.00	\$ 600.00	\$ 450.00	\$	250.00
Candace Balzano	\$	500.00	\$ 600.00	\$ 450.00	\$	250.00
Lynn Clinton	\$	750.00	\$ 500.00	\$ 500.00	\$	250.00
MDT Members	\$	1,000.00	\$ 1,000.00	\$ 1,000.00	-	
Kelly Hunckler	\$	500.00	\$ 500.00	\$ 450.00	\$	250.00
Julia Fritch	\$	500.00	\$ 500.00	\$ 450.00	\$	250.00
TDB C&F Adv TH	\$	300.00	\$ 500.00	\$ 450.00	\$	250.00
Totals	\$	8,050.00	\$ 8,000.00	\$ 7,250.00	\$ 3	3,300.00
Avon Training	\$	4,150.00	\$ 4,000.00	\$ 3,700.00	\$ 1	1,800.00
Btown Training	\$	1,600.00	\$ 1,500.00	\$ 1,200.00	\$	750.00
TH Training	\$	1,300.00	\$ 1,500.00	\$ 1,350.00	\$	750.00
MDT Members	\$	1,000.00	\$ 1,000.00	\$ 1,000.00	-	

Trainings
NCA, Florida Krimes, Therapy Dogs, INCACS
INCACS
CSEC, Dallas
Symposium, INCACS, IN VA
IN VA, Dallas
ChildFirst, INCACS
ChildFirst, INCACS
ChildFirst, INCACS
TBD
2 MDT Members to Dallas

\$ 26,600.00

2 MDT Members to Dallas



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE

2018 GRANT APPLICATION

Number of Employees				
Full-Time* Part-Time Volunteers *(30+ hrs)				
8	8	45		

Lead Agency Name: Volunteers in Medicine of Monroe County

Is Lead Agency a 501(c)(3)? [X] Yes [] No

Project Name:

Ensuring Access to Diagnostic Labs and Imaging for Uninsured Patients

Requested amount of JHSSF funding: \$26,000

Total Number of City Residents Served by this project in 2018: 765 (85% VIM patients are city residents)

Total Number of Clients Served by this project in 2018: estimate of 900 patients from June 1-November 30.

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

In cooperation with others in the community, Volunteers in Medicine provides the following services without cost to the medically underserved in Monroe and Owen counties:

- Easily accessible, quality primary and preventive health care
- Treatment for both acute and chronic conditions
- Health education that empowers individuals to take responsibility for their own well-being

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Volunteers in Medicine respectfully requests \$26,000 to help fund life-saving diagnostic labs and imaging for our uninsured low-income patient population.

Up until January 2016 the IU Health Bloomington Hospital generously provided charity care for VIM patients to receive essential services including labs, radiology, specialists, surgeries, and other procedures. However, two years ago, the IUH corporation discontinued this practice. As a result, the executive director had to find alternative sources for the clinic's diagnostic labs and imaging – a critical component of medical care. Fortunately, Bioreference, an off-site lab company, offered VIM highly discounted lab pricing and the Southern IN Radiological Associates offered diagnostic imaging at Medicare rates. After careful consideration, the board of directors decided that VIM would absorb these costs into the clinic's budget rather than have our patients billed. Thus the clinic has continued to provide people living in poverty with FREE access to the full range of medical services - including the diagnostic services on which medical care is based.

However, in the first two months of 2018 VIM patients needed \$18,000 in labs and imaging – almost half of our budget forecast for the year. This was a huge surprise. The reasons for the increased costs and steps taken to mitigate the impact are provided below. We now estimate a budget gap of \$52,000 for 2018, We request funding to offset 50% of this variance while we continue to seek funding to fill the remaining budget gap. Without additional funding, offering this service at no charge to our very ill patients will no longer be financially sustainable.

2

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The 2012 SCAN survey reported that people with household incomes of less than 200% federal poverty level were unable to afford physician's visits, medications, dental, vision, or mental health care. The SCAN did not address the affordability of diagnostic labs and imaging services, specifically. However, since diagnostic services are charged over and above the office visit, it can easily be assumed that low-income people are unable to afford these very expensive services.

A CDC report¹ states that diagnostic labs are "integral to clinical decisions, providing health care providers with pivotal information for the prevention, diagnosis, treatment, and management of disease." Similarly, diagnostic imaging has dramatically improved the ability of clinicians to detect, diagnose, and treat conditions while also allowing patients to avoid more invasive, and more expensive, procedures². For many conditions (e.g., cancer, brain tumors), imaging is the only noninvasive diagnostic method available.

Yet, for uninsured patients, these services are virtually inaccessible. Even the reduced fees offered to VIM for labs and imaging would be unaffordable if patients had to pay out-of-pocket. VIM cannot ethically offer medical care without also ensuring access to diagnostics – especially with the level of medical complexity currently seen in the VIM patient population. Beyond the baseline lab panel that all new patients receive, labs and imaging are used throughout treatment, as needed, for careful diagnosis and treatment planning for complex diseases. This is becoming unsustainable for the VIM clinic.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds that <u>do not</u> satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This funding request is pursuant to the 2018 allowance for operational funding. After the abrupt and unexpected change to the IUH charity care policy in 2016, the VIM Board decided that preserving access to free medical care and the diagnostics on which it is based was at the heart of our mission, and funding was earmarked in the budget. However, with the increased medical severity and complexity of our patients, the 2018 budget severely underestimated these costs. Thus, we seek funding to offset 50% of the anticipated budget variance in 2018, which will allow us time to raise the remaining funding.

¹ Centers for Disease Control and Prevention. Laboratory medicine: A national status report. Church, VA: The Lewin Group; Falls. 2008. p. 19. https://wwwn.cdc.gov/LabBestPractices/pdfs/2007%20status%20report%20laboratory_medicine_a_national_status_report_from_the_lewin_group_updated_2008-9.pdf

² Improving Diagnosis in Healthcare. (2015) https://www.nap.edu/read/21794/chapter/4

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, volunteers.

This project leverages many resources:

- <u>Bioreference</u>: We have a contract listing our frequently ordered labs which are discounted to just over their cost. Any other test not on this list is automatically discounted by 70%. The exact in-kind donation is unknown.
- <u>SIRA</u>: SIRA charges VIM Medicare rates for all imaging services. The specific in-kind donation is unknown.

The value of the combined discounts from Bioreference and SIRA is no doubt in the ballpark of many thousands of dollars annually.

<u>IU Medical School</u> – donation of one microscope to enable VIM to perform additional labs on-site, valued at approximately \$200.

LONG-TERM BENEFITS (200 words or less) Explain how your program will have broad and long-lasting benefits for our community.

The VIM patient population has become substantially sicker than previously. Our providers often comment on the highly complex, extremely dire medical situations that require much more of their time to diagnose and treat. Examples of the impact of diagnostic studies:

- 45 y.o. woman who, with a routine mammogram, was diagnosed with "Stage 0 cancer;" caught so early that there is >98% cure rate.
- Doctor found a spot on the neck of a 35 y.o. man. Biopsy revealed malignant melanoma. Early treatment saved his life.
- 67 y.o. woman who, through labs and CT scan, was diagnosed with ovarian cancer with metastasis to the lungs.
- 83 y.o. woman diagnosed through labs with Stage 3 chronic kidney disease.

We have hundreds of these stories. Most simply, diagnostic medical imaging and labs SAVE LIVES.

Generally, benefits of diagnostic studies include:

- Diagnosis of illness, and the severity or benign nature of that process, is made quickly and accurately.
- Invasive diagnostic procedures such as exploratory surgery, may not be necessary.
- When a person has a chronic disease or a form of cancer, medical imaging and labs are essential not only at initial diagnosis, but for monitoring how the disease is responding to treatment.

VIM, by its very existence "has broad and long-lasting benefits for our community" (SCAN). We are the only source of free medical care in Bloomington. Without labs and imaging, there is no VIM. Without VIM, people will die.

4

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

VIM saves lives through diagnosis and treatment. This funding will help us do that. We will measure the following indicators:

- 1. Number of people for whom labs were ordered.
- 2. Number of people for whom imaging was ordered.
- 3. Number of people diagnosed with life-threatening illness (cancer, kidney disease) as a result of the tests
- 4. Case examples of how the results of the diagnostics were used to guide treatment.
- 5. Examples of lives saved as a result of diagnostic studies the best measurement of the outcomes of diagnostic studies is through telling people's stories.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	Funding to offset approximately 50% the unexpected budget	\$26,000
	gap for diagnostic labs and imaging.	
	Whatever funding we receive from the JHSS grant will offset part of the budget variance. The executive director will have to raise funding for the remaining variance. Rationale for determining this specific amount is detailed in the Project Budget.	
TOTAL		\$26,000
REQUESTED		

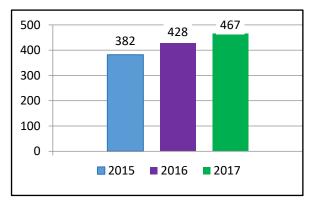
5

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

I doubt that there will be any debate about the critical importance of the role of diagnosis as the core of the identification, management and treatment of chronic disease. None of us go through an entire year without at least routine labs and imaging (annual screening mammogram), if not more costly tests to rule out potentially serious conditions (colonoscopy, CT scan, MRI, and so forth).

For the past two years, the VIM clinic has been challenged in many ways as a result of the IU Health corporate decision to discontinue charity care for labs and imaging for uninsured patients (and other services beyond the scope of this proposal). Interestingly, during the same time period our patient visit numbers have steadily increased. The table below shows the average monthly medical visits over three years.



In addition to an increase in volume, the clinic also has had a shift in the severity and acuity of the illnesses now commonly seen at the clinic. This might be due to the dynamic wherein the healthier, better educated, people with more cognitive capacity have been successful enrolling in and using their insurance. By contrast, many of the people now coming to VIM have been kicked off of insurance due to missed payments or lack of understanding of insurance requirements. Or, surprisingly, many are still unaware that they are eligible for insurance and have no idea how to go about it.

The result is a demographic that represents the poorest of the poor, that are psychosocially complex as well as severely ill, that need more social service resources and case management, and that take much more time and resources for medical assessment, diagnosis and treatment.

In an effort to mitigate the impact of the escalating lab and imaging costs, the executive director has taken the following steps: (1) negotiated even lower rates for the most expensive labs; (2) applied for and received a CLIA certificate to conduct additional on-site tests using a microscope; (3) worked with the providers to create standardized protocols for baseline testing of new patients – what is needed; what is not needed; (4) identified the correct codes within hundreds of labs listed in the electronic medical record and created a list of "preferred" tests within the EMR; (5) created a "decision tree" to help volunteer providers make decisions on when and whether to order diagnostic studies. As such, all urgent and emergent diagnostic studies will be ordered immediately; less urgent and routine tests will be considered (at least in part) on the basis of a patient's insurance status and likelihood of having insured care in the near future. All of these changes will help ensure that diagnostic studies are used judiciously, with a great deal of careful thought, but always, always, with the priority of doing everything possible to ensure the best treatment outcome.

Thank you for your consideration!

6

AGENCY INFORMATION

Lead Agency Name: Volunteers in Medicine of Monroe County, Inc.

Address: P.O. Box 2568, Bloomington, IN 47402

Phone: 812-333-4001

E-Mail: info@vimmonroecounty.org
Website: www.vimmonroecounty.org

President of Board of Directors: Mark Duling

Name of Executive Director: Nancy E. Richman

Phone: 812-333-4032

E-Mail: <u>nrichman@vimmonroecounty.org</u>

Name and Title of Person to Present Proposal to the Committee: Samantha Eads, NP*

Phone: 317-670-0927

E-Mail: seads@vimmonroecounty.org

* Nancy Richman will be attending the VIM national conference on May 3.

Name of Grant Writer: Nancy E. Richman

Phone: 812-333-4032

E-Mail: nrichman@vimmonroecounty.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

NA			

THE PROJECT SITE

Address where project will be housed: 811 W. Second Street, Bloomington, IN 47403
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
NA
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$52,328
Requested amount of JHSSF funding: \$26,000
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
There are no other funds secured at this point for this project. The executive director is exploring grant options at this time.
Is this request for operational funds? [X] Yes [] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [X] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
Claims will be submitted for reimbursement each month, beginning July 2018, after invoices from

Bioreference and SIRA are received. Funds will be fully expended before December 1.

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received: NA

8

Jack Hopkins Social Services Funding Application for 2018 Volunteers in Medicine Project Budget

Ensuring Access to Diagnostic Labs and Imaging for Uninsured Patients

	Item	Cost
Priority #1	Funding to offset 50% of the unexpected budget gap for diagnostic labs and imaging.	\$26,000

Rationale:

2016: The first year the VIM patients were ineligible for IUH charity care, VIM paid \$22,948 for the combination of labs and imaging. Fortunately, two donors generously offset this entire cost.

2017: VIM absorbed \$36,924 in costs for labs and diagnostic imaging. We had the good fortune that we received 10th anniversary donations that exceeded budgetary projections; the additional funding was used to offset some of the cost of these diagnostic studies.

2018: VIM budgeted \$40,700 for the combination of labs and imaging (10% increase from 2017) – an average of \$3,392¹ per month. However, in January and February diagnostic studies exceeded projections by \$5,609 each month². If this were to continue without change, the total budget **variance** for 2018 would exceed \$67,300³! We are hopeful that the steps taken above will reduce the monthly variance by \$1,500/month⁴. Still, even with this reduction we're still facing an unexpected budget gap of \$55,628⁵. Approximately fifty percent of this is the amount requested in this proposal: \$26,000. The remaining funding will be raised by the executive director through targeted solicitations and possibly other grants (unknown at this time).

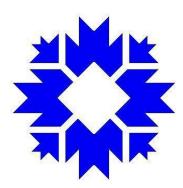
Total budgeted for 2018	\$ 40,700	
Total paid for January and February ¹ Total budgeted for January and Februar Over budget for two months	\$18,003 y - <u>6,784</u> 11,219	(\$9,001/month) _(\$3,392 budgeted x 2)
2 2-month average variance 3 With no change, projected gap (x12)	\$ 5,609 \$67,308	
⁴ Hoped for reduction in monthly costs Monthly reduced variance	- <u>1,500</u> 4,109	
x 10 months Plus variance from Jan & Feb	41,109	
5 Projected new variance	+ <u>11,219</u> ← \$52,328	

Profit & Loss

Cash Basis

January through December 2017

, ,	
6210 · IUHB Donations	90,041.00
6250 · Other Agency Gifts	241,026.59
6495 · Realized G/L	6,209.49
6490 · Unrealized G/L	124,075.75
	•
6450 · Investment Income	24,238.84
6550 · Gain/Loss Disp. of Assets	-125.63
6000 · Grants	289,931.04
6100 · Receipts - Pharmacy	838.40
6200 · Gifts / Donations	126,288.33
6400 · Miscellaneous Income	3,512.37
6300 · In-Kind - Supplies Income	0.00
6325 · In-Kind - Rent Income	63,600.00
6350 · In-Kind - Medical Services Inc	63,833.87
6351 · In-Kind - Other Services Income	7,988.80
	,
6352 · In-Kind - Hospital Services Inc	145,234.17
6360 · In-Kind - Equipment	9,300.00
Total Income	1 105 002 02
Total Income	1,195,993.02
Expense	
9670 · Fees Expense	2,003.47
7920 · Office Expense	0.00
7475 · Dental Expense	25,738.03
7775 · Insurance - Director/Officer	1,735.00
	,
7950 · Computer Support	12,602.25
9855 · Community Needs	0.00
7750 · Insurance- Business Owners	346.00
9750 · Travel Expense	2,023.11
9800 · Volunteer Expense	2,927.13
7130 · Pension Expense	14,494.58
9660 · Due/Subs/Lic	7,907.15
9650 · Professional Education	5,484.94
9550 · Management Fees	18,187.74
7000 · Payroll Expenses	506,018.68
7100 · FICA	37,188.06
7120 · Health Insurance	47,333.83
7200 · Contract Labor	1,384.80
7300 · Contract Labor	·
	12,747.32
7400 · Medical Supplies	26,638.98
7450 · Medical Expense	64,252.83
7700 · Insurance - Liability	1,555.37
7800 · Insurance - Workers Comp	769.72
7900 · Office Supplies	6,514.50
8225 · Mileage Reimbursement Expense	128.78
8260 · Telephone Expenses	7,190.07
9000 · Postage/Printing	940.67
9200 · Repairs and Maintenance	503.87
9300 · Depreciation Expense	14,002.85
9400 · Marketing Expenses	1,056.00
9500 · Accounting Fees	34,459.27
9600 · Legal Fees	735.00
9700 · Miscellaneous Expenses	58.50
7205 · In-Kind - Medical Services Exp	63,833.87
7210 · In-Kind - Other Services Exp	7,988.80
7212 · In-Kind - Hospital Services	145,234.17
7910 · In-Kind - Supplies	0.00
8000 · In-Kind - Rent Expense	63,600.00
Total Expense	1,137,585.34
Net Ordinary Income	58,407.68
·	<u> </u>
Net Income	58,407.68



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name: Wheeler Mission Ministries, Inc.

Is Lead Agency a 501(c)(3)? [x] Yes[] No

Project Name: Expanding Access to Rest for the Homeless

Requested amount of JHSSF funding: \$27,480

Total Number of City Residents Served by this project in

2018: 700-900

Number of Employees				
Full-Time	Part-Time	Volunteers		
NOTE: 20 FT in Bloomington	38 NOTE: 3 PT in Bloomington	5,000 + NOTE: 194 in Bloomington		

Total Number of Clients Served by this project in 2018: 700-900

Is this a collaborative project? [] Yes [X] No. If yes: List name(s) of agency partner(s):

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

To ensure every man, woman, and child experiencing homelessness in our community has access to a warm, comfortable bed, and shelter filled with compassion and kindness.

1

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

Wheeler Mission is seeking an investment of \$27,480 to expand capacity in providing overnight shelter and services to the homeless in Bloomington. Specifically, Wheeler seeks 40 bunk bed sets, 20 privacy panels, and 80 bed bug resistant mattresses for the men's shelter on Westplex Avenue.

During the cold winter months, as part of the Interfaith Emergency Winter Shelter (IEWS), Wheeler is providing emergency shelter to approximately 80 individuals per night. Currently, however, there are only 20 bunk bed sets at this location – each of which are over twenty years old and will need to be replaced soon. This means that half of the individuals seeking emergency shelter are sleeping on the floor.

In 2016/17, Wheeler collaborated with IEWS to meet the growing need for low barrier, non-discriminatory, winter shelter services in Bloomington. The goal of the service is to provide winter shelter for the homeless, addicted, and those in need. Shelter sites often rotated from one participating congregation to another in previous years. This past winter, to simplify services for those seeking shelter, Wheeler housed the entire IEWS operation at the Westplex Avenue location. The Bloomington Police Department reported that these efforts to consolidate shelter for the homeless under one roof resulted in the most effective effort to house the homeless, during winter months, in many years.

Purchasing these beds will enable Wheeler to serve more people, provide comfort and rest to the homeless, and ensure no one sleeps on the floor during the winter months.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The city's previously stated priorities include emergency shelter, food, and clothing for the homeless. Wheeler's Center for Men in Bloomington is a primary agent in meeting those needs. Furthermore, Wheeler Mission's programs are designed to equip people for lifelong, independent living by providing holistic services and supports to those challenged with homelessness and/or addiction in Bloomington. These services include remedial and adult education and building economic self-sufficiency through the teaching of job and life skills.

The Center for Men in Bloomington saw a 94% increase in the nights of lodging provided from 2016 to 2017. Furthermore, the number of guests served daily increased by 93%. This increase in demand for services has resulted in Wheeler Mission recently expanding capacity at the Center for Men in Bloomington from 50 to 130 men.

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

Purchasing the bunk bed sets, with privacy panels and mattresses, will be a one-time investment for this location and for this purpose. The beds are durable, and the mattresses are easy to clean and maintain.

The beds currently in use at the Center for Men in Bloomington have been in circulation for over twenty years. This one-time investment will last at least that long and will expand our capacity to serve more individuals.

3

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Not only does Wheeler Mission regularly utilize dozens of volunteers in serving guests, but between the months of November and April the Interfaith Emergency Winter Shelter (IEWS) congregations will participate in communicating to those in need of shelter that Wheeler Mission is where comfort and rest can be found. It should also be noted that many guests require other supports and services (especially as it relates to physical and mental health), and Wheeler Mission ensures that each guest is connected to the community resources needed. Our success in meeting the needs of guests depends on volunteers and other community resources.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

There were 715 unique guests assigned to a bed at our Center for Men in Bloomington in 2017. Further, there were 503 unduplicated, first time guests served at this location last year. As Wheeler Mission continues to meet the needs of the homeless and those in the most need in Bloomington, it is important to note the importance of sleep on a person's health, and the ways in which sleep contributes to a person's overall quality of life.

When addressing homelessness, most advocates for the homeless focus on the basics of food, shelter, and clothing. These are all important and should remain top priorities. However, many homeless individuals struggle to receive the sleep that is needed.

A lack of adequate sleep contributes to obesity, diabetes, poor diet, and unproductiveness. Moreover, sleep deprivation has been linked to an increase in mental illness, drug abuse, and higher rates of violence and aggression. Providing a warm, comfortable bed and a good night of rest to the homeless in Bloomington will help many receive the rest they need so they can focus on the other things that are necessary for overcoming their homelessness.

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

4

The first outcome indicator used to measure the success of this project will be recording the number of individuals seeking emergency shelter, specifically during the winter months, who sleep on the floor. There were as many as 40 individuals sleeping on the floor this past winter. There should not be anyone sleeping on the floor.

The second outcome indicator will be Wheeler's capacity to provide overnight lodging to those seeking shelter in Bloomington. Currently, Wheeler provides just under 15,000 nights of lodging at our Westplex Avenue location. This one-time investment will result in 29,000 nights of lodging.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [] Yes [X] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1		
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		\$27,480

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

5

Theeler Mission Ministries absorbed Backstreet Missions in 2015. Wheeler Mission made a	
lower shelter barriers and participate as part of the Bloomington Continuum of Care. Shelter	
fered throughout the year to anyone, regardless of religious preference, gender identification	
ackground. While Christian programs are always available at Wheeler Mission, no one recei	
elter services is required to participate. Wheeler Mission will refer guests to other social age	
ommunity to ensure that each guest receives the services best suited to meet their individual r	needs. In
ldition to serving the homeless and those in need, Wheeler Mission, recognizes the important	ce of
ontributing to the larger Bloomington community, including its residents, business owners, an	nd students.

AGENCY INFORMATION

Lead Agency Name: Wheeler Mission Ministries, Inc. Address: 205 East New York Street – Indianapolis, IN 46204

Phone: (317) 635-3575

6

E-Mail: stevegermani@wheelermission.org

Website: wheelermission.org

President of Board of Directors: Mike Rasor

Name of Executive Director: Rick Alvis

Phone: (317) 635-3575

E-Mail: rickalvis@wheelermission.org

Name and Title of Person to Present Proposal to the Committee: Dwayne Gordon, Bloomington Area

Director

Phone: (812) 332-2452

E-Mail: dwaynegordon@wheelermission.org

Name of Grant Writer: Steve Germani

Phone: (317) 635-3575

E-Mail: stevegermani@wheelermission.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

N/A		

THE PROJECT SITE

Address where project will be housed: 215 South Westplex Avenue – Bloomington, IN 47404
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [X] Yes [] No [] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
Not applicable. However, it should be noted that Wheeler installed a sprinkler system at the Westplex Avenue location and received approval from the board of zoning appeals to increase capacity/serve more people.
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$27,480
Requested amount of JHSSF funding: \$27,480
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
Not applicable.
Is this request for operational funds? [] Yes [X] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.

Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:

We plan to purchase and install the bunk beds, privacy panels, and mattresses as soon as funds are available to do so. It should be an easy and efficient process, to be completed by mid to late summer (in advance of when the weather becomes colder and the need for shelter increases).

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

Not applicable.

373

Notes to 2018 Proposed Budget

Contributions

Contributions are projected to increase 5.33% compared to 2017 Budget. Budget was increased 5.00% in 2017 versus 2016 Budget. Consultation with Brewer Direct believes this is conservative based on positive gains experienced in equity markets, past experience and overall growth in local and national economies.

Special Events

Special Events revenue expected to grow based on higher fees charged for Drumstick Dash and continued success with gaining new sponsors for the events.

Program Service Fees

Continued sales growth from Pallet and improved sales from Distribution due to higher prices paid for bailed goods due to direct sales and stronger demand.

Personnel Costs

Due to our compensation study, we will attempt to provide inequity adjustments for identified positions. All other positions will receive a 3% raise due to tightening labor market. Medical costs are projected to increase 5% as opposed to 3% last year.

Facility and Operating Costs

Due to addition of new facilities (Multi-purpose Building at Camp Hunt) and aging of existing facilities, these costs were increased based on current experience.

Communication Costs

Increase is due to more mailings and more activity to reach Bloomington donors.

Expanding Access to Rest for the Homeless

Project Budget

Description	Unit Price	Quantity	Total Price
Economy, Metal	\$450.00	40	\$18,000
Bunk Bed			
Privacy Screen	\$150.00	20	\$3,000
Blue ticking,	\$81.00	80	\$6,480.00
polyester batting			
mattresses			
TOTAL			\$27,480.00



Prison Enterprises Network

Page 1

PRICE QUOTATION

Customer Wheeler Mission, Bloomington Dwayne Gordon 317-908-5297

Quantity	Description	Unit Price	Total Price		
40	Economy Metal Bunk Bed - Brown	\$450.00	\$ 18,000.00		
20	Privacy Screen Q-8912-BR	\$150.00	\$ 3,000.00		
	three mattress options to fit the bunk beds				
80	M-4025-BP mattress	\$81.00	\$ 6,480.00		
	31X77X6, Blue ticking, polyester batting				
	or				
80	M-3025-PWP mattress, built in pillow	\$45.00	\$ 3,600.00		
	31X77X5, clear vinyl ticking, polyester batting				
	or				
80	M-3025-P mattress, no pillow	\$41.00	\$ 3,280.00		
	31X77X5, clear vinyl ticking, polyester batting				
	Total		\$34,360.00		

Sales Representative	John Rardin	Date	3/26/2018
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Board Summary

2017-2018 WMM Fiscal Year Budget Board Summary

INCOME		Program	lı	ndustry / Thrift	De	velopment		Admin	I	Proposed Budget	Last Year Budget	Last Year Estimate	Va	18 Budget ariance to Estimate	Percentage Change	Va	18 Budget riance to 17 Budget	Percentage Change
Contributions	\$	-	\$	-	\$	-	\$	7,593,209	\$	7,593,209	\$ 7,209,067	\$ 7,274,433	\$	318,776	4.38%	\$	384,142	5.33%
Wills and Estates	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$ 428,215	\$	(428,215)	N/M	\$	-	N/M
Grants					\$	325,000			\$	325,000	\$ 350,000	\$ 264,242	\$	60,758	22.99%	\$	(25,000)	-7.14%
Investment Income							\$	22,000	\$	22,000	\$ 10,000	\$ 206,367	\$	(184,367)	-89.34%	\$	12,000	120.00%
Special Events					\$	1,046,725			\$	1,046,725	\$ 726,144	\$ 871,465	\$	175,260	20.11%	\$	320,581	44.15%
Program Service Fees	\$	45,500	\$	1,695,000			\$	6,800	\$	1,747,300	\$ 1,674,180	\$ 1,435,635	\$	311,665	21.71%	\$	73,120	4.37%
Trust Income	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$ 623,353		N/M	N/M	\$	-	N/M
TOTAL INCOME	Ş	45,500	Ş	1,695,000	Ş	1,371,725	Ş	7,622,009	\$	10,734,234	\$ 9,969,391	\$ 11,103,710						
EXPENSES Personnel Costs	\$	3,916,191	\$	552,290	\$	975,863	\$	328,955	\$	5,773,299	\$ 5,493,435	\$ 5,134,673	\$	638,626	12.44%	\$	279,864	5.09%
Facility and Operating Costs	\$	1,026,739	\$	175,108	\$	96,694	\$	128,146	\$	1,426,687	\$ 1,208,492	\$ 1,418,978	\$	7,709	0.54%	\$	218,195	18.06%
Communications Costs	\$	153,024	\$	7,575	\$	1,666,974	\$	6,000	\$	1,833,573	\$ 1,738,101	\$ 1,688,978	\$	144,595	8.56%	\$	95,472	5.49%
Professional Fees	\$	17,627	\$	16,169	\$	9,000	\$	20,000	\$	62,796	\$ 57,572	\$ 66,648	\$	(3,852)	-5.78%	\$	5,224	9.07%
Staff Expense	\$	49,777	\$	6,150	\$	18,000	\$	11,600	\$	85,527	\$ 72,414	\$ 89,823	\$	(4,296)	-4.78%	\$	13,113	18.11%
Special Events					\$	389,178			\$	389,178	\$ 351,536	\$ 321,295	\$	67,883	21.13%	\$	37,642	10.71%
Program Costs	\$	241,900	\$	885,160	\$	4,250	\$	1,500	\$	1,132,810	\$ 1,091,282	\$ 866,095	\$	266,715	30.80%	\$	41,528	3.81%
TOTAL EXPENSES	\$	5,405,258	\$	1,642,452	\$	3,159,959	\$	496,201	\$	10,703,870	\$ 10,012,832	\$ 9,586,490	\$	1,117,380	11.66%	\$	691,038	6.90%
NET OPERATING SURPLUS/(DEFICIT)	\$	(5,359,758)	\$	52,548	\$	(1,788,234)	\$	7,125,808	\$	30,364	\$ (43,441)	\$ 1,517,220						



WHEELER MISSION MINISTRIES, INC.

AND SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS

AND

SUPPLEMENTARY INFORMATION

MAY 31, 2017 AND 2016

CPAs/ADVISORS



TABLE OF CONTENTS MAY 31, 2017 AND 2016

	Page
Report of Independent Auditors	1
Consolidated Financial Statements	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4
Consolidated Statements of Functional Expenses	6
Consolidated Statements of Cash Flows	8
Notes to Consolidated Financial Statements	9
Supplementary Information	
Consolidated Statement of Program Services Expenses	26

CPAS ADVISORS



Blue & Co., LLC / 12800 N, Meridian Street, Suite 400 / Carmel, IN 46032

main 317.848.8920 tox 317.573.2458 email blue@blueandco.com

REPORT OF INDEPENDENT AUDITORS

Board of Directors Wheeler Mission Ministries, Inc. and Subsidiary Indianapolis, Indiana

We have audited the accompanying consolidated financial statements of Wheeler Mission Ministries, Inc. and Subsidiary (hereby collectively referred to as the Ministry), which comprise the consolidated statements of financial position as of May 31, 2017 and 2016, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

REPORT OF INDEPENDENT AUDITORS (Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Ministry as of May 31, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidated statement of program services expenses is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Blue & Co., LLC

Carmel, Indiana October 5, 2017

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION MAY 31, 2017 AND 2016

ASSETS

	2017	2016							
Cal	å 41041F0	d 4400.400							
Cash	\$ 1,104,159	\$ 1,123,432							
Investments - capital and general operating	3,207,823	3,025,361							
Accounts receivable	62,447	79,219							
Contributions receivable	179,200	412,882							
Inventory	181,926	134,183							
Prepaid and other assets	19,958	21,939							
Property and equipment, net	15,292,472	14,972,693							
Endowment	1 702 450	1 200 300							
Investments	1,793,458	1,298,306							
Cash	125,000	-0-							
Investments - other	161.060	450.563							
Charitable gift annuities	161,069	150,563							
Charitable remainder trusts	1,154,257	1,008,384							
	\$ 23,281,769	\$ 22,226,962							
LIABILITIES AND NET ASSETS									
Liabilities									
Accounts payable	\$ 299,642	\$ 203,536							
Accrued payroll and other liabilities	351,086	306,297							
Charitable gift annuities payable	83,277	90,422							
Charitable remainder trusts payable	731,013	659,978							
Total liabilities	1,465,018	1,260,233							
Net assets									
Unrestricted									
Undesignated	18,668,544	17,945,629							
Board designated - general	500,000	500,000							
Board designated - endowment	494,701	439,577							
	19,663,245	18,885,206							
Temporarily restricted	850,106	1,115,556							
Permanently restricted	1,303,400	965,967							
Total net assets	21,816,751	20,966,729							
	\$ 23,281,769	\$ 22,226,962							

CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED MAY 31, 2017

(With Comparative Total for the Year Ended May 31, 2016)

		2017								
		stricted		emporarily Restricted		manently estricted	Total			2016 Total
Support and revenue		. 700 744	_	4.000.040		227.427		0.450.404		
Contributions Contribution received in donation of	. \$ (5,789,711	\$	1,023,342	\$	337,433	\$	8,150,486	\$	7,881,101
Backstreet Missions, Inc. (Note 9)		-0-		-0-		-0-		-0-		1,112,128
Contributions - wills and estates		428,644		-0-		-0-		428,644		9,843
Gifts-in-kind		,048,809		-0-		-0-		1,048,809		1,084,648
Program service revenue		,388,919		-0-		-0-		1,388,919		1,408,001
Change in value of annuity		C1 510051		v		v		1,500,515		1,400,001
and trust liabilities Investment return		(766)		(152,578)		-0-		(153,34 4)		(23,715
Capital and general operating, net		182,550		-0-		-0-		182,550		20,159
Endowment and other, net		73,540		244,999		-0-		318,539		25,420
Other		37,557		-0-		-0-		37,557		(145,612
Net assets released from restrictions		,463,913		(1,463,913)		-0-		-0-		-0-
		,412,877		(348,150)		337,433		11,402,160		11,371,973
Special events										
Registration fees and other support		791,966		82,700		-0-		874,666		807,156
Gift-in-kind support	1	.195,988		-0-		-0-		1,195,988		630,187
Direct expenses of events		(320,502)		-0-		-0-		(320,502)		(318,354
Gift-in-kind expenses	(1	,195,988)		-0-		-0-		(1,195,988)		(630,187
·		471,464	_	82,700		-0-		554,164		488,802
Total support and revenue	11	,884,341		(265,450)		337,433		11,956,324		11,860,775
Expenses										
Program services										
Men's residential center		897,901		-0-		-0-		897,901		920,844
Shelter for men	1	,491,809		-0-		-0-		1,491,809		1,459,261
Center for women and children	1	,168,288		-0-		-0-		1,168,288		1,121,768
Camp Hunt		885,202		-0-		-0-		885,202		877,846
Industry		853,220		-0-		-0-		853,220		839,195
Edwards residence		131,508		-0-		-0-		131,508		158,278
Thrift shop		487,552		-0-		-0-		487,552		467,394
Ministry services		848,357		-0-		-0-		848,357		752,532
Center for men (Bloomington) Center for women and children		537,547		-0-		-0-		537,547		360,362
(Bloomington)		321,823		-0-		-0-		321,823		132,729
Food services		457,587		-0-		-0-		457,587		487,429
Restored creations		42,209		-0-		-0-		42,209		8,961
Supporting activities	8	,123,003		-0-		-0-		8,123,003		7,586,599
Management and general		413,660		-0-		~0~		413.660		419,453
Fundraising and development	2	,569,639		-0-		-0-		2,569,639		2,444,892
rondraising and development		,983,299		-0-		-0-		2,983,299		2,864,345
Total expenses	11	,106,302		-0-		-0-		11,106,302		10,450,944
Change in net assets		778,039		(265,450)		337,433		850,022		1,409,831
Net assets, beginning of year	18	,885,206		1,115,556		965,967		20,966,729		19,556,898
Net assets, end of year	\$ 19	,663,245	\$	850,106	\$	1,303,400	\$	21,816,751	\$	20,966,729

CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED MAY 31, 2016

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support and revenue				
Contributions	\$ 6,358,709	\$ 1,322,392	\$ 200,000	\$ 7,881,101
Contribution received in donation of				
Backstreet Missions, Inc. (Note 9)	1,112,128	-0-	-0-	1,112,128
Contributions - wills and estates	9,843	-O-	-0-	9,843
Gifts-in-kind	1,084,648	-0-	-0-	1,084,648
Program service revenue	1,408,001	-0-	-0-	1,408,001
Change in value of annuity				
and trust liabilities	(5,835)	(17,880)	-0-	(23,715)
Investment return				
Capital and general operating, net	20,159	-0-	-0-	20,159
Endowment and other, net	(1,256)	26,676	-0-	25,420
Other	(145,612)	-0-	-0-	(145,612)
Net assets released from restrictions	2,330,849	(2,330,849)	-0-	-0-
Net assets released non restrictions	12,171,634	(999,661)	200,000	11,371,973
Special events			_	
Registration fees and other support	787,156	20,000	-0-	807,156
Gift-in-kind support	630,187	-0-	-0-	630,187
Direct expenses of events	(318,354)	-0-	-0-	(318,354)
Gift-in-kind expenses	(630,187)	-0-	-0-	(630,187)
	468,802	20,000	-0-	488,802
Total support and revenue	12,640,436	(979,661)	200,000	11,860,775
Expenses				
Program services				
Men's residential center	920,844	-0-	-0-	920,844
Shelter for men	1,459,261	-0-	-0-	1,459,261
Center for women and children	1,121,768	-0-	-0-	1,121,768
Camp Hunt	877,846	-0-	-0-	877,846
Industry	839,195	-0-	-0-	839,195
Edwards residence	158,278	~0-	-0-	158,278
Thrift shop	467,394	-0-	-0-	467,394
Ministry services	752,532	-0-	-0-	752,532
Center for men (Bloomington)	360,362	-0-	-0-	360,362
. 2	300,302	-0-	-0-	300,302
Center for women and children	422 720		•	122 720
(Bloomingtan)	132,729	-0-	-0-	132,729
Food services	487,429	-0-	-0-	487,429
Restored creations	8,961	-0-	-0-	8,961
m u usasa	7,586,599	-0-	-0-	7,586,599
Supporting activities				140 150
Management and general	419,453	-0-	-0-	419,453
Fundraising and development	<u>2,444,892</u>	-0-	-0-	2,444,892
	2,864,345	-0-	-0-	2,864,345
Total expenses	10,450,944	-0-	-0-	10,450,944
Change in net assets	2,189,492	(979,661)	200,000	1,409,831
Net assets, beginning of year	16,695,714	2,095,217	765,967	19,556,898
Net assets, end of year	\$ 18,885,206	\$ 1,115,556	\$ 965,967	\$ 20,966,729

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MAY 31, 2017

(With Comparative Total for the Year Ended May 31, 2016)

						2017					
		Supporting Activities									
	-		Management Fundraising Tota				Total	•			
	P	rogram		and	and		S	upporting			2016
	<u>S</u>	ervices		General	Dev	Development		Activities		Total	 Total
Salaries and benefits	\$.	4,147,340	\$	198,004	\$	860,055	\$	1,058,059	\$	5,205,399	\$ 4,840,757
Gift-in-kind expenses		1,047,779		-0-		1,195,988		1,195,988		2,243,767	1,662,468
Public relations								, ,		, ,	
and direct mailing		148,479		1,698		1,461,589		1,463,287		1,611,766	1,553,355
Direct expenses of events		-0-		-0-		320,502		320,502		320,502	318,354
Telephone and utilities		559,554		27,374		2,178		29,552		589,106	522,201
Depreciation expense		572,598		60,662		-0-		60,662		633,260	604,664
Postage		720		7,941		36,486		44,427		45,147	44,756
Maintenance		235,333		15,094		19,350		34,444		269,777	242,211
Insurance		134,141		9,304		51,854		61,158		195,299	179,099
Food		137,251		-0-		-0-		-0-		137,251	131,476
Equipment repair										·	
and maintenance		152,038		12,543		17,320		29,863		181,901	111,852
Cleaning supplies		52,577		1,484		-0-		1,484		54,061	46,732
Fuel and oil		38,269		1,079		2,650		3,729		41,998	42,440
Professional services		94,050		27,088		8,988		36,076		130,126	125,480
Program materials		51,834		-0-		4,234		4,234		56,068	44,957
Office supplies		13,037		3,089		3,631		6,720		19,757	18,295
Staff travel and conferences		31,300		3,848		11,153		15,001		46,301	45,081
Industry and supplies		625,353		-0-		-0-		-0-		625,353	650,814
Grants and scholarships		39,990		-0-		-0-		-0-		39,990	42,355
Interest		-0-		-0-		-0-		-0-		-0-	7,387
Membership fees		9,149		1,028		3,252		4,280		13,429	12,716
Sales and property tax		-0-		2,119		-0-		2,119		2,119	3,369
Capital campaign expenses		-0-		-0-		5,000		5,000		5,000	5,000
Lockbox and bank fees		7,772		41,210		81,884		123,094		130,866	126,993
Miscellaneous		24,439		95		15		110		24,549	16,673
Total expenses	8	3,123,003		413,660	4	4,086,129		4,499,789		12,622,792	11,399,485
Less expenses netted with											
support and revenues on											
the statement of activities		-0-		-0-	(1,516,490)		<u>(1,516,490)</u>		<u>(1,516,490)</u>	 (948,541)
Total expenses reported on											
the statement of activities	\$ 8	3,123,003	\$	413,660	\$ 2	2,569,639	\$	2,983,299	\$	11,106,302	\$ 10,450,944

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED MAY 31, 2016

			Supporting Activities							
			Ma	nagement		ındraising		Total		
		Program		and		and	S	upporting		
		Services		General		velopment		Activities	_	Total
Salaries and benefits	\$	3,878,328	\$	216,377	\$	746,052	\$	962,429	\$	4,840,757
Gift-in-kind expenses	*	1,028,093	*	4,188	*	630,187	•	634,375	•	1,662,468
Public relations						,				
and direct mailing		83,024		3,103		1,467,228		1,470,331		1,553,355
Direct expenses of events		-0-		-0-		318,354		318,354		318,354
Telephone and utilities		498,054		22,812		1,335		24,147		522,201
Depreciation expense		546,099		58,565		-0-		58,565		604,664
Postage		2,595		4,484		37,677		42,161		44,756
Maintenance		218,362		13,974		9,875		23,849		242,211
Insurance		121,199		9,153		48,747		57,900		179,099
Food		131,476		-0-		-0-		-0-		131,476
Equipment repair										
and maintenance		90,797		8,153		12,902		21,055		111,852
Cleaning supplies		45,330		1,402		-0-		1,402		46,732
Fuel and oil		38,317		1,386		2,737		4,123		42,440
Professional services		91,078		26,531		7,871		34,402		125,480
Program materials		44,957		-0-		-0-		-0-		44,957
Office supplies		11,361		3,241		3,693		6,934		18,295
Staff travel and conferences		29,966		4,151		10,964		15,115		45,081
Industry and supplies		650,814		-0-		-0-		-0-		650,814
Grants and scholarships		42,355		-0-		-0-		-0-		42,355
Interest		5,256		2,131		-0-		2,131		7,387
Membership fees		8,594		1,162		2,960		4,122		12,716
Sales and property tax		-0-		3,369		-0-		3,369		3,369
Capital campaign expenses		-0-		-0-		5,000		5,000		5,000
Lockbox and bank fees		6,329		35,210		85,454		120,664		126,993
Miscellaneous		14,215		61		2,397	_	2,458	_	16,673
Total expenses		7,586,599		419,453		3,393,433		3,812,886		11,399,485
Less expenses netted with										
support and revenues on										
the statement of activities	-	-0-		-0-		(948,541)		(948,541)	•	(948,541)
Total expenses reported on										
the statement of activities	<u>\$</u>	7,586,599	\$	419,453	\$	2,444,892	\$	2,864,345	\$	10,450,944

CONSOLIDATED STATEMENT OF CASH FLOWS YEARS ENDED MAY 31, 2017 AND 2016

		2017		2016
On supplier and trible				
Operating activities		252.000		4 400 004
Change in net assets	\$	850,022	\$	1,409,831
Adjustments to reconcile change in net assets to net				
cash flows from operating activities				
Depreciation		633,260		604,664
Impairment loss on land and building (Note 4)		-0-		174,077
Gain on sale of property and equipment		(1,565)		-0-
Realized and unrealized (gains) losses on investments, net		(365,163)		105,671
Change in value of annuity and trust liabilities		153,344		23,715
Proceeds from contributions restricted for purchase				
and renovation of buildings		(133,427)		(896,487)
Proceeds from contributions restricted for investment				
in endowment		(462,433)		(200,000)
Contribution of assets from merger, net of				
assumed liabilities (Note 9)		-0-		(1,107,690)
Contribution related to release of charitable				
remainder trust liability		-0-		(119,118)
Contributed construction services		-0-		(52,367)
Changes in assets and liabilities		•		(52,551)
Accounts receivable		16,772		31,806
Contributions receivable		233,682		209,578
Other assets		(45,762)		(38,347)
Accounts payable		(14,011)		45,875
Accounts payable Accrued payroll and other liabilities		44,789		153,617
Net cash flows from operating activities		909,508	•	344,825
Investing activities		•		
Capital expenditures		(050 007)		(1 00E 204)
·		(859,007)		(1,995,294)
Proceeds from sale of property and equipment Cash received for investment in endowment		17,650		-0-
		(125,000)		-0-
Purchases of investments		(1,178,737)		(963,151)
Proceeds from sale of investments		709,907		720,032
Net cash flows from investing activities		(1,435,187)		(2,238,413)
Financing activities				
Proceeds from contributions restricted for purchase				
and renovation of buildings		133,427		896,487
Proceeds from contributions restricted for investment				
in endowment		462,433		200,000
Principal payments under term debt		-0-		(254,430)
Annuities and trusts payments		(89,454)		(101,279)
Net cash flows from financing activities		506,406		740,778
Net change in cash		(19,273)		(1,152,810)
Cash, beginning of year		1,123,432		2,276,242
Cash, end of year	\$	1,104,159	\$	1,123,432

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

1. NATURE OF ACTIVITIES

The accompanying consolidated financial statements include the accounts of Wheeler Mission Ministries, Inc. and its wholly owned subsidiary, Wheeler East Street Holdings, Inc. (collectively referred to as the Ministry). All significant intercompany balances and transactions have been eliminated in consolidation.

Wheeler Mission Ministries, Inc. (WMM), an Indiana not-for-profit corporation, is a non-denominational Christian organization that exists to provide Christ-centered programs and services for the homeless and those in need. The vision of the Ministry is to see every man, woman, and child served be equipped to be productive citizens who enjoy lasting success in Christ.

Services to the community are provided through seven separate facilities, each offering unique programs to the homeless and those in need in Indiana. These facilities include Men's Residential Center, Shelter for Men, Center for Women and Children, Edwards Residence, and Training Center at Camp Hunt in the greater Indianapolis, Indiana area, as well as the Center for Men and the Center for Women and Children in Bloomington, Indiana.

WMM offers a long-term residential treatment program for addiction recovery that is offered to men at the Training Center at Camp Hunt (orientation at Men's Residential Center) and to women at the Edwards Residence (orientation at Center for Women and Children).

In addition to the seven service centers, WMM owns and operates a thrift shop on the south side of Indianapolis and a pallet manufacturing shop on the Training Center at Camp Hunt campus in Bloomington. The Wheeler Mission Thrift Store sells used clothing and household items, along with providing no-cost items to individuals and families in need and employment opportunities and training to program participants. Wheeler Pallet and Industry manufactures pallets and provides employment opportunities and training to program participants.

WMM is a member of the Association of Gospel Rescue Missions, the Evangelical Council for Financial Accountability, and the National Society of Fund Raising Executives.

WMM receives the majority of its support from individuals, churches, businesses, civic organizations, and foundations within the Indianapolis metropolitan area.

Wheeler East Street Holdings, Inc. (ESH), an Indiana public benefit corporation, serves as a holding company for one property that WMM will utilize to operate various programs. ESH received its initial start-up funding from WMM. WMM also provides ongoing operational support to ESH.

During the year ended May 31, 2017, WMM formed Drumstick Dash, LLC (DD) a single member limited liability company. DD was formed to house the activities of the annual Drumstick Dash event. DD had no assets or liabilities at May 31, 2017, and incurred no income or expense during the year then ended.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The consolidated financial statements report net assets and changes in net assets in classes that are based upon the existence or absence of restrictions on use that are placed by the Ministry's donors, as follows:

<u>Unrestricted net assets</u> – Unrestricted net assets are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting from the nature of the Ministry, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

<u>Temporarily restricted net assets</u> – Temporarily restricted net assets are resources that are restricted by a donor for use for a particular purpose or in a particular future period. The Ministry's unspent contributions are classified in this class if the donor limited their use. In addition, earnings on donor restricted endowment funds are classified as temporarily restricted until those amounts are appropriated for expenditure.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the consolidated statement of activities by reclassifying the net assets from temporarily restricted to unrestricted net assets. Net assets restricted for acquisition of property and equipment (or the contribution of those assets directly) are reported as temporarily restricted until the donated or acquired assets are placed in service, unless the donor provides more specific directions about the period of its use.

<u>Permanently restricted net assets</u> – Permanently restricted net assets are subject to donor-imposed restrictions that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Ministry. Included in this classification are endowment funds, which are subject to the restrictions of gift instruments requiring that the principal be maintained in perpetuity and invested for the purpose of producing present and future income.

Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of support, revenue and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

Cash

For purposes of the consolidated statement of cash flows, cash excludes cash held by various fund managers and included in investments, and also excludes endowment cash.

Accounts Receivable

Accounts receivable are recorded at net invoice amounts and consist primarily of billings for the Ministry's enterprise operations at the Training Center at Camp Hunt campus, which include the production and sales of wood pallets and other wood products. The Ministry's policy for determining when receivables are past due is on a case by case basis. Management estimates an allowance for uncollectible accounts receivable based on an evaluation of current economic conditions, historical trends, and other factors unique to the Ministry's customer base. No late fees or finance charges are assessed. Amounts are considered uncollectible at the time management believes all collection efforts have been exhausted. Management has determined that no allowance for doubtful accounts receivable is necessary at May 31, 2017 and 2016.

Contributions Receivable

Contributions receivable consist of amounts that have been unconditionally promised to the Ministry. Contributions receivable are carried at their net realizable value. No discount to present value has been recorded as it is deemed insignificant to the recognition of contribution income as a whole for the years ended May 31, 2017 and 2016.

Management estimates an allowance for uncollectible contributions receivable based on current economic conditions, historical trends, and current and past experience with their donor base. Management determined that no allowance for uncollectible contributions is necessary at May 31, 2017 and 2016.

Inventory

Inventory consists of thrift store goods donated for resale and lumber used to build pallets. Purchased items of inventory are valued at the lower of cost or market with cost being determined using the first-in, first-out (FIFO) basis. Donated goods received by the Ministry that are to be distributed or sold in the thrift stores are valued at one-twelfth of the current year's sales, which approximates fair value.

Property and Equipment

Property and equipment are capitalized at cost, including expenditures that substantially increase the useful lives of existing assets. Costs of ordinary maintenance and repairs are expensed as incurred.

Gifts of buildings and equipment are recorded as support at their estimated fair value at the date of the gift. Such gifts are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose or stipulated how long those long-lived assets must be used. Absent explicit donor restrictions on use or how long the donated assets must be

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

maintained, the Ministry reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Ministry reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Property and equipment are depreciated using the straight-line method over the estimated useful lives of the assets as follows:

Description	<u>Useful Lives</u>
Buildings and improvements	5 – 40 years
Equipment	3 – 20 years
Vehicles	3 – 10 years

Property and equipment are reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present.

Investments and Investment Return

Investments in equity and debt securities having a readily determinable market value are carried at fair value.

Investment return includes interest, dividends, and realized and unrealized gains and losses. Changes in unrealized appreciation or depreciation of investments are recorded in the period in which such changes occur. Interest and dividend income and net realized and unrealized gains and losses on investments are recognized when earned as unrestricted or temporarily restricted revenues based on the existence or absence of donor-imposed restrictions.

Split-Interest Agreements

Charitable Gift Annuities

The Ministry administers (through a third party administrator) various charitable gift annuities. A charitable gift annuity provides for the payment of distributions to the donor or other designated beneficiaries over a specified term (usually the designated beneficiary's lifetime). At the end of the specified term, the remaining assets are available for the unrestricted use of the Ministry. The portion of the charitable gift annuities attributable to the present value of future benefits to be received by the Ministry is recorded in the consolidated statement of activities as temporarily restricted contributions in the period the gift is received. There were no such contributions during the years ended May 31, 2017 and 2016, respectively.

Assets held in trust total \$161,069 and \$150,563 at May 31, 2017 and 2016, respectively, and primarily consist of mutual funds and are reported at their fair value as charitable gift annuity investments in the consolidated statements of financial position. The present value of the estimated future payments to beneficiaries amounts to \$83,277 and \$90,422 at May 31, 2017 and 2016, respectively. The fair value (Level 2 in the fair value hierarchy – see Note 5) of the estimated future payments to beneficiaries is based on the present value of the future payments and was calculated using a discount rate of 2.6% and the applicable mortality tables.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

Charitable Remainder Trusts

The Ministry, serving as the trustee, administers (through a third party administrator) two charitable remainder trusts. The trusts provide for the payment of distributions to the grantor or other designated beneficiaries over the trusts' terms (the designated beneficiaries' lifetimes). At the end of the trusts' terms, the remaining assets are available for the Ministry's use. The portion of the charitable remainder trusts attributable to the present value of future benefits to be received by the Ministry is reported in the consolidated statement of activities as temporarily restricted contributions in the period the trust is established. During the year ended May 31, 2017, a contribution in the amount of \$100,000 was made to a previously existing charitable remainder trust. There were no new deposits during the year ended May 31, 2016. During the year ended May 31, 2016, one of the trusts administered was liquidated upon the death of the trust's beneficiary. A contribution for the release of the liability related to the present value of estimated future payments of \$119,118 was recognized as contribution income during the year then ended.

Assets held in trust total \$1,154,257 and \$1,008,384 at May 31, 2017 and 2016, respectively, and primarily consist of mutual funds and are reported at their fair value as charitable remainder trusts investments in the consolidated statements of financial position. On an annual basis, the Ministry revalues the liability for distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments to beneficiaries amounted to \$731,013 and \$659,978 at May 31, 2017 and 2016, respectively. The fair value (Level 2 in the fair value hierarchy – see Note 5) of the estimated future payments is calculated using a discount rate of 2.6% and the applicable mortality tables.

Support and Revenue Recognition

Contributions, which include unconditional promises to give, are recognized in the period the contribution is received, the promise is made, or ownership of other assets is transferred to the Ministry.

Support that is not restricted by the donor is reported as an increase in unrestricted net assets. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Program service revenues are recorded as revenue in the year to which they relate.

Gifts-In-Kind Contributions

Donated goods used in the operations of the Ministry are recorded at their estimated "thrift store" fair market value on the date the gifts are received. Donated goods that are used for special events are recorded at their estimated fair market value on the date the gifts are received, which includes discounting their value based on quantities donated. All other donated goods received by the Ministry are channeled to the thrift store and recorded as revenue when

393

WHEELER MISSION MINISTRIES, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

sold. Donated goods contributed to the Ministry in excess of requirements for the Ministry's internal programs are distributed to other relief organizations within the Indianapolis area.

Functional Allocation of Expenses

The costs of providing the programs and services of the Ministry have been summarized on a functional basis in the consolidated statements of activities and functional expenses. Accordingly, certain costs have been allocated among the various programs and supporting activities benefited based on estimates of time and usage by personnel and programs and the benefits derived. Although the method used was appropriate, other methods could produce different results.

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. The Ministry generally does not conduct its fundraising activities in conjunction with its other activities. In a case in which it does, such costs have been allocated between fundraising and development, program services or management and general expenses in accordance with standards for accounting for costs of activities that include fundraising.

Income Taxes

WMM and ESH are exempt from Federal and state income taxes on related income under Section 501(c)(3) of the Internal Revenue Code and related state law.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Ministry and recognize a tax liability if the Ministry has taken an uncertain position that more likely than not would not be sustained upon examination by various federal and state taxing authorities. Management believes that as of May 31, 2017 and 2016, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the accompanying consolidated financial statements. The Ministry is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

As such, the Ministry is generally exempt from income taxes. However, WMM and ESH are required to file Federal Form 990 – Return of Organization Exempt from Income Tax and a corresponding state return, which are informational returns only. WMM and ESH have filed their federal and state income tax returns for periods through May 31, 2016. These income tax returns are generally open to examination by the relevant taxing authorities for a period of three years from the later of the date the return was filed or its due date (including approved extensions).

<u>Subsequent Events</u>

The Ministry evaluates events or transactions occurring subsequent to the date of the consolidated financial statements in determining the accounting for and disclosure of transactions and events that affect the consolidated financial statements. Subsequent events have been evaluated through October 5, 2017, which is the date the consolidated financial statements were available to be issued.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

3. CONTRIBUTIONS RECEIVABLE

Unconditional contributions receivable totaled \$179,200 and \$412,882 at May 31, 2017 and 2016, respectively. All contributions receivable were due within one year of the statement of financial position date.

4. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at May 31:

	2017	2016
Land	\$ 1,947,970	\$ 1,947,970
Buildings and improvements	17,327,614	17,260,448
Equipment	1,948,037	1,852,501
Vehicles	620,427	591,754
Construction in process	1,224,310	535,684
	23,068,358	22,188,357
Accumulated depreciation	(7,775,886)	(7,215,664)
	\$ 15,292,472	\$ 14,972,693

The Ministry has entered into several contractual agreements as of May 31, 2017 relating to construction at certain locations. The total contractual commitment related to the executed but uncompleted contracts amounts to approximately \$76,000 at May 31, 2017.

On June 1, 2015, the Ministry strategically purchased land and building adjacent to the Center for Women and Children (CWC). The Ministry razed the building during fiscal year 2016 for the safety of the CWC residents and the enhancement of the overall CWC property. While the estimated fair market value of the acquired land was determined to be less than the total purchase price of the land, building and costs associated with razing the building, the purchase enables the Ministry to provide a safer environment for the CWC residents and strategically plan for expansion at the CWC. Accordingly, the Ministry wrote off \$174,077 during fiscal year 2016, representing the cost of the purchase and costs associated with razing the building in excess of the estimated fair market value of the land (included in other support and revenue in the consolidated statement of activities). The resulting basis of the land is \$6,760 which was based on valuations of similar properties (considered a Level 2 input under the fair value hierarchy). No impairment loss was recognized during the year ended May 31, 2017.

Land and buildings aggregating a total cost of \$5,894,082 have been partially funded through grants from the Federal Home Loan Bank of Indianapolis (FHLBI) for the development of affordable housing. The Ministry is subject to various reporting requirements in addition to meeting certain occupancy and low-income housing requirements, as defined in the grants, for a retention period of fifteen years beginning after project completion. If the Ministry does not fulfill the compliance requirements over the fifteen year retention period under the grants, it

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

could be liable to repay a portion of the funding. Management believes the likelihood of not fulfilling its requirements under the FHLBI grants is remote. The retention period of FHLBI grants aggregating \$375,000 and \$500,000 end during March 2023 and January 2031, respectively.

5. INVESTMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of fair value hierarchy are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Ministry has the ability to access.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at May 31, 2017 and 2016.

- Mutual funds: Valued at the daily closing price as reported by the fund. Mutual funds
 held by the Ministry are open-end mutual funds that are registered with the Securities
 and Exchange Commission. These funds are required to publish their daily net asset
 value and to transact at that price. The mutual funds held by the Ministry are deemed to
 be actively traded.
- Exchange traded funds: Valued at the closing price reported on the active market on which the individual securities are traded.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the

166

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

Ministry believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurements at the reporting date.

The following tables set forth the Ministry's investment portfolio as of May 31:

					2017					
	Capital ar General	d			Ot	her				
	Operatin	<u>g E</u>	Endowment	Annuity		Annuity			Trust	 Total
LEVEL 1										
Mutual funds										
Equity										
Large cap growth	\$ -0	\$	250,287	\$	33,644	\$	239,132	\$ 523,063		
Large cap value	-O-		243,431		32,113		228,236	503,780		
Large cap blended	-0		227,403		30,807		221,950	480,160		
Midcap growth	-0-		96,041		13,582		95,023	204,646		
Midcap blended	-0-		50,749		7,039		49,326	107,114		
Small cap growth	-0	•	75,260		10,536		71,065	156,861		
Small cap value	-O		24,054		3,402		21,883	49,339		
Fixed income										
Corporate bond	1,512,2	45	344,601		29,946		227,642	2,114,434		
Exchange traded funds										
Large cap growth	307,1	36	26,420		-0-		-0-	333,556		
Large cap value	311,1	47	26,764		-0-		-0-	337,911		
Large cap blended	296,9	02	25,539		-0-		-0-	322,441		
Midcap blended	139,0	07	11,956		-0-		-0-	150,963		
Small cap blended	137,3	34	11,813		-0-		-0-	149,147		
Fixed income	311,9	63	26,835		-0-		-0-	338,798		
International	181,3	<u>96</u> _	15,603		-0-	,	-0-	 196,999		
Total fair value	3,197,1	30	1,456,756		161,069		1,154,257	5,969,212		
Cash	10,6	93	336,702		-0-	******	-0-	 347,395		
Total investments	\$ 3,207,8	<u>23</u> <u>\$</u>	1,793,458	\$	161,069	\$	1,154,257	\$ 6,316,607		

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

					2016			
	Cap	ital and						
	Ge	eneral			Ot	her		
	Ор	erating	E	ndowment	 Annuity		Trust	Total
LEVEL 1								
Mutual funds								•
Equity								
Large cap growth	\$	-0-	\$	201,896	\$ 28,670	\$	196,654	\$ 427,220
Large cap value		-0-		210,375	30,022		201,631	442,028
Large cap blended		-0-		199,956	28,512		194,449	422,917
Midcap growth		-0-		82,562	11,756		80,663	174,981
Midcap blended		-0-		68,402	9,534		55,018	132,954
Small cap growth		-0-		61,810	8,703		59,607	130,120
Small cap value		-0-		21,807	3,087		21,182	46,076
Fixed income								
Corporate bond	1,	475,104		351,346	29,738		199,158	2,055,346
Exchange traded funds								•
Large cap growth		181,770		18,465	-0-		-0-	200,235
Large cap value		196,281		19,939	-0-		-0-	216,220
Large cap blended		169,823		17,252	-0-		-0-	187,075
Midcap blended		76,606		7,782	-0-		-0-	84,388
Small cap blended		76,396		7,761	-0-		-0-	84,157
Fixed income		193,973		19,705	-0-		-0-	213,678
International		91,043		9,248	 -0-		-0-	 100,291
Total fair value	2,	460,996		1,298,306	150,022		1,008,362	4,917,686
Cash		564,365		-0-	 541		22	564,928
Total investments	\$ 3,	025,361	\$	1,298,306	\$ 150,563	\$	1,008,384	\$ 5,482,614

The Ministry's policy is to recognize transfers between levels as of the end of the reporting period. There were no transfers among levels within the hierarchy at May 31, 2017 and 2016.

The Ministry's investments are exposed to various risks such as interest rate, market, and credit. Due to the level of risk associated with these securities and the level of uncertainty related to changes in the value, it is at least reasonably possible that changes in the various risk factors will occur in the near term that could materially affect the amounts reported in the accompanying consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

The following schedules summarize investment return and its classification in the consolidated statements of activities for the years ended May 31:

		2017	
		Temporarily	
	Unrestricted	Restricted	Total
Capital and general operating			
Interest and dividend income	\$ 41,756	\$ -0-	\$ 41,756
Realized and unrealized gains, net	149,638	-0-	149,638
Investment service fees	(8,844)	-0-	(8,844)
Investment return, net	\$ 182,550	\$ -0-	\$ 182,550
Endowment and other			
Interest and dividend income	\$ 26,797	\$ 81,900	\$ 108,697
Realized and unrealized gains, net	50,549	164,976	215,525
Investment service fees	(3,806)	(1,877)	(5,683)
Investment return, net	\$ 73,540	<u>\$ 244,999</u>	\$ 318,539
		2016	
		Temporarily	
	Unrestricted	Restricted	Total
			,
Capital and general operating Interest and dividend income	\$ 21,889	\$ -0-	\$ 21,889
Realized and unrealized gains, net	2,536	-O-	2,536
Investment service fees	(4,266)	-0-	(4,266)
Investment service rees	\$ 20,159	\$ -0-	\$ 20,159
investment retain, net	<u> </u>	т о	
Endowment and other			
Interest and dividend income	\$ 10,243	\$ 133,367	\$ 143,610
Realized and unrealized losses, net	(10,590)	(97,617)	(108,207)
Investment service fees	(909)	(9,074)	(9,983)
Investment return, net	\$ (1,256)	\$ 26,676	<u>\$ 25,420</u>

6. LINE OF CREDIT AGREEMENT

The Ministry has a \$500,000 revolving line of credit facility available with a bank through October 24, 2017, at which time it is subject to renewal. Borrowings under this facility are secured by substantially all assets of the Ministry, and bear interest at the prime rate less 1.00% (3.00% at May 31, 2017). There were no borrowings on this facility as of May 31, 2017 and 2016.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

7. NET ASSETS

Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes or periods at May 31:

	 2017	 2016
Purpose restriction:		
Center for Women and Children	\$ 35,016	\$ 40,064
Other programs	56,577	51,835
Restored creations	25,712	17,344
Capital campaign	-0-	460,596
Time restriction:		
Charitable remainder trusts	423,244	348,406
Contributions receivable	-0-	34,549
Drumstick Dash	54,200	20,000
Other	10,000	-0-
Endowment return:		
Programs	 245,357	 142,762
	\$ 850,106	\$ 1,115,556

Permanently Restricted Net Assets

Permanently restricted net assets are restricted for investment in perpetuity, with the income expendable as described below at May 31:

		2017	 2016
Contributions receivable:			
Support of director of food service position	\$	125,000	\$ 250,000
Endowment:			
Support of director of food service position		375,000	250,000
Spiritual work		12,509	12,509
Operations		20,658	20,658
Center for Women and Children or Training			
Center at Camp Hunt	•	770,233	 432,800
Total endowment		1,178,400	 715,967
	\$	1,303,400	\$ 965,967

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

Net Assets Released from Restrictions

Net assets were released from donor-imposed restrictions as follows during the years ended May 31:

	***********	2017	 2016
Purpose restriction:			
Center for Women and Children	\$	157,937	\$ 115,042
Training Center at Camp Hunt		42,911	31,768
Shelter for Men		17,678	18,307
Provide shelter, food, and medical			
assistance under various other programs		500,555	362,023
Restored creations		41,212	2,338
Director of food service		26,548	31,351
Capital gifts		594,023	1,650,886
Time restriction:			
Lockhart unitrust		-0-	93,242
Contributions receivable		34,549	25,892
Drumstick Dash		48,500	 -0
	\$	1,463,913	\$ 2,330,849

8. ENDOWMENT

The Ministry's endowment consists of donor restricted and board designated funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

Management has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Ministry classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulations are added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Ministry in a manner consistent with the standard of prudence prescribed by UPMIFA.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

In accordance with UPMIFA, the Ministry considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Ministry and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Ministry
- (7) The investment policies of the Ministry

Funds with Deficiencies

From time to time, due to unfavorable market fluctuations, the fair value of assets associated with the individual donor-restricted endowment funds may fall below the level that the donor requires the Ministry to retain as a fund of perpetual duration. There were no deficiencies of this nature at May 31, 2017 and 2016.

Return Objectives and Risk Parameters

The Ministry has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under these policies, as approved by the Board of Directors, the endowment investments are invested in a manner that is intended to protect the purchasing power of the original investment and to maximize the total return of the Ministry within reasonable and prudent levels of risk. Actual returns in any given year may vary.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Ministry relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Ministry, as it relates to its endowment investments, targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Ministry has a policy of appropriating for distributions each year up to 3% of the net asset value of the endowment as calculated on May 31 of the preceding fiscal year. Appropriations in excess of 3% of the net asset value of the endowment or appropriations that would cause deterioration of the corpus of the endowment require an affirmative vote of 75% of the entire of Board of Directors then serving. In establishing this policy, the Ministry intends to maintain the corpus of the permanently restricted portion of the gift. This is consistent with the Ministry's objective to maintain the purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment return.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

The composition of cash and investments functioning as endowment is as follows at May 31:

		20	117	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor restricted endowment funds Board designated endowment funds	\$ -0- 494,701 \$ 494,701	\$ 245,357 -0- \$ 245,357	\$ 1,178,400 -0- \$ 1,178,400	\$ 1,423,757 494,701 \$ 1,918,458
		20	116	
		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Total
Donor restricted endowment funds Board designated endowment funds	\$ -0- 439,577	\$ 142,762 	\$ 715,967 	\$ 858,729 439,577
	<u>\$ 439,577</u>	<u>\$ 142,762</u>	<u>\$ 715,967</u>	<u>\$ 1,298,306</u>

The change in cash and investments functioning as endowment is as follows for the years ended May 31:

			20	17			
		Ter	mporarily	Per	manently		
Un	restricted	Re	estricted	R	estricted		Total
\$	439,577 -0- 55,124	\$	142,762 -0- 102,595	\$	715,967 462,433 -0-	\$	1,298,306 462,433 157,719
\$	494,701	\$	245,357	\$	1,178,400	\$	1,918,458
<u>Un</u>	restricted		mporarily	Pei	•	······································	Total
\$	250,000 189,577 -0- -0- 439,577	\$	105,724 -0- -0- 37,038	\$ 	265,967 -0- 450,000 -0- 715,967	\$ 	621,691 189,577 450,000 37,038
	\$ <u>\$</u> Un	-0- 55,124 \$ 494,701 Unrestricted \$ 250,000 189,577 -0- -0-	\$ 439,577 \$ -0- 55,124 \$ 494,701 \$ Ter Unrestricted Re \$ 250,000 \$ 189,577 -00-	Temporarily Restricted \$ 439,577	Unrestricted Restricted Restricted \$ 439,577 \$ 142,762 \$ -0- -0- -0- 55,124 102,595 \$ 494,701 \$ 245,357 \$ 2016 Temporarily Restricted Per Restricted \$ 250,000 \$ 105,724 \$ 189,577 -0- -0- -0- -0- -0- 37,038	Unrestricted Temporarily Restricted Permanently Restricted \$ 439,577 \$ 142,762 \$ 715,967 -0- -0- 462,433 55,124 102,595 -0- \$ 494,701 \$ 245,357 \$ 1,178,400 Emporarily Restricted Unrestricted Restricted Restricted \$ 250,000 \$ 105,724 \$ 265,967 189,577 -0- -0- -0- -0- 450,000 -0- 37,038 -0-	Temporarily Restricted \$ 439,577 \$ 142,762 \$ 715,967 \$ -0-

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

9. BACKSTREET MISSIONS, INC. MERGER

Effective September 23, 2015, the Board of Directors of Backstreet Missions, Inc. (Backstreet) authorized a resolution to merge with the Ministry so the Ministry could facilitate Backstreet's leadership transition by taking over the management of Backstreet and continue its service to the homeless and marginalized citizens of the greater Bloomington, Indiana area.

The Ministry is the surviving corporation as a result of the merger and no consideration was paid by the Ministry; therefore, the merger has been accounted under the acquisition method and recorded as a contribution to the Ministry. The fair value of the net assets received in the transaction is as follows:

Cash	\$ 4,438
Prepaid expenses	779
Land and buildings	1,369,384
Accounts payable	(8,043)
Mortgage notes payable	 (254,430)
	\$ 1,112,128

The contribution of \$1,112,128 has been included in unrestricted contributions in the consolidated statement of activities for the year ended May 31, 2016. Land and buildings with a fair value of \$789,480 were partially funded by a grant from FHLBI and are subject to certain reporting and compliance requirements for a retention period of fifteen years (Note 4).

10. EMPLOYEE BENEFITS

Retirement Plan

The Ministry offers a voluntary 403(b) program open to all employees upon hire, which acts as the investment vehicle holding any employee contributions. This vehicle holds all of the Ministry's contributions made on behalf of employees, both matched and unmatched. To receive the Ministry's contributions, employees must be full-time and meet the age and length of service requirements. It is the Ministry's policy to make contributions to the plan as provided annually by the Board of Directors. Contribution expense under this plan was \$181,723 and \$170,464 for the years ended May 31, 2017 and 2016, respectively.

Flexible Benefit Plan

The Ministry offers a flexible benefit plan through a Health Saving Account (HSA). The plan offers medical expense reimbursements. Employees can make voluntary contributions to the plan for medical expense reimbursements. The Ministry contributed \$33,500 and \$29,960 to the plan during the years ended May 31, 2017 and 2016, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2017 AND 2016

Health Insurance

The Ministry provides its regular full-time employees with medical health insurance. Regular full-time employees may choose to have their eligible family members covered under the health care plan as well. Participants are eligible to purchase coverage through the Ministry for dependents at their own expense by payroll deduction. For employees hired after June 1, 1992, the cost is paid for by the employee. Participants should refer to the benefits booklet for a more complete description of the benefit provisions. Contribution expense under this plan was \$609,761 and \$568,171 for the years ended May 31, 2017 and 2016, respectively.

11. SUPPLEMENTARY CASH FLOW INFORMATION

	 2017	 2016
Cash paid for interest	\$ -0-	\$ 7,387
Noncash investing and financing activities		
Change in accounts payable related		
to capital expenditures	\$ 110,117	\$ (46,664)
Contributed construction services	\$ -0-	\$ 52,367
Noncash assets contributed and liabilities		
assumed as a result of merger (Note 9):		
Prepaid expenses	\$ -0-	\$ 779
Land and buildings	\$ -0-	\$ 1,369,384
Accounts payable	\$ -0-	\$ (8,043)
Mortgage notes payable	\$ -0-	\$ (254,430)

12. CONCENTRATIONS

The Ministry maintains its cash (including cash held in the investment portfolio) in accounts which generally exceed federally insured limits. The Ministry has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

All of the Ministry's investments are managed by one investment management firm. The Ministry was invested in one mutual fund that comprised approximately 26% and 30% of total investments at May 31, 2017 and 2016, respectively.

At May 31, 2017, the Ministry had an amount due from one donor representing 70% of contributions receivable. At May 31, 2016, the Ministry had amounts due from three donors representing 85% of contributions receivable.

No single donor comprised 10% or more of contribution income during the years ended May 31, 2017 and 2016, except for the contribution resulting from the Backstreet Missions, Inc. merger in fiscal 2016, as described in Note 9.

SUPPLEMENTARY INFORMATION

CONSOLIDATED STATEMENT OF PROGRAM SERVICES EXPENSES YEAR ENDED MAY 31, 2017

(With Comparative Total for the Year Ended May 31, 2016)

							2017							
			Center for							Center for				
	Men's	Shelter	Women						Center for	Women and			Total	
	Residential	for	and	Camp	lnd:ieta	Edwards	Thrift	Ministry	Men	Children (Rloomington)	Food	Restored	Program Services	2016 Total
		TE THE TAXABLE PROPERTY.			ing name of the state of the st	an concern	doile	351 (1)55	(month month)	(HOODIIII)	SEI VICES	Cieduolis	SEI VICES	0.00
Salaries and benefits	\$ 464,917	\$ 636,300	\$ 626,784	\$ 373,177	\$ 146,192	\$ 89,545	\$ 328,316	\$ 764,131	\$ 193,675	\$ 183,052	\$ 329,930	\$ 11,321	\$ 4,147,340 9	3,878,328
Gift-in-kind expenses	108,379	497,850	134,544	133,798	ò	þ	þ	¢	112,937	60,271	þ	þ	1,047,779	1,028,093
Public relations														
and direct mailing	133	133	483	190	41	þ	4,479	o¦	142,438	146	þ	436	148,479	83,024
Telephone and utilities	117,994	102,149	86,453	141,491	11,683	10,476	37,739	1,966	30,122	17,119	þ	2,362	559,554	498,054
Depreciation expense	97,028	170,637	154,919	70,505	21,946	3,785	33,055	¢	9,745	10,978	ģ	þ	572,598	546,099
Postage	391	φ	þ	o o	ò	þ	o [†]	27	302	o o	φ	þ	720	2,595
Maintenance	44,730	26,078	45,283	35,366	7,565	7,974	33,155	2,657	6,800	14,375	9,614	1,736	235,333	218,362
Insurance	14,771	17,301	18,759	13,820	17,172	3,800	9,398	17,434	7,218	4,452	10,016	þ	134,141	121,199
Food	þ	3,306	þ	39,825	þ	1,867	þ	þ	14,357	6,993	70,903	ģ	137,251	131,476
Equipment repair														
5 and maintenance	17,547	9,403	27,547	14,169	21,395	4,055	7,032	12,251	6,729	5,275	17,877	8,758	152,038	762'06
Cleaning supplies	4,338	10,321	11,709	5,088	o o	434	2,176	¢	4,685	4,566	9,260	ģ	52,577	45,330
Fuei and oil	1,542	691	1,681	9,139	11,454	1,410	5,422	1,920	1,345	435	3,230	¢	38,269	38,317
Professional services	2,274	2,665	31,311	2,129	2,644	586	13,441	35,658	1,113	989	1,543	¢	94,050	91,078
Program materials	4,711	4,864	13,596	8,239	þ	5,403	5,374	4,671	1,694	2,667	o o	615	51,834	44,957
Office supplies	989	1,125	2,085	1,564	412	113	913	2,979	1,858	623	183	193	13,037	11,361
Staff travel and conferences	3,339	3,132	11,610	4,292	¢	377	1,014	3,124	þ	1,761	2,615	36	31,300	29,966
Industry and supplies	¢	¢	¢	¢	611,863	o o	þ	þ	þ	¢	0	13,490	625,353	650,814
Grants and scholarships	8,400	o o	þ	30,150	o	1,440	Ō.	þ	þ	¢	o o	þ	39,990	42,355
Interest		þ	þ	þ	þ	þ	ģ	¢	þ	þ	þ	φ	¢	5,256
Membership fees	1,760	1,304	1,324	862	853	189	þ	1,539	þ	221	1,097	¢	9,149	8,594
Lockbox and bank fees	þ	¢	þ	þ	þ	þ	5,524	þ	2,068	¢	ģ	180	7,772	6,329
Miscellaneous	4,658	4,550	200	1,398	o	42	514	ģ	461	8,203	1,319	3,082	24,439	14,215
	\$ 897,901	897,901 \$ 1,491,809	\$ 1,168,288	\$ 885,202	\$ 853,220	\$ 131,508	\$ 487,552	\$ 848,357	\$ 537,547	\$ 321,823	\$ 457,587	\$ 42,209	\$ 8,123,003	\$ 7,586,599

WHEELER MISSION

Number of Employees

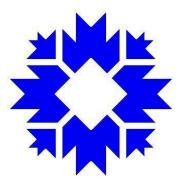
Part-Time

Full-Time

18

Volunteers

 $\sim 1700/yr$



CITY OF BLOOMINGTON, COMMON COUNCIL JACK HOPKINS SOCIAL SERVICES FUNDING COMMITTEE 2018 GRANT APPLICATION

Lead Agency Name:

Is Lead Agency a 501(c)(3)? [X] Yes[] No

Project Name: Housing First, Not Housing Only

Requested amount of JHSSF funding: \$10,800

Total Number of City Residents Served by this project in 2018: 45

Total Number of Clients Served by this project in 2018: 45

Is this a collaborative project? [X] Yes [] No. If yes: List name(s) of agency partner(s):

Shalom Community Center, Inc. and LIFEDesigns, Inc.

AGENCY MISSION STATEMENT (150 words or less)

Note to faith-based applicants: If your organization is a faith-based agency, please provide the mission statement of your proposed project, <u>not</u> your agency. Please further note: 1) Hopkins funds may never be used for inherently religious activity; 2) Any religious activity must be separate in time or place from Hopkins-funded activity; 3) Religious instruction cannot be a condition for the receipt of services; and 4) Any Hopkins program must be open to all without a faith test.

Shalom Community Center is dedicated	l to aiding and	l empowering peopl	le experiencing	hunger,
homelessness, and poverty.				

LIFEDesigns' mission is to partner with people of all ages and abilities to lead meaningful and active lives.

1

COLLABORATION: SHALOM & LIFEDESIGNS

PROJECT SYNOPSIS (250 words or less)

Please provide a brief overview of your project. This synopsis will be used in a summary of your proposal. Please begin your synopsis with the amount you are requesting and a concrete description of your proposed project. E.g., "We are requesting \$7,000 for an energy-efficient freezer to expand our emergency food service program."

We are requesting \$10,800 for housing and service supports for the start-up of the Crawford II Housing First program for chronically homeless adults with disabilities.

Crawford II is a new permanent housing partnership between LIFE *Designs* and Shalom Community Center. The program's purpose is to help end chronic homelessness in Bloomington.

To support the project in its first year, we are requesting funding for basic necessities, including life skills training, transportation assistance, prescription and medical support, staff mileage for helping guests with case management and making essential appointments, hygiene supplies, and apartment move-in kits.

CRITERIA

NEED (200 words or less)

Explain how your project addresses a previously-identified priority for social services funding as documented in the <u>Service Community Assessment of Needs</u>, the City of Bloomington, Housing and Neighborhood Development Department's <u>2015-2019 Consolidated Plan</u>, or any other community-wide survey of social services needs.

The 2015-2019 Consolidated Plan listed five City of Bloomington priorities. The third priority reads, "<u>Permanently Supportive Housing</u>. Provide funding for future permanently supportive housing developments. In 2013, the City of Bloomington provided HOME Investment Partnership Funds to assist in the development of the 25 unit Crawford Apartments. Crawford Apartments is a "housing first" supportive housing development."

This City of Bloomington priority directly refers to support for Shalom and LIFE*Designs*' first permanent supportive housing program, Crawford Apartments, and calls for future support of similar programs. Crawford II is such a "future" program with City support already demonstrated through HOME Investment Partnership Funds to partially fund LIFE*Designs*' construction of the building.

In addition, the Consolidated Plan addresses the concerns of chronically homeless people at least ten times.

2

ONE-TIME INVESTMENT (100 words or less)

Jack Hopkins Funds are intended to be a one-time investment. Please explain how your project fits this criterion. If you are requesting operational funds (e.g., salaries, rent, vouchers, etc), please explain how your project satisfies an exception to the one-time funding rule (pilot, bridge, or collaborative). If you are requesting operational funds that do not satisfy one of the aforementioned exceptions, but your request is being made pursuant to the 2018 allowance for operational funds, please make that clear. If you are requesting operational funding, you must detail your plan for future funding.

This is start-up funding. Crawford II is a new program that began in December of 2017. The demand for services is significantly higher in the first year as individuals who have been homeless for years or even decades adjust to living in a home again. Also, the program is partly funded through occupancy fees from residents who have income, but the first year of the program supports people as they stabilize, recover, and build income. In year two, employment and disability income grows, leading to greater occupancy fees, which are invested back into the program.

FISCAL LEVERAGING (100 words or less)

Describe how your project will leverage other resources, e.g., other funds, in-kind contributions, or volunteers.

Both Shalom and LIFE Designs provide hundreds of thousands of dollars in funding each year to the
Crawford II program, including rental and utility costs, case management, property management,
maintenance and repair, security, etc.

LONG-TERM BENEFITS (200 words or less)

Explain how your program will have broad and long-lasting benefits for our community.

Ultimately, the goal of Crawford II and all Housing First programs is to end chronic homelessness. Chronic homelessness is defined as long-term homelessness due to disabilities. The average age of death for a chronically homeless person is 47 years old. People experiencing chronic homelessness often have a significant impact on social services, health care, and criminal justice. In addition to the obvious benefit it provides to the residents, permanent supportive housing has been demonstrated to save the community money, approximately a net savings of \$20,000 per person per year. During the first year of Crawford I, we ended more than 300 years of collective homelessness for more than 60 adults and children, saw a 92% housing stability rate, a 65% drop in emergency room use from the previous year, and an 88% drop in incarcerations. This is a solutions-based program for the challenge of chronically homelessness, which achieves exceptional impact.

3

OUTCOME INDICATORS (100 words or less)

Please either list or describe the outcome indicators you intend to use to measure the success of your project. The ultimate outcome of a project (e.g., reduced hunger, homelessness or addiction rates) are often not readily observable within the Jack Hopkins funding period. For that reason, we are asking agencies to provide us with outcome indicators. In contrast to program activities (what you bought or did with grant funds) and the long-term impacts of a program (the lasting social change effected by your initiative), the data we seek are the short-term indicators used to measure the change your program has created during the period of your funding agreement. Where possible, this information should be expressed in quantitative terms.

<u>Examples</u>: an agency providing a service might cite to the number of persons with new or improved access to a service. If funds were used to meet a quality standard, the agency might report the number of people who no longer have access to a substandard service. An agency seeking to purchase equipment or to make a physical improvement might cite to the number of residents with new or improved access to a service or facility. If funds were used to meet a quality standard or to improve quality of a service or facility, an agency might report the number of people who have access to the improved service or facility.

We will measure housing stability over the course of the grant period (i.e. the percentage of residents who remain housed within the given time period). Over 80% would be considered exceptional by national
standards.

SUMMARY OF PROGRAM COSTS

Due to limited funds, the Committee may recommend partial funding for a program. In the event the Committee is unable to meet your full request, will you be able to proceed with partial funding? [X] Yes [] No

If "yes", please provide an itemized list of program elements, ranked by priority and cost:

	Item	Cost
Priority #1	As this is operational funding, the dollar figure can be adjusted without needing to eliminate (just reduce) a particular priority.	\$10,800
Priority #2		
Priority #3		
Priority #4		
Priority #5		
Priority #6		
Priority #7		
TOTAL REQUESTED		

4

OTHER COMMENTS (500 words or less)

Use this space to provide other information you think the Committee would find useful. Any additional comments should supplement, not restate, information provided in the foregoing.

Founded in 2000 in response to a growing community concern about the needs of people without homes, Shalom Community Center has grown rapidly these past 18 years to become the most comprehensive response to extreme poverty, most notably homelessness, in Monroe County. Shalom provides daytime and overnight shelter, hunger relief, permanent supportive housing, rapid re-housing, social services and case management, employment support, street outreach, eviction prevention, prescription and health care assistance, life essentials (laundry, showers, mail, ID, etc.), and other health and human services to hundreds of people each day and thousands of people each year.

In 2010, a guest of the Center, Frank Crawford, passed away next to a dumpster behind the old Ponderosa restaurant, what is now the Post Office on Kirkwood. Frank was chronically homeless, dealing with chronic illness, physical disabilities, clinical depression, and late stage alcohol addiction. He had been in and out of nursing homes where he would obtain a level of health and recovery to then be released to homelessness again because he was "too healthy" to stay. He passed away just a few weeks after being released from a nursing home for the last time.

His death inspired a team of people working through the South Central Housing Network to bring a housing response to Bloomington to support people like Frank.

From this group, Life *Designs* was seen as the perfect partner to build and manage an apartment complex and Shalom was seen as the right organization to provide services for the complex's future residents. From that, Crawford Homes was born, opening in the Fall of 2013.

After several years of a successful collaboration between Life *Designs* and Shalom Community Center, Crawford II was opened this December of 2017. Providing 43 apartments (36 at the LIFE *Designs* complex and another 7 with additional landlords in the community), Crawford I & II are now providing permanent housing and supportive services to more than 100 formerly homeless adults and children with disabilities.

Crawford I & II uses a housing first, harm reduction model to help chronically homeless individuals and families maintain their housing and improve their life circumstances. A unique component of the program, Crawford I & II provide housing not based on a first-come, first-served model, but based on vulnerability, or more specifically, the likelihood of death within the next year. In that way, housing always goes to the people who need it the most. This is a nationally proven model shown to be highly effective at securing stable housing for people who have experienced long-term homelessness.

5

AGENCY INFORMATION

Lead Agency Name: Shalom Community Center, Inc.

Address: PO Box 451 /620 S Walnut St., Bloomington, IN 47402-0451

Phone: (812) 334-5734

E-Mail: shalom@shalomcommunitycenter.org

Website: shalomcommunitycenter.org President of Board of Directors: Dick Rose

Name of Executive Director: Rev. Forrest Gilmore

Phone: (812) 202-7334

E-Mail: forrest@shalomcommunitycenter.org

Name and Title of Person to Present Proposal to the Committee:

Phone: Danielle Sorden and Forrest Gilmore E-Mail: danielle@shalomcommunitycenter.org

Name of Grant Writer:

Phone: Forrest Gilmore

E-Mail: forrest@shalomcommunitycenter.org

FOR COLLABORATIVE PROJECTS ONLY

If this is a collaborative project, please indicate: how your missions, operations and services do or will complement each other; the existing relationship between your agencies and how the level of communication and coordination will change as a result of the project; any challenges and steps you plan to take to address those challenges.

LIFE*Designs*' mission is to partner with people of all ages and abilities to lead meaningful and active lives. The mission of the Shalom Community Center is to aid and empower people experiencing homelessness and poverty.

LIFE*Designs* and Shalom Community Center are partners in a program providing permanent supportive housing to chronically homeless people with disabilities. LIFE*Designs* owns the building, provides property management by Valenti Real Estate Services, provides training to the staff, and participates in eviction prevention. Shalom pays the rents, provides case management, service coordination, and also participates in eviction prevention. Using Housing First and harm reduction principles, Shalom, Valenti, and LIFE*Designs* work very closely together to support the residents to maintain their housing and improve their health and income. Property management and case management communicate daily, making important decisions together.

THE PROJECT SITE

Address where project will be housed: Crawford II Apartments, 2446 S Henderson Road, Bloomington, IN 47402
Do you own or have site control of the property on which the project is to take place? [X] Yes [] No [] N/A
Is the property zoned for your intended use? [] Yes [] No [X] N/A If "no," please explain:
If permits, variances, or other forms of approval are required for your project, please indicate whether the approval has been received. If it has not been received, please indicate the entity from which the permitting or approval is sought and the length of time it takes to secure the permit or approval. Note: Funds will not be disbursed until all requisite variances or approvals are obtained.
N/A
FURTHER PROJECT FUNDING DETAILS
Total cost of project: \$433,082
Requested amount of JHSSF funding: \$10,800
Other Funds Expected for this Project (Please indicate source, amount, and whether confirmed or pending):
The bulk of the funding for the project comes from HUD at just under \$420,000 per year, providing rent and supportive service staffing. Residents who have income have occupancy fees, which are invested back into the program, which we estimate will total approximately \$10,000 per year.
Is this request for operational funds? [X] Yes [] No If "yes," indicate the nature of the operational request: [] Pilot [] Bridge [X] Collaborative [] None of the Preceding – General request for operational funds pursuant to 2018 funding guidelines.
Please describe when you plan to submit your claims for reimbursement and what steps precede a complete draw down of funds:
Upon execution of the grant, we would begin to draw down funds. The expenses are monthly, so we do not anticipate difficulty requesting full reimbursement by December 3 rd .

7

If completion of your project depends on other anticipated funding, please describe when those funds are expected to be received:

N/A

415

Memorandum of Understanding

LIFE*Designs* and Shalom Community Center 7/1/2018 – 6/30/2019

Purpose

The purpose of the memorandum is to develop a framework of cooperation between LIFEDesigns and Shalom Community Center in order to manage a grant from the Jack Hopkins Social Service Funding Committee, which shall provide financial support for the Crawford II program and the provision of housing and social service supports for the residents of the Crawford II program.

Statement of mutual benefit:

The residents, staff, and agencies of the Crawford II Program will benefit from housing and social service supports, preserving housing stability, improving life skills and health outcomes, and reducing incidents of concern.

LIFE Designs Shall:

Provide 36 apartments for the Crawford II program, operating from a housing first and eviction prevention approach.

Provide property management to inspect units for lease compliance and coordinating with Shalom to provide supports to improve housing stability and remediate concerns.

Shalom Shall:

Act as fiscal agent for any monies acquired from the Jack Hopkins Social Services grant.

Make the payments to any vendors, contractors, etc.

Track and record the progress each resident makes with respect to the supports received.

Commencement, Termination & Expiration

This instrument is executed on July 1st, 2018 through June 30th, 2019 and may be canceled at any time by any party with written 30 day notification.

Principal Contacts

The principal contacts for this instrument are:

Russell Bonanno, Chief Executive Officer	Forrest Gilmore, Executive Director
LIFEDesigns	Shalom Community Center
200 E. Winslow Rd.	PO Box 451/620 S. Walnut St.
Bloomington, IN 47401	Bloomington, IN 47402-0451
812-332-9615	812-334-5734

Indemnification

LIFEDesigns and Shalom shall indemnify and hold harmless each other against and in respect to all actions, suits, proceedings, demands, assessments, judgments, costs and expenses, including without limitation reasonable attorneys' fees, whether brought by agency clients or third parties, incident to all liabilities resulting from or arising out of the Agreement.

Entire Agreement and Modification

This Agreement constitutes the entire agreement of the parties concerning the subject matter hereof and supersedes all previous representation, understandings and agreements of the parties, whether oral or written, concerning the same. This Agreement may only be modified by a written document signed by the parties thereto.

Governing Law

This Agreement shall be governed by and construed under the laws of the State of Indiana.

LIFEDesigns

Signature

Shalom Community Center

Signature

Date

Shalom Community Center Crawford II Program Budget 2018

CRAWFORD HOMES BUDGET 2018

Projected Expenses

Rent & Utilities	\$312,524
Case Management	\$80,115
Client Transportation Assistance (Bus Tickets)	\$3,600
Apartment Kits	\$2,600
Life Skills Training (Apartment Maintenance)	\$2,100
Prescriptions, Over-the-counter Meds, and Medical Needs	\$1,500
Staff Mileage	\$1,000
Hygiene Pantry Supplies	\$3,000
Administration	\$26,643
Total	\$433,082
Projected Revenues	
HUD (Total Cost Reimbursement in 2016)	\$419,282
Occupancy Charges (Income-adjusted rent)	\$3,000
Jack Hopkins Grant (Requested)	\$10,800
Total	\$433,082

9:43 AM 04/02/18 Accrual Basis

Shalom Community Center

Balance Sheet

As of December 31, 2017

	Dec 31, 17
ASSETS Current Assets	
Checkin g/Savings	
B1000 · B1000 Old Natio nal Checking	285,524.63
B1002 · B1002 Capital Reserve B1003 · B1003 Friends Place Account	25,893.50 300,130.76
Total Checking/Savings	611,548.89
	2 , 2
Other Curre nt Assets 12000 · Undeposited Funds	13,170.82
Total Other Curre nt Assets	13,170.82
Total Current Assets	624,719.71
Fixed Assets	
B1018 · B1018 Land	140,980.88
B1020 · B1020 Buildings	177,879.12
B1022 · B1022 Furniture and Fixtur es	24,050.45
B1024 · B1024 Furniture and Fixtur es FP	7,680.20
B1026 · B1026 Equi pment FP	499.00
B1028 · B1028 Equi pm ent	52,381.97
B1040 · B1040 Accum ulate d Depreciation	-104,464.59
B1044 · B1044 Building Improvements	293,005.16
B1046 · B1046 Land Improv ements	6,899.00
Total Fixed Assets TOTAL ASSETS	598,911.19
TOTAL ASSETS	1,223,630.90
LIABILITIES & EQUITY Liabilities Current Li abilities	
Accounts Payable B2042 · B2042 Payables	-18.72
,	
Total Accounts Payable	-18.72
Other Curre nt Li abilities	246.00
B2030 · B2030 Deductions Payable	346.22 193.44
B2036 · B2036 Flex Med Spending Ded B2038 · B2038 Empl United Way Payable	536.02
B2044 · B2044 Garnishm ent	168.78
Total Other Curre nt Liabilities	1,244.46
Total Current Liabi lities	1,225.74
Long Term Liabilities	
B2040 · B2040 Note Payable - Bui ldi ng	83,236.75
Total Long Term Liabilities	83,236.75
Tota I Liabi lities	84,462.49
Equity	
30000 · Opening Balance Equit y	703,119.17
Net In come	436,049.24
Total Equity	1,139,168.41
TOTAL LIABILITIES & EQUITY	1,223,630.90

9:46 AM 04/02/18 Accrual Basis

Shalom Community Center

	TOTAL
Income K4000 · In-kind Income W0000 · W0000 Interfaith Wint Shel W4000 · W4000 ISW Laundry Reimb	-11,655.79 11,897.21
Total W0000 · W0000 Interfaith Wint Shel	11,897.21
D0000 · D0000 Designated Income D4010 · D4010 Welcome Home Baskets D4020 · D4020 Indiv Designated Gif D4030 · D4030 Designated Fund Grants	344.59 2,700.00 22,048.94
Total D0000 · D0000 Designated Income	25,093.53
S0000 · Weekend Operations Income F0000 · F0000 Friends Place Income F1000 · F1000 Friend's Place Income	66,100.00 233,989.00
Total F0000 · F0000 Friends Place Income	233,989.00
C4000 · C4000 - Income Used for Capital O0000 · Operating Income O4065 · O4065 Other Operating Income O4010 · O4010 Bus in esses for Operations O4005 · O4005 Faith Comm for Operations	249,901.41 1,559.08 7,874.12 11,827.27
O4055 · O4055 NAP Contribution's O4080 · O4080 Hunger Relief O4035 · O4035 Organization's for Opins O4000 · O4000 Individual - for Opins	23,474.00 26,436.34 78,768.61 249,546.17
Total O0000 · Operating Income	399,485.59
G0000 · G0000 Grant Income G1050 · G1050 Vario us Small Grants G0005 · 93.558 TANF G1017 · G1017 TANF	2,738.00 130,020.80
Total G0005 · 93.558 TANF	130,020.80
G0002 · 14.231 IHCDA Grants G1020 · G1020 IHCDA ESG - Outreach G1021 · G1021 COB Outreach G1020 · G1020 IHCDA ESG - Outreach - Othe r	22,645.86 33,349.46
Total G1020 · G1020 IHCDA ESG - Outreach	55,995.32
G1010 · G1010 IHCDA ESG-Shelter G1015 · G1015 Rapid Rehousin g G1016 · G1016-RR Small Grants G1015 · G1015 Rapid Rehousin g - Othe r	58,317.60 20,000.00 174,290.02
Total G1015 · G1015 Rapid Rehousin g	194,290.02
Total G0002 · 14.231 IHCDA Grants G0001 · 14.273 HUD Supportiv e Housing G1025 · Crawford 18 IN0147L5H021602 G1030 · Crawford Oc cup ancy Fees 2018 G1035 · Crawford Non-H UD 2018 G1038 · Small & Simple Grant G1035 · Crawford Non-H UD 2018 - Other G1041 · G1041-Jack Hopkins -Crawford	308,602.94 24,662.10 1,000.00 16,892.42 27,645.98
Total G1035 · Crawford Non-H UD 2018	45,538.40

9:46 AM 04/02/18 Accrual Basis

Shalom Community Center

	TOTAL
G1025 · Crawford 18 IN0147L5H021602 - Other	315,431.36
Total G1025 · Crawford 18 IN0147L5H021602	385,631.86
Total G0001 · 14.273 HUD Supportiv e Housing	385,631.86
Total G0000 · G0000 Grant Income	826,993.60
Total Income	1,801,804.55
Expens e 66900 · Recon ciliation Discrepancies 06233 · Mortga ge Refinance Costs W6000 · W6000 Interfaith Wint Shel W6220 · W6220 Winter Shelter Supplies W6210 · W6210 Maint. & Repair IWS W6115 · W6115 Payrol I Tax IWS W6110 · W6110 Salary/Wage IWS	-141.00 4,093.70 318.38 596.00 739.30 7,953.76
Total W6000 · W6000 Interfaith Wint Shel	9,607.44
F6106 · F6106 WC & HC Friend S6000 · Weekend Operations Expenses S6120 · Fringe Benefits Sat & Sun S6115 · Payroll Tax Sat & Sun S6410 · Food and Kitchen Supplies - Sat S6490 · Miscellaneous Sat & Sun S6450 · Utilities S6110 · Salary/Wage -Sat & Sun	10,341.44 148.44 669.09 1,821.07 2,696.08 4,432.98 8,257.09
Total S6000 · Weekend Operations Expenses	18,024.75
D6400 · Guest Needs Designated D6430 · D6430 Guest Needs - HIP Payment D6420 · D6420 Guest BMV/B.C. Fees D6460 · D6460 Guest Needs -Pharmacy D6450 · D6450 Out of Town Bus Tickets D6470 · D6470 Client Utili ties and Rent	2,496.66 3,346.47 3,736.00 9,244.71 10,839.06
Total D6400 · Guest Needs Designated	29,662.90
F6000 · F6000 Friends Place Expenses F6330 · F6330 Equipm ent-Non-Capital F6255 · F6255 Emplo yee Expense F6230 · F6230 Computer Expense F6240 · F6240 Food Expense F6310 · F6310 Waste Removal F6210 · F6210 Office Supplies F6250 · F6250 Internet Service F6319 · F6319 Fire Suppression F6235 · F6235 Computer Equipment F6305 · F6305 Custodial Supplies F6345 · F6345 Water Expense F6320 · F6320 Maintenance and Repair F6340 · F6340 Natural Gas F6260 · F6260 Miscellaneous Expense F6245 · F6245 Telephone F6335 · F6335 Electricity F6105 · F6105 Payrol I Taxes Friend F6100 · F6100 Salaries/Wages Friend	6.00 79.04 92.17 135.09 200.75 278.83 435.55 474.05 815.98 1,121.11 1,168.15 1,342.62 2,263.01 2,367.37 3,880.37 5,684.65 9,905.04 117,895.37
Total F6000 · F6000 Friends Place Expenses	148,145.15

9:46 AM 04/02/18 Accrual Basis

Shalom Community Center

	TOTAL
O6000 · O6000 Operating Expenses	
O6325 · O6325 SCC Suppli es	35.92
O6420 · O6420 Client Pr ogramming	64.00
O6201 · O6201 Internet Service	84.90
O6230 · O6230 Educatio n/Seminars	300.00
O6210 · O6210 Backgrou nd Checks	304.30
O6206 · O6206 Compute r Expense	377.89
O6228 · O6228 Dues & Subscriptions	509.36
O6208 · O6208 Communications Expense	721.67
O6298 · O6298 Miscellaneous Expense	725.93
O6355 · O6355 Natural Gas	828.15
O6415 · O6415 Guest Needs - Optg	878.27
O6430 · O6430 Client Security Deposits	1,149.00
O6203 · O6203 Postage	1,409.65
O6232 · O6232 Bank/Credit Card Fees	1,758.69
O6202 · O6202 Teleph one	1,810.72
O6340 · O6340 Waste Removal	1,880.52
O6212 · O6212 Emplo yee Expense	1,919.50
O6360 · O6360 Water Expense	2,593.82
O6224 · O6224 Accounting Fees	2,660.95
O6335 · O6335 Janitorial Services	2,821.50
O6120 · O6120 Workers Comp Ins	3,354.69
O6200 · O6200 Office Suppli es	3,467.52
O6320 · O6320 Maintenance and Repair	3,469.56
O6425 · O6425 Client Bus Tickets	3,600.00
O6350 · O6350 Electricity	4,053.56
O6315 · O6315 Kitchen Supplies	5,478.62
O6220 · O6220 Equip ment Le ase	5,510.31
O6310 · O6310 Custodial Suppli es	6,989.05
O6226 · O6226 Profe ssio nal Fees	8,100.00
O6299 · O6299 Interest Expense	10,739.04
O6204 · O6204 Insurance	11,217.75
O6234 · O6234 Fundra ising Expense	12,385.88
O6130 · O6130 Emplo yee Health Benefits	13,014.24
O6115 · O6115 Payroll Tax - SCC	15,254.73
O6410 · O6410 Food Expense	38,078.77
O6110 · O6110 Salary/Wage SCC	186,610.39
Total O6000 · O6000 Operating Expenses	354,158.85
G6000 · G6000 Grant Expenditure s	
G6600 · G6600 Various Small Grant	
G6600 · G6600 Various Small Grant - Othe r	39.94
G6165 · G6165 Payroll Tax Var Small Gr	83.69
G6160 · G6160 Salary/Wage Var Small Gr	944.64
G6294 · G6294 Non-Salary Var Small Gr	
G6295 · G6295 Point-in-t ime Count	1,323.00
G6294 · G6294 Non-Salary Var Small Gr - Other	3,410.63
Total G6294 · G6294 Non-Salary Var Small Gr	4,733.63
Total G6600 · G6600 Various Small Grant	5,801.90
G6199 · Healthcare & WC-Grants G6005 · 93.558 TANF G6400 · G6400 TANF Expenditure s	21,724.08
G6145 · G6145 Payroll Tax TANF-ADMIN	309.47
G6140 · Salari es/Wages TANF-ADMIN	3,560.21
· · · · · · · · · · · · · · · ·	-,

9:46 AM 04/02/18 Accrual Basis

Shalom Community Center

	TOTAL
G6286 · G6286 Non-Salary TANF G6286 · G6286 Non-Salary TANF - Other G6383 · G6383 Non Salary TANF Fin . Asst G6382 · G6382 Non Salary TANF-Rental	4,029.50 36,946.06 52,636.40
Total G6286 · G6286 Non-Salary TANF	93,611.96
Total G6400 · G6400 TANF Expenditure s	97,481.64
Total G6005 · 93.558 TANF	97,481.64
G6002 · 14.231 IHCDA Grants G6200 · G6200 - ESG Outreach G6282 · G6282 Non-Salary ESG Outreach G6125 · G6125 Payroll Tax ESG Outreach G6120 · G6120 Salary/Wage ESG Outreach	2,506.00 3,866.94 45,761.79
Total G6200 · G6200 - ESG Outreach	52,134.73
G6100 · G6100 ESG Shelter G6115 · G6115 Payroll Tax ESG Shelter G6280 · G6280 Non-Salary ESG Shelter G6110 · G6110 Salary/Wage ESG Shelter	3,365.14 14,183.66 39,834.05
Total G6100 · G6100 ESG Shelter	57,382.85
G6300 · G6300 ESG Rapid Rehou sing G6135 · G6135 Payroll Tax Rapid Re G6130 · G6130 Wages Rapid Rehou sing G6283 · G6284 Non-Salary Rapid Rehous G6283 · G6284 Non-Salary Rapid Rehous - Other G6381 · G6381 RR Financial Assistance G6380 · G6380 RR Rental Assistance	6,014.24 68,131.52 2,633.48 32,386.06 53,406.34
Total G6283 · G6284 Non-Salary Rapid Rehous	88,425.88
Total G6300 · G6300 ESG Rapid Rehousing	162,571.64
Total G6002 · 14.231 IHCDA Grants	272,089.22
G6001 · 14.273 HUD Supportive Housing G6275 · Johnson 2018 IN0181L5H021500 G6175 · Payroll Tax Johnson 201 8 G6170 · Salary/Wage Johnson 2018	919.88 11,342.69
Total G6275 · Johnson 2018 IN0181L5H021500	12,262.57
G6025 · Crawford 20 17 IN0147L5H021501 G6292 · Crawford Non-H UD 2017 G6292 · Crawford Non-H UD 2017 - Other G6298 · Boston Sci entific E xpenses	551.98 1,652.97
Total G6292 · Crawford Non-H UD 2017	2,204.95
G6051 · Crawford 17 Occupancy Fees Exp G6394 · Crawford 20 17 Cleaning G6390 · Crawford 20 17 OF Staff Reimb G6391 · Crawford 20 17 OF Welco me Kits G6395 · Crawford 20 17 OF Other Exp	687.04 2,103.19 2,395.88 5,343.31
Total G6051 · Crawford 17 Occupancy Fees Exp	10,529.42
Total G6025 · Crawford 20 17 IN0147L5H021501	12,734.37
G6271 · Crawford Non-H UD 2018 G6297 · Small & Simple Grant Exp 2018 G6700 · G6700-Jack Hopkins-Crawford	4,323.62 26,304.69
Total G6271 · Crawford Non-H UD 2018	30,628.31

9:46 AM 04/02/18 Accrual Basis

Shalom Community Center

	TOTAL
G6225 · Crawford 20 18 IN0147L5H021601 G6255 · Payroll Tax Crawford 20 18	6,542.54
G6301 · Crawford 18 Occupancy Fees Exp G6303 · Crawford 20 18 OF Welcome Basket G6302 · Crawford 20 18 OF Staff Reimb G6304 · Crawford 2018 OF Cleaning G6305 · Crawford 18 OF Other Exp	67.99 123.84 1,089.89 5,724.55
Total G6301 · Crawford 18 Occupancy Fees Exp	7,006.27
G6250 · Salary/Wage Crawford 20 18 G6288 · Non-Salary Crawford 20 18	78,085.63 247,505.55
Total G6225 · Crawford 20 18 IN0147L5H021601	339,139.99
Total G6001 · 14.273 HUD Supportiv e Housing	394,765.24
Total G6000 · G6000 Grant Expenditure s	791,862.08
Total Expense	1,365,755.31
Net Income	436,049.24